SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended 6/30/97 Commission File No. 0-15950

FIRST BUSEY CORPORATION
(Exact name of registrant as specified in its charter)

| Nevada | 37-1078406 |
| :---: | :---: |
| (State or other jurisdiction of | I.R.S. Employer |
| incorporation or organization) | Identification No.) |
| 201 W. Main St. |  |
| Urbana, Illinois | 61801 |
| (Address of principal executive offices) | (Zip Code) |

Registrant's telephone number, including area code: (217) 365-4556

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $\qquad$ No $\qquad$

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the practicable date

Class
Outstanding at August 6, 1997

Class A Common Stock, without par value
5,790,728
Class B Common Stock, without par value
1,125, 000

PART I - FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

FIRST BUSEY CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(UNAUDITED)
June 30, 1997 December 31, 1996
(Dollars in thousands)

## ASSETS

| Cash and due from banks | \$40, 049 | \$33,738 |
| :---: | :---: | :---: |
| Federal funds sold | 10,500 | 0 |
| Securities held to maturity (fair value 1997 \$51,396; 1996 \$61,422) | 50,738 | 55,107 |
| Securities available for sale (amort. cost 1997 \$158,970; 1996 \$177,040) | 165,663 | 171,243 |
| Loans (net of unearned interest) | 591,103 | 569,500 |
| Allowance for loan losses | $(6,517)$ | $(6,131)$ |
| Net loans | \$584, 586 | \$563, 369 |
| Premises and equipment | 22,639 | 21,588 |
| Other assets | 18,649 | 19,873 |
| Total assets | \$892, 824 | \$864,918 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

## IABILITIES

Deposits:
Non-interest bearing
Interest bearing
Total deposits
Short-term borrowings
Long-term debt
Other liabilities
Total liabilities

STOCKHOLDERS' EQUITY

| Preferred stock | \$ - | \$ |
| :---: | :---: | :---: |
| Common stock | 6,291 | 6,291 |
| Surplus | 20,709 | 20,594 |
| Retained earnings | 50,141 | 47,402 |
| Unrealized gain (loss) on securities available for sale, net | 4,350 | 3,285 |
| Total stockholders' equity before treasury stock, unearned ESOP shares and deferred compensation for stock grants | \$81,491 | \$ 77,572 |
| Treasury stock, at cost | $(2,753)$ | $(3,489)$ |
| Unearned ESOP shares and deferred compensation for stock grants | (624) | (666) |
| Total stockholders' equity | \$78,114 | \$ 73,417 |
| Total liabilities and stockholders' equity | \$892, 824 | \$ 864,918 |
| Class A Common Shares outstanding at period end | 5,790,814 | 5,721,712 |
| Class B Common Shares outstanding at period end | 1,125,000 | 1,125, 000 |


| \$78,590 | \$ 78,077 |
| :---: | :---: |
| 714,829 | 688,850 |
| \$793,419 | \$766,927 |
| 6,000 | 14,405 |
| 10,000 | 5,000 |
| 5,291 | 5,169 |
| \$814,710 | \$791, 501 |

FIRST BUSEY CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(UNAUDITED)
June 30, 1997 June 30, 1996
(Dollars in thousands)
ASSETS


## LIABILITIES AND STOCKHOLDERS' EQUITY <br> LIABILITIES

## Deposits:

Non-interest bearing
Interest bearing
Total deposits
Short-term borrowings
Long-term debt
Other liabilities
Total liabilities

## STOCKHOLDERS' EQUITY

Preferred stock
Common stock
Surplus
Retained earnings
Unrealized gain (loss) on securities available for sale, net
Total stockholders' equity before treasury stock, unearned ESOP
shares and deferred compensation for stock grants
Treasury stock, at cost
Unearned ESOP shares and deferred compensation for stock grants
Total stockholders' equity
Total liabilities and stockholders' equity
Class A Common Shares outstanding at period end
Class B Common Shares outstanding at period end

| \$78,590 | \$76,183 |
| :---: | :---: |
| 714,829 | 682,980 |
| \$793, 419 | \$759,163 |
| 6,000 | 16,916 |
| 10,000 | 5,000 |
| 5,291 | 5,704 |
| \$814,710 | \$786,783 |



FIRST BUSEY CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
FOR THE SIX MONTHS ENDED JUNE 30, 1997 AND 1996 (UNAUDITED)

