#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

# **FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934** 

For the Quarterly Period Ended September 30, 2024

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File No. 0-15950

# FIRST BUSEY CORPORATION

(Exact name of registrant as specified in its charter)

Nevada

**37-1078406** (I.R.S. Employer Identification No.)

(State or other jurisdiction of incorporation or organization) 100 W. University Ave. Champaign, Illinois (Address of principal executive offices)

61820 (Zip code)

Registrant's telephone number, including area code: (217) 365-4544

N/A

(Former name, former address, and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol (s)	Name of each exchange on which registered
Common Stock, \$.001 par value	BUSE	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\frac{232.405}{100}$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\square$ 

Accelerated filer  $\Box$ 

Non-accelerated filer  $\Box$ 

Smaller reporting company  $\Box$ 

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🛛 No 🗹

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at November 5, 2024
Common Stock, \$.001 par value	56,877,956

Employer Identif

(Zip code)

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# GLOSSARY

We use acronyms, abbreviations, and other terms throughout this Quarterly Report, as defined in the glossary below:

Term	Definition
2020 Equity Plan	First Busey Corporation Amended 2020 Equity Incentive Plan
ACL	Allowance for credit losses
Annual Report	Annual report filed with the SEC on Form 10-K pursuant to Section 13 or 15(d) of the Exchange Act
AOCI	Accumulated other comprehensive income (loss)
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
Basel III	2010 capital accord adopted by the international Basel Committee on Banking Supervision
Basel III Rule	Regulations promulgated by U.S. federal banking agencies – the Office of the Comptroller of the Currency, the Federal Reserve, and the FDIC – to both enforce implementation of certain aspects of the Basel III capital reforms and effect certain changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act
bps	basis points
C&I	Commercial and industrial loans
CECL	ASC Topic 326 "Financial Instruments-Credit Losses," which established the Current Expected Credit Losses methodology for measuring credit losses on financial instruments
CrossFirst	CrossFirst Bankshares, Inc.
DFPR	Illinois Department of Financial and Professional Regulation
DSU	Deferred stock unit
ESPP	First Busey Corporation Employee Stock Purchase Plan
Exchange Act	Securities Exchange Act of 1934, as amended
Fair value	The price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date, as defined in ASC Topic 820 "Fair Value Measurement"
FASB	Financial Accounting Standards Board
FDIC	Federal Deposit Insurance Corporation
Federal Reserve	Board of Governors of the Federal Reserve System
FHLB	Federal Home Loan Bank
First Busey	First Busey Corporation, together with its wholly-owned consolidated subsidiaries; also, "Busey," the "Company," "we," "us," and "our"
FirsTech	FirsTech, Inc.
FOMC	Federal Open Market Committee
GAAP	U.S. Generally Accepted Accounting Principles
LIBOR	London Interbank Offered Rate
M&M	Merchants and Manufacturers Bank Corporation
M&M Bank	Merchants and Manufacturers Bank
Nasdaq	National Association of Securities Dealers Automated Quotations
NM	Not meaningful
NMTC	New Markets Tax Credit
OCI	Other comprehensive income (loss)
OREO	Other real estate owned

Term	Definition
PCD	Purchased credit deteriorated
PSU	Performance stock unit
Quarterly Report	Quarterly report filed with the SEC on Form 10-Q pursuant to Section 13 or 15(d) of the Exchange Act
RSU	Restricted stock unit
SBA	U.S. Small Business Administration
SEC	U.S. Securities and Exchange Commission
SOFR	Secured Overnight Financing Rate published by the Federal Reserve
Stock Repurchase Plan	Stock repurchase program approved by First Busey Corporation's board of directors on February 3, 2015
Term Loan	\$60 million term loan provided for in the Second Amended and Restated Credit Agreement, dated May 28, 2021. This term loan was paid off in the first quarter of 2024.
U.S.	United States of America
U.S. Treasury	U.S. Department of the Treasury

PART I-FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

# FIRST BUSEY CORPORATION **CONSOLIDATED BALANCE SHEETS (Unaudited)**

(dollars in thousands)

