

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 25, 2023

First Busey Corporation

(Exact name of Registrant as specified in its charter)

Nevada
(State of Incorporation)

0-15950
(Commission File Number)

37-1078406
(I.R.S. Employer Identification No.)

100 W. University Ave.
Champaign, Illinois 61820
(Address of Principal Executive Offices)

(217) 365-4544
(Registrant's telephone number, including area code)

N/A
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001 par value	BUSE	Nasdaq Stock Market LLC

Indicate by check mark whether the Registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On July 25, 2023, First Busey Corporation ("Busey") issued a press release disclosing financial results for the quarter ended June 30, 2023. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information in Item 2.02 of this Current Report on Form 8-K and Exhibit 99.1 attached hereto is being "furnished" and will not, except to the extent required by applicable law or regulation, be deemed "filed" by Busey for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act"), or otherwise subject to the liabilities of that section, nor will any of such information or exhibits be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended ("Securities Act"), or the Exchange Act.

Item 7.01 Regulation FD Disclosure.

On July 25, 2023, Busey published its Earnings Investor Presentation discussing financial results for the quarter ended June 30, 2023. A copy is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

The information in Item 7.01 of this Current Report on Form 8-K and Exhibit 99.2 attached hereto is being "furnished" and will not, except to the extent required by applicable law or regulation, be deemed "filed" by Busey for purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, nor will any of such information or exhibits be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act.

Item 9.01. Financial Statements and Exhibits.

Exhibit Number	Description of Exhibit
99.1	Press Release issued by First Busey Corporation, dated July 25, 2023
99.2	Earnings Investor Presentation issued by First Busey Corporation, dated July 25, 2023
104	Cover Page Interactive Data File (embedded within the Inline XBRL document and included in Exhibit 101)

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST BUSEY CORPORATION

Date: July 25, 2023

By: /s/ Jeffrey D. Jones
Jeffrey D. Jones
Chief Financial Officer

July 25, 2023

First Busey Announces 2023 Second Quarter Earnings

CHAMPAIGN, IL – (GLOBE NEWSWIRE) – First Busey Corporation (Nasdaq: BUSE)



First Busey Reports Second Quarter Net Income of \$29.4 million and Diluted EPS of \$0.52

Message from our Chairman & CEO

Second Quarter 2023 Highlights:

- Excluding net securities losses, net income¹ for the second quarter of 2023 of \$31.0 million or \$0.55 per share
- Total deposits increased \$261.6 million, or 2.7%, quarter-over-quarter, to \$10.06 billion
- Short-term borrowings decreased to \$212.0 million, compared to \$615.9 million at the end of the first quarter of 2023
- Non-performing assets of 0.13% of total assets, and allowance for credit losses of 580.80% of nonperforming loans
- Classified assets declined to \$81.9 million, compared to \$103.9 million at the close of the first quarter of 2023
- Tangible common equity ratio¹ of 7.18%, a 13 basis point increase from the first quarter of 2023
- Efficiency ratio of 60.87%¹ and adjusted core efficiency ratio¹ of 58.55%
- For additional information, please refer to the 2Q23 Earnings Investor Presentation

Second Quarter Financial Results

Net income for First Busey Corporation ("First Busey" or the "Company") was \$29.4 million for the second quarter of 2023, or \$0.52 per diluted common share, compared to \$36.8 million, or \$0.65 per diluted common share, for the first quarter of 2023, and \$29.8 million, or \$0.53 per diluted common share, for the second quarter of 2022. Adjustments to net income for the second quarter of 2023 were immaterial, and there were no adjustments to net income for the first quarter of 2023. Adjusted net income¹ was \$30.1 million, or \$0.54 per diluted common share, for the second quarter of 2022. Annualized return on average assets and annualized return on average tangible common equity¹ were 0.96% and 13.90%, respectively, for the second quarter of 2023. Net income includes net losses on securities of \$2.1 million for the second quarter of 2023, \$0.6 million for the first quarter of 2023, and \$1.7 million for the second quarter of 2022. Excluding these securities losses, which are largely unrealized, net income¹ for the second quarter of 2023 would have been \$31.0 million, resulting in diluted EPS¹ of \$0.55.

Pre-provision net revenue¹ was \$39.5 million for the second quarter of 2023, compared to \$47.9 million for the first quarter of 2023 and \$39.6 million for the second quarter of 2022. Adjusted pre-provision net revenue¹ was \$42.1 million for the second quarter of 2023, compared to \$49.5 million for the first quarter of 2023 and \$41.3 million for the second quarter of 2022. Pre-provision net revenue to average assets¹ was 1.30% for the second quarter of 2023, compared to 1.58% for the first quarter of 2023, and 1.27% for the second quarter of 2022. Adjusted pre-provision net revenue to average assets¹ was 1.38% for the second quarter of 2023, compared to 1.64% for the first quarter of 2023 and 1.33% for the second quarter of 2022.

The decline in pre-provision net revenue in the second quarter, compared to the first quarter, was primarily the result of a \$7.2 million decrease in net interest income, which is the result of deposits migrating into higher cost offerings along with an increase in short-term borrowings as we progress through the current tightening cycle that began in the first quarter of 2022. Net interest margin declined from 3.13% in the first quarter of 2023 to 2.86% in the second quarter of 2023.

¹ See "[Non-GAAP Financial Information](#)" for a reconciliation.

Our fee-based businesses continue to add revenue diversification. Excluding net securities gains and losses², noninterest income of \$30.1 million accounted for 27.7% of total operating revenue³ during the second quarter of 2023, compared to \$32.5 million which accounted for 27.4% of total operating revenue for the first quarter of 2023 and \$32.7 million which accounted for 30.1% of total operating revenue for the second quarter of 2022. Beginning on July 1, 2022, we became subject to the Durbin Amendment of the Dodd-Frank Act. The impact of these rules in the second quarter of 2023 was a \$2.4 million reduction in fee income. Excluding the impact from the Durbin Amendment, fees for customer services were up 0.8% from the second quarter of 2022.

During 2023, and over the last several years, we have been purposeful in our efforts to rationalize our expense base given our economic outlook and our view on the future of banking. The impact of these efforts are reflected in our operating results. During a time of decades-high inflation, we have effectively managed our noninterest expense. Noninterest expense was \$69.2 million in the second quarter of 2023, compared to \$70.4 million in the first quarter of 2023 and \$69.1 million in the second quarter of 2022. Adjusted core expense⁴ was \$64.0 million in the second quarter of 2023, compared to \$66.1 million in the first quarter of 2023 and \$64.4 million in the second quarter of 2022. As we enter the second half of 2023, we expect to continue prudently managing our expenses. These efforts are helping to offset some of the inflationary pressures that exist today while allowing us to invest back into other parts of our company.

First Busey's Conservative Banking Strategy

First Busey's financial strength is built on a sound business strategy of conservative banking. That focus will not change now or in the future.

The Company's growth trend for portfolio loans continued during the second quarter of 2023, albeit at a moderate pace. Loans are being originated at attractive spreads while not compromising on our prudent underwriting standards. Loan growth was \$21.5 million in the second quarter of 2023, compared to growth of \$58.1 million in the first quarter of 2023 and \$224.9 million in the second quarter of 2022. Over the last four quarters, the Company has generated \$307.5 million in portfolio loan growth, equating to a year-over-year growth rate of 4.1%. Our loan to deposit ratio ended the quarter at 77.6%. We continue to believe that the economic outlook has deteriorated over the last twelve months. Given this outlook, we expect loan growth for the remainder of the year is likely to slow compared to our previous expectations and we intend to remain conservative in our underwriting and granting of credit.

The quality of our core deposit franchise is a critical value driver of our institution. Despite recent turmoil experienced in certain sectors of the banking industry, we have seen relative stability in our deposit franchise. Our granular deposit base continues to position us well, as our estimated uninsured deposits⁴ percentage is 26%, and 97.0% of our deposits are core deposits⁵. Furthermore, non-interest bearing deposits at June comprise 30.7% of our total deposits. As of June 30, 2023, our retail deposit base was comprised of more than 255,000 accounts with an average balance of \$21 thousand and an average tenure of 16.3 years. Our commercial deposit base was comprised of more than 33,000 accounts with an average balance of \$101 thousand and an average tenure of 12.2 years. Furthermore, we have sufficient on- and off-balance sheet liquidity to manage deposit fluctuations and the liquidity needs of our customers.

Asset quality remains strong by both historical and current industry trends. Non-performing assets were 0.13% of total assets for both the first and second quarter of 2023, compared to 0.15% for the second quarter of 2022. Furthermore, we saw a quarter-over-quarter decline in total classified assets from \$103.9 million to \$81.9 million in the second quarter of 2023. The Company's results for the second quarter of 2023 include a provision expense of \$0.6 million for credit losses and a provision expense of \$0.3 million for unfunded commitments. The total allowance for credit losses was \$91.6 million at June 30, 2023, representing 1.17% of total portfolio loans outstanding, and 580.80% of non-performing loans. The Company recorded net charge offs of \$0.7 million in the second quarter of 2023, which equates to 0.04% of average loans on an annualized basis. As of June 30, 2023, our commercial real estate loan portfolio of investor-owned office properties within Central Business District⁵ areas remains low at \$10.5 million. Our credit performance continues to reflect our highly diversified, conservatively underwritten loan portfolio, which has been originated predominantly to established customers with tenured relationships with our company.

² See "[Non-GAAP Financial Information](#)" for a reconciliation.

³ Operating revenue consists of net interest income plus noninterest income, net of securities gains and losses.

⁴ Estimated uninsured deposits consist of account balances in excess of the \$250 thousand FDIC insurance limit, less intercompany accounts and collateralized accounts (including preferred deposits).

⁵ Central Business District areas within Busey's footprint include downtown St. Louis, downtown Indianapolis, and downtown Chicago.

The strength of our balance sheet is also reflected in our capital foundation. In the second quarter, our tangible common equity ratio⁶ increased to 7.18% while our Common Equity Tier 1 and Total Capital to Risk Weighted Assets ratios increased to 12.35% and 16.56%, respectively⁷. In fact, our regulatory capital ratios continue to provide a buffer of more than \$470 million above levels required to be designated well-capitalized.

Community Banking

First Busey's goal of being a strong community bank begins with outstanding associates. The Company is humbled to be named among the 2022 Best Banks to Work For by *American Banker*, the 2022 Best Places to Work in Money Management by *Pensions and Investments*, the 2023 Best Places to Work in Illinois by *Daily Herald Business Ledger*, and the 2023 Best Companies to Work For in Florida by *Florida Trend* magazine.

As we enter the second half of 2023, we are cognizant of the evolving economic outlook and remain focused on balance sheet strength, profitability, and growth, in that order. With our strong capital position, an attractive core funding base, and a sound credit foundation, we remain confident that we are well positioned. We are grateful for the opportunities to earn the business of our customers, based on the contributions of our talented associates and the continued support of our loyal shareholders.

/s/ Van A. Dukeman
Chairman, President & Chief Executive Officer
First Busey Corporation

⁶ See "[Non-GAAP Financial Information](#)" for a reconciliation.

⁷ Capital ratios for the second quarter of 2023 are not yet finalized, and are subject to change.

SELECTED FINANCIAL HIGHLIGHTS (unaudited)
(dollars in thousands, except per share amounts)

	Three Months Ended			Six Months Ended	
	June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
EARNINGS & PER SHARE AMOUNTS					
Net income	\$ 29,364	\$ 36,786	\$ 29,824	\$ 66,150	\$ 58,263
Diluted earnings per common share	0.52	0.65	0.53	1.18	1.04
Cash dividends paid per share	0.24	0.24	0.23	0.48	0.46
Pre-provision net revenue ^{1, 2}	39,536	47,918	39,569	87,454	75,635
Revenue ³	108,741	118,321	108,661	227,062	215,103
Net income by operating segments:					
Banking	30,665	36,835	30,499	67,500	56,950
FirsTech	226	(38)	397	188	947
Wealth Management	4,932	4,858	5,092	9,790	10,932
AVERAGE BALANCES					
Cash and cash equivalents	\$ 235,858	\$ 223,196	\$ 351,697	\$ 229,563	\$ 518,647
Investment securities	3,255,741	3,359,985	3,841,011	3,307,575	3,905,326
Loans held for sale	1,941	1,650	3,089	1,796	7,485
Portfolio loans	7,755,618	7,710,876	7,378,969	7,733,370	7,270,506
Interest-earning assets	11,130,298	11,180,562	11,453,198	11,155,291	11,577,879
Total assets	12,209,865	12,263,718	12,452,070	12,236,643	12,555,928
Noninterest bearing deposits	3,054,483	3,272,745	3,535,110	3,163,011	3,562,380
Interest-bearing deposits	6,797,588	6,637,405	6,971,083	6,717,939	6,999,129
Total deposits	9,852,071	9,910,150	10,506,193	9,880,950	10,561,509
Securities sold under agreements to repurchase and federal funds purchased	201,020	230,351	235,733	215,604	253,316
Interest-bearing liabilities	7,762,628	7,614,930	7,574,677	7,689,187	7,614,448
Total liabilities	11,001,930	11,092,899	11,255,018	11,047,164	11,316,868
Stockholders' equity - common	1,207,935	1,170,819	1,197,052	1,189,479	1,239,060
Tangible common equity ²	847,294	807,465	825,162	827,489	865,718
PERFORMANCE RATIOS					
Pre-provision net revenue to average assets ^{1, 2}	1.30 %	1.58 %	1.27 %	1.44 %	1.21 %
Return on average assets	0.96 %	1.22 %	0.96 %	1.09 %	0.94 %
Return on average common equity	9.75 %	12.74 %	9.99 %	11.21 %	9.48 %
Return on average tangible common equity ²	13.90 %	18.48 %	14.50 %	16.12 %	13.57 %
Net interest margin ^{2, 4}	2.86 %	3.13 %	2.68 %	2.99 %	2.56 %
Efficiency ratio ²	60.87 %	56.93 %	60.56 %	58.82 %	61.75 %
Noninterest revenue as a % of total revenues ³	27.65 %	27.44 %	30.12 %	27.54 %	32.13 %
NON-GAAP FINANCIAL INFORMATION					
Adjusted pre-provision net revenue ^{1, 2}	\$ 42,072	\$ 49,504	\$ 41,267	\$ 91,576	\$ 80,621
Adjusted net income ²	29,373	36,786	30,081	66,159	59,185
Adjusted diluted earnings per share ²	0.52	0.65	0.54	1.18	1.05
Adjusted pre-provision net revenue to average assets ²	1.38 %	1.64 %	1.33 %	1.51 %	1.29 %
Adjusted return on average assets ²	0.96 %	1.22 %	0.97 %	1.09 %	0.95 %
Adjusted return on average tangible common equity ²	13.90 %	18.48 %	14.62 %	16.12 %	13.79 %
Adjusted net interest margin ^{2, 4}	2.84 %	3.12 %	2.66 %	2.98 %	2.53 %
Adjusted efficiency ratio ²	60.86 %	56.93 %	60.29 %	58.81 %	61.23 %

1. Net interest income plus noninterest income, excluding securities gains and losses, less noninterest expense.
2. See "Non-GAAP Financial Information" for reconciliation.
3. Revenue consists of net interest income plus noninterest income, excluding securities gains and losses.
4. On a tax-equivalent basis, assuming a federal income tax rate of 21%.

CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)
(dollars in thousands, except per share amounts)

	As of				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
ASSETS					
Cash and cash equivalents	\$ 232,703	\$ 275,569	\$ 227,164	\$ 347,149	\$ 230,852
Investment securities	3,186,984	3,302,024	3,391,240	3,494,710	3,708,922
Loans held for sale	1,545	2,714	1,253	4,546	4,813
Commercial loans	5,793,426	5,815,703	5,766,496	5,724,137	5,613,955
Retail real estate and retail other loans	2,011,858	1,968,105	1,959,206	1,945,977	1,883,823
Portfolio loans	7,805,284	7,783,808	7,725,702	7,670,114	7,497,778
Allowance for credit losses	(91,639)	(91,727)	(91,608)	(90,722)	(88,757)
Premises and equipment	122,669	126,515	126,524	128,175	130,892
Goodwill and other intangible assets, net	358,898	361,567	364,296	367,091	369,962
Right of use asset	11,806	12,291	12,829	10,202	8,615
Other assets	580,779	571,794	579,277	566,123	493,356
Total assets	\$ 12,209,029	\$ 12,344,555	\$ 12,336,677	\$ 12,497,388	\$ 12,356,433
LIABILITIES & STOCKHOLDERS' EQUITY					
Noninterest bearing deposits	\$ 3,086,885	\$ 3,173,783	\$ 3,393,666	\$ 3,628,169	\$ 3,505,299
Interest checking, savings, and money market deposits	5,504,255	5,478,715	5,822,239	6,173,041	6,074,108
Time deposits	1,471,615	1,148,671	855,375	800,187	817,821
Total deposits	\$ 10,062,755	\$ 9,801,169	\$ 10,071,280	\$ 10,601,397	\$ 10,397,228
Securities sold under agreements to repurchase	\$ 202,953	\$ 210,977	\$ 229,806	\$ 234,597	\$ 228,383
Short-term borrowings	212,000	615,881	351,054	16,225	16,396
Long-term debt	246,454	249,245	252,038	254,835	317,304
Junior subordinated debt owed to unconsolidated trusts	71,900	71,855	71,810	71,765	71,721
Lease liability	12,059	12,515	12,995	10,311	8,655
Other liabilities	198,960	184,355	201,717	201,670	154,789
Total liabilities	11,007,081	11,145,997	11,190,700	11,390,800	11,194,476
Total stockholders' equity	1,201,948	1,198,558	1,145,977	1,106,588	1,161,957
Total liabilities & stockholders' equity	\$ 12,209,029	\$ 12,344,555	\$ 12,336,677	\$ 12,497,388	\$ 12,356,433
SHARE AND PER SHARE AMOUNTS					
Book value per common share	\$ 21.74	\$ 21.68	\$ 20.73	\$ 20.04	\$ 21.00
Tangible book value per common share ¹	\$ 15.25	\$ 15.14	\$ 14.14	\$ 13.39	\$ 14.31
Ending number of common shares outstanding	55,290,847	55,294,455	55,279,124	55,232,434	55,335,703

1. See "Non-GAAP Financial Information" for reconciliation.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)
(dollars in thousands, except per share amounts)

	Three Months Ended			Six Months Ended	
	June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
INTEREST INCOME					
Interest and fees on loans held for sale and portfolio	\$ 94,804	\$ 89,775	\$ 65,567	\$ 184,579	\$ 126,449
Interest on investment securities	20,784	20,342	16,671	41,126	31,603
Other interest income	1,311	988	358	2,299	635
Total interest income	\$ 116,899	\$ 111,105	\$ 82,596	\$ 228,004	\$ 158,687
INTEREST EXPENSE					
Interest on deposits	\$ 26,768	\$ 14,740	\$ 2,146	\$ 41,508	\$ 4,270
Interest on securities sold under agreements to repurchase and federal funds purchased	1,223	1,222	147	2,445	206
Interest on short-term borrowings	5,741	4,822	147	10,563	236
Interest on long-term debt	3,552	3,551	3,520	7,103	6,629
Junior subordinated debt owed to unconsolidated trusts	945	913	708	1,858	1,362
Total interest expense	\$ 38,229	\$ 25,248	\$ 6,668	\$ 63,477	\$ 12,703
Net interest income	\$ 78,670	\$ 85,857	\$ 75,928	\$ 164,527	\$ 145,984
Provision for credit losses	627	953	1,653	1,580	1,400
Net interest income after provision for credit losses	\$ 78,043	\$ 84,904	\$ 74,275	\$ 162,947	\$ 144,584
NONINTEREST INCOME					
Wealth management fees	\$ 14,562	\$ 14,797	\$ 14,135	\$ 29,359	\$ 29,914
Fees for customer services	7,239	6,819	9,588	14,058	18,495
Payment technology solutions	5,231	5,315	4,888	10,546	9,965
Mortgage revenue	272	288	284	560	1,259
Income on bank owned life insurance	1,029	1,652	874	2,681	1,758
Net securities gains (losses)	(2,059)	(616)	(1,714)	(2,675)	(2,328)
Other noninterest income	1,738	3,593	2,964	5,331	7,728
Total noninterest income	\$ 28,012	\$ 31,848	\$ 31,019	\$ 59,860	\$ 66,791
NONINTEREST EXPENSE					
Salaries, wages, and employee benefits	\$ 39,859	\$ 40,331	\$ 38,110	\$ 80,190	\$ 77,464
Data processing expense	5,902	5,640	5,375	11,542	10,353
Net occupancy expense	4,540	4,762	4,720	9,302	9,787
Furniture and equipment expense	1,681	1,746	2,045	3,427	4,075
Professional fees	973	2,058	1,607	3,031	3,114
Amortization of intangible assets	2,669	2,729	2,951	5,398	5,962
Interchange expense	1,870	1,853	1,487	3,723	3,032
FDIC insurance	1,506	1,502	1,153	3,008	2,226
Other operating expenses	10,205	9,782	11,644	19,987	23,455
Total noninterest expense	\$ 69,205	\$ 70,403	\$ 69,092	\$ 139,608	\$ 139,468
Income before income taxes	\$ 36,850	\$ 46,349	\$ 36,202	\$ 83,199	\$ 71,907
Income taxes	7,486	9,563	6,378	17,049	13,644
Net income	\$ 29,364	\$ 36,786	\$ 29,824	\$ 66,150	\$ 58,263
SHARE AND PER SHARE AMOUNTS					
Basic earnings per common share	\$ 0.53	\$ 0.66	\$ 0.54	\$ 1.19	\$ 1.05
Diluted earnings per common share	\$ 0.52	\$ 0.65	\$ 0.53	\$ 1.18	\$ 1.04
Average common shares outstanding	55,440,277	55,397,989	55,421,887	55,419,250	55,424,776
Diluted average common shares outstanding	56,195,801	56,179,606	56,104,017	56,187,820	56,149,466

Balance Sheet Growth

Our balance sheet remains a source of strength. Total assets were \$12.21 billion as of June 30, 2023, compared to \$12.34 billion as of March 31, 2023, and \$12.36 billion as of June 30, 2022. Portfolio loans were \$7.81 billion at June 30, 2023, compared to \$7.78 billion at March 31, 2023, and \$7.50 billion at June 30, 2022. During the second quarter of 2023, Busey Bank experienced our ninth consecutive quarter of core loan⁸ growth, albeit at a moderating pace, of \$21.6 million. Growth was driven by our central, Florida, and northern regions. Overall growth was tempered by the reduction of \$22.0 million of classified assets and a \$58.0 million decline in line utilization during the quarter. As has been our practice, we remain steadfast in our conservative approach to underwriting and disciplined approach to pricing, particularly given our outlook for the economy in the coming quarters. This posture will impact loan growth in subsequent quarters.

Average portfolio loans were \$7.76 billion for the second quarter of 2023, compared to \$7.71 billion for the first quarter of 2023 and \$7.38 billion for the second quarter of 2022. Average interest-earning assets were \$11.13 billion for the second quarter of 2023, compared to \$11.18 billion for the first quarter of 2023, and \$11.45 billion for the second quarter of 2022.

Total deposits were \$10.06 billion at June 30, 2023, compared to \$9.80 billion at March 31, 2023, and \$10.40 billion at June 30, 2022. Average deposits were \$9.85 billion for the second quarter of 2023, compared to \$9.91 billion for the first quarter of 2023 and \$10.51 billion for the second quarter of 2022. Deposit growth in the second quarter of 2023 over the first quarter of 2023 was primarily related to increases in public funds and largely occurred in the last month of the quarter. Deposit fluctuations over the last several quarters were driven by a number of elements, including (1) anticipated seasonal factors, including ordinary course public fund flows and fluctuations in the normal course of business operations of certain core commercial customers, (2) the macroeconomic environment, including prevailing interest rates and anticipated future Federal Open Market Committee ("FOMC") rate moves, as well as inflationary pressures, (3) depositors moving some funds to accounts at competitors offering above-market rates, including state-sponsored investment programs that provide rates in excess of where we can borrow in the wholesale marketplace, and (4) deposits moving within the Busey ecosystem from the bank to our wealth management group. Core deposits⁸ accounted for 97.0% of total deposits as of June 30, 2023. Cost of deposits was 1.09% in the second quarter of 2023, which represents a 49 basis point increase from the first quarter of 2023. Excluding time deposits, the Company's cost of deposits was 0.81% in the second quarter of 2023, a 32 basis point increase from March 31, 2023.

Short term borrowings decreased to \$212.0 million as of June 30, 2023, compared to \$615.9 million as of March 31, 2023. Average short term borrowings increased to \$443.8 million in the second quarter of 2023, compared to \$424.3 million in the first quarter of 2023. We have sufficient on- and off-balance sheet liquidity⁹ to manage deposit fluctuations and the liquidity needs of our customers. As of June 30, 2023, our available sources of on- and off-balance sheet liquidity totaled \$6.24 billion. To help offset some of the impact of rising costs associated with increased borrowings, we increased deposit campaigns starting in the first quarter of 2023 to attract term funding and savings accounts at a lower rate than our marginal cost of funds. In addition, we instituted a company-wide incentive campaign to drive new customer account openings. Our time deposit campaigns generated increased traction and production throughout the quarter and we expect to continue to implement prudent and measured strategies to generate deposit growth. Furthermore, our balance sheet liquidity profile continues to be aided by the cash flows we expect from our relatively short-duration securities portfolio. Those cash flows were approximately \$99.7 million in the second quarter and are expected to be \$186.7 million over the remaining balance of 2023.

Asset Quality

Credit quality continues to be exceptionally strong. Loans 30-89 days past due totaled \$5.2 million as of June 30, 2023, compared to \$5.5 million as of March 31, 2023, and \$5.2 million as of June 30, 2022. Non-performing loans were \$15.8 million as of June 30, 2023, compared to \$15.2 million as of March 31, 2023, and \$17.5 million as of June 30, 2022. Continued disciplined credit management resulted in non-performing loans as a percentage of portfolio loans of 0.20% as of both June 30, 2023, and March 31, 2023, and 0.23% as of June 30, 2022. Non-performing assets were 0.13% of total assets for both the first and second quarter of 2023, compared to 0.15% in the second quarter of 2022. Our total classified assets declined from \$103.9 million at March 31, 2023, to \$81.9 million at June 30, 2023. The quarter over quarter decline in classified assets is largely attributable to a pay-off from a single borrower in the skilled nursing industry.

⁸ See "[Non-GAAP Financial Information](#)" for a reconciliation.

⁹ On- and off-balance sheet liquidity is comprised of cash and cash equivalents, debt securities excluding those pledged as collateral, brokered deposits, and First Busey's borrowing capacity through its revolving credit facility, the FHLB, the Federal Reserve Bank, and federal funds purchased lines.

Net charge-offs were \$0.7 million for the second quarter of 2023, \$0.8 million for the first quarter of 2023, and \$1.1 million for the second quarter of 2022. Our ratio of net charge-offs to average loans was 0.04% during the second quarter of 2023 and 0.03% over the last twelve months¹⁰. The allowance as a percentage of portfolio loans was 1.17% as of June 30, 2023, compared to 1.18% as of both March 31, 2023, and June 30, 2022. The allowance as a percentage of non-performing loans was 580.80% as of June 30, 2023, compared to 602.91% as of March 31, 2023, and 507.36% as of June 30, 2022.

The Company maintains a well-diversified loan portfolio and, as a matter of policy and practice, limits concentration exposure in any particular loan segment.

ASSET QUALITY (unaudited)
(dollars in thousands)

	As of				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Total assets	\$ 12,209,029	\$ 12,344,555	\$ 12,336,677	\$ 12,497,388	\$ 12,356,433
Portfolio loans	7,805,284	7,783,808	7,725,702	7,670,114	7,497,778
Portfolio loans excluding amortized cost of PPP loans	7,804,617	7,783,058	7,724,857	7,668,688	7,490,162
Loans 30 – 89 days past due	5,169	5,472	6,548	6,307	5,157
Non-performing loans:					
Non-accrual loans	15,209	14,714	15,067	15,425	15,840
Loans 90+ days past due and still accruing	569	500	673	1,229	1,654
Non-performing loans	<u>\$ 15,778</u>	<u>\$ 15,214</u>	<u>\$ 15,740</u>	<u>\$ 16,654</u>	<u>\$ 17,494</u>
Non-performing loans, segregated by geography:					
Illinois / Indiana	\$ 11,681	\$ 10,416	\$ 10,347	\$ 10,531	\$ 11,261
Missouri	3,928	4,103	4,676	5,008	5,259
Florida	169	695	717	1,115	974
Other non-performing assets	68	759	850	1,219	1,429
Non-performing assets	<u>\$ 15,846</u>	<u>\$ 15,973</u>	<u>\$ 16,590</u>	<u>\$ 17,873</u>	<u>\$ 18,923</u>
Allowance for credit losses	<u>\$ 91,639</u>	<u>\$ 91,727</u>	<u>\$ 91,608</u>	<u>\$ 90,722</u>	<u>\$ 88,757</u>
RATIOS					
Non-performing loans to portfolio loans	0.20 %	0.20 %	0.20 %	0.22 %	0.23 %
Non-performing loans to portfolio loans, excluding PPP loans	0.20 %	0.20 %	0.20 %	0.22 %	0.23 %
Non-performing assets to total assets	0.13 %	0.13 %	0.13 %	0.14 %	0.15 %
Non-performing assets to portfolio loans and other non-performing assets	0.20 %	0.21 %	0.21 %	0.23 %	0.25 %
Allowance for credit losses to portfolio loans	1.17 %	1.18 %	1.19 %	1.18 %	1.18 %
Allowance for credit losses to portfolio loans, excluding PPP	1.17 %	1.18 %	1.19 %	1.18 %	1.18 %
Allowance for credit losses as a percentage of non-performing loans	580.80 %	602.91 %	582.01 %	544.75 %	507.36 %

¹⁰ For the quarterly period, average portfolio loans, the denominator in the net charge off ratio, is calculated on a daily average basis. For the last twelve month period, average portfolio loans is calculated as the quarterly average of the ending portfolio loans balances over the most recent four quarters.

NET CHARGE-OFFS (RECOVERIES) AND PROVISION EXPENSE (RELEASE) (unaudited)
(dollars in thousands)

	Three Months Ended			Six Months Ended	
	June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Net charge-offs (recoveries)	\$ 715	\$ 834	\$ 1,109	\$ 1,549	\$ 530
Provision expense (release)	627	953	1,653	1,580	1,400
Net charge-offs, annualized	2,868	3,382	4,448	3,124	1,069
Average portfolio loans	7,755,618	7,710,876	7,378,969	7,733,370	7,270,506
Net charge-off ratio	0.04 %	0.04 %	0.06 %	0.04 %	0.01 %

Net Interest Margin¹¹ and Net Interest Income

Net interest margin was 2.86% for the second quarter of 2023, compared to 3.13% for the first quarter of 2023 and 2.68% for the second quarter of 2022. Excluding purchase accounting accretion, adjusted net interest margin¹¹ was 2.84% for the second quarter of 2023, compared to 3.12% in the first quarter of 2023 and 2.66% in the second quarter of 2022. Net interest income was \$78.7 million in the second quarter of 2023, compared to \$85.9 million in the first quarter of 2023 and \$75.9 million in the second quarter of 2022.

The FOMC raised rates by 25 basis points during the second quarter of 2023, and by a total of 500 basis points since the onset of the current FOMC tightening cycle that began in the first quarter of 2022. Rising rates initially have a positive impact on net interest margin, as assets, in particular commercial loans, reprice more quickly and to a greater extent than liabilities. As deposit and funding costs increase in response to the tightening rate cycle, some of the net interest margin expansion is reversed, which we began to experience in the first quarter of 2023. Components of the 27 basis point decrease in net interest margin during the second quarter of 2023 include:

- Increased loan portfolio income contributed +18 basis points
- Increases in the cash and securities portfolio yield contributed +2 basis points
- Increased non-maturity deposit funding costs contributed -23 basis points
- Increased time deposit funding costs contributed -20 basis points
- Increased borrowing costs contributed -3 basis points
- Increased net interest expense on cash flow hedges contributed -1 basis points

Based on our most recent Asset Liability Management Committee ("ALCO") model, a 100 basis point parallel rate shock is expected to increase net interest income by 2.2% over the subsequent twelve-month period. Market competition for deposits has increased in recent months and deposit betas are likely to increase going forward, which is factored into our ALCO model. The Company continues to evaluate off-balance sheet hedging and balance sheet restructuring strategies as well as embedding rate protection in our asset originations to provide stabilization to net interest income in lower rate environments. We are committed to protecting our quality core deposit franchise and are in regular contact with our customers to proactively address their needs and concerns. Stress on liquidity resulting from the continued drain of stimulus driven inflows has impacted the banking industry. Our deposit base, particularly non-interest bearing deposits, has experienced balance attrition, but time deposit specials and retail incentive campaigns have provided sufficient funding flows to limit operational borrowings to a minimal level. As a result, deposit beta expectations have increased marginally as rotation into these higher cost of fund products has accelerated as the tightening cycle advances. Since the onset of the current FOMC tightening cycle that began in the first quarter of 2022, our cumulative interest-bearing non-maturity deposit beta has been 24.5%. Our cycle-to-date total deposit beta has been 20.3% through June 30, 2023. Deposit betas are calculated based on an average federal funds rate of 5.16% during the second quarter of 2023, which is a 47 basis point increase over the first quarter of 2023 average federal funds rate of 4.69%.