| INTEREST INCOME: |  |  |
| :---: | :---: | :---: |
| Interest and fees on loans | \$24,589 | \$ 21,774 |
| Interest and dividends on investment securities: |  |  |
| Taxable interest income | 5,188 | 6,768 |
| Non-taxable interest income | 1,002 | 1,036 |
| Dividends | 53 | 61 |
| Interest on federal funds sold | 148 | 392 |
| Total interest income | \$30,980 | \$ 30,031 |
| INTEREST EXPENSE: |  |  |
| Deposits | \$14,419 | \$14,072 |
| Short-term borrowings | 320 | 623 |
| Long-term debt | 247 | 138 |
| Total interest expense | \$14,986 | \$14,833 |
| Net interest income | \$15,994 | \$15,198 |
| Provision for loan losses | 400 | 250 |
| Net interest income after provision for loan losses | \$15,594 | \$14,948 |
| OTHER INCOME: |  |  |
| Trust | \$1,625 | \$1,286 |
| Commissions and brokers fees, net | 507 | 421 |
| Service charges on deposit accounts | 1,464 | 1,432 |
| Other service charges and fees | 603 | 441 |
| Security gains (losses), net | 265 | 5 |
| Trading security gains (losses), net | 2 | (132) |
| Gain on sales of pooled loans | 117 | 116 |
| Other operating income | 410 | 485 |
| Total other income | \$4,993 | \$4, 054 |
| OTHER EXPENSES: |  |  |
| Salaries and wages | \$6, 011 | \$5,759 |
| Employee benefits | 1,300 | 1,124 |
| Net occupancy expense of bank premises | 1,066 | 948 |
| Furniture and equipment expenses | 855 | 793 |
| Data processing | 822 | 684 |
| Stationery, supplies and printing | 345 | 344 |
| Foreclosed property write-downs and expenses | 0 | 75 |
| Amortization expense | 660 | 660 |
| Other operating expenses | 2,342 | 2,091 |
| Total other expenses | \$13,401 | \$12,478 |
| Income before income taxes | \$7,186 | \$6,524 |
| Income taxes | 2,131 | 1,905 |
| Net income | \$5, 055 | \$4,619 |
| NET INCOME PER SHARE OF COMMON STOCK AND STOCK EQUIVALENTS: | \$0.72 | \$0.67 |
| DIVIDENDS DECLARED PER SHARE: |  |  |
| Class A Common Stock | \$0.3400 | \$0.3333 |
| Class B Common Stock | \$0.3091 | \$0. 3030 |

FIRST BUSEY CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
FOR THE QUARTERS ENDED JUNE 30, 1997 AND 1996 (UNAUDITED)

|  | 1997 | 1996 |
| :---: | :---: | :---: |
|  | (Dollars except per | ousands, amounts) |
| INTEREST INCOME: share amounts) |  |  |
| Interest and fees on loans | \$12,581 | \$ 11,171 |
| Interest and dividends on investment securities: |  |  |
| Taxable interest income | 2,547 | 3,237 |
| Non-taxable interest income | 502 | 525 |
| Dividends | 25 | 28 |
| Interest on federal funds sold | 48 | 70 |
| Total interest income | \$15,703 | \$ 15, 031 |
| INTEREST EXPENSE: |  |  |
| Deposits | \$7,269 | \$6,943 |
| Short-term borrowings | 188 | 262 |
| Long-term debt | 146 | 69 |
| Total interest expense | \$7,603 | \$7,274 |
| Net interest income | \$8,100 | \$7,757 |
| Provision for loan losses | 200 | 100 |
| Net interest income after provision for loan losses | \$7,900 | \$7,657 |
| OTHER INCOME: |  |  |
| Trust | \$850 | \$670 |
| Commissions and brokers fees, net | 220 | 216 |
| Service charges on deposit accounts | 744 | 733 |
| Other service charges and fees | 333 | 240 |
| Security gains (losses), net | 166 | 4 |
| Trading security gains (losses), net | 1 | (44) |
| Gain on sales of pooled loans | 82 | 68 |
| Other operating income | 141 | 228 |
| Total other income | \$2,537 | \$2,115 |
| OTHER EXPENSES: |  |  |
| Salaries and wages | \$3, 006 | \$2,907 |
| Employee benefits | 627 | 556 |
| Net occupancy expense of bank premises | 501 | 480 |
| Furniture and equipment expenses | 425 | 399 |
| Data processing | 463 | 348 |
| Stationery, supplies and printing | 161 | 186 |
| Foreclosed property write-downs and expenses | 0 | 71 |
| Amortization expense | 330 | 330 |
| Other operating expenses | 1,146 | 1,048 |
| Total other expenses | \$6,659 | \$6,325 |
| Income before income taxes | \$3,778 | \$3,447 |
| Income taxes | 1,131 | 1,019 |
| Net income | \$2,647 | \$2,428 |
| NET INCOME PER SHARE OF COMMON STOCK AND STOCK EQUIVALENTS: | \$0.38 | \$0. 35 |
| DIVIDENDS DECLARED PER SHARE: |  |  |
| Class A Common Stock | \$0.1700 | \$0.1667 |
| Class B Common Stock | \$0.1545 | \$0.1515 |

## FIRST BUSEY CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

## FOR THE SIX MONTHS ENDED JUNE 30, 1997 AND 1996

(UNAUDITED)

CASH FLOWS FROM OPERATING ACTIVITIES
Net income
Adjustments to reconcile net income to net cash
provided by operating activities:
Depreciation and amortization
Provision for loan losses
Decrease in deferred income taxes
Amortization of investment security discounts
Gain on sales of investment securities, net
Proceeds from sales of pooled loans
Loans originated for sale
Gain on sale of pooled loans
Loss on sales and dispositions of premises and equipment
Change in assets and liabilities:
Increase (decrease) in other assets
Increase (decrease) in accrued expenses
Increase (decrease) in interest payable
Increase in income taxes payable
Net cash provided by operating activities
CASH FLOWS FROM INVESTING ACTIVITIES
Proceeds from sales of securities classified available for sale
Proceeds from maturities of securities classified available for sale Proceeds from maturities of securities classified held to maturity Purchase of securities classified available for sale
Purchase of securities classified held to maturity
(Increase) decrease in federal funds sold
Increase in loans
Purchases of premises and equipment
Proceeds from sales of premises and equipment
Net cash (used in) investing activities
CASH FLOWS FROM FINANCING ACTIVITIES
Net increase (decrease) in certificates of deposit Net increase in demand, money market and saving deposits Cash dividends paid
Purchase of treasury stock
Proceeds from sale of treasury stock
Principal payments on short-term borrowings Proceeds from long-term borrowings
Net increase (decrease) in federal funds purchased, repurchase agreements and Federal Reserve discount borrowings