		of		
	Se	eptember 30, 2024	De	ecember 31, 2023
Assets				
Cash and cash equivalents:				
Cash and due from banks	\$	149,845	\$	134,680
Interest-bearing deposits		403,864		584,901
Total cash and cash equivalents		553,709		719,581
Debt securities available for sale		1,818,117		2,087,571
Debt securities held to maturity		838,883		872,628
Equity securities		10,315		9,812
Loans held for sale		11,523		2,379
Portfolio loans (net of ACL of \$84,981 at September 30, 2024, and \$91,740 at December 31, 2023)		7,724,116		7,559,294
Premises and equipment, net		120,279		122,594
Right of use assets		11,100		11,027
Goodwill		333,498		317,873
Other intangible assets, net		34,751		35,991
Cash surrender value of bank owned life insurance		184,007		182,975
Other assets		346,541		361,690
Total assets	\$	11,986,839	\$	12,283,415
Liabilities and stockholders' equity				
Liabilities				
Deposits:				
Noninterest-bearing	\$	2,683,543	\$	2,834,655
Interest-bearing	Ŧ	7,259,698	т	7,456,501
Total deposits		9,943,241		10,291,156
Securities sold under agreements to repurchase		128,429		187,396
Short-term borrowings		120,429		12,000
Long-term debt				18,000
Subordinated notes, net of unamortized issuance costs		227,482		222,882
Junior subordinated debt owed to unconsolidated trusts		74,754		71,993
Lease liabilities		11,470		11,308
Other liabilities		198,579		196,699
Total liabilities		10,583,955		11,011,434
Outstanding commitments and contingent liabilities (see Notes $\frac{5}{5}$ and $\frac{11}{1}$ )				
Stockholders' equity		<b>C</b> 0		50
Common stock, (\$.001 par value; 100,000,000 shares authorized)		60		58
Additional paid-in capital		1,358,816		1,323,595
Retained earnings		279,868		237,197
AOCI		(170,913)		(218,803
Total stockholders' equity before treasury stock		1,467,831		1,342,047
Treasury stock at cost		(64,947)		(70,066
Total stockholders' equity	. <u></u>	1,402,884		1,271,981
Total liabilities and stockholders' equity	\$	11,986,839	\$	12,283,415
Shares				
Common shares issued		59,546,273		58,116,969
Less: Treasury shares		(2,674,032)		(2,872,850

See accompanying Notes to Consolidated Financial Statements (Unaudited).

# FIRST BUSEY CORPORATION CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(dollars in thousands, except per share amounts)

	Th	ree Months End	ded Se	ptember 30,	1	Nine Months Ended September 30,						
		2024		2023		2024		2023				
Interest income												
Interest and fees on loans	\$	111,336	\$	99,844	\$	320,302	\$	284,423				
Interest and dividends on investment securities:												
Taxable interest income		17,789		20,549		56,264		60,224				
Non-taxable interest income		283		685		918		2,136				
Other interest income		5,092		1,591		14,590		3,890				
Total interest income		134,500		122,669		392,074		350,673				
Interest expense												
Deposits		46,634		37,068		134,311		78,576				
Federal funds purchased and securities sold under agreements to repurchase		981		1,327		3,393		3,772				
Short-term borrowings		26		1,964		676		12,527				
Long-term debt		_		425		300		1,331				
Subordinated notes		3,181		3,103		9,467		9,300				
Junior subordinated debt owed to unconsolidated trusts		1,137		991		3,185		2,849				
Total interest expense		51,959		44,878		151,332		108,355				
Net interest income		82,541		77,791		240,742		242,318				
Provision for credit losses		2		364		7,317		1,944				
Net interest income after provision for credit losses		82,539		77,427		233,425		240,374				
Noninterest income												
Wealth management fees		15,378		14,235		46,844		43,594				
Fees for customer services		8,168		7,502		23,022		21,560				
Payment technology solutions		5,265		5,226		16,889		15,772				
Mortgage revenue		355		311		1,579		871				
Income on bank owned life insurance		1,189		1,001		4,050		3,682				
Realized net gains (losses) on the sale of mortgage servicing rights		(18)		1,001		7,724		5,002				
Realized net gains (losses) on securities		(10)		(33)		(6,817)		(207				
Unrealized net gains (losses) on securities		833		(252)		911		(2,753				
Other noninterest income		4,792		3,018		10,550		8,349				
Total noninterest income		35,951		31,008		104,752		90,868				
Noninterest expense												
Salaries, wages, and employee benefits		44,593		39,677		130,161		119,867				
Data processing		6,910		5,930		20,560		17,472				
Net occupancy expense of premises		4,633		4,594		13,943		13,896				
Furniture and equipment expenses		1,647		1,638		5,155		5,065				
Professional fees		3,118		1,542		7,866		4,573				
Amortization of intangible assets		2,548		2,555		7,586		7,953				
Interchange expense		1,352		1,786		4,696		5,509				
FDIC insurance		1,413		1,475		4,273		4,483				
Other noninterest expense		9,712		11,748		27,992		31,735				
Total noninterest expense		75,926		70,945		222,232		210,553				
Income before income taxes		42,564	_	37,490		115,945		120,689				
Income taxes		10,560		6,824		30,359		23,873				
Net income	\$	32,004	\$	30,666	\$	85,586	\$	96,816				
Basic earnings per common share	\$	0.56	\$	0.55	\$	1.52	\$	1.75				
	\$ \$	0.55	ֆ \$	0.55	» \$	1.52	» \$	1.73				
Diluted earnings per common share Dividends declared per share of common stock	\$ \$	0.55	» \$	0.24	» \$	0.72	ֆ \$	0.72				

See accompanying Notes to Consolidated Financial Statements (Unaudited).