¹¹ See "Non-GAAP Financial Information" for a reconciliation.

Noninterest Income

Noninterest income was \$28.0 million for the second quarter of 2023, as compared to \$31.8 million for the first quarter of 2023 and \$31.0 million for the second quarter of 2022. Revenues from wealth management fees and payment technology solutions activities represented 70.7% of the Company's noninterest income for the quarter ended June 30, 2023, providing a balance to spread-based revenue from traditional banking activities.

Wealth management fees were \$14.6 million for the second quarter of 2023, compared to \$14.8 million for the first quarter of 2023 and \$14.1 million for the second quarter of 2022. The Wealth Management operating segment generated net income of \$4.9 million in both the first and second quarter of 2023, compared to \$5.1 million in the second quarter of 2022. First Busey's Wealth Management division ended the second quarter of 2023 with \$11.48 billion in assets under care, compared to \$11.21 billion at the end of the first quarter of 2023 and \$11.45 billion at the end of the second quarter of 2022. Our portfolio management team continues to produce solid results in the face of very volatile markets, and has outperformed its blended benchmark¹² over the last twelve months.

Payment technology solutions revenue from FirsTech was \$5.2 million for the second quarter of 2023, compared to \$5.3 million for the first quarter of 2023 and \$4.9 million for the second quarter of 2022. Excluding intracompany eliminations, FirsTech generated revenue of \$5.6 million during the second quarter of 2023, compared to \$5.7 million in the first quarter of 2023 and \$5.4 million in the second quarter of 2022. The FirsTech operating segment generated net income of \$0.2 million in the second quarter of 2023, an insignificant amount of net losses in the first quarter of 2023 and net income of \$0.4 million in the second quarter of 2022. The Company continues to make strategic investments in FirsTech to enhance future growth, including further upgrades to the product and engineering teams to build an application programming interface ("API") cloud-based platform to provide for fully integrated payment capabilities, as well as the continued development of our BaaS platform.

Fees for customer services were \$7.2 million for the second quarter of 2023, compared to \$6.8 million in the first quarter of 2023 and \$9.6 million in the second quarter of 2022. Year-over-year declines are attributable primarily to the impact of the Durbin Amendment on interchange revenue and, to a lesser extent, modifications implemented to overdraft and non-sufficient funds fee structures. The impact from the Durbin Amendment reduced fees for customer service by \$2.4 million in the second quarter of 2023.

Net securities losses were \$2.1 million for the second quarter of 2023, which were comprised of \$0.2 million of realized net losses and \$1.9 million of unrealized net losses on equity securities.

Other noninterest income was \$1.7 million in the second quarter of 2023, a decrease from \$3.6 million in the first quarter of 2023 and from \$3.0 million in the second quarter of 2022. Fluctuations between the first quarter of 2023 and the second quarter of 2023 were primarily the result of decreases in swap origination fee income and venture capital investment values.

Operating Efficiency

Noninterest expense was \$69.2 million in the second quarter of 2023, compared to \$70.4 million in the first quarter of 2023 and \$69.1 million for the second quarter of 2022. The efficiency ratio¹³ was 60.87% for the quarter ended June 30, 2023, compared to 56.93% for the quarter ended March 31, 2023, and 60.56% for the quarter ended June 30, 2022. The adjusted core efficiency ratio¹³ was 58.55% for the quarter ended June 30, 2023, compared to 55.59% for the quarter ended March 31, 2023 and 59.01% for the quarter ended June 30, 2022. The Company remains focused on expense discipline.

Noteworthy components of noninterest expense are as follows:

- Salaries, wages, and employee benefits expenses were \$39.9 million in the second quarter of 2023, compared to \$40.3 million in the first quarter of 2023 and \$38.1 million in the second quarter of 2022. Total full-time equivalents numbered 1,477 as of June 30, 2023, compared to 1,473 as of March 31, 2023, and 1,493 as of June 30, 2022.
- Data processing expense was \$5.9 million in the second quarter of 2023, compared to \$5.6 million in the first quarter of 2023 and \$5.4 million in the second quarter of 2022. The increase was related to expenses for FirsTech transaction volume and continued Company-wide investments in technology enhancements, as well as inflation-driven price increases.

¹² The blended benchmark consists of 60% MSCI All Country World Index and 40% Bloomberg Intermediate US Government/Credit Total Return Index.

¹³ See ["Non-GAAP Financial Information"](#) for a reconciliation.

- Professional fees were \$1.0 million in the second quarter of 2023, compared to \$2.1 million in the first quarter of 2023 and \$1.6 million in the second quarter of 2022. The quarter over quarter decrease is primarily attributable to audit and accounting fees which generally run higher during the first quarter of each year, as well as recapture of legal expenses related to the payoff of a large classified asset in the second quarter of 2023.
- Amortization expense was \$2.7 million in both the first and second quarter of 2023, compared to \$3.0 million in the second quarter of 2022.
- FDIC insurance expense was \$1.5 million in both the first and second quarter of 2023, compared to \$1.2 million in the second quarter of 2022, as a result of an FDIC final rule to increase the initial base deposit insurance assessment rate applicable to all FDIC-insured depository institutions by two basis points beginning in 2023.
- Other operating expenses were \$10.2 million for the second quarter of 2023, compared to \$9.8 million in the first quarter of 2023 and \$11.6 million in the second quarter of 2022. The year-over-year decrease is attributable to multiple items, including expense discipline in business development and marketing expenses.

The Company's effective tax rate for the second quarter of 2023 was 20.3%, which was lower than the combined federal and state statutory rate of approximately 28.0% due to tax exempt interest income, such as municipal bond interest, bank owned life insurance income, and investments in various federal and state tax credits.

Beginning in 2024, the Company intends to adopt ASU 2023-02, which allows entities to elect to account for equity investments made primarily for the purpose of receiving income tax credits using the proportional amortization method, regardless of the tax credit program through which the investment earns income tax credits, if certain conditions are met. The proportional amortization method results in the cost of the investment being amortized in proportion to the income tax credits and other income tax benefits received, with the amortization of the investment and the income tax credits being presented net in the income statement as a component of income tax expense as opposed to being presented on a gross basis on the income statement as a component of noninterest expense and income tax expense.

Capital Strength

The Company's strong capital levels, coupled with its earnings, have allowed First Busey to provide a steady return to its stockholders through dividends. On July 28, 2023, the Company will pay a cash dividend of \$0.24 per common share to stockholders of record as of July 21, 2023. The Company has consistently paid dividends to its common stockholders since the bank holding company was organized in 1980.

As of June 30, 2023, the Company continued to exceed the capital adequacy requirements necessary to be considered "well-capitalized" under applicable regulatory guidelines. The Company's Common Equity Tier 1 ratio is estimated¹⁴ to be 12.35% at June 30, 2023, compared to 12.18% at March 31, 2023, and 11.77% at June 30, 2022. Our Total Capital to Risk Weighted Assets ratio is estimated¹⁴ to be 16.56% at June 30, 2023, compared to 16.40% at March 31, 2023, and 16.58% at June 30, 2022.

The Company's tangible common equity¹⁵ was \$850.9 million at June 30, 2023, compared to \$845.3 million at March 31, 2023, and \$801.9 million at June 30, 2022. Tangible common equity represented 7.18% of tangible assets at June 30, 2023, compared to 7.05% at March 31, 2023, and 6.68% at June 30, 2022. The Company's tangible book value per common share¹⁵ increased from \$15.14 at March 31, 2023, to \$15.25 at June 30, 2023. The ratios of tangible common equity to tangible assets¹⁵ and tangible book value per common share have been impacted by the fair market valuation adjustment of the Company's securities portfolio as a result of the current rate environment, which is reflected in the accumulated other comprehensive income (loss) ("AOCI") component of shareholder's equity.

¹⁴ Capital ratios for the second quarter of 2023 are not yet finalized, and are subject to change.

¹⁵ See "Non-GAAP Financial Information" for a reconciliation.

During the second quarter of 2023, the Company purchased 20,000 shares of its common stock at a weighted average price of \$19.86 per share for a total of \$0.4 million under the Company's stock repurchase plan. Repurchases were executed due to favorable pricing of the Company's shares during the second quarter of 2023. On May 24, 2023, First Busey's board of directors approved an amendment to increase the authorized shares under the repurchase program by 2,000,000 shares. As of June 30, 2023, the Company had 2,102,210 shares remaining on its stock repurchase plan available for repurchase.

2Q23 Earnings Investor Presentation

For additional information on the Company's financial condition and operating results, please refer to the 2Q23 Earnings Investor Presentation furnished via Form 8-K on July 25, 2023, in connection with this earnings release.

Corporate Profile

As of June 30, 2023, First Busey Corporation (Nasdaq: BUSE) was a \$12.21 billion financial holding company headquartered in Champaign, Illinois.

Busey Bank, a wholly-owned bank subsidiary of First Busey Corporation, had total assets of \$12.17 billion as of June 30, 2023, and is headquartered in Champaign, Illinois. Busey Bank currently has 46 banking centers serving Illinois, eight banking centers serving Missouri, three banking centers serving southwest Florida, and one banking center in Indianapolis, Indiana.

Busey Bank's wholly-owned subsidiary, FirsTech, specializes in the evolving financial technology needs of small and medium-sized businesses, highly regulated enterprise industries, and financial institutions. FirsTech provides comprehensive and innovative payment technology solutions including online, mobile, and voice-recognition bill payments; money and data movement; merchant services; direct debit services; lockbox remittance processing for payments made by mail; and walk-in payments at retail agents. Additionally, FirsTech simplifies client workflows through integrations enabling support with billing, reconciliation, bill reminders, and treasury services. More information about FirsTech can be found at firsttechpayments.com.

Through the Company's Wealth Management division, the Company provides asset management, investment, and fiduciary services to individuals, businesses, and foundations. As of June 30, 2023, assets under care were \$11.48 billion.

Busey Bank is honored to be named among America's Best Banks by *Forbes* magazine for the second consecutive year. Ranked 26th overall in 2023, compared to 52nd in last year's rankings, Busey was once again the top-ranked bank headquartered in Illinois. Additionally, for the first time in 2023, Busey was named among DiversityInc's Top Regional Companies. The DiversityInc Top 50 survey is the external validator for large U.S. employers that model fairness in their talent strategy, workplace and supplier diversity practices, and philanthropic engagement. We are honored to be consistently recognized nationally and locally for our engaged culture of integrity and commitment to community development.

For more information about us, visit busey.com.

Category: Financial
Source: First Busey Corporation

Contacts:

Jeffrey D. Jones, Chief Financial Officer
217-365-4130

Ted Rosinus, EVP Investor Relations & Corporate Development
847-832-0392

Non-GAAP Financial Information

This earnings release contains certain financial information determined by methods other than U.S. Generally Accepted Accounting Principles ("GAAP"). Management uses these non-GAAP measures, together with the related GAAP measures, in analysis of the Company's performance and in making business decisions, as well as for comparison to the Company's peers. The Company believes the adjusted measures are useful for investors and management to understand the effects of certain non-recurring noninterest items and provide additional perspective on the Company's performance over time.

A reconciliation to what management believes to be the most directly comparable GAAP financial measures—specifically, net interest income, total noninterest income, net security gains and losses, and total noninterest expense in the case of pre-provision net revenue, adjusted pre-provision net revenue, pre-provision net revenue to average assets, and adjusted pre-provision net revenue to average assets; net income in the case of adjusted net income, adjusted diluted earnings per share, adjusted return on average assets, average tangible common equity, return on average tangible common equity, and adjusted return on average tangible common equity; net interest income in the case of adjusted net interest income and adjusted net interest margin; net interest income, total noninterest income, and total noninterest expense in the case of adjusted noninterest expense, noninterest expense excluding non-operating adjustments, adjusted core expense, efficiency ratio, adjusted efficiency ratio, and adjusted core efficiency ratio; total stockholders' equity in the case of tangible book value per common share; total assets and total stockholders' equity in the case of tangible common equity and tangible common equity to tangible assets; portfolio loans in the case of core loans and core loans to portfolio loans; total deposits in the case of core deposits and core deposits to total deposits; and portfolio loans and total deposits in the case of core loans to core deposits—appears below.

These non-GAAP disclosures have inherent limitations and are not audited. They should not be considered in isolation or as a substitute for operating results reported in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Tax effected numbers included in these non-GAAP disclosures are based on estimated statutory rates or effective rates as appropriate.

Reconciliation Of Non-GAAP Financial Measures (unaudited)

**Pre-Provision Net Revenue, Adjusted Pre-Provision Net Revenue,
Pre-Provision Net Revenue to Average Assets, and Adjusted Pre-Provision Net Revenue to Average Assets**
(dollars in thousands)

	Three Months Ended			Six Months Ended	
	June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
PRE-PROVISION NET REVENUE					
Net interest income	\$ 78,670	\$ 85,857	\$ 75,928	\$ 164,527	\$ 145,984
Total noninterest income	28,012	31,848	31,019	59,860	66,791
Net security (gains) losses	2,059	616	1,714	2,675	2,328
Total noninterest expense	(69,205)	(70,403)	(69,092)	(139,608)	(139,468)
Pre-provision net revenue	39,536	47,918	39,569	87,454	75,635
Non-GAAP adjustments:					
Acquisition and other restructuring expenses	12	—	303	12	1,138
Provision for unfunded commitments	265	(635)	(267)	(370)	845
Amortization of New Markets Tax Credits	2,259	2,221	1,662	4,480	3,003
Adjusted pre-provision net revenue	\$ 42,072	\$ 49,504	\$ 41,267	\$ 91,576	\$ 80,621
Pre-provision net revenue, annualized	[a] \$ 158,578	\$ 194,334	\$ 158,711	\$ 176,358	\$ 152,524
Adjusted pre-provision net revenue, annualized	[b] 168,750	200,766	165,521	184,670	162,578
Average total assets	[c] 12,209,865	12,263,718	12,452,070	12,236,643	12,555,928
Reported: Pre-provision net revenue to average assets ¹	[a+c] 1.30 %	1.58 %	1.27 %	1.44 %	1.21 %
Adjusted: Pre-provision net revenue to average assets ¹	[b+c] 1.38 %	1.64 %	1.33 %	1.51 %	1.29 %

1. Annualized measure.

Reconciliation Of Non-GAAP Financial Measures (unaudited)

Adjusted Net Income, Adjusted Diluted Earnings Per Share, Adjusted Return on Average Assets, Average Tangible Common Equity, Return on Average Tangible Common Equity, and Adjusted Return on Average Tangible Common Equity
(dollars in thousands, except per share amounts)

		Three Months Ended			Six Months Ended	
		June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
NET INCOME ADJUSTED FOR NON-OPERATING ITEMS						
Net income	[a]	\$ 29,364	\$ 36,786	\$ 29,824	\$ 66,150	\$ 58,263
Non-GAAP adjustments:						
Acquisition expenses:						
Salaries, wages, and employee benefits		—	—	—	—	587
Data processing		—	—	—	—	214
Professional fees, occupancy, and other		12	—	204	12	238
Other restructuring expenses:						
Loss on leases or fixed asset impairment		—	—	99	—	99
Related tax benefit		(3)	—	(46)	(3)	(216)
Adjusted net income	[b]	\$ 29,373	\$ 36,786	\$ 30,081	\$ 66,159	\$ 59,185
DILUTED EARNINGS PER SHARE						
Diluted average common shares outstanding	[c]	56,195,801	56,179,606	56,104,017	56,187,820	56,149,466
Reported: Diluted earnings per share	[a+c]	\$ 0.52	\$ 0.65	\$ 0.53	\$ 1.18	\$ 1.04
Adjusted: Diluted earnings per share	[b+c]	\$ 0.52	\$ 0.65	\$ 0.54	\$ 1.18	\$ 1.05
RETURN ON AVERAGE ASSETS						
Net income, annualized	[d]	\$ 117,779	\$ 149,188	\$ 119,624	\$ 133,396	\$ 117,492
Adjusted net income, annualized	[e]	117,815	149,188	120,655	133,415	119,351
Average total assets	[f]	12,209,865	12,263,718	12,452,070	12,236,643	12,555,928
Reported: Return on average assets ¹	[d+f]	0.96 %	1.22 %	0.96 %	1.09 %	0.94 %
Adjusted: Return on average assets ¹	[e+f]	0.96 %	1.22 %	0.97 %	1.09 %	0.95 %
RETURN ON AVERAGE TANGIBLE COMMON EQUITY						
Average common equity		\$ 1,207,935	\$ 1,170,819	\$ 1,197,052	\$ 1,189,479	\$ 1,239,060
Average goodwill and other intangible assets, net		(360,641)	(363,354)	(371,890)	(361,990)	(373,342)
Average tangible common equity	[g]	\$ 847,294	\$ 807,465	\$ 825,162	\$ 827,489	\$ 865,718
Reported: Return on average tangible common equity ¹	[d+g]	13.90 %	18.48 %	14.50 %	16.12 %	13.57 %
Adjusted: Return on average tangible common equity ¹	[e+g]	13.90 %	18.48 %	14.62 %	16.12 %	13.79 %