Net cash provided by (used in) financing activities
Net increase (decrease) in cash and cash equivalents Cash and due from banks, beginning

Cash and due from banks, ending

1997
(Dollars in thousands)

| $\$ 5,055$ | $\$ 4,619$ |
| ---: | ---: |
|  |  |
| 1,686 | 1,646 |
| 400 | 250 |
| $(625)$ | $(401)$ |
| $(265)$ | $(892)$ |
| 13,734 | $(5)$ |
| $(14,139)$ | $(12,995$ |
| $(117)$ | $(116)$ |
| 0 | 9 |
|  | $(164)$ |
| 642 | $(179)$ |

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    FIRST BUSEY CORPORATION AND SUBSIDIARIES
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1: INTERIM FINANCIAL STATEMENTS
The consolidated interim financial statements of First Busey Corporation and Subsidiaries are unaudited, but in the opinion of management reflect all necessary adjustments, consisting only of normal recurring accruals, for a fair presentation of results as of the dates and for the periods covered by the financial statements. The results for the interim periods are not necessarily indicative of the results of operations that may be expected for the fiscal year.

NOTE 2: LOANS
The major classifications of loans at June 30, 1997 and December 31, 1996 were as follows:

| June 30, 1997 | December 31, 1996 |
| :---: | :---: |

(Dollars in thousands)

| Commercial | \$64,495 | \$62,065 |
| :---: | :---: | :---: |
| Real estate construction | 27,491 | 26,184 |
| Real estate - farmland | 11, 721 | 11,468 |
| Real estate - 1-4 family residential mortgage | 221,643 | 207,946 |
| Real estate - multifamily mortgage | 74,608 | 74,245 |
| Real estate - non-farm nonresidential mortgage | 136,168 | 131,350 |
| Installment | 40,311 | 39,707 |
| Agricultural | 14,667 | 16,537 |
|  | \$591,104 | \$569,502 |
| Less: |  |  |
| Unearned interest | 1 | 2 |
|  | \$591,103 | \$569,500 |
| Less: |  |  |
| Allowance for loan losses | 6,517 | 6,131 |
| Net loans | \$584, 586 | \$563, 369 |

The real estate-mortgage category includes loans held for sale with carrying values of $\$ 1,969,000$ at June 30, 1997 and $\$ 1,447,000$ at December 31, 1996; these loans had fair market values of $\$ 1,996,000$ and $\$ 1,457,000$, respectively.

NOTE 3: INCOME PER SHARE
Net income per common share has been computed as follows:

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1997 | 1996 |
| Net income | \$2,647, 000 | \$2,428, 000 | \$5, 055, 000 | \$4,619, 000 |
| Shares: <br> Weighted average common shares outstanding | 6,914,134 | 6,795,518 | 6,912,760 | 6,800,539 |
| Dilutive effect of outstanding options, as determined by the application of the treasury stock method | 100,475 | 133,507 | 100,163 | 120,583 |
| Weighted average common shares outstanding, as adjusted | 7,014,609 | 6,929,025 | 7,012,923 | 6,921,122 |
| Net income per share of common stock and stock equivalents: | \$0.38 | \$0.35 | \$0.72 | \$0.67 |

NOTE 4: SUPPLEMENTAL CASH FLOW DISCLOSURES FOR THE SIX MONTHS ENDED JUNE 30, 1997 AND 1996.

|  | 1997 | 1996 |
| :---: | :---: | :---: |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION Cash payments for: |  |  |
| Interest | \$15, 082 | \$14,997 |
| Income taxes | \$1,966 | \$1,713 |
| SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES $\$ 27$ |  |  |
|  |  |  |
| Change in unrealized gain (loss) on securities available for sale | \$1,639 | (\$1,885) |
| (Decrease) increase in deferred income taxes attributable to the |  |  |
| unrealized (gain) loss on investment securities available for sale | (\$574) | \$660 |

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS

 OF FINANCIAL CONDITION AND RESULTS OF OPERATIONSThe following is management's discussion and analysis of the financial condition of First Busey Corporation and Subsidiaries ("Corporation") at June 30, 1997 (unaudited) when compared with December 31, 1996 and the results of operations for the six months ended June 30, 1997 and 1996 (unaudited) and the results of perations for the three months ended June 30, 1997 and 1996 (unaudited). This discussion and analysis should be read in conjunction with the Corporation's consolidated financial statements and notes thereto appearing elsewhere in this quarterly report.

FINANCIAL CONDITION AT JUNE 30, 1997 AS COMPARED TO DECEMBER 31, 1996
Total assets increased \$27,906,000, or $3.2 \%$, to $\$ 892,824,000$ at June 30 , 1997 from \$864,918,000 at December 31, 1996
securities held to maturity decreased $\$ 4,369,000$, or $7.9 \%$, to $\$ 50,738,000$ at June 30, 1997 from $\$ 55,107,000$ at December 31, 1996. Securities available for sale decreased $\$ 5,580,000$, or $3.3 \%$, to $\$ 165,663,000$ at June 30,1997 from $\$ 171,243,000$ at December 31, 1996, as security maturities were used to help finance loan growth.

Loans increased $\$ 21,603,000$ or $3.8 \%$, to $\$ 591,103,000$ at June 30,1997 from $\$ 569,500,000$ at December 31, 1996, primarily due to increases in commercial and mortgage loans.