# FIRST BUSEY CORPORATION CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

(dollars in thousands)

	Three	Months End	led Sept	ember 30,	Nine Mo	nths End	ed Sept	ember 30,
	20	)24		2023	2024	ŀ		2023
Net income	\$	32,004	\$	30,666	\$	85,586	\$	96,816
OCI:								
Unrealized/Unrecognized gains (losses) on debt securities:								
Net unrealized holding gains (losses) on debt securities available for sale, net of taxes of \$(15,664), \$10,746, \$(13,878), and \$6,728, respectively	,	39,286		(26,950)		34,810		(16,872)
Reclassification adjustment for realized (gains) losses on debt securities available for sale included in net income, net of taxes of \$(3), \$(9), \$(1,943), and \$(59), respectively		8		24		4,874		148
Amortization of unrecognized losses on securities transferred to held to maturity, net of taxes of \$(394), \$(420), \$(1,195), and \$(1,346), respectively		990		1,056		2,999		3,379
Net change in unrealized/unrecognized gains (losses) on debt securities		40,284		(25,870)		42,683		(13,345)
Unrealized gains (losses) on cash flow hedges:	-							
Net unrealized holding gains (losses) on cash flow hedges, net of taxes of \$(2,965), \$2,220, \$(84), and \$3,412, respectively	f	7,439		(5,577)		211		(8,563)
Reclassification adjustment for realized (gains) losses on cash flow hedges included in net income, net of taxes of \$(674), (\$652), \$(1,992), and (\$1,776), respectively		1,690		1,638		4,996		4,456
Net change in unrealized gains (losses) on cash flow hedges		9,129		(3,939)		5,207		(4,107)
OCI		49,413		(29,809)		47,890		(17,452)
Total comprehensive income	\$	81,417	\$	857	\$	133,476	\$	79,364

See accompanying Notes to Consolidated Financial Statements (Unaudited).

# FIRST BUSEY CORPORATION CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (Unaudited)

(dollars in thousands, except per share amounts)

					Three Month	ıs E	Ended Septem	ber	30, 2024			
-	Shares	(	Common Stock	A	Aditional Paid-in Capital		Retained Earnings		AOCI	Treasury Stock	Sto	Total ockholders' Equity
Balance, June 30, 2024	56,746,937	\$	60	\$	1,360,430	\$	261,820	\$	(220,326)	\$ (68,174)	\$	1,333,810
Net income	-		_		-		32,004		-	-		32,004
OCI, net of tax	-		-		-		-		49,413	_		49,413
Issuance of treasury stock for ESPP	13,109		_		(73)		_		_	338		265
Net issuance of treasury stock for RSU/PSU/DSU vesting and related tax	112,143		_		(4,142)		_		_	2,888		(1,254)
Net issuance of treasury stock for options exercised, net of shares redeemed and related tax	52		_		(1)		_		_	1		_
Cash dividends on common stock at \$0.24 per share	_		_		_		(13,645)		_	_		(13,645)
Stock dividend equivalents on RSUs/PSUs/DSUs	_		_		311		(311)		_	_		_
Stock-based compensation	-		_		2,291		_		_	_		2,291
Balance, September 30, 2024	56,872,241	\$	60	\$	1,358,816	\$	279,868	\$	(170,913)	\$ (64,947)	\$	1,402,884

				Nine Month	s E	nded Septemb	er 3	0, 2024			
-	Shares	Common Stock		Additional Paid-in Capital		Retained Earnings		AOCI	Treasury Stock	Sto	Total ockholders' Equity
Balance, December 31, 2023	55,244,119	\$ 58	\$	1,323,595	\$	237,197	\$	(218,803)	\$ (70,066)	\$	1,271,981
Cumulative effect of change in accounting principal (ASU 2023-02)	_	_		_		(1,391)		_	_		(1,391)
Net income	-	—		-		85,586		-	—		85,586
OCI, net of tax	-	-		_		_		47,890	_		47,890
Stock issued in acquisition, net of stock issuance costs	1,429,304	2		34,232		_		_	_		34,234
Issuance of treasury stock for ESPP	45,679	-		(250)		-		_	1,176		926
Net issuance of treasury stock for RSU/PSU/DSU vesting and related tax	153,087	_		(5,592)		_		_	3,942		(1,650)
Net issuance of treasury stock for options exercised, net of shares redeemed and related tax	52	_		(1)		_		_	1		_
Cash dividends on common stock at \$0.72 per share	_	_		_		(40,520)		_	_		(40,520)
Stock dividend equivalents on RSUs/PSUs/DSUs	_	_		1,004		(1,004)		_	_		_
Stock-based compensation	-	-		5,828		-		_	-		5,828
Balance, September 30, 2024	56,872,241	\$ 60	\$	1,358,816	\$	279,868	\$	(170,913)	\$ (64,947)	\$	1,402,884