1. Annualized measure.

Reconciliation Of Non-GAAP Financial Measures (unaudited)

Net Income Excluding Net Securities (Gains) Losses
(dollars in thousands)

		Three Months Ended			Six Months Ended	
		June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Net income	[a]	\$ 29,364	\$ 36,786	\$ 29,824	\$ 66,150	\$ 58,263
Non-GAAP adjustments:						
Net securities (gains) losses		2,059	616	1,714	2,675	2,328
Tax effect for net securities (gains) losses		(418)	(127)	(302)	(548)	(442)
Net income excluding tax-effected net securities (gains) losses	[b]	\$ 31,005	\$ 37,275	\$ 31,236	\$ 68,277	\$ 60,149
Diluted average common shares outstanding	[c]	56,195,801	56,179,606	56,104,017	56,187,820	56,149,466
Reported: Diluted earnings per share	[a+c]	\$ 0.52	\$ 0.65	\$ 0.53	\$ 1.18	\$ 1.04
Net income excluding tax-effected net securities (gains) losses per diluted share	[b+c]	\$ 0.55	\$ 0.66	\$ 0.56	\$ 1.22	\$ 1.07

Adjusted Net Interest Income and Adjusted Net Interest Margin
(dollars in thousands)

		Three Months Ended			Six Months Ended	
		June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Net interest income		\$ 78,670	\$ 85,857	\$ 75,928	\$ 164,527	\$ 145,984
Non-GAAP adjustments:						
Tax-equivalent adjustment		561	558	546	1,119	1,092
Tax-equivalent net interest income		79,231	86,415	76,474	165,646	147,076
Purchase accounting accretion related to business combinations		(413)	(403)	(599)	(816)	(1,758)
Adjusted net interest income		\$ 78,818	\$ 86,012	\$ 75,875	\$ 164,830	\$ 145,318
Tax-equivalent net interest income, annualized	[a]	\$ 317,795	\$ 350,461	\$ 306,736	\$ 334,038	\$ 296,590
Adjusted net interest income, annualized	[b]	316,138	348,826	304,334	332,392	293,045
Average interest-earning assets	[c]	11,130,298	11,180,562	11,453,198	11,155,291	11,577,879
Reported: Net interest margin ¹	[a+c]	2.86 %	3.13 %	2.68 %	2.99 %	2.56 %
Adjusted: Net interest margin ¹	[b+c]	2.84 %	3.12 %	2.66 %	2.98 %	2.53 %

1. Annualized measure.

Reconciliation Of Non-GAAP Financial Measures (unaudited)

Noninterest Expense Excluding Amortization of Intangible Assets, Adjusted Noninterest Expense, Adjusted Core Expense, Noninterest Expense Excluding Non-operating Adjustments, Efficiency Ratio, Adjusted Efficiency Ratio, and Adjusted Core Efficiency Ratio

(dollars in thousands)

	Three Months Ended			Six Months Ended	
	June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Net interest income	\$ 78,670	\$ 85,857	\$ 75,928	\$ 164,527	\$ 145,984
Non-GAAP adjustments:					
Tax-equivalent adjustment	561	558	546	1,119	1,092
Tax-equivalent net interest income	79,231	86,415	76,474	165,646	147,076
Total noninterest income	28,012	31,848	31,019	59,860	66,791
Non-GAAP adjustments:					
Net security (gains) losses	2,059	616	1,714	2,675	2,328
Noninterest income excluding net securities gains and losses	30,071	32,464	32,733	62,535	69,119
Tax-equivalent revenue [a]	\$ 109,302	\$ 118,879	\$ 109,207	\$ 228,181	\$ 216,195
Total noninterest expense	\$ 69,205	\$ 70,403	\$ 69,092	\$ 139,608	\$ 139,468
Non-GAAP adjustments:					
Amortization of intangible assets [b]	(2,669)	(2,729)	(2,951)	(5,398)	(5,962)
Non-interest expense excluding amortization of intangible assets [c]	66,536	67,674	66,141	134,210	133,506
Non-operating adjustments:					
Salaries, wages, and employee benefits	—	—	—	—	(587)
Data processing	—	—	—	—	(214)
Impairment, professional fees, occupancy, and other	(12)	—	(303)	(12)	(337)
Adjusted noninterest expense [f]	66,524	67,674	65,838	134,198	132,368
Provision for unfunded commitments	(265)	635	267	370	(845)
Amortization of New Markets Tax Credits	(2,259)	(2,221)	(1,662)	(4,480)	(3,003)
Adjusted core expense [g]	\$ 64,000	\$ 66,088	\$ 64,443	\$ 130,088	\$ 128,520
Noninterest expense, excluding non-operating adjustments [f-b]	\$ 69,193	\$ 70,403	\$ 68,789	\$ 139,596	\$ 138,330
Reported: Efficiency ratio [c+a]	60.87 %	56.93 %	60.56 %	58.82 %	61.75 %
Adjusted: Efficiency ratio [f+a]	60.86 %	56.93 %	60.29 %	58.81 %	61.23 %
Adjusted: Core efficiency ratio [g+a]	58.55 %	55.59 %	59.01 %	57.01 %	59.45 %

Reconciliation Of Non-GAAP Financial Measures (unaudited)

Tangible Book Value and Tangible Book Value Per Common Share
(dollars in thousands, except per share amounts)

	As of				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Total stockholders' equity	\$ 1,201,948	\$ 1,198,558	\$ 1,145,977	\$ 1,106,588	\$ 1,161,957
Non-GAAP adjustments:					
Goodwill and other intangible assets, net	(358,898)	(361,567)	(364,296)	(367,091)	(369,962)
Tangible book value [a]	\$ 843,050	\$ 836,991	\$ 781,681	\$ 739,497	\$ 791,995
Ending number of common shares outstanding [b]	55,290,847	55,294,455	55,279,124	55,232,434	55,335,703
Tangible book value per common share [a÷b]	\$ 15.25	\$ 15.14	\$ 14.14	\$ 13.39	\$ 14.31

Tangible Common Equity and Tangible Common Equity to Tangible Assets
(dollars in thousands)

	As of				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Total assets	\$ 12,209,029	\$ 12,344,555	\$ 12,336,677	\$ 12,497,388	\$ 12,356,433
Non-GAAP adjustments:					
Goodwill and other intangible assets, net	(358,898)	(361,567)	(364,296)	(367,091)	(369,962)
Tax effect of other intangible assets ¹	7,833	8,335	8,847	9,369	9,905
Tangible assets [a]	\$ 11,857,964	\$ 11,991,323	\$ 11,981,228	\$ 12,139,666	\$ 11,996,376
Total stockholders' equity	\$ 1,201,948	\$ 1,198,558	\$ 1,145,977	\$ 1,106,588	\$ 1,161,957
Non-GAAP adjustments:					
Goodwill and other intangible assets, net	(358,898)	(361,567)	(364,296)	(367,091)	(369,962)
Tax effect of other intangible assets ¹	7,833	8,335	8,847	9,369	9,905
Tangible common equity [b]	\$ 850,883	\$ 845,326	\$ 790,528	\$ 748,866	\$ 801,900
Tangible common equity to tangible assets ² [b÷a]	7.18 %	7.05 %	6.60 %	6.17 %	6.68 %

1. Net of estimated deferred tax liability.
2. Tax-effected measure.

Reconciliation Of Non-GAAP Financial Measures (unaudited)

**Core Loans, Core Loans to Portfolio Loans,
Core Deposits, Core Deposits to Total Deposits, and Core Loans to Core Deposits**
(dollars in thousands)

		As of				
		June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Portfolio loans	[a]	\$ 7,805,284	\$ 7,783,808	\$ 7,725,702	\$ 7,670,114	\$ 7,497,778
Non-GAAP adjustments:						
PPP loans amortized cost		(667)	(750)	(845)	(1,426)	(7,616)
Core loans	[b]	\$ 7,804,617	\$ 7,783,058	\$ 7,724,857	\$ 7,668,688	\$ 7,490,162
Total deposits	[c]	\$ 10,062,755	\$ 9,801,169	\$ 10,071,280	\$ 10,601,397	\$ 10,397,228
Non-GAAP adjustments:						
Brokered transaction accounts		(6,055)	(6,005)	(1,303)	(2,006)	(2,002)
Time deposits of \$250,000 or more		(297,967)	(200,898)	(120,377)	(103,534)	(117,957)
Core deposits	[d]	\$ 9,758,733	\$ 9,594,266	\$ 9,949,600	\$ 10,495,857	\$ 10,277,269
RATIOS						
Core loans to portfolio loans	[b÷a]	99.99 %	99.99 %	99.99 %	99.98 %	99.90 %
Core deposits to total deposits	[d÷c]	96.98 %	97.89 %	98.79 %	99.00 %	98.85 %
Core loans to core deposits	[b÷d]	79.98 %	81.12 %	77.64 %	73.06 %	72.88 %

Special Note Concerning Forward-Looking Statements

Statements made in this document, other than those concerning historical financial information, may be considered forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, plans, objectives, future performance, and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations, and assumptions of the Company's management, and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will," "would," "could," "should," or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new information or future events. A number of factors, many of which are beyond the Company's ability to control or predict, could cause actual results to differ materially from those in the Company's forward-looking statements. These factors include, among others, the following: (i) the strength of the local, state, national, and international economy (including effects of inflationary pressures and supply chain constraints); (ii) the economic impact of any future terrorist threats or attacks, widespread disease or pandemics (including the Coronavirus Disease 2019 pandemic), or other adverse external events that could cause economic deterioration or instability in credit markets (including Russia's invasion of Ukraine); (iii) changes in state and federal laws, regulations, and governmental policies concerning the Company's general business (including changes in response to the recent failures of other banks); (iv) changes in accounting policies and practices; (v) changes in interest rates and prepayment rates of the Company's assets (including the impact of the London Interbank Offered Rate phase-out); (vi) increased competition in the financial services sector (including from non-bank competitors such as credit unions and fintech companies) and the inability to attract new customers; (vii) changes in technology and the ability to develop and maintain secure and reliable electronic systems; (viii) the loss of key executives or associates; (ix) changes in consumer spending; (x) unexpected results of current and/or future acquisitions, which may include failure to realize the anticipated benefits of any acquisition and the possibility that transaction costs may be greater than anticipated; (xi) unexpected outcomes of existing or new litigation involving the Company; (xii) fluctuations in the value of securities held in our securities portfolio; (xiii) concentrations within our loan portfolio, large loans to certain borrowers, and large deposits from certain clients; (xiv) the concentration of large deposits from certain clients who have balances above current FDIC insurance limits and may withdraw deposits to diversify their exposure; (xv) the level of non-performing assets on our balance sheets; (xvi) interruptions involving our information technology and communications systems or third-party servicers; (xvii) breaches or failures of our information security controls or cybersecurity-related incidents; and (xviii) the economic impact of exceptional weather occurrences such as tornadoes, hurricanes, floods, blizzards, and droughts. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning the Company and its business, including additional factors that could materially affect its financial results, is included in the Company's filings with the Securities and Exchange Commission.

A dark blue-tinted photograph of a Busey building at night. The building's entrance is visible, and a sign above the entrance displays the Busey logo. The overall scene is dimly lit, with some light reflecting off the building's facade and the entrance area.

Q2 2023 EARNINGS INVESTOR PRESENTATION

July 25, 2023

[busey.com](https://www.busey.com)

Member FDIC

NASDAQ: **BUSE**



Special Note Concerning Forward-Looking Statements

Statements made in this presentation, other than those concerning historical financial information, may be considered forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, plans, objectives, future performance, and business of the First Busey Corporation (the "Company"). Forward-looking statements, which may be based upon beliefs, expectations, and assumptions of the Company's management, and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will," "would," "could," "should," or other similar expressions. Additionally, all statements in this presentation, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new information or future events. A number of factors, many of which are beyond the Company's ability to control or predict, could cause actual results to differ materially from those in the Company's forward-looking statements. These factors include, among others, the following: (i) the strength of the local, state, national, and international economy (including effects of inflationary pressures and supply chain constraints); (ii) the economic impact of any future terrorist threats or attacks, widespread disease or pandemics (including the Coronavirus Disease 2019 pandemic), or other adverse external events that could cause economic deterioration or instability in credit markets (including Russia's invasion of Ukraine); (iii) changes in state and federal laws, regulations, and governmental policies concerning the Company's general business (including changes in response to the recent failures of other banks); (iv) changes in accounting policies and practices; (v) changes in interest rates and prepayment rates of the Company's assets (including the impact of the London Interbank Offered Rate phase-out); (vi) increased competition in the financial services sector (including from non-bank competitors such as credit unions and fintech companies) and the inability to attract new customers; (vii) changes in technology and the ability to develop and maintain secure and reliable electronic systems; (viii) the loss of key executives or associates; (ix) changes in consumer spending; (x) unexpected results of current and/or future acquisitions, which may include failure to realize the anticipated benefits of any acquisition and the possibility that transaction costs may be greater than anticipated; (xi) unexpected outcomes of existing or new litigation involving the Company; (xii) fluctuations in the value of securities held in our securities portfolio; (xiii) concentrations within our loan portfolio, large loans to certain borrowers, and large deposits from certain clients; (xiv) the concentration of large deposits from certain clients who have balances above current FDIC insurance limits and may withdraw deposits to diversify their exposure; (xv) the level of non-performing assets on our balance sheets; (xvi) interruptions involving our information technology and communications systems or third-party servicers; (xvii) breaches or failures of our information security controls or cybersecurity-related incidents; and (xviii) the economic impact of exceptional weather occurrences such as tornadoes, hurricanes, floods, blizzards, and droughts. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning the Company and its business, including additional factors that could materially affect its financial results, is included in the Company's filings with the Securities and Exchange Commission.



Non-GAAP Financial Information

This presentation contains certain financial information determined by methods other than U.S. Generally Accepted Accounting Principles ("GAAP"). Management uses these non-GAAP measures, together with the related GAAP measures, in analysis of the Company's performance and in making business decisions, as well as for comparison to the Company's peers. The Company believes the adjusted measures are useful for investors and management to understand the effects of certain non-recurring noninterest items and provide additional perspective on the Company's performance over time.

A reconciliation to what management believes to be the most directly comparable GAAP financial measures—specifically, net interest income, total noninterest income, net security gains and losses, and total noninterest expense in the case of pre-provision net revenue, adjusted pre-provision net revenue, pre-provision net revenue to average assets, and adjusted pre-provision net revenue to average assets; net income in the case of adjusted net income, adjusted diluted earnings per share, adjusted return on average assets, average tangible common equity, return on average tangible common equity, and adjusted return on average tangible common equity; net interest income in the case of adjusted net interest income and adjusted net interest margin; net interest income, total noninterest income, and total noninterest expense in the case of adjusted noninterest expense, noninterest expense excluding non-operating adjustments, adjusted core expense, efficiency ratio, adjusted efficiency ratio, and adjusted core efficiency ratio; total stockholders' equity in the case of tangible book value per common share; total assets and total stockholders' equity in the case of tangible common equity and tangible common equity to tangible assets; portfolio loans in the case of core loans and core loans to portfolio loans; total deposits in the case of core deposits and core deposits to total deposits; and portfolio loans and total deposits in the case of core loans to core deposits—appears in the appendix of this presentation.

These non-GAAP disclosures have inherent limitations and are not audited. They should not be considered in isolation or as a substitute for operating results reported in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Tax effected numbers included in these non-GAAP disclosures are based on estimated statutory rates or effective rates as appropriate.