Total deposits increased $\$ 26,492,000$, or $3.5 \%$, to $\$ 793,419,000$ at June 30, 1997 from $\$ 766,927,000$ at December 31, 1996. Non-interest bearing deposits increased $0.7 \%$ to \$78,590,000 at June 30, 1997 from \$78,077,000 at December 31, 1996. Interest bearing deposits increased $3.8 \%$ to $\$ 714,829,000$ at June 30 , 1997 from $\$ 688,850,000$ at December 31, 1996. Short-term borrowings decreased $\$ 8,405,000$, or $58.3 \%$, to $\$ 6,000,000$ at June 30,1997 , as compared to $\$ 14,405,000$ at December 31, 1996. This was due primarily to a decrease in federal funds purchased.

In the first six months of 1997, the Corporation repurchased 17,311 shares of its Class A stock at an aggregate cost of $\$ 402,000$. The Corporation is purchasing shares for the treasury as they become available in order to meet future issuance requirements of previously granted non-qualified stock options. As of June 30, 1997, 2, 250 of the 58,500 options which became exercisable on January 1, 1995 (and expire December 31, 1997) have not yet been exercised and 49,278 of the 133,441 options which became exercisable on January 1, 1997 (and expire December 31, 1999) have not yet been exercised. The Corporation's Board of Directors has extended the Stock Repurchase Plan to June 30, 1998. It is anticipated that the Corporation may from time to time continue to make purchases of its common stock in order to meet future issuance requirements.

The following table sets forth the components of non-performing assets and past due loans.
(Dollars in thousands)

| Non-accrual loans | \$0 |
| :---: | :---: |
| Loans 90 days past due, still accruing | 1,781 |
| Restructured loans | 0 |
| Other real estate owned | 441 |
| Non-performing other assets | 1 |
| Total non-performing assets | \$2, 223 |
| Total non-performing assets as a percentage of total assets | 0.25\% |
| Total non-performing assets as a percentage of loans plus non-performing assets | $0.38 \%$ |

$\$ 0$
1,002
0
805
1
$==================$
$0.21 \%$
==================
$0.32 \%$

The ratio of non-performing assets to loans plus non-performing assets increased to $0.38 \%$ at June 30, 1997 from $0.32 \%$ at December 31, 1996. This was due to an increase in the balance of non-accrual loans, offset partially by a decrease in the balance of other real estate owned. The balance of loans outstanding increased during the period at a rate slower than the rate of growth in nonperforming assets, thereby causing an increase in the percentage of nonperforming assets.

## SUMMARY

Net income for the six months ended June 30, 1997 increased $9.4 \%$ to \$5,055,000 as compared to $\$ 4,619,000$ for the comparable period in 1996. Earnings per share increased $7.5 \%$ to $\$ .72$ at June 30,1997 as compared to $\$ .67$ for the same period in 1996

Operating earnings, which exclude security gains and the related tax expense, were $\$ 4,883,000$, or $\$ .70$ per share for the six months ended June 30, 1997, as compared to $\$ 4,616,000$, or $\$ .67$ per share for the same period in 1996.

The Corporation's return on average assets was $1.18 \%$ for the six months ended June 30, 1997, as compared to $1.09 \%$ for the comparable period in 1996. The return on average assets from operations of $1.14 \%$ for the six months ended June 30, 1997 was 5 basis points higher than the $1.09 \%$ level achieved in the comparable period of 1996.

Net interest margin, the Corporation's net interest income expressed as a percentage of average earning assets stated on a fully taxable equivalent basis, was $4.24 \%$ for the six months ended June 30 , 1997, as compared to $4.07 \%$ for the same period in 1996. The net interest margin expressed as a percentage of average total assets, also on a fully taxable equivalent basis, was $3.88 \%$ for the six months ended June 30, 1997, compared to $3.74 \%$ for the same period in 1996. The increase in the net interest margin reflects the increase in interest income the corporation experienced due to an increase in average earning assets and a larger net interest spread.

During the six months ended June 30, 1997, the Corporation recognized security gains of approximately \$172,000, after income taxes, representing 3.4\% of net income. During the same period in 1996 , security gains of $\$ 3,000$, after income taxes, were recognized, representing $0.1 \%$ of net income.

## INTEREST INCOME

Interest income, on a tax equivalent basis, for the six months ended June 30, 1997 increased $3.1 \%$ to $\$ 31,676,000$ from $\$ 30,727,000$ for the comparable period in 1996. The increase in interest income resulted from an increase in average earning assets of $\$ 9,660,000$ for the period ended June 30, 1997, as compared to the same period of 1996, along with a 7 basis point increase in the average yield on interest earning assets to $8.04 \%$ in the current period when compared to the same period in 1996. The increase in yield resulted from the reinvestment of security proceeds into loans, while yields for all interest-earning assets declined in the current period, when compared to the same period in 1996.

## INTEREST EXPENSE

Total interest expense increased $1.0 \%$ for the six months ended June 30, 1997 as compared to the prior year period. This increase resulted in large part from a 29 basis point increase in the average rate paid on transaction deposits and a 7 basis point increase in the average rate paid on time deposit balances for the six months ended June 30, 1997, as compared to the same period in 1996.