(continued)

# FIRST BUSEY CORPORATION CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (Unaudited) (Continued)

(dollars in thousands, except per share amounts)

				Three Month	ns E	Ended Septem	ber 3	30, 2023			
	Shares	Comm Stoc		Additional Paid-in Capital		Retained Earnings		AOCI	Treasury Stock	Sto	Total ockholders' Equity
Balance, June 30, 2023	55,290,847	\$	58	\$ 1,325,173	\$	207,660	\$	(260,921)	\$ (70,022)	\$	1,201,948
Net income	—		-	_		30,666		_	-		30,666
OCI, net of tax	_		—	_		_		(29,809)	-		(29,809)
Repurchase of stock	(65,123)		-	_		_		_	(1,278)		(1,278)
Issuance of treasury stock for ESPP	11,291		-	(106)		_		_	290		184
Net issuance of treasury stock for RSU/PSU/DSU vesting and related tax	105,002		_	(3,593)		_		_	2,704		(889)
Cash dividends on common stock at \$0.24 per share	_		_	_		(13,267)		_	_		(13,267)
Stock dividend equivalents on RSUs/PSUs/DSUs	_		_	361		(361)		_	_		_
Stock-based compensation	-		—	2,603		—		-	-		2,603
Balance, September 30, 2023	55,342,017	\$	58	\$ 1,324,438	\$	224,698	\$	(290,730)	\$ (68,306)	\$	1,190,158

			Nine Month	s E	nded Septemb	ber 3	30, 2023			
-	Shares	Common Stock	Additional Paid-in Capital		Retained Earnings		AOCI	Treasury Stock	Ste	Total ockholders' Equity
Balance, December 31, 2022	55,279,124	\$ 58	\$ 1,320,980	\$	168,769	\$	(273,278)	\$ (70,552)	\$	1,145,977
Net income	_	_	_		96,816		_	_		96,816
OCI, net of tax	—	—	—		—		(17,452)	-		(17,452)
Repurchase of stock	(110,123)	_	_		-		-	(2,209)		(2,209)
Issuance of treasury stock for ESPP	51,885	—	(451)		—		—	1,335		884
Net issuance of treasury stock for RSU/DSU vesting and related tax	120,137	_	(4,083)		_		_	3,094		(989)
Net issuance of treasury stock for warrants exercised	994	_	(17)		_		_	26		9
Cash dividends on common stock at \$0.72 per share	_	_	_		(39,806)		_	_		(39,806)
Stock dividend equivalents on RSUs/PSUs/DSUs	_	_	1,081		(1,081)		_	_		_
Stock-based compensation	-	_	6,928		_		_	_		6,928
Balance, September 30, 2023	55,342,017	\$ 58	\$ 1,324,438	\$	224,698	\$	(290,730)	\$ (68,306)	\$	1,190,158

See accompanying Notes to Consolidated Financial Statements (Unaudited).