Table of Contents

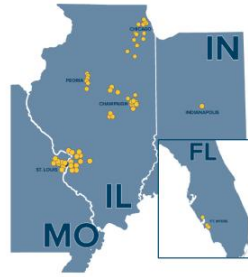
Overview of First Busey Corporation (BUSE)	5		
Diversified Company with Comprehensive & Innovative Financial Solutions	6	Appendix:	28
Strong Regional Operating Model	7	<i>Experienced Management Team</i>	29
Investment Highlights	8	<i>High Quality Portfolio: C&I</i>	30
Fortress Balance Sheet	9	<i>Fully Integrated Wealth Management Platform</i>	31
High Quality Loan Portfolio	10	<i>Continued Investment in Technology Enterprise-Wide</i>	32
High Quality Portfolio: CRE	11	<i>Digital Banking Adoption</i>	33
Office Investor Owned CRE Portfolio	12	<i>Busey Impact</i>	34
Top Tier Core Deposit Franchise	13	<i>Non-GAAP Financial Information</i>	35
Granular, Stable Deposit Base	14		
Deposit Cost Trends	15		
Diversified and Significant Sources of Fee Income	16		
Wealth Management	17		
FirsTech	18		
Net Interest Margin	19		
Focused Control on Expenses	20		
Robust Capital Foundation	21		
Pristine Credit Quality	22		
Reserve Supports Credit & Growth Profile	23		
Balanced, Low-Risk, Short-Duration Investment Portfolio	24		
Actively Managing Asset-Sensitive Balance Sheet	25		
Quarterly Earnings Review	26		
Earnings Performance	27		



Overview of First Busey Corporation (NASDAQ: BUSE)

155+
YEARS

155+ year old financial institution headquartered in Champaign, IL



Regional operating model serving four regions

- Northern** (IL)
- Central** (IL/IN)
- Gateway** (MO/IL)
- Florida**

Among the Best



Financial Highlights

\$ in millions	2021	2022	2023 YTD
Total Assets	\$12,860	\$12,337	\$12,209
Total Loans	\$7,189	\$7,726	\$7,805
Total Deposits	\$10,769	\$10,071	\$10,063
Total Equity	\$1,319	\$1,146	\$1,202
NPA/Assets	0.17 %	0.13 %	0.13 %
Net Interest Margin ¹	2.49 %	2.84 %	2.99 %
Adj. PPNR ROAA ¹	1.35 %	1.44 %	1.51 %
Adj. ROAA ¹	1.15 %	1.06 %	1.09 %
Adj. ROATCE ¹	14.40 %	15.99 %	16.12 %

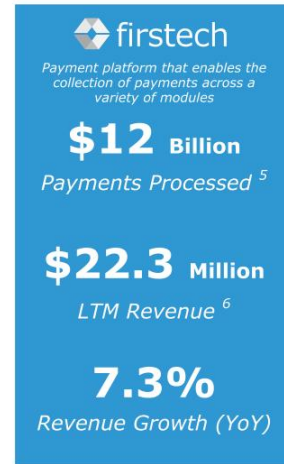
BUSE Stock Price ²



¹ Non-GAAP calculation, see Appendix | ² Market Data for BUSE updated to close on 7/24/23, per Nasdaq | ³ Based on consensus median net income of covering analysts as of 7/24/23



Diversified Company with Comprehensive & Innovative Financial Solutions



¹ Consolidated | ² Busey Bank segment, excluding Wealth Management & FirstTech; excludes intracompany eliminations and consolidations | ³ Consolidated; Non-GAAP calculation, see Appendix
⁴ Wealth Management segment | ⁵ LTM total payments processed | ⁶ FirstTech segment, excludes intracompany eliminations



Strong Regional Operating Model

Integrated enterprise-wide go-to-market strategy focused on combining the power of commercial & wealth to provide a broad set of financial solutions to well-capitalized individuals and the companies they own & operate

Regions	Central	Gateway	Northern	Florida
Banking Centers	25	20	10	3
As of 6/30/23				
Deposits	\$5.3 billion	\$2.6 billion	\$1.7 billion	\$428 million
Loans	\$3.3 billion	\$2.0 billion	\$2.1 billion	\$450 million
AUC	\$8.0 billion	\$1.4 billion	\$1.0 billion	\$1.1 billion
Legacy Institutions	Busey Main Street Herget South Side	Pulaski Bank of Edwardsville	First Community Glenview State Bank	Busey Investors' Security Trust



Investment Highlights

Attractive Franchise that Provides Innovative Financial Solutions	<ul style="list-style-type: none"> • 58 branches across four states: Illinois, Missouri, Indiana, and Florida • Premier commercial bank, wealth management, and payment technology solutions for individuals and businesses • Attractive core deposit to total deposit ratio (97.0%)¹, low cost of non-time deposits (81 bps) in 2Q23, and low level of uninsured deposits² (26%) at 6/30/23 • Substantial investments in technology enterprise-wide and next generation leadership talent
Disciplined Growth Strategy Driven by Regional Operating Model	<ul style="list-style-type: none"> • Organic growth across key business lines driven by regional operating model that aligns commercial, wealth and FirsTech operations • Year-over-year core loan³ growth of \$314 million (+4.2% YoY), principally within existing client relationships • Efficient and right-sized branch network (average deposits per branch of \$173 million) • Leverage track record as proven successful acquirer to expand through disciplined M&A
Powerful Combination of Three Business Lines Drives Strong Noninterest Income	<ul style="list-style-type: none"> • Significant revenue derived from diverse and complementary fee income sources • Noninterest income / revenue (ex-securities gains/losses)⁴ of 27.7% for 2Q23 • Wealth management and payment technology solutions account for 65.8% of noninterest income (ex-securities gains/losses) in 2Q23 • Sizable business lines provide for a full suite of solutions for our clients across their lifecycle
Attractive Profitability and Returns	<ul style="list-style-type: none"> • Adjusted ROAA of 0.96%¹ & Adjusted ROATCE of 13.90%¹ for 2Q23 • 2Q23 NIM of 2.86%¹, up from 2.68%¹ in 2Q22 • Adjusted Core Efficiency Ratio 58.6%¹ for 2Q23, down from 59.0% in 2Q22 • Adjusted diluted EPS \$0.52¹ for 2Q23 (\$0.55 excluding net securities gains and losses¹) • Quarterly dividend of \$0.24 (4.4% yield)⁵



BUILT ON A FORTRESS BALANCE SHEET

Pristine asset quality, highly diversified loan portfolio, & capital levels significantly in excess of well-capitalized minimums

¹ Non-GAAP calculation, see Appendix | ² Estimated uninsured deposits consists of excess of accounts >\$250K, less internal accounts and collateralized accounts (incl. preferred deposits)

³ Ex-PPP; Non-GAAP calculation, see Appendix | ⁴ Non-GAAP, revenue consists of net interest income plus noninterest income, excluding security gains and losses | ⁵ Based on BUSE closing stock price on 7/24/23



Fortress Balance Sheet

Robust Capital Foundation

- Capital ratios significantly in excess of well-capitalized minimums
- Total RBC of 16.6% and CET1 ratio of 12.4% at 6/30/23¹
- TCE/TA ratio of 7.18% at 6/30/23²
- TBV per share of \$15.25 at 6/30/23²

High Quality, Resilient Loan Portfolio

- Diversified portfolio, conservatively underwritten with low levels of concentration
- Non-performing (0.13% of total assets) and classified assets (5.7% of capital³) both remain near historically low levels
 - Classified assets reduced \$22 million, or 21.2%, in 2Q23
- Reserves remain above initial Day 1 CECL coverage of 1.06%: ACL/Loans: 1.17% | ACL/NPLs: 580.80%
- 100 / 300 Test: 38% C&D | 213% CRE
- Minimal office CRE located in metro central business districts; substantial majority of office properties are in suburban locations and 41% of the total office portfolio is medical office

Strong Core Deposit Franchise & Ample Liquidity

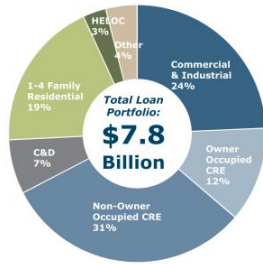
- Robust holding company and bank-level liquidity
- Strong core deposit franchise
 - 77.6% loan-to-deposit ratio, 97.0% core deposits²
 - 30.7% of total deposits are noninterest-bearing
 - Low level of estimated uninsured deposits⁴ at 26% of total deposits at 6/30/23
- Cash & Equivalents + Available-For-Sale Securities carrying value represents 95% of estimated uninsured deposits⁴
- Substantial sources of available off-balance sheet contingent funding totaling \$3.8 billion, representing an additional 1.4x coverage of estimated uninsured deposits⁴ at 6/30/23
 - Untapped borrowing capacity (\$3.8 billion in aggregate): \$1.6 billion with FHLB, \$0.7 billion with FRB discount window, \$0.5 billion with Unsecured Fed Funds lines, \$1.0 billion brokered deposit capacity
 - Brokered deposit market continues to remain untapped
 - No utilization of the Fed's Bank Term Funding Program

¹ Capital ratios are preliminary estimates | ² Non-GAAP calculation, see Appendix | ³ Capital calculated as Bank Tier 1 Capital + Allowance for credit losses
⁴ Estimated uninsured deposits consists of excess of accounts >\$250K, less internal accounts and collateralized accounts (incl. preferred deposits)



High Quality Loan Portfolio

Loan Portfolio Composition | 2Q23



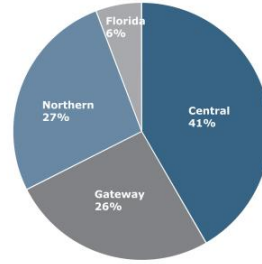
MRQ Yield on Loans
4.92%

2Q23 Net New Funding Yield
6.65%

Classified Loans / Capital¹
5.7%

New Originations YTD
Approx. 70% of new commercial production was due to growth within existing bank relationships
New CRE-1 originations had a weighted-avg LTV of 60%
June net new funding yield of 7.04%

Loan Portfolio Regional Segmentation



Ex-PPP Loans Trends



Funded Draws & Line Utilization Rate



¹ Capital is Bank Tier 1 Capital + Allowance for credit losses | ² Based on loan origination | ³ Busey loans ex-PPP | ⁴ Excludes credit card & overdraft protection & includes tranche loan commitments/associated sub notes



High Quality Loan Portfolio - CRE

Investor Owned CRE Loans by Property Type ¹

<i>\$ in thousands</i>			
Property Type	6/30/23 Balances	% of Total Loans	6/30/23 Classified Balances
Apartments	\$623,273	8.0 %	\$458
Retail	518,935	6.6 %	5,934
Industrial/Warehouse	348,199	4.5 %	526
Traditional Office	288,196	3.7 %	778
Student Housing	268,816	3.4 %	3,897
Hotel	193,049	2.5 %	0
Senior Housing	172,820	2.2 %	2,473
Medical Office	169,969	2.2 %	0
LAD	151,714	1.9 %	0
Specialty	104,626	1.3 %	141
Nursing Homes	27,652	0.4 %	3,023
Restaurant	23,700	0.3 %	79
Health Care	20,000	0.3 %	0
1-4 Family	19,938	0.3 %	0
Continuing Care Facilities	13,947	0.2 %	0
Other	775	0.0 %	0
Grand Total	\$2,945,609	37.7 %	\$17,309

Investor Owned CRE Portfolio ¹ (CRE-I)

- Only 0.6% of total CRE-I loans are classified
 - Payoff of \$11 million of classified nursing home balances during 2Q23
- Low levels of concentrated exposure - continue to actively monitor CRE-I concentrations vs. internally-defined appetite thresholds
 - 100/300 Test: 38% C&D | 213% CRE-I
- Apartments & Student Housing represents 30% of CRE-I
 - 60% WAvg LTV & 58% long-term customers (4+ years)

¹ Investor owned CRE includes C&D, Multifamily and non-owner occupied CRE

Owner Occupied CRE Loans by Property Type

<i>\$ in thousands</i>			
Property Type	6/30/23 Balances	% of Total Loans	6/30/23 Classified Balances
Industrial/Warehouse	\$367,029	4.7 %	\$5,609
Specialty	234,908	3.0 %	1,455
Traditional Office	114,842	1.5 %	453
Medical Office	106,658	1.4 %	0
Retail	59,516	0.8 %	1,570
Restaurant	45,178	0.6 %	51
Nursing Homes	1,416	0.0 %	0
Health Care	843	0.0 %	0
Hotel	606	0.0 %	0
Apartments	395	0.0 %	0
Other	258	0.0 %	0
Student Housing	101	0.0 %	0
Grand Total	\$931,750	11.9 %	\$9,138

Owned Occupied (OOCRE) Portfolio

- Only 1.0% of total OOCRE loans are classified
- OOCRE properties are underwritten to operating cash flow and guidance requires a 1.20x FCCR
- OOCRE have lower risk profiles as they are underwritten to the primary occupying business and are not as exposed to lease turnover risks
- Industrial/Warehouse properties are the largest OOCRE segment, comprising 39% of the OOCRE portfolio while only 4.7% of total loans



Office Investor Owned CRE Portfolio

All data as of 6/30/23

<i>\$ in thousands</i>	Traditional Office	Medical Office	Top Ten Largest Office Loans	CBD Office Exposure
Total Balances	\$288,196	\$169,969	\$124,697	\$10,503
% of CRE-I Portfolio	9.8 %	5.8 %	4.2 %	0.4 %
% of Office CRE-I Portfolio	62.9 %	37.1 %	27.2 %	2.3 %
# of Loans	221	78	10	6
Average Loan Size	\$1,304	\$2,179	\$12,470	\$1,751
Total Classified Balances	\$778	\$0	\$0	\$0
Weighted Avg Current LTV	57 %	65 %	66%	43%

Top Ten Largest Office Loans

Weighted Average DSCR:	1.56
Weighted Average Debt Yield:	10.3%
WAvg 1-Year Lease Rollover:	8.3%
WAvg 2-Year Lease Rollover:	8.7%

Limited Metro Central Business District Exposure

Downtown Chicago

No outstanding Office CRE-I in Downtown Chicago



Downtown St. Louis

5 Properties with \$10.2 million in balances



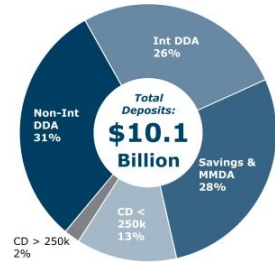
Downtown Indy

1 Property with \$0.3 million in balances



Top Tier Core Deposit Franchise

Deposit Portfolio Composition | 2Q23



Core Deposits
97%

MRQ Avg Cost of Total Deposits
1.09%

MRQ Avg Cost of Non-Time Deposits
0.81%

Avg Deposits per Branch
\$173 million

Avg Non Maturity Acct Balance at 6/30/23
\$34 thousand

Core Deposits² / Total Deposits



¹ Other deposits include brokered MMA, brokered CDs, ICS Demand & Savings, CDAR CDs | ² Non-GAAP calculation, see Appendix

Total Deposits & Loan-to-Deposit Ratio



2Q23 Deposit Flows

- Following the recent industry turmoil, we observed positive inflows into retail deposit accounts along with net outflows in commercial deposit accounts, principally to meet working capital needs in the ordinary course of business
- Public deposits were up \$271 million, demonstrating typical seasonality with balances historically peaking mid-year
- Experienced net deposit outflows into Busey Wealth Management as we continue to adapt to client needs while keeping clients in the Busey ecosystem
- Seeing beginning of rotation from non-interest bearing (down \$87 million QoQ) into interest-bearing nonmaturity accounts (up \$26 million QoQ)
- Time deposit campaigns generated significant production, with a \$323 million increase in balances during the quarter. New production in 2Q23 had a weighted average term of 10.7 months at a rate of 4.25%
- At 6/30/23, our spot deposit cost was 0.90% for non-maturity deposits and 1.24% for total deposits



Granular, Stable Deposit Base

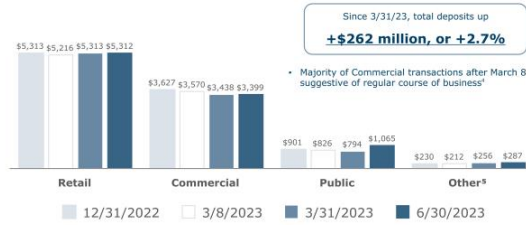
Long-lasting Deposit Relationships that are very granular

As of 6/30/23	Retail	Commercial
Number of Accounts	255,000+	33,000+
Avg Balance per Account	\$21 thousand	\$101 thousand
Avg Customer Tenure	16.3 years	12.2 years

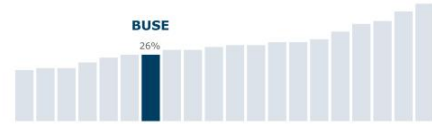
Customers with Account Balances totaling \$250K+

	2023 Q2
Number of customers	5,319
Median account balance	\$402 thousand
Median customer tenure	13.6 years
2023 Q2	
Est. Uninsured Deposits ¹	\$2.6 billion
Est. Uninsured ¹ / Total Deposits	26%