## PROVISION FOR LOAN LOSSES

The provision for loan losses of $\$ 400,000$ for the six months ended June 30, 1997 is $\$ 150,000$ more than the provision for the comparable period in 1996. The provision and the net charge-offs of $\$ 14,000$ for the period resulted in the reserve representing $1.10 \%$ of total loans and $366 \%$ of non-performing loans at June 30, 1997, as compared to the reserve representing $1.08 \%$ of total loans and 612\% of non-performing loans at December 31, 1996. The adequacy of the reserve for loan losses is consistent with management's consideration of the composition of the portfolio, recent credit quality experience, and prevailing economic conditions.

In recent years, the Corporation has grown its installment loan portfolio through bank-approved dealer paper, installment car loans originated by dealers
at the time of sale. It is possible that a weakening in the economic cycle could adversely affect the quality of these loans and resultant charge-offs may necessitate larger loan loss provisions.

## OTHER INCOME, OTHER EXPENSE AND INCOME TAXES

Total other income, excluding security gains, increased $16.8 \%$ for the six months ended June 30, 1997 as compared to the same period in 1996. This was a combination of increases in trust revenue, commissions and brokers fees, and other service charges and fees, for the six months ended June 30, 1997 as compared to the same period in 1996. As of June 30,1997 , the asset management divisions of the Corporation had $\$ 887,293,000$ in assets under care, an increase of $27.2 \%$ from $\$ 697,342,000$ at June $30,1997$. Gains of $\$ 117,000$ were recognized on the sale of $\$ 13,617,000$ of pooled loans for the six months ended June 30 , 1997 as compared to gains of $\$ 116,000$ on the sale of $\$ 12,879,000$ of pooled loans in the prior year period.

Management anticipates continued sales from the current mortgage loan production of the Corporation if mortgage loan originations allow and the sales of the loans are necessary to maintain the asset/liability structure that the Corporation is trying to effect. The Corporation may realize gains and/or losses on these sales dependent upon interest rate movements and upon how receptive the debt markets are to mortgage backed securities.

Total other expense increased $7.4 \%$ or $\$ 923,000$ for the six months ended June 30 , 1997 as compared to the same period in 1996

Salaries and wages expense increased $\$ 252,000$ or $4.4 \%$ and employee benefits expense increased $\$ 176,000$ or $15.7 \%$ for the six months ended June 30, 1997, as compared to the same period last year. The Corporation had 393 full time equivalent employees as of June 30, 1997 as compared to 387 as of June 30, 1996. Occupancy and furniture and equipment expenses increased $10.3 \%$ to $\$ 1,921,000$ for the six months ended June 30, 1997 from $\$ 1,741,000$ in the prior year period Data processing expense increased $\$ 138,000$ or $20.2 \%$ to $\$ 822,000$ for the six months ended June 30, 1997 from the prior year period. There were no
foreclosed property write-downs and expenses in the current period, while there was \$75,000 of expense for the six months ended June 30, 1996.

The Corporation's net overhead expense, total non-interest expense less noninterest income divided by average assets, increased to $2.02 \%$ for the six months ended June 30, 1997 from $1.95 \%$ in the prior year period as a result of the income and expense items described above.

The Corporation's efficiency ratio is defined as operating expenses divided by net revenue. (More specifically it is defined as non interest expense expressed as a percentage of the sum of tax equivalent net interest income and non interest income, excluding security gains). The consolidated efficiency ratio for the six months ended
June 30, 1997 was 62.6\%, identical to the ratio achieved for the prior year period. When the gains on the sales of pooled loans are excluded, these ratios are each $62.9 \%$. The static nature of the current year efficiency ratio is due to the income and expense items noted above.

Income taxes for the six months ended June 30, 1997 increased to $\$ 2,131,000$ as compared to $\$ 1,905,000$ for the comparable period in 1996. As a percent of income before taxes, the provision for income taxes increased to $29.7 \%$ for the six months ended June 30, 1997 from $29.2 \%$ for the same period in 1996.

## SUMMARY

Net income for the three months ended June 30, 1997 increased $9.0 \%$ to $\$ 2,647,000$ as compared to $\$ 2,428,000$ for the comparable period in 1996. Earnings per share increased $8.6 \%$ to $\$ .38$ at June 30,1997 as compared to $\$ .35$ for the same period in 1996.

Operating earnings, which exclude security gains and the related tax expense, were $\$ 2,540,000$, or $\$ .37$ per share for the three months ended June 30, 1997, as compared to $\$ 2,426,000$, or $\$ .35$ per share for the same period in 1995.

The Corporation's return on average assets was $1.22 \%$ for the three months ended June 30, 1997, as compared to 1.15\% achieved for the comparable period in 1996 The return on average assets from operations of $1.17 \%$ for the three months ended June 30, 1997 was more than the $1.14 \%$ level achieved in the comparable period of 1996.

The net interest margin expressed as a percentage of average earning assets was $4.26 \%$ for the three months ended June 30, 1997, an increase of 9 basis points from the level achieved for the like period in 1996. The net interest margin expressed as a percentage of average total assets was $3.90 \%$ for the three months ended June 30, 1997, compared to $3.83 \%$ for the same period in 1996.

During the three months ended June 30, 1997, the Corporation recognized security gains of approximately $\$ 108,000$, after income taxes, representing $4.1 \%$ of net income. During the same period in 1996, security gains of approximately $\$ 2,000$, after income taxes, were recognized, representing an insignificant portion of net income.