#### FIRST BUSEY CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (dollars in thousands)

Nine Months Ended September 30, 2024 2023 Cash flows provided by (used in) operating activities 85,586 Net income \$ \$ 96,816 Adjustments to reconcile net income to net cash provided by (used in) operating activities: Provision for credit losses 7,317 1,944 Amortization of intangible assets 7,586 7,953 Amortization of mortgage servicing rights 826 2,155 Amortization of NMTC 6,740 Depreciation and amortization of premises and equipment 7.186 7,052 Net amortization (accretion) on portfolio loans 3,602 5,399 Net amortization (accretion) of premium (discount) on investment securities 6,848 11,351 Net amortization (accretion) of premium (discount) on time deposits 87 (223) Net amortization (accretion) of premium (discount) on FHLB advances and other borrowings 856 764 Impairment of OREO and other repossessed assets 113 Impairment of fixed assets held for sale 369 Impairment of mortgage servicing rights 233 1 2,753 Unrealized (gains) losses recognized on equity securities, net (911)(Gain) loss on sales of debt securities, net 6,817 207 (Gain) loss on sales of mortgage servicing rights (7,724) (Gain) loss on sales of loans, net (1,307) (603) (Gain) loss on sales of OREO and other repossessed assets (549) (197) (Gain) loss on sales of premises and equipment (32) (895) (759) (Gain) loss on life insurance proceeds (Increase) decrease in cash surrender value of bank owned life insurance (3.155)(2.923) Provision for deferred income taxes 1.905 (2,000)Stock-based compensation 5,828 6,928 Proceeds from the sale of mortgage servicing rights 9,796 Mortgage loans originated for sale (85,741) (28,663) Proceeds from sales of mortgage loans 78,006 27,418 (Increase) decrease in other assets 10,082 (15,072) Increase (decrease) in other liabilities (6.655)171 Net cash provided by (used in) operating activities 125,961 127,329 Cash flows provided by (used in) investing activities Purchases of equity securities (647)(6, 169)Purchases of debt securities available for sale (31, 149)(7,796) Proceeds from sales of equity securities 1,055 6,169 Proceeds from sales of debt securities available for sale 101,361 38,172 Proceeds from paydowns and maturities of debt securities held to maturity 35,932 Proceeds from paydowns and maturities of debt securities available for sale 251,175 253,648 Purchases of FHLB and other bank stock (24)(30,957) 43,926 Proceeds from the redemption of FHLB and other bank stock 884 241.463 Net (increase) decrease in loans (137, 843)Net cash received in (paid for) acquisitions (see Note  $\underline{2}$ ) 18,377 Cash paid for premiums on bank-owned life insurance (80) (74)Proceeds from life insurance 3,092 2,292 Purchases of premises and equipment (4,504) (6,750) Proceeds from disposition of premises and equipment 1,341 3,881 Proceeds from sales of OREO and other repossessed assets, including cash payments collected 636 781 159,274 Net cash provided by (used in) investing activities 618,918

(continued)

### FIRST BUSEY CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Continued) (dollars in thousands)

	Nine Months Ended September 30,					
		2024		2023		
Cash flows provided by (used in) financing activities						
Net increase (decrease) in deposits	\$	(740,840)	\$	261,305		
Net increase (decrease) in federal funds purchased and securities sold under agreements to repurchase		(60,150)		(46,104		
Net increase (decrease) in short-term borrowings		(36,000)		(335,000		
Repayment of other borrowings		(31,450)		(13,054		
Cash dividends paid		(40,520)		(39,806		
Purchase of treasury stock		-		(2,209		
Cash paid for withholding taxes on stock-based payments		(1,650)		(989		
Proceeds from stock warrants exercised		-		ç		
Common stock issuance costs		(141)		-		
Net cash provided by (used in) financing activities		(910,751)		(175,848		
Net increase (decrease) in cash and cash equivalents	\$	(165,872)	\$	110,755		
Cash and cash equivalents, beginning of period		719,581		227,164		
Cash and cash equivalents, ending of period	\$	553,709	\$	337,919		
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION						
Cash payments for:						
Interest	\$	146,302	\$	89,572		
Income taxes		12,388		23,594		
Non-cash investing and financing activities:						
OREO acquired in settlement of loans		26		144		

See accompanying Notes to Consolidated Financial Statements (Unaudited).

# NOTE 1. SIGNIFICANT ACCOUNTING POLICIES

# Nature of Operations

First Busey Corporation, a Nevada corporation organized in 1980, is an \$11.99 billion financial holding company headquartered in Champaign, Illinois. Busey's common stock is traded on The Nasdaq Global Select Market under the symbol "BUSE."

Busey operates and reports its business in three segments: Banking, Wealth Management, and FirsTech.

- The *Banking* operating segment provides a full range of banking services to individual and corporate customers through its banking center network in Illinois; the St. Louis, Missouri metropolitan area; southwest Florida; and Indianapolis, Indiana.
- The *Wealth Management* operating segment provides a full range of asset management, investment, brokerage, fiduciary, philanthropic advisory, tax preparation, and farm management services to individuals, businesses, and foundations.
- The *FirsTech* operating segment provides comprehensive and innovative payment technology solutions including online, mobile, and voice-recognition bill payments; money management and credit card networks; direct debit services; lockbox remittance processing for payments made by mail; and walk-in payments. FirsTech also provides additional tools to help clients with billing, reconciliation, bill reminders, and treasury services.

For additional information about First Busey's operating segments, see "<u>Note 16. Operating Segments and Related</u> <u>Information</u>."