Deposit Flows by Type



Percentage of Est. Uninsured Deposits² / Total Deposits vs. Peer Group³



Percentage of Cash + AFS / Est. Uninsured Deposits² vs. Peer Group³

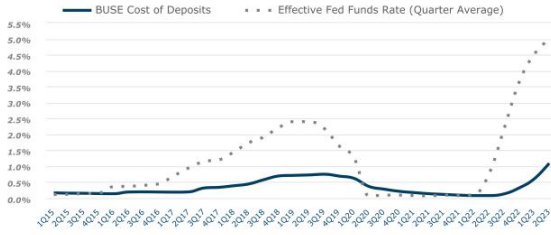


¹ Estimated uninsured deposits consists of excess of accounts >\$250K, less internal accounts and collateralized accounts (incl. preferred deposits) | ² Data per most recent publicly available as of 7/21/23
³ Selected peers based in BUSE's current operating regions include: WFC, ONB, ASB, CBSH, SFNC, HTLF, FRME, FFBC, EFSC, SBFC, SRCE, HBNC, MSBI, SYBT, BY, FRBH, MOFG, LKFN, OSBC
⁴ Reviewed all wires, and ACH transactions of \$100K+ utilizing NACHA-required transaction description details | ⁵ Other deposits include brokered MMA, brokered CDs, ICS Demand & Savings, CDAR CDs

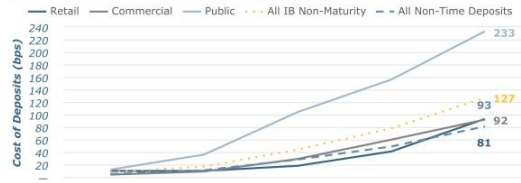


Deposit Cost Trends

Historical Cost of Deposits, 2015 - 2Q23¹

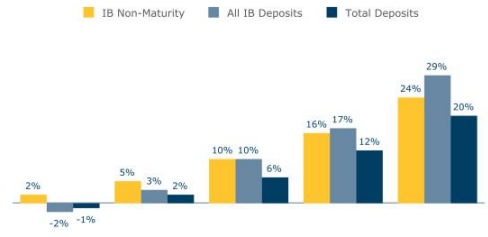


Quarterly Average Cost of Deposits



	2022 Q2	2022 Q3	2022 Q4	2023 Q1	2023 Q2
IB Non-Maturity	0.08%	0.17%	0.44%	0.78%	1.27%
Non-Time Deposits	0.05%	0.11%	0.28%	0.49%	0.81%
Total Deposits	0.08%	0.13%	0.32%	0.60%	1.09%

Cumulative Deposit Betas² for Tightening Cycle-to-Date



	2022 Q2	2022 Q3	2022 Q4	2023 Q1	2023 Q2
Retail	-5%	-1%	+1%	+6%	+16%
Commercial	-1%	+2%	+7%	+12%	+18%
Public	+6%	+14%	+27%	+33%	+46%
IB Non-Maturity	+2%	+5%	+10%	+16%	+24%
All IB Deposits	-2%	+3%	+10%	+17%	+29%
Total Deposits	-1%	+2%	+6%	+12%	+20%

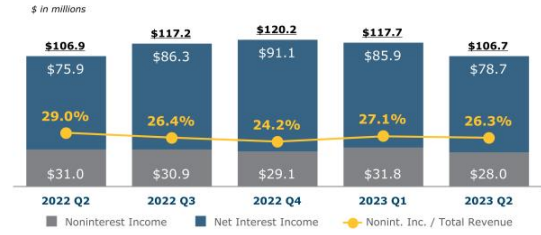
¹ Quarterly effective fed funds per FRED, Federal Reserve Bank of St. Louis. Average during quarter, not seasonally adjusted | ² Deposit betas are calculated based on an average fed funds target rate of 0.92% during 2Q22, 2.35% (3Q22), 3.82% (4Q22), 4.69% (1Q23), and 5.16% (2Q23).



Diversified and Significant Sources of Fee Income

- Noninterest income represented 27.7% of revenue (ex-securities gains/losses) in 2Q23
- Key businesses of wealth management and payment technology solutions contributed 65.8% of noninterest income (ex-securities gains/losses) in 2Q23
- YoY decline in noninterest income primarily attributable to lower customer services fees due to Durbin Amendment impact that began 7/1/22
 - Excluding Durbin Amendment impact, 2Q23 fees for customer services are up +0.8% YoY

Noninterest Income / Total Revenue ¹



Sources of Noninterest Income

\$ in thousands

Noninterest Income Detail	2022 Q2	2023 Q2	YoY Change
Wealth Management Fees	\$14,135	\$14,562	+3 %
Fees for Customer Services	9,588	7,239	-24 %
Payment Technology Solutions	4,888	5,231	+7 %
Mortgage Revenue	284	272	-4 %
Income on Bank Owned Life Insurance	874	1,029	+18 %
Other Noninterest Income	2,964	1,738	-41 %
Noninterest Income (ex-securities gains/losses)	\$32,733	\$30,071	-8%
Net Securities Gains (Losses)	(1,714)	(2,059)	+20 %
Total Noninterest Income	\$31,019	\$28,012	-10%



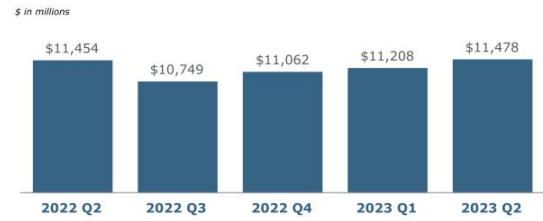
¹ Includes net security gains and losses



Wealth Management

- Assets Under Care (AUC) of \$11.5 billion, a QoQ increase of \$270 million
- Wealth revenue¹ of \$14.7 million, a YoY increase of 4.1% and pre-tax net income of \$6.5 million, a YoY decrease of 0.9%
- Pre-tax profit margin of 44.1% in 2Q23 and 41.1% over the last twelve months
- Our fully internalized investment team continues to produce excellent returns, outperforming benchmarks over multiple measurement periods
 - The team's blended portfolio has outperformed the blended benchmark² over the last 12 months, over the last 3 years, and over the last 5 years
- Rate environment attracting more fixed income assets – our fixed income management capabilities are very deep and a real differentiator
 - Bank + Wealth partnership allows us to better keep customer funds inside our overall ecosystem depending on client needs
- Continued overall rotation from low-fee customer exits to acquiring new higher-fee customers
- Recently completed fee structure initiatives positively impacting revenue at approximately \$2.3 - \$2.5 million annually

Assets Under Care



Wealth - Revenue and Pre-tax Income¹



¹ Wealth Management segment | ² Blended benchmark consists of 60% MSCI All-Country World Index / 40% Bloomberg Intermediate Govt/Credit Index



FirsTech

- LTM revenue of \$22.3 million, an increase of 7% over the prior twelve-month period
- Key competencies of electronic payments and merchant services have been the primary drivers of growth YTD
- Pipeline continues to build – regularly track progress to adapt go-to-market sales strategies
- The value of customized payments-enabled software platforms from an ODFI-sponsored company resonates with potential customers
- Average revenue per processing day increased to \$89.1 thousand in 2Q23, a YoY increase of 6%

\$12
billion

Payments processed in last twelve months

39
million

Transactions processed in last twelve months



Average Revenue Per Processing Day Trend



¹ Revenue equates to all revenue sources tied to FirsTech and excludes intracompany eliminations



Net Interest Margin

Net Interest Income Trend ¹

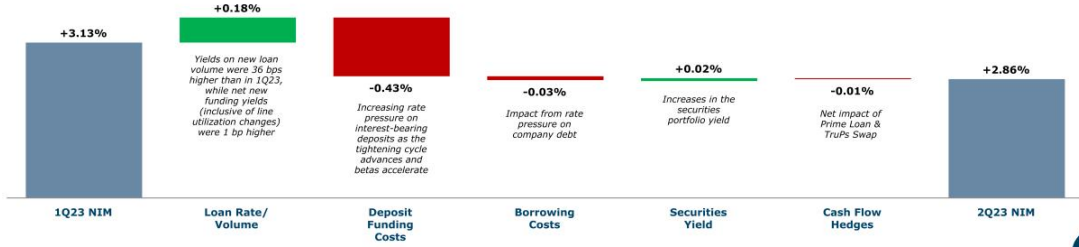


Net Interest Margin Trend ¹



NIM up 18 bps vs. 2Q22

Net Interest Margin Bridge - Factors contributing to 27 bps NIM compression during quarter

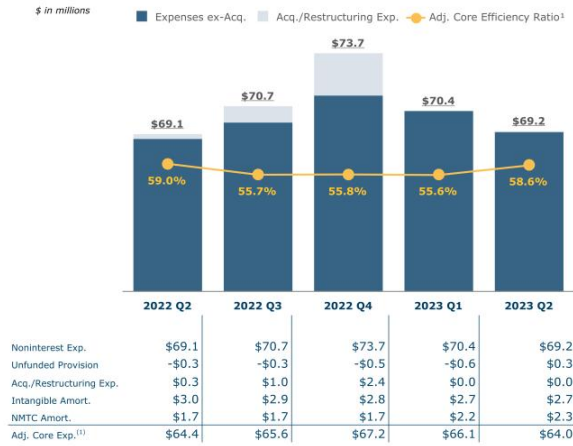


¹ Tax-equivalent adjusted amounts; Non-GAAP, see Appendix | ² Non-GAAP; Ex-PPP NIM removes the balance of PPP loans and associated income as well as the equivalent amount of self-funding noninterest-bearing deposits

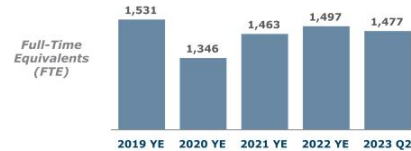


Focused Control on Expenses

Noninterest Expense



- Adjusted core expenses¹ of \$64.0 million in 2Q23, down from \$64.4 million in 2Q22
- Continue to be mindful and diligent on expenses, restricting new hires by targeting critical replacements; focusing on harvesting investments made over the last several quarters
- YoY adjusted core expense decrease in part attributable to lower business development & marketing expenses, partially offset by increased FDIC insurance costs
- Over the prior 2+ years, we have been purposeful in our efforts to rationalize our expense base, including:
 - During 4Q22, implemented a targeted restructuring & efficiency optimization plan (projected to generate annual salary & benefits savings of \$4.0 to \$4.1 million)
 - Reduced branch count from 87 (proforma for Glenview State Bank) to 58, while increasing average deposits per branch from \$113 million at 9/30/20 to \$173 million at 6/30/23
- \$7.5 million of average earning assets per employee for 2Q23

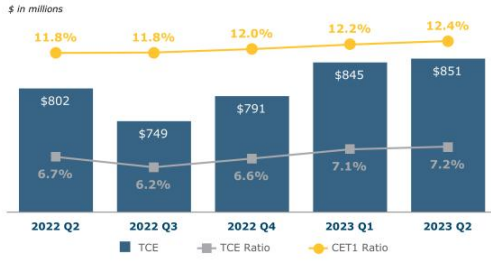


¹ Non-GAAP, see Appendix; adjusted core expenses exclude amortization of intangible assets, provision for unfunded commitments, acquisition/restructuring related charges, and NMTC amortization

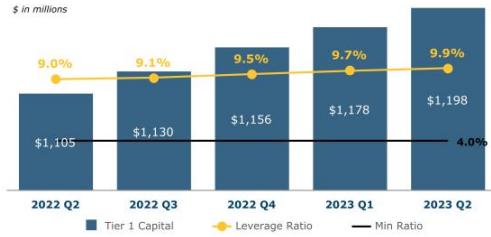


Robust Capital Foundation

Tangible Common Equity¹ & CET1 Ratios²



Leverage Ratio²



¹ Non-GAAP calculation, see Appendix | ² 2Q23 capital ratios are preliminary estimates

Total Capital Ratio²



Consolidated Capital as of 6/30/23²

\$ in millions

	Common Equity Tier 1 Ratio	Tier 1 Capital Ratio	Total Capital Ratio
Capital Ratio	12.4 %	13.2 %	16.6 %
Minimum Well Capitalized Ratio	6.5 %	8.0 %	10.0 %
Amount of Capital	\$1,124	\$1,198	\$1,507
Well Capitalized Minimum	\$592	\$728	\$910
Excess over Well Capitalized Minimum	\$532	\$470	\$597



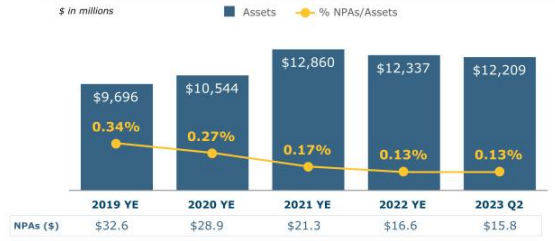
Pristine Credit Quality

- Conservative underwriting leads to pristine credit quality
 - CRE factors of DSCR, Debt Yield, & LTV stressed for effective gross income decline and interest & cap rate stress
 - C&I factors including core, operating, traditional cash flows, working capital, and leverage ratios that each are stressed for rate hikes, historical revenue volatility, and a rigorous breakeven analysis
- Strong portfolio management that identifies early warning indicators and proactively engages the special assets group early in the credit review process (special assets group has remained intact since the 2008-2009 recession)
- Company-wide attention to changing economic environment and potential impact on credit
- Non-performing asset, classified asset, and net charge-off ratios remain near historically low levels
- LTM net charge-offs total \$1.9 million, which equates to 0.03% of LTM average loans¹

Classifieds / Capital²



NPAs / Assets



NCOs / Average Loans



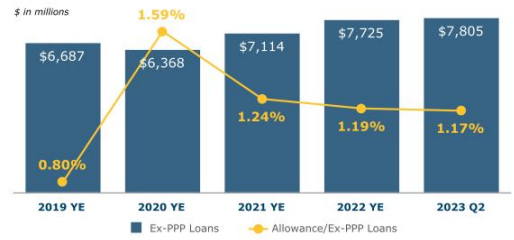
¹ LTM average loans was calculated as the average of the ending portfolio loans balances over the most recent four quarters | ² Capital calculated as Busey Bank Tier 1 Capital + Allowance for credit losses



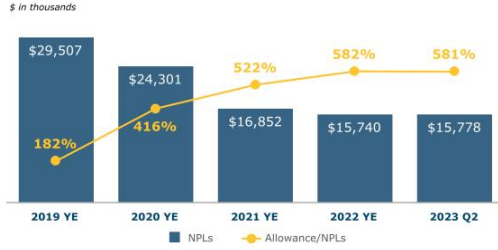
Reserves Supports Credit & Growth Profile

- Reserve to loans of 1.17% (ex-PPP)
 - Day 1 CECL coverage was 1.06%
- Non-performing loan balances increased by \$0.6 million QoQ while OREO balances declined by \$0.7 million QoQ
- Total NPAs declined by \$0.1 million QoQ to \$15.8 million
- Reserves to NPLs now equal to 581%

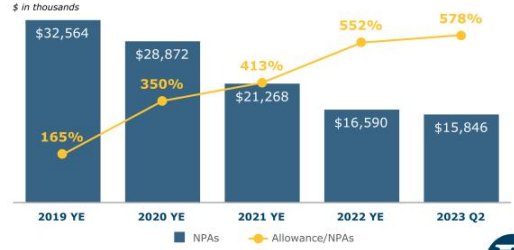
Allowance / Loans (ex-PPP)



Allowance / NPLs

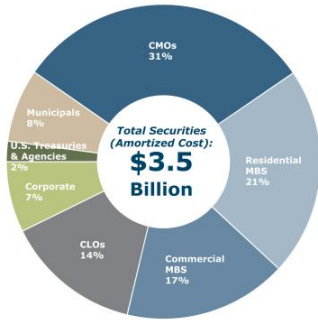


Allowance / NPAs



Balanced, Low-Risk, Short Duration Investment Portfolio

Investment Portfolio Composition | 2Q23



AFS % of Amortized Cost
74%

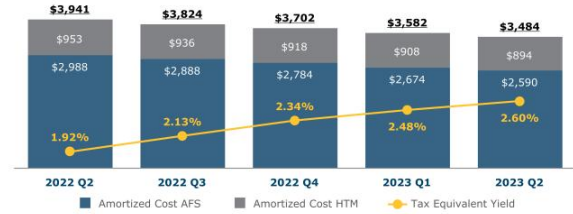
HTM % of Amortized Cost
26%

- All Mortgage-Backed Securities & Collateralized Mortgage Obligations are Agency
- 91% of Municipal holdings rated AA or better and 8% rated A
- 100% of Corporate holdings are investment grade
- Collateralized Loan Obligation portfolio consists of 86% rated AAA and 14% rated AA