## interest income

Interest income on a fully taxable equivalent basis increased \$668,000, or 4.3\% for the three months ended June 30, 1997 from the same period in 1996. The increase resulted from a higher level of interest income on greater average volumes of loans, offset in part by lower levels of interest income on lower average balances of U.S. government obligations outstanding, for the three months ended June 30, 1997 as compared to the same period of 1996. The yield on interest earning assets increased 17 basis points for the three months ended June 30, 1997 as compared to the same period in 1996.

INTEREST EXPENSE
Total interest expense increased $4.5 \%$ for the three months ended June 30, 1997 as compared to the prior year period. This increase resulted in large part from a $\$ 10,428,000$ increase in average time deposit balances and 41 basis point and 15 basis point increases in average rates on transaction deposits and time deposits, respectively, for the three months ended June 30, 1997, as compared to the same period in 1996.

OTHER INCOME, OTHER EXPENSE AND INCOME TAXES
Total other income, excluding security transactions, increased $12.3 \%$ for the three months ended June 30, 1997 as compared to the same period in 1996. This was a combination of increased trust revenue, and other service charges and fees. Gains of $\$ 82,000$ were recognized on the sale of $\$ 8,472,000$ of pooled loans for the three months ended June 30, 1997 as compared to gains of $\$ 68,000$ on the sale of $\$ 8,419,000$ of pooled loans in the prior year period.

Total other expense increased $5.3 \%$ or $\$ 334,000$ for the three months ended June 30, 1997 as compared to the same period in 1996

Salaries and wages expense increased $\$ 99,000$ or $3.4 \%$ and employee benefits expense increased $\$ 71,000$ or $12.8 \%$ for the three months ended June 30, 1997, as compared to the same period last year. Occupancy and furniture and equipment expenses increased $5.4 \%$ to $\$ 926,000$ for the three months ended June 30, 1997 from $\$ 879,000$ in the prior year period. Data processing expense increased $\$ 115,000$ or $33.0 \%$ to $\$ 463,000$ for the three months ended June 30,1997 from the prior year period. Foreclosed property write-downs and expenses decreased to nothing in the current period from $\$ 71,000$ for the three months ended June 30 , 1997.

The consolidated efficiency ratio for the three months ended June 30, 1997 was $61.5 \%$ as compared to $61.9 \%$ for the prior year period. When the gains on the sales of pooled loans are excluded, this ratio is $62.3 \%$ for each period. The change in the current year efficiency ratio is due to the income and expense items noted above.

Income taxes for the three months ended June 30, 1997 increased to $\$ 1,131,000$ as compared to $\$ 1,019,000$ for the comparable period in 1996. As a percent of income before taxes, the provision for income taxes increased to $29.9 \%$ for the three months ended June 30, 1997 from $29.6 \%$ for the same period in 1996.

## LIQUIDITY

Liquidity is the availability of funds to meet all present and future financial obligations arising in the daily operations of the business at a minimal cost. These financial obligations consist of needs for funds to meet extensions of credit, deposit withdrawals and debt servicing.

The sources of short-term liquidity utilized by the Corporation consist of nonreinvested asset maturities, deposits and capital funds. Long-term liquidity needs will be satisfied primarily through retention of capital funds. The Corporation does not deal in or use brokered deposits as a source of liquidity. The Corporation purchases federal funds as a service to its respondent banks, but generally does not rely upon these purchases for liquidity needs.
Additional liquidity is provided by bank lines of credit, repurchase agreements and the ability to borrow from the Federal Reserve Bank. The Corporation has an operating line with American National Bank and Trust Company of Chicago in the amount of $\$ 10,000,000$ with $\$ 4,500,000$ available as of June 30, 1997.

The Corporation's dependence on large liabilities (defined as time deposits over $\$ 100,000$ and short-term borrowings) increased to $11.9 \%$ at June 30, 1996 from $10.1 \%$ at December 31, 1996. This is the ratio of total large liabilities to total liabilities, and is low in comparison to the Corporation's peers. This change was due largely to a $\$ 25,197,000$ increase in time deposits over $\$ 100,000$ and a $\$ 6,400,000$ decrease in federal funds purchased which resulted in a higher ratio of large liabilities to total liabilities.

## CAPITAL RESOURCES

Other than from the issuance of common stock, the Corporation's primary source of capital is retained net income. During the six months ended June 30, 1997, the Corporation earned $\$ 5,055,000$ and paid dividends of $\$ 2,316,000$ to stockholders, resulting in a retention of current earnings of $\$ 2,739,000$. The Corporation's dividend payout for the six months ended June 30, 1997 was $45.8 \%$. The Corporation's risk-based capital ratio was $12.90 \%$ and the leverage ratio was $7.65 \%$ as of June 30 , 1997 , as compared to $12.48 \%$ and $7.14 \%$ respectively as of December 31, 1996. The Corporation and its bank subsidiary were well above all minimum required capital ratios as of June 30, 1997.