# Basis of Financial Statement Presentation

These unaudited consolidated financial statements and related notes should be read in conjunction with the <u>audited</u> <u>consolidated financial statements</u> included in <u>Busey's 2023 Annual Report</u>. These interim unaudited consolidated financial statements serve to update our 2023 Annual Report and may not include all information and notes necessary to constitute a complete set of financial statements.

We prepared these unaudited consolidated financial statements in conformity with GAAP. We have eliminated intercompany accounts and transactions. We have also reclassified certain prior year amounts to conform to the current period presentation. These reclassifications did not have a material impact on our consolidated financial condition or results of operations.

In our opinion, the unaudited consolidated financial statements reflect all normal, recurring adjustments needed to present fairly our results for the interim periods. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the full year or any other interim period.

# Use of Estimates

In preparing the accompanying unaudited consolidated financial statements in conformity with GAAP, Busey's management is required to make estimates and assumptions that affect the amounts reported in the financial statements and the disclosures provided. Actual results could differ from those estimates. Material estimates which are particularly susceptible to significant change in the near term relate to the fair value of debt securities available for sale, fair value of assets acquired and liabilities assumed in business combinations, goodwill, income taxes, and the determination of the ACL.

### Income Taxes

During the nine months ended September 30, 2024, Busey recorded an estimated one-time deferred tax valuation adjustment of \$1.4 million resulting from a change to our Illinois apportionment rate due to recently enacted regulations. These new regulations are expected to lower our ongoing tax obligation in future periods, but create a negative adjustment to the carrying value of our deferred tax asset in the current year.

As of September 30, 2024, Busey Bank is under examination by the Florida Department of Revenue for its 2020 to 2022 corporate income tax filings.

# Impact of Recently Adopted Accounting Standards

In March 2023, the FASB issued ASU 2023-02 "*Investments—Equity Method and Joint Ventures (Topic 323),*" permitting an election to use the proportional amortization method to account for equity investments made primarily for the purpose of receiving income tax credits and other income tax benefits, regardless of the tax credit program from which the income tax credits are received, provided that certain conditions are met. The proportional amortization method results in the cost of the investment being amortized in proportion to the income tax credits and other income tax benefits received, with the amortization of the investment and the income tax credits being presented net in the income statement as a component of income tax expense. Busey adopted this standard on a modified retrospective basis on January 1, 2024. Upon adoption, Busey recorded an after-tax decrease to retained earnings of \$1.4 million for the cumulative effect of adopting ASU 2023-02. This transition adjustment included a \$2.4 million decrease in other assets, a \$0.5 million decrease in other liabilities, and a \$0.5 million increase in deferred tax assets.

In March 2023, the FASB issued ASU 2023-01 "Leases (Topic 842): Common Control Arrangements," which requires amortization over the useful life of leasehold improvements (not the lease term) when the lease is between entities under common control, and any value of such leasehold improvements remaining at the end of the lease term is to be accounted for as a transfer between entities under common control. Busey adopted this standard on a prospective basis on January 1, 2024. Adoption of this standard did not have a material impact on Busey's financial position or results of operations.

In June 2022, the FASB issued ASU 2022-03 "Fair Value Measurements (Topic 820): Fair Value Measurement of Equity Securities Subject to Contractual Sale Restrictions," which clarifies that contractual restrictions on the sale of equity securities are not considered in measuring the fair value of those equity securities, and further that contractual sale restrictions cannot be recognized and measured as a separate unit of account. Busey adopted this standard on a prospective basis on January 1, 2024. Adoption of this standard did not have a material impact on Busey's financial position or results of operations.

## Recently Issued Accounting Standards Not Yet Adopted

In March 2024, the FASB issued ASU 2024-01 "Compensation-Stock Compensation (Topic 718): Scope Application of Profits Interest and Similar Awards" to clarify that certain "profits interests" are within the scope of Topic 718 by amending the language and providing illustrative examples on how the scope guidance in paragraph 718-10-15-3 should be applied. This update is intended to improve clarity of the accounting standards codification, not to change the guidance. This update may be applied on a retrospective or prospective basis and will be effective for Busey for annual and interim periods beginning January 1, 2025. Early adoption is permitted. Busey is currently evaluating the potential effects of adoption of this ASU on its financial position and results of operations.

In December 2023, the FASB issued ASU 2023-09 "Income Taxes (Topic 740): Improvements to Income Tax Disclosures," which requires more detailed disclosures of income taxes paid net of refunds received, income from continuing operations before income tax expense or benefit, and income tax expense from continuing operations. This standard is to be applied on a prospective basis, with retrospective application permitted, and will be effective for Busey for annual reporting periods beginning with the fiscal year ending December 31, 2025. Busey does not expect adoption of this standard to have a material impact on its financial position or results of operations.