- BUSE carried \$894 million in held-to-maturity (HTM) securities as of 6/30/23
 - Transferred a portion of the portfolio comprised of Agency RMBS & CMBS from available-for-sale (AFS) to HTM during 1Q22
- The duration of the securities portfolio including HTM is 4.2 years and our fair value duration, which excludes the HTM portfolio, is 3.8 years
- After-tax net AFS unrealized loss position of \$212 million
- Projected AOCI burn down for the remainder of 2023 is \$31 million (12% of total AOCI at 6/30/23) and is \$54 million (21% of total) for 2024
- Carrying value of investment portfolio is 26% of total assets
- Projected remaining 2023 roll off cash flow (based on static rates) of \$187 million at ~1.70% yield
- Over the last four quarters the investment portfolio's amortized cost has decreased by \$457 million as balance sheet rotation into loans continues

Securities Portfolio - Amortized Cost vs. TE Yield

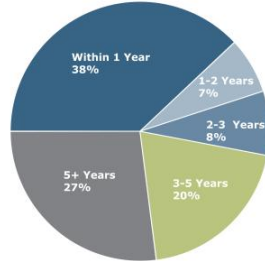
\$ in millions



Actively Managing Asset-Sensitive Balance Sheet

- Balance sheet remains asset-sensitive, progressing towards becoming more rate neutral
 - A +100 bps rate shock for Year 1 is up to +2.2% from +2.1% in 1Q23
 - A -100 bps rate shock for Year 1 is -2.6%; up from -2.9% in 1Q23
- Continue to evaluate off-balance sheet hedging strategies as well as embedding rate protection in our asset originations to provide stabilization to net interest income in lower rate environments
- Vigilant focus on pricing discipline for both loans and deposit
 - 6% of deposits are indexed/floating rate
 - 38% of loan portfolio reprices in less than one year

Repricing / Maturity Structures of Portfolio Loans



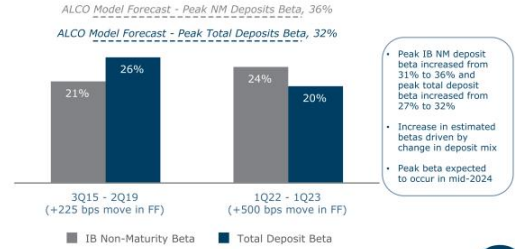
¹ Deposit betas are calculated based on an average fed funds target rate of 5.16% during 2Q23

Annual % Change in Net Interest Income under Shock Scenarios

Rate Shock	Year 1	Year 2
+200 bps	+4.4%	+5.1%
+100 bps	+2.2%	+2.5%
-100 bps	-2.6%	-3.5%
-200 bps	-5.1%	-7.0%

Balance sheet is projected over one- & two-year time horizons and net interest income is calculated under current market rates assuming permanent instantaneous shifts

Deposit Betas ¹ in last Tightening Cycle vs. Current ALCO Model Forecast



2Q23 Earnings Review

Net Interest Income	<ul style="list-style-type: none"> Net interest income was \$78.7 million in 2Q23 vs. \$85.9 million in 1Q23 and \$75.9 million in 2Q22 Net interest margin¹ was 2.86% in 2Q23, a decrease of 27 bps vs. 3.13% in 1Q23 The primary factor contributing to the quarter's NIM compression was increased funding costs on interest-bearing deposits (43 bps decrease), offset partially by the growth of the loan portfolio combined with higher new volume rates & repricing rates (18 bps increase)
Noninterest Income	<ul style="list-style-type: none"> Noninterest income (ex-securities gains/losses)¹ of \$30 million in 2Q23, representing 28% of revenue Wealth management fees of \$14.6 million in 2Q23, down from \$14.8 million in 1Q23 but +3% YoY Payment tech solutions revenue of \$5.2 million in 2Q23, down from \$5.3 million in 1Q23 but +7% YoY Fees for customer services of \$7.2 million in 2Q23, up from \$6.8 million in 1Q23 and down 24% YoY, attributable to impact from Durbin Amendment (\$2.4 million impact in 2Q23)
Noninterest Expense	<ul style="list-style-type: none"> Adjusted noninterest expense¹ (ex-amortization of intangibles, one-time acquisition and restructuring related items) of \$66.5 million in 2Q23, resulting in a 60.9% adjusted efficiency ratio¹ Adjusted core expense¹ of \$64.0 million (ex-amortization of intangible assets, one-time items, unfunded commitment provision, and NMTC amortization) in 2Q23, equating to 58.6% adjusted core efficiency ratio¹
Provision	<ul style="list-style-type: none"> \$0.6 million loan loss provision expense \$0.3 million provision for unfunded commitments (captured in other noninterest expense) Net charge offs of \$0.7 million in 2Q23
Taxes	<ul style="list-style-type: none"> 2Q23 effective tax rate of 20.3%
Earnings	<ul style="list-style-type: none"> Adjusted net income of \$29.4 million or \$0.52 per diluted share¹ (\$31.0 million and \$0.55 per share excluding net securities gains and losses¹) Adjusted pre-provision net revenue of \$42.1 million (1.38% PPNR ROAA) in 2Q23¹ 0.96% Adjusted ROAA and 13.90% Adjusted ROATCE in 2Q23¹

¹ Non-GAAP, see Appendix

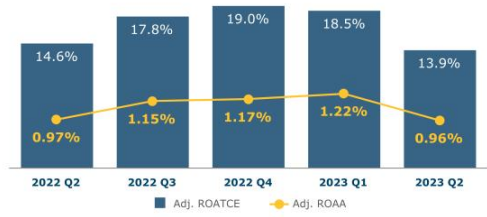


Earnings Performance

Adjusted Net Income & Earnings Per Share ¹



Adjusted ROAA & Adjusted ROATCE ¹



Adjusted Pre-Provision Net Revenue / Avg. Assets ¹



Historical Key Rates ²



¹ Non-GAAP calculation, see Appendix | ² Per FRED, Federal Reserve Bank of St. Louis



Appendix



Experienced Management Team



Van A. Dukeman
Chairman, President & CEO, First Busey Corp.

Has served as President & CEO of First Busey since 2007 and became Chairman of the Board effective July 2020. Mr. Dukeman was President & CEO of Main Street Trust from 1988 until its merger with First Busey in 2007. His 40 years of diverse financial services experience and extensive board involvement brings a conservative operating philosophy and a management style that focuses on Busey's associates, customers, communities and shareholders.



Robin N. Elliott
President & CEO, Busey Bank | CEO, FirstTech

Joined Busey in 2006 and led various finance functions prior to serving as CFO/COO and now Bank President/CEO. Mr. Elliott has played instrumental roles in executing various strategic and growth initiatives. Before joining Busey, Mr. Elliott worked for Ernst & Young.



Jeffrey D. Jones
EVP & CFO

Joined Busey in August 2019, bringing his nearly 20 years of investment banking and financial services experience to Busey. Mr. Jones previously served as Managing Director and Co-Head of Financial Institutions at Stephens Inc. Mr. Jones began his career in the Banking Supervision and Regulation division of the Federal Reserve.



Monica L. Bowe
EVP & Chief Risk Officer

Joined Busey in January 2020 with nearly 25 years of financial leadership experience. Previously, Ms. Bowe served as Senior Director of Operational Risk Program Management at KeyBank. Ms. Bowe offers experience in M&A due diligence, effective navigation of key risk areas and dedication to continuous improvement towards enterprise-wide risk management strategies.



John J. Powers
EVP & General Counsel

Joined Busey in December 2011 and has over 40 years of legal experience. Prior to joining Busey, he was a partner in the law firm of Meyer Capel, where he specialized in serving the financial services industry.



Amy L. Randolph
Chief of Staff & EVP of Pillar Relations

Joined Busey in 2008 and now leads many areas, including: corporate strategy, marketing & communications, community relations, human resources, as well as M&A integration and other key projects and strategic initiatives. Prior to joining Busey, Mrs. Randolph worked for 10+ years with CliftonLarsonAllen LLP.



Jeff D. Burgess
EVP & President of Busey Wealth Management

Joined Busey in 2021, leading the team that provides asset management, investment and fiduciary services to individuals, businesses and foundations. Mr. Burgess formerly served as President of Commerce Brokerage Services, Inc., and was Director of Business Development for the east region of Commerce Trust Company. Previously, he served as Vice President of Sales Operations for Fisher Investments in Woodside, California.



Willie B. Mayberry
EVP & President of Regional Banking

Joined Busey in 2021 where he focuses on developing strategic growth opportunities and product development with an emphasis on well-capitalized banking. Prior to Busey, Mr. Mayberry was with PNC, serving as EVP & Director of Strategy and Planning for the Commercial Bank. With over 30 years of financial and commercial banking experience, he previously served as the Midwest Business Banking Regional Executive and National Sales Leader of Treasury Services for JPMorgan Chase.



Joseph A. Sheils
EVP & President of Consumer and Digital Banking

Joined Busey in June 2022 to lead the Consumer, Community, Mortgage and Digital Banking teams. Mr. Sheils' nearly 25 years of banking experience includes serving as the Head of Retail Banking at MB Financial. Prior to his shift to retail, he led teams in Commercial Banking at MB Financial and at LaSalle Bank. Mr. Sheils brings seasoned expertise in consumer and small business strategy, call center management, retail operations, deposit and income growth, product development and enhancing digital options.



Chip Jorstad
EVP & President of Credit and Bank Administration

Joined Busey in 2011 and has over 15 years of experience in the banking industry. Before being named President of Credit and Bank Administration in 2022, he served as Co-Chief Banking Officer for two years. Mr. Jorstad has also held the role of Regional President for Commercial Banking – overseeing business banking efforts, including Agricultural, Commercial, Construction and Real Estate financing.



Robert F. Plecki, Jr.
EVP & Vice Chairman of Credit

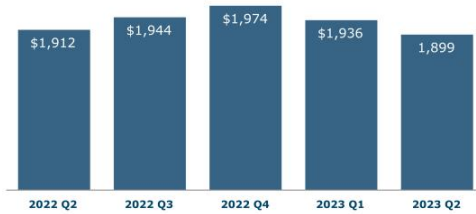
Joined Busey in 1984, serving in the role of Vice Chairman of Credit, Chief Banking Officer or Chief Credit Officer since 2010 and chairing all Credit Committees. Mr. Plecki previously served as COO, President & CEO of Busey Wealth Management, and EVP of the Florida and Champaign markets. Prior to the 2007 merger with First Busey, he served in various management roles at Main Street Trust.



High Quality Loan Portfolio: C&I

- 24.3% of total loan portfolio (ex-PPP loans)
- All C&I loans are underwritten to 1.20x FCCR requirement and RLOCs greater than \$1 million require a monthly borrowing base
- Diversified portfolio results in low levels of concentrated exposure
 - Top concentration in one industry (manufacturing) is 16% of C&I loans, or 4% of total loans
- Only 2.6% of C&I loans are classified
 - Majority of manufacturing classified balances are comprised of two credits (\$26 million outstanding) that were downgraded from special mention to classified during 2Q22 & 4Q22
 - Health Care & Social Assistance classified balances declined by \$9.5 million during 2Q23 due to payoff of nursing home credit

Total C&I Loans Trend ¹



¹ Ex-PPP loan totals include purchase accounting, FASB, overdrafts, etc.

C&I Loans by Sector

<i>\$ in thousands</i>	6/30/23 Balances (ex-PPP)	% of Total Loans	6/30/23 Classified Balances
NAICS Sector			
Manufacturing	\$297,391	3.8 %	\$30,629
Finance and Insurance	224,801	2.9 %	0
Wholesale Trade	210,157	2.7 %	247
Construction	187,415	2.4 %	929
Real Estate Rental & Leasing	174,136	2.2 %	2,130
Educational Services	137,492	1.8 %	92
Transportation	102,617	1.3 %	0
Health Care and Social Assistance	93,313	1.2 %	5,683
Ag, Forestry, Fishing, Hunting	87,747	1.1 %	1,360
Food Services and Drinking Places	75,331	1.0 %	7
Other Services (except Public Admin.)	68,763	0.9 %	118
Public Administration	63,152	0.8 %	0
Arts, Entertainment, and Recreation	55,759	0.7 %	217
Retail Trade	47,157	0.6 %	2,966
Professional, Scientific, & Tech. Svcs.	38,401	0.5 %	2,850
Administrative & Support Services	16,108	0.2 %	302
Mining, Quarrying, Oil & Gas Extract.	7,059	0.1 %	0
Waste Management Services	7,039	0.1 %	1,445
Information	3,053	0.0 %	0
Utilities	1,129	0.0 %	0
Management of Cos. & Enterprises	1,125	0.0 %	0
Grand Total	\$1,899,145	24.3 %	\$48,975



Fully Integrated Wealth Platform

As of 6/30/23

Busey WEALTH MANAGEMENT

\$11.5 Billion
Assets Under Care

\$55.1 Million
LTM Revenue

44.1%
PT Margin MRQ

3

Core Principles

I. Client-Focused Strategy

Trusted fiduciaries that identify prudent financial solutions to meet client-specific needs and objectives and help clients make better decisions about their wealth

II. Team-Based Approach

Collaborative team of experienced, credentialed professionals with broad resources that excels in developing unique solutions for clients

III. Comprehensive Wealth Management

Fully internalized investment office and an investment philosophy that uses a tailored approach to provide proactive advice, empowering clients to make appropriate financial choices to meet their goals in every aspect of their financial health

7

Distinct Teams for preserving & growing wealth

FINANCIAL PLANNING

- Retirement planning
- Investment planning
- Tax planning
- Life insurance & LT care
- Executive stock option strategies

PRIVATE CLIENT

- Concierge banking with one point of contact
- Complete and simplified coordination of all banking needs

FIDUCIARY ADMINISTRATION

- Personal trust services - trustee, executor, post-mortem administration
- Estate plan reviews
- Philanthropic advisory services

FOUNDATIONS & ENDOWMENTS

- Specialized strategies & services
- In-house investment management



INVESTMENT MANAGEMENT

- Portfolio construction & management
- Enhanced asset allocation strategies
- Goal based asset allocation
- Tax efficient strategies
- Distribution planning
- Open architecture platform
- Dedicated in-house investment team

CORPORATE RETIREMENT PLANS

- Retirement Plan advisory services
- 401K management

TAX PLANNING & PREPARATION

- Deduction maximization
- Capital event planning
- Tax-advantaged savings and investment strategies
- Tax return preparation



Continued Investment in Technology Enterprise-Wide

LTM Tech Investment Highlights

Investment Legend

	Enhanced Customer Experience
	Scale & Efficiency Upgrades



- Upgraded treasury management solution for more robust customer functionality & more detailed internal reporting
- Launched new IT security operations partnership that enhanced 24x7x365 support for monitoring of security alerts & events, incident response & remediation



- Debuted an incentivized program that allows associates to "pitch" their ideas for efficiency improvements to Busey leaders, who will select winning applicants each quarter
- Implemented software & hardware management databases, enhancing monitoring of assets & licenses and automating ongoing maintenance & ordering

2023



- Migrated all telephony infrastructure to the cloud, enhancing video & audio quality and reducing telecom expenses & the amount of internal hardware/resources needed to support our telephony system
- Completed final phase of disaster recovery environment migration to the cloud



- Implemented automated doc, imaging, & indexing solution that further reduces reliance on manual intervention for organizing documents
- Completed Phase 1 enhancements for nCino platform optimization, continually improving our commercial lending and treasury management processes
- Launched "always on" VPN for associates, streamlining computer remote worker onboarding and software update processes enterprise-wide



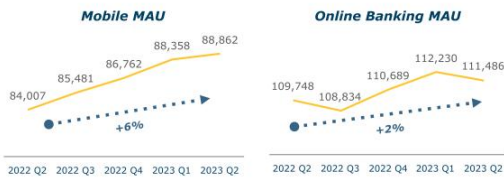
- Launch an omnichannel deposit account opening solution that will allow customers to open accounts online or in person at a branch - the solution will be easy to use and provide a seamless experience for customers, regardless of how they choose to open an account
- Implement a virtual service agent to expand self-service opportunities and improve chat capabilities for retail customer care
- Introduce advanced reporting and analytics that will empower our business lines to offer better solutions by providing associates with enhanced knowledge of their customers' behaviors



Digital Banking Adoption

Mobile engagement of customers continues growth trajectory as online banking reaches maturity stage

Consumer Monthly Active Users ¹

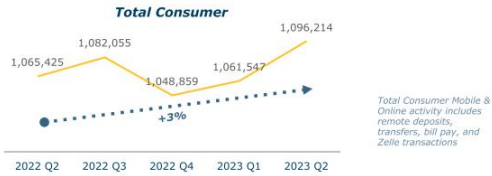


Commercial Quarterly Active Users ²



Customer base increasingly relying on self-service features

Consumer Mobile & Online Transaction Activity (counts, actual)



Interactive Voice Response Activity

483 thousand
total IVR calls over the last 12 months, handling a wide array of customer inquires immediately & efficiently

Mortgage eClosings

61%
of mortgage closings completed via eClose since launch of offering in 2Q22 - eClosings greatly enhance CX, reducing avg closing time to 10 minutes vs. 1 hour

¹ Customer has logged in at least once in the 30 days preceding period-end | ² Customer has logged in at least once in the 90 days preceding period-end



Busey Impact: ESG and Corporate Responsibility

Building on 155 Years of Civic Engagement, Corporate Responsibility and Positive Impacts

With a strong and unwavering commitment to our **Pillars**—associates, customers, shareholders and communities—First Busey is committed to strong ethics and governance, social responsibility and environmental sustainability.