## RATE SENSITIVE ASSETS AND LIABILITIES

Interest rate sensitivity is a measure of the volatility of the net interest margin as a consequence of changes in market rates. The rate-sensitivity chart shows the interval of time in which given volumes of rate-sensitive, earning assets and rate-sensitive, interest bearing liabilities would be responsive to changes in market interest rates based on their contractual maturities or terms for repricing. It is however, only a static, single-day depiction of the Corporation's rate sensitivity structure, which can be adjusted in response to changes in forecasted interest rates.
Federal funds sold
Investment securities
U.S. Governments
Obligations of states and
political subdivisions
Other securities

Loans (net of unearned int.)
Total rate-sensitive assets
Interest bearing transaction
deposits
Savings deposits
Money market deposits
Time deposits
Short-term borrowings:
Federal funds purchased \&
repurchase agreements
Other
Long-term debt
Total rate-sensitive
$\quad$ liabilities
Rate-sensitive assets less
rate-sensitive liabilities
Cumulative gap
Cumulative gap as a
percentage of total
rate-sensitive assets
Cumulative ratio (cumulative RSA/RSL)

| $\begin{aligned} & 1-30 \\ & \text { Days } \end{aligned}$ | $\begin{array}{r} 31-90 \\ \text { Days } \end{array}$ | $\begin{gathered} \text { 91-180 } \\ \text { Days } \end{gathered}$ | 181 Days1 Year | Over <br> 1 Year | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |
| \$10,500 | \$0 | \$0 | \$0 | \$0 | \$10,500 |
| 7,126 | 14,082 | 30,243 | 36,457 | 70,254 | 158,162 |
| 354 | 0 | 5,847 | 895 | 29,687 | 36,783 |
| 2,167 | 58 | 584 | 519 | 18,128 | 21,456 |
| 182,006 | 27,271 | 29,628 | 71,651 | 280,547 | 591,103 |
| \$202,153 | \$41, 411 | \$66,302 | \$109, 522 | \$398, 616 | \$818, 004 |
| \$142,600 | \$0 | \$0 | \$0 | \$0 | \$142, 600 |
| 78,175 | 0 | 0 | 0 | 0 | 78,175 |
| 123,689 | 0 | 0 | 0 | 0 | 123,689 |
| 41,126 | 58,250 | 69,677 | 86,857 | 114,455 | 370,365 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 6,000 | 0 | 0 | 0 | 0 | 6,000 |
| 0 | 0 | 0 | 0 | 10,000 | 10,000 |
| \$391,590 | \$58,250 | \$69,677 | \$86,857 | \$124,455 | \$730, 829 |
| (\$189, 437) | $(\$ 16,839)$ | $(\$ 3,375)$ | \$22,665 | \$274,161 | \$87,175 |
| (\$189, 437) | (\$206, 276) | (\$209, 651) | (\$186, 986) | \$87,175 |  |
| -23.16\% | -25.22\% | -25.63\% | -22.86\% | 10.66\% |  |
| 0.52X | 0.54X | 0.60X | 0.69X | 1.12X | 1.12X |

The foregoing table shows a negative (liability sensitive) rate-sensitivity gap of $\$ 189.4$ million in the $1-30$ day repricing category. The gap beyond 30 days, through 180 days, becomes slightly more liability sensitive as rate-sensitive assets that reprice in those time periods are slightly less in volume than ratesensitive liabilities that are subject to repricing in the same respective time periods. The gap beyond 180 days becomes less liability sensitive as ratesensitive assets that reprice after 180 days become greater in volume than ratesensitive liabilities that are subject to repricing in the same respective time periods. The composition of the gap structure at June 30, 1997, will benefit the Corporation more if interest rates fall during the next 180 days by allowing the net interest margin to grow as liability rates would reprice more quickly than rates on interest rate-sensitive assets. After 180 days, a rate increase would benefit the Corporation because the volume of rate-sensitive assets repricing would exceed the volume of rate-sensitive liabilities that would be repricing.

FIRST BUSEY CORPORATION AND SUBSIDIARIES AVERAGE BALANCE SHEETS AND INTEREST RATES SIX MONTHS ENDED JUNE 30, 1997 AND 1996

| 1997 |  |  | 1996 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average | Income/ | Yield | Average | Income/ | Yield/ |
| Balance | Expense | Rate | Balance | Expense | Rate |

(Dollars in thousands)

(1) On a tax-equivalent basis, assuming a federal income tax rate of $35 \%$ for 1997 and 1996.
(2) Non-accrual loans have been included in average loans, net of unearned interest.

FIRST BUSEY CORPORATION AND SUBSIDIARIES
CHANGES IN NET INTEREST INCOME
SIX MONTHS ENDED JUNE 30, 1997 AND 1996

Change due to (1)

| AverageAverage | Total |  |
| :--- | :---: | :---: |
| Volume | Yield/Rate | Change |


| Increase (decrease) in interest income: |  |  |  |
| :---: | :---: | :---: | :---: |
| Investment securities: |  |  |  |
| U.S. Government obligations | $(1,389)$ | (23) | $(1,412)$ |
| Obligations of states and political subdivisions (2) | (44) | (7) | (51) |
| Other securities | (92) | (84) | (176) |
| Loans (2) | 3,134 | (302) | 2,832 |
| Change in interest income (2) | \$1,370 | (\$421) | \$949 |
| Increase (decrease) in interest expense: |  |  |  |
| Interest bearing transaction deposits | \$116 | \$198 | \$314 |
| Savings deposits | 46 | 56 | 102 |
| Money market deposits | (284) | (35) | (319) |
| Time deposits | 141 | 109 | 250 |
| Short-term borrowings: |  |  |  |
| Federal funds purchased and repurchase agreements | (282) | 49 | (233) |
| Other | (65) | (5) | (70) |
| Long-term debt | 103 | 6 | 109 |
| Change in interest expense | (\$225) | \$378 | \$153 |
| Increase in net interest income (2) | \$1,595 | (\$799) | \$796 |

(1) Changes due to both rate and volume have been allocated proportionally.
(2) On a tax-equivalent basis, assuming a federal income tax rate of $35 \%$ for 1997 and 1996.