In November 2023, the FASB issued ASU 2023-07 "Segment Reporting (Topic 820): Improvements to Reportable Segment Disclosures" requiring enhanced disclosures related to significant segment expenses. This standard is to be applied on a retrospective basis and is effective for Busey for annual reporting periods beginning with the fiscal year ending December 31, 2024, and for interim reporting periods within fiscal years starting January 1, 2025. Busey does not expect adoption of this standard to have a material impact on the Company's financial position or results of operations.

In October 2023, the FASB issued ASU 2023-06 "Disclosure Improvements: Codification Amendments in Response to the SEC's Disclosure Update and Simplification Initiative" which aligns certain GAAP disclosure requirements with the SEC's disclosure requirements, in order to better facilitate comparisons between entities that are subject to the SEC's existing disclosures with entities that were not previously subject to the SEC's requirements. Amendments in this update should be applied prospectively, and the effective date for Busey for each amendment in this ASU will be the date on which the SEC removes the related disclosure from Regulation S-X or Regulation S-K. Early adoption is prohibited. Busey does not expect adoption of this standard to have a material impact on its financial position or results of operations.

### Subsequent Events

Busey has evaluated subsequent events for potential recognition and/or disclosure through the date the unaudited consolidated financial statements included in this Quarterly Report were issued. There were no significant events subsequent to the quarter ended September 30, 2024, through the filing date of these unaudited consolidated financial statements.

# NOTE 2. MERGERS AND ACQUISITIONS

#### CrossFirst Bankshares, Inc.

On August 26, 2024, Busey and CrossFirst, a Kansas corporation, entered into an Agreement and Plan of Merger (the "Merger Agreement"). The Merger Agreement provides that, upon the terms and subject to the conditions set forth therein, CrossFirst will merge with and into Busey, with Busey as the surviving corporation in the merger (the "Merger"). The Merger Agreement further provides that at a date and time following the Merger as determined by Busey, CrossFirst Bank, a Kansas state-chartered bank and a wholly owned subsidiary of CrossFirst, will merge with and into Busey Bank, with Busey Bank as the surviving bank (the "Bank Merger"). Upon the terms and subject to the conditions set forth in the Merger Agreement, at the effective time of the Merger (the "Effective Time"), each share of CrossFirst common stock outstanding immediately prior to the Effective Time, other than certain shares held by CrossFirst or Busey, will be converted into the right to receive 0.6675 of a share of Busey common stock. Upon completion of the Merger, holders of Busey common stock ("CrossFirst stockholders") will own approximately 36.5% of the combined company and holders of CrossFirst common stock ("CrossFirst stockholders") will own approximately 36.5% of the combined company, on a fully-diluted basis.

Completion of the merger is subject to customary closing conditions, including the approval of both Busey stockholders and CrossFirst stockholders and the requisite regulatory approvals for the Merger and the Bank Merger. With approvals, the parties expect to close the merger in the first or second quarter of 2025. In connection with the Merger, Busey incurred one-time pre-tax acquisition-related expenses of \$1.3 million and \$1.5 million during the three and nine months months ended September 30, 2024, respectively.

### Merchants and Manufacturers Bank Corporation

Effective April 1, 2024, Busey completed its previously announced acquisition of M&M, pursuant to which Busey acquired M&M and its wholly-owned subsidiary, M&M Bank, through a merger transaction. This partnership added M&M's Life Equity Loan<sup>®</sup> products to Busey's existing suite of services and expands Busey's presence in the suburban Chicago market. M&M's results of operations were included in Busey's results of operation beginning April 1, 2024.

#### Merger of M&M Bank into Busey Bank

Busey operated M&M Bank as a separate banking subsidiary of Busey until it was merged with Busey Bank on June 21, 2024. At the time of the bank merger, M&M Bank's banking centers became banking centers of Busey Bank, except for M&M's banking center located at 990 Essington Rd., Joliet, Illinois, which was closed in connection with the bank merger.

#### Merger Consideration

At the effective time of the Merger, each share of M&M common stock converted to the right to receive, at the election of each stockholder and subject to proration and adjustment as provided in the Merger Agreement, either (1) \$117.74 in cash ("Cash Election"), (2) 5.7294 shares of Busey common stock ("Share Election"), or (3) mixed consideration of \$34.55 in cash and 4.0481 shares of Busey common stock ("Mixed Election").