2Q23 Featured Impact | MyCOMMUNITY Home Loan Program Reaches \$100 Million Milestone: Busey is committed to assisting individuals who may not qualify for traditional banking products, but still dream of owning a home. The Busey Bank MyCOMMUNITY Home Loan Program is proud to have provided over \$100 million in home loan funding for over 800 families as of June 30, 2023 through our Community Banking team.



Commitment to our Planet

- Providing over \$25 million in green financing since 2021, including energy efficiency improvements, historic preservation and commercial solar development.
- Through its robust Corporate Sustainability Program, between 2021 and 2022 First Busey recycled over 16,000 pounds of waste and conserved over 60,000 gallons of water.
- First Busey participated in several climate change initiatives, including installing solar panel systems at 11 First Busey facilities, avoiding over 800 tons of carbon emissions over the past decade.



Commitment to our People

- Through many philanthropic efforts, including many associate-driven initiatives, annual charitable donations total over \$1.6 million.
- In 2021 and 2022, associates generously gave over 25,000 hours of their time to hundreds of causes.
- First Busey boasts a high level of associate engagement, scoring a 4.28 (out of 5) in 2022 based on 12 critical measures of engagement.
- First Busey launched the Busey Bank Bridge in 2022, a community collective in Peoria, IL, offering fundamental access to economic opportunity for all individuals and small businesses.



Commitment to Strong Governance

- Leadership at the Board and Executive level includes a team of diverse backgrounds. Women comprise one-third of the executive team.
- Executives, Directors and Officers are expected to follow a stringent code of ethics.
- Leadership prioritizes strong corporate governance, employing processes, policies, and customs that exceed industry metrics on risk management, data security and more.
- First Busey boasts over 7% of First Busey common stock beneficially owned by directors and insiders.

*Further information on all cited metrics can be found in the 2022 Busey Impact Report

To view the full 2022 Busey Impact Report, visit busey.com/impact



Non-GAAP Financial Information

Pre-Provision Net Revenue, Adjusted Pre-Provision Net Revenue,
Pre-Provision Net Revenue to Average Assets, and Adjusted Pre-Provision Net Revenue to Average Assets
(dollars in thousands)

	Three Months Ended			Six Months Ended		
	June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022	
PRE-PROVISION NET REVENUE						
Net interest income	\$ 78,670	\$ 85,857	\$ 75,928	\$ 164,527	\$ 145,984	
Total noninterest income	28,012	31,848	31,019	59,860	66,791	
Net security (gains) losses	2,059	616	1,714	2,675	2,328	
Total noninterest expense	(69,205)	(70,403)	(69,092)	(139,608)	(139,468)	
Pre-provision net revenue	39,536	47,918	39,569	87,454	75,635	
Non-GAAP adjustments:						
Acquisition and other restructuring expenses	12	—	303	12	1,138	
Provision for unfunded commitments	265	(635)	(267)	(370)	845	
Amortization of New Markets Tax Credits	2,259	2,221	1,662	4,480	3,003	
Adjusted pre-provision net revenue	\$ 42,072	\$ 49,504	\$ 41,267	\$ 91,576	\$ 80,621	
Pre-provision net revenue, annualized	[a]	\$ 158,578	\$ 194,334	\$ 158,711	\$ 176,358	\$ 152,524
Adjusted pre-provision net revenue, annualized	[b]	168,750	200,766	165,521	184,670	162,578
Average total assets	[c]	12,209,865	12,263,718	12,452,070	12,236,643	12,555,928
Reported: Pre-provision net revenue to average assets ¹	[a+c]	1.30 %	1.58 %	1.27 %	1.44 %	1.21 %
Adjusted: Pre-provision net revenue to average assets ¹	[b+c]	1.38 %	1.64 %	1.33 %	1.51 %	1.29 %

1. Annualized measure.



Non-GAAP Financial Information

Adjusted Net Income, Adjusted Diluted Earnings Per Share, Adjusted Return on Average Assets, Average Tangible Common Equity, Return on Average Tangible Common Equity, and Adjusted Return on Average Tangible Common Equity
(dollars in thousands, except per share amounts)

		Three Months Ended			Six Months Ended	
		June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
NET INCOME ADJUSTED FOR NON-OPERATING ITEMS						
Net income	(a)	\$ 29,364	\$ 36,786	\$ 29,624	\$ 66,150	\$ 58,263
Non-GAAP adjustments:						
Acquisition expenses:						
Salaries, wages, and employee benefits		—	—	—	—	587
Data processing		—	—	—	—	214
Loss on leases or fixed asset impairment		—	—	—	—	—
Professional fees, occupancy, and other		12	—	204	12	238
Other restructuring expenses:						
Salaries, wages, and employee benefits		—	—	—	—	—
Data processing		—	—	—	—	—
Loss on leases or fixed asset impairment		—	—	99	—	99
Professional fees, occupancy, and other		—	—	—	—	—
MSR valuation impairment		—	—	—	—	—
Related tax benefit		(3)	—	(46)	(3)	(216)
TJCA related adjustment		—	—	—	—	—
Adjusted net income	(b)	\$ 29,373	\$ 36,786	\$ 30,081	\$ 66,159	\$ 58,185
DILUTED EARNINGS PER SHARE						
Diluted average common shares outstanding	(c)	56,195,801	56,179,606	56,104,017	56,187,820	56,149,466
Reported: Diluted earnings per share	(a)+(c)	\$ 0.52	\$ 0.65	\$ 0.53	\$ 1.18	\$ 1.04
Adjusted: Diluted earnings per share	(b)+(c)	\$ 0.52	\$ 0.65	\$ 0.54	\$ 1.18	\$ 1.05
RETURN ON AVERAGE ASSETS						
Net income, annualized	(d)	\$ 117,779	\$ 149,188	\$ 119,624	\$ 133,308	\$ 117,492
Adjusted net income, annualized	(e)	117,815	149,188	120,655	133,415	119,351
Average total assets	(f)	12,209,865	12,263,718	12,452,070	12,236,843	12,555,928
Reported: Return on average assets ¹	(d)+(f)	0.96 %	1.22 %	0.96 %	1.09 %	0.94 %
Adjusted: Return on average assets ¹	(e)+(f)	0.96 %	1.22 %	0.97 %	1.09 %	0.95 %
RETURN ON AVERAGE TANGIBLE COMMON EQUITY						
Average common equity		\$ 1,207,935	\$ 1,170,819	\$ 1,197,052	\$ 1,189,479	\$ 1,239,060
Average goodwill and other intangible assets, net		(360,641)	(363,354)	(371,890)	(361,990)	(373,342)
Average tangible common equity	(g)	\$ 847,294	\$ 807,465	\$ 825,162	\$ 827,489	\$ 865,718
Reported: Return on average tangible common equity ¹	(d)+(g)	13.90 %	18.48 %	14.50 %	16.12 %	13.57 %
Adjusted: Return on average tangible common equity ¹	(e)+(g)	13.90 %	18.48 %	14.62 %	16.12 %	13.79 %

1. Annualized measure.



Non-GAAP Financial Information

Net Income Excluding Net Securities (Gains) Losses (dollars in thousands)

		Three Months Ended			Six Months Ended	
		June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Net income	[a]	\$ 29,364	\$ 36,786	\$ 29,824	\$ 66,150	\$ 58,263
Non-GAAP adjustments:						
Net securities (gains) losses		2,059	616	1,714	2,675	2,328
Tax effect for net securities (gains) losses		(418)	(127)	(302)	(546)	(442)
Net income excluding tax-effected net securities (gains) losses	[b]	\$ 31,005	\$ 37,275	\$ 31,236	\$ 68,277	\$ 60,149
Diluted average common shares outstanding	[c]	56,195,801	56,179,606	56,104,017	56,187,820	56,149,466
Reported: Diluted earnings per share	[a+c]	\$ 0.52	\$ 0.65	\$ 0.53	\$ 1.18	\$ 1.04
Net income excluding tax-effected net securities (gains) losses per diluted share	[b+c]	\$ 0.55	\$ 0.66	\$ 0.56	\$ 1.22	\$ 1.07



Non-GAAP Financial Information

Adjusted Net Interest Income and Adjusted Net Interest Margin (dollars in thousands)

	Three Months Ended			Six Months Ended	
	June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Net interest income	\$ 78,670	\$ 85,857	\$ 75,928	\$ 164,527	\$ 145,984
Non-GAAP adjustments:					
Tax-equivalent adjustment	561	558	546	1,119	1,092
Tax-equivalent net interest income	79,231	86,415	76,474	165,646	147,076
Purchase accounting accretion related to business combinations	(413)	(403)	(599)	(816)	(1,758)
Adjusted net interest income	\$ 78,818	\$ 86,012	\$ 75,875	\$ 164,830	\$ 145,318
Tax-equivalent net interest income, annualized	[a] \$ 317,795	\$ 350,461	\$ 306,736	\$ 334,038	\$ 296,590
Adjusted net interest income, annualized	[b] 316,138	348,826	304,334	332,392	293,045
Average interest-earning assets	[c] 11,130,298	11,180,562	11,453,198	11,155,291	11,577,879
Reported: Net interest margin¹	[a+c] 2.86 %	3.13 %	2.68 %	2.99 %	2.56 %
Adjusted: Net interest margin¹	[b+c] 2.84 %	3.12 %	2.66 %	2.98 %	2.53 %

1. Annualized measure.



Non-GAAP Financial Information

Noninterest Expense Excluding Amortization of Intangible Assets, Adjusted Noninterest Expense, Adjusted Core Expense, Noninterest Expense Excluding Non-operating Adjustments, Efficiency Ratio, Adjusted Efficiency Ratio, and Adjusted Core Efficiency Ratio
(dollars in thousands)

	Three Months Ended			Six Months Ended	
	June 30, 2023	March 31, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Net interest income	\$ 78,670	\$ 85,857	\$ 75,528	\$ 164,527	\$ 145,984
Non-GAAP adjustments:					
Tax-equivalent adjustment	561	558	546	1,119	1,092
Tax-equivalent net interest income	79,231	86,415	76,474	165,646	147,076
Total noninterest expense	28,012	31,848	31,019	59,860	66,791
Non-GAAP adjustments:					
Net security (gains) losses	2,059	616	1,714	2,675	2,328
Noninterest income excluding net securities gains and losses	30,071	32,464	32,733	62,535	69,119
Tax-equivalent revenue	[a] \$ 109,302	\$ 118,879	\$ 109,207	\$ 228,181	\$ 216,195
Total noninterest expense	\$ 69,205	\$ 70,403	\$ 69,092	\$ 139,608	\$ 139,468
Non-GAAP adjustments:					
Amortization of intangible assets	[b] (2,669)	(2,729)	(2,951)	(5,398)	(5,962)
Non-interest expense excluding amortization of intangible assets	[c] 66,536	67,674	66,141	134,210	133,506
Non-operating adjustments:					
Salaries, wages, and employee benefits	—	—	—	—	(587)
Data processing	—	—	—	—	(214)
Impairment, professional fees, occupancy, and other	(12)	—	(303)	(12)	(337)
Adjusted noninterest expense	[f] 66,524	67,674	65,838	134,198	132,368
Provision for unfunded commitments	(265)	635	267	370	(845)
Amortization of New Markets Tax Credits	(2,259)	(2,221)	(1,662)	(4,480)	(3,003)
Adjusted core expense	[g] \$ 64,000	\$ 66,088	\$ 64,443	\$ 130,088	\$ 128,520
Noninterest expense, excluding non-operating adjustments	[f-b] \$ 69,193	\$ 70,403	\$ 68,789	\$ 139,596	\$ 138,330
Reported: Efficiency ratio	[c+a] 60.87 %	56.93 %	60.56 %	58.82 %	61.75 %
Adjusted: Efficiency ratio	[f+a] 60.86 %	56.93 %	60.29 %	58.81 %	61.23 %
Adjusted: Core efficiency ratio	[g+a] 58.55 %	55.59 %	59.01 %	57.01 %	59.45 %



Non-GAAP Financial Information

Tangible Book Value and Tangible Book Value Per Common Share

(dollars in thousands, except per share amounts)

	As of				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Total stockholders' equity	\$ 1,201,948	\$ 1,198,558	\$ 1,145,977	\$ 1,106,588	\$ 1,161,957
Goodwill and other intangible assets, net	(358,898)	(361,567)	(364,296)	(367,091)	(369,962)
Tangible book value [a]	<u>\$ 843,050</u>	<u>\$ 836,991</u>	<u>\$ 781,681</u>	<u>\$ 739,497</u>	<u>\$ 791,995</u>
Ending number of common shares outstanding [b]	55,290,847	55,294,455	55,279,124	55,232,434	55,335,703
Tangible book value per common share [a+b]	\$ 15.25	\$ 15.14	\$ 14.14	\$ 13.39	\$ 14.31

Tangible Common Equity and Tangible Common Equity to Tangible Assets

(dollars in thousands)

	As of				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Total assets	\$ 12,209,029	\$ 12,344,555	\$ 12,336,677	\$ 12,497,368	\$ 12,356,433
Non-GAAP adjustments:					
Goodwill and other intangible assets, net	(358,898)	(361,567)	(364,296)	(367,091)	(369,962)
Tax effect of other intangible assets ¹	7,833	8,335	8,847	9,369	9,905
Tangible assets [a]	<u>\$ 11,857,864</u>	<u>\$ 11,991,323</u>	<u>\$ 11,981,228</u>	<u>\$ 12,139,666</u>	<u>\$ 11,996,376</u>
Total stockholders' equity	\$ 1,201,948	\$ 1,198,558	\$ 1,145,977	\$ 1,106,588	\$ 1,161,957
Non-GAAP adjustments:					
Goodwill and other intangible assets, net	(358,898)	(361,567)	(364,296)	(367,091)	(369,962)
Tax effect of other intangible assets ¹	7,833	8,335	8,847	9,369	9,905
Tangible common equity [b]	<u>\$ 850,883</u>	<u>\$ 845,326</u>	<u>\$ 790,528</u>	<u>\$ 748,866</u>	<u>\$ 801,900</u>
Tangible common equity to tangible assets² [b+a]	7.18 %	7.05 %	6.60 %	6.17 %	6.68 %

1. Net of estimated deferred tax liability.
2. Tax-effected measure.



Non-GAAP Financial Information

Core Loans, Core Loans to Portfolio Loans, Core Deposits, Core Deposits to Total Deposits, and Core Loans to Core Deposits (dollars in thousands)

		As of				
		June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Portfolio loans	[a]	\$ 7,805,284	\$ 7,783,808	\$ 7,725,702	\$ 7,670,114	\$ 7,497,778
Non-GAAP adjustments:						
PPP loans amortized cost		(667)	(750)	(845)	(1,426)	(7,616)
Loans acquired in business combinations, prior to integration		\$ —	\$ —	\$ —	\$ —	\$ —
Core loans	[b]	\$ 7,804,617	\$ 7,783,058	\$ 7,724,857	\$ 7,668,688	\$ 7,490,162
Total deposits	[c]	\$ 10,062,755	\$ 9,801,169	\$ 10,071,280	\$ 10,601,397	\$ 10,397,228
Non-GAAP adjustments:						
Brokered transaction accounts		(6,055)	(6,005)	(1,303)	(2,006)	(2,002)
Time deposits of \$250,000 or more		(297,967)	(200,898)	(120,377)	(103,534)	(117,957)
Deposits acquired in business combinations, prior to integration		\$ —	\$ —	\$ —	\$ —	\$ —
Core deposits	[d]	\$ 9,758,733	\$ 9,594,266	\$ 9,949,600	\$ 10,495,857	\$ 10,277,269
RATIOS						
Core loans to portfolio loans	[b+a]	99.99 %	99.99 %	99.99 %	99.98 %	99.90 %
Core deposits to total deposits	[d+c]	96.98 %	97.89 %	98.79 %	99.00 %	98.85 %
Core loans to core deposits	[b+d]	79.98 %	81.12 %	77.64 %	73.06 %	72.88 %