FIRST BUSEY CORPORATION AND SUBSIDIARIES AVERAGE BALANCE SHEETS AND INTEREST RATES
QUARTERS ENDED JUNE 30, 1997 AND 1996

|  | 1997 |  | 1996 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average | Income/ | Yield | Average | Income/ | Yield/ |
| Balance | Expense | Rate | Balance | Expense | Rate |

(Dollars in thousands)

| ASSETS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold | \$3,466 | \$48 | 5.49\% | \$5,421 | \$71 | 5.22\% |
| Investment securities |  |  |  |  |  |  |
|  | 159,621 | 2,318 | 5.83\% | 199,395 | 2,919 | 5.89\% |
| Obligations of states and political |  |  |  |  |  |  |
| subdivisions (1) | 37,081 | 774 | 8.36\% | 38,778 | 808 | 8.38\% |
| Other securities | 20,811 | 254 | 4.90\% | 24,066 | 346 | 5.79\% |
| Loans (net of unearned interest) (1) (2) | 575,126 | 12,657 | 8.83\% | 513,897 | 11,239 | 8.80\% |
| Total interest earning assets | \$796,105 | \$16, 051 | 8.09\% | \$781, 557 | \$15,383 | 7.92\% |
| Cash and due from banks | 37,988 |  |  | 35, 010 |  |  |
| Premises and equipment | 22,529 |  |  | 21,313 |  |  |
| Reserve for possible loan losses | $(6,425)$ |  |  | $(5,658)$ |  |  |
| Other assets | 18,340 |  |  | 20,403 |  |  |
| Total Assets | \$868, 537 |  |  | \$852,625 |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| Interest bearing transaction deposits | \$148, 418 | \$757 | 2.05\% | \$131, 937 | \$539 | 1.64\% |
| Savings deposits | 79,947 | 650 | 3.26\% | 81,161 | 624 | 3.09\% |
| Money market deposits | 117,928 | 1,104 | 3.75\% | 137,953 | 1,300 | 3.79\% |
| Time deposits | 346,409 | 4,759 | 5.51\% | 335,981 | 4,480 | 5.36\% |
| Short-term borrowings: |  |  |  |  |  |  |
| Federal funds purchased and repurchase agreements | 5,502 | 79 | 5.75\% | 8,925 | 117 | 5.27\% |
| Other | 6,125 | 108 | 7.08\% | 8,162 | 145 | 7.14\% |
| Long-term debt | 10,000 | 146 | 5.85\% | 5,000 | 69 | 5.55\% |
| Total interest bearing liabilities | \$714, 329 | \$7,603 | 4.27\% | \$709,119 | \$7,274 | 4.13\% |
| Net interest spread |  |  | 3.82\% |  |  | 3.79\% |
| Demand deposits | 72,374 |  |  | 69,853 |  |  |
| Other liabilities | 5,667 |  |  | 5,585 |  |  |
| Stockholders' equity | 76,167 |  |  | 68,068 |  |  |
| Total Liabilities and Stockholders' Equity | \$868, 537 |  |  | \$852, 625 |  |  |
| Interest income / earning assets (1) | \$796,105 | \$16, 051 | 8.09\% | \$781, 557 | \$15,383 | 7.92\% |
| Interest expense / earning assets | 796,105 | 7,603 | 3.83\% | 781,557 | 7,274 | 3.75\% |
| Net interest margin (1) |  | \$8,448 | 4.26\% |  | \$8,109 | 4.17\% |

[^0]
# FIRST BUSEY CORPORATION AND SUBSIDIARIES 

CHANGES IN NET INTEREST INCOME QUARTERS ENDED JUNE 30, 1997 AND 1996

Change due to (1)

| Average | Average | Total |
| :---: | :---: | :---: |
| Volume | Yield/Rate | Change |

## Increase (decrease) in interest income

Federal funds sold
Investment securities:
U.S. Government obligations

| (\$27) | 4 | (\$23) |
| :---: | :---: | :---: |
| (570) | (31) | (601) |
| (32) | (2) | (34) |
| (43) | (49) | (92) |
| 1,376 | 42 | 1,418 |
| \$704 | (\$36) | \$668 |

Increase (decrease) in interest expense:
Interest bearing transaction deposits
Savings deposits

| $\$ 73$ | $\$ 145$ | $\$ 218$ |
| ---: | ---: | :---: |
| $(9)$ | 35 | 26 |
| $(184)$ | $(12)$ | $(196)$ |
| 148 | 131 | 279 |

Time deposits
Short-term borrowings
Federal funds purchased and repurchase agreements
other
Long-term debt

Change in interest expense

Increase in net interest income (2)

| (50) | 12 | (38) |
| :---: | :---: | :---: |
| (36) | (1) | (37) |
| 73 | 4 | 77 |
| \$15 | \$314 | \$329 |
| \$689 | (\$350) | \$339 |

(1) Changes due to both rate and volume have been allocated proportionally.
(2) On a tax-equivalent basis, assuming a federal income tax rate of $35 \%$ for 1997 and 1996.
(a) There were no reports on Form 8-K filed during the three months ending June 30, 1997.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused the report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST BUSEY CORPORATION (REGISTRANT)

By: //Scott L. Hendrie//

Scott L. Hendrie Senior Vice President and Chief Financial Officer Principal financial and accounting officer)

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[^0]:    (1) On a tax-equivalent basis, assuming a federal income tax rate of $35 \%$ for 1997 and 1996.
    (2) Non-accrual loans have been included in average loans, net of unearned interest.