Most of the M&M common stockholders who submitted an election form by the election deadline made the Share Election to receive their Merger consideration solely in the form of shares of Busey common stock. As a result of the elections of M&M common stockholders, and in accordance with the proration and adjustment provisions of the Merger Agreement, the Merger consideration paid to M&M common stockholders was comprised of an aggregate of 1,429,304 shares of Busey common stock and an aggregate of \$12.2 million in cash, allocated as follows for each share of M&M stock: (1) \$117.74 in cash for the Cash Election, (2) \$5.3966 in cash and 5.4668 shares of Busey common stock for the Share Election, and (3) \$34.55 in cash and 4.0481 shares of Busey common stock for the Mixed Election. Pursuant to the terms of the Merger Agreement, M&M common stockholders that did not make an election or submit a properly completed election form by the election deadline of March 29, 2024, received cash consideration of \$117.74 for each share of M&M common stock held. No fractional shares of Busey common stock were issued in the Merger. Fractional shares were paid in cash at the rate of \$23.32 per share.

Additional Merger consideration of \$3.0 million was paid to redeem 300 shares of M&M preferred stock.

#### Acquisition Accounting

This transaction was accounted for using the acquisition method of accounting and, accordingly, assets acquired, liabilities assumed, and consideration exchanged were recorded at estimated fair values on April 1, 2024, the date of acquisition. Fair values, including initial accounting for deferred taxes, are subject to refinement for up to one year after the closing date as additional information regarding the closing date fair values becomes available.

As the total consideration paid for M&M exceeded the estimated fair value of net assets acquired, goodwill of \$15.6 million was recorded as a result of the acquisition. Goodwill recorded for this transaction reflects synergies expected from the acquisition and expansion within the Chicago metropolitan market, and was assigned to the Banking operating segment. None of the goodwill recognized in the M&M acquisition is expected to be tax deductible.

### Acquisition Date Fair Values

Estimated acquisition-date fair values of the assets acquired and liabilities assumed, as well as the fair value of consideration transferred, were as follows (*dollars in thousands*):

		April 1, 2024
Assets acquired		
Cash and cash equivalents	\$	33,577
Securities		8,086
Portfolio loans, net of ACL		417,230
Right of use assets		253
Premises and equipment		2,045
Other intangible assets		6,346
Accrued interest receivable		4,992
Prepaid assets		185
Deferred tax assets		582
Accounts receivable		42
Mortgage servicing rights		55
Other assets		4,632
Total assets acquired		478,024
Liabilities assumed		
Deposits		392,838
Borrowings		43,887
Lease liabilities		253
Other liabilities		7,096
Total liabilities assumed		444,074
Net assets acquired	\$	33,950
Consideration paid		
Cash	\$	15,200
Common stock		34,375
Total consideration paid	\$	49,575
Goodwill	\$	15,625
	<u> </u>	

### Loans Purchased with Credit Deterioration

A small portion of the acquired loans were PCD. The following table provides a reconciliation between the purchase price and the fair value of these loans (*dollars in thousands*):

	As of	f April 1, 2024
PCD Financial Assets		
Gross contractual receivable for PCD financial assets	\$	29,290
ACL recorded for estimated uncollectible contractual cash flows specific to PCD financial assets		(1,243)
Interest premium (discount) specific to PCD financial assets		(1,773)
Fair value of PCD financial assets	\$	26,274

## Other Acquisition Costs

In connection with the M&M acquisition, Busey incurred \$0.6 million and \$2.9 million in pre-tax acquisition expenses during the three and nine months ended September 30, 2024, respectively, comprised primarily of salaries, wages and employee benefits; data processing; and professional fees, which are reported as components of noninterest expense on the accompanying <u>Consolidated Statements of Income (Unaudited)</u>.

# **NOTE 3. DEBT SECURITIES**

Busey's portfolio of debt securities includes both available for sale and held to maturity securities. The tables below provide the amortized cost, unrealized or unrecognized gains and losses, and fair values of debt securities summarized by major category (*dollars in thousands*):

		As of Septen	nber	30, 2024	
	 Amortized	Unre	alize	ed	Fair
	 Cost	Gross Gains		Gross Losses	Value
Debt securities available for sale					
U.S. Treasury securities <sup>1</sup>	\$ 250	\$ —	\$	—	\$ 250
Obligations of U.S. government corporations and agencies <sup>2</sup>	1,515	_		(7)	1,508
Obligations of states and political subdivisions <sup>3</sup>	168,052	144		(13,144)	155,052
Asset-backed securities <sup>3</sup>	405,280	92		—	405,372
Commercial mortgage-backed securities	106,543	228		(12,492)	94,279
Residential mortgage-backed securities	1,161,213	179		(159,225)	1,002,167
Corporate debt securities	166,818	118		(7,447)	159,489
Total debt securities available for sale	\$ 2,009,671	\$ 761	\$	(192,315)	\$ 1,818,117

	Amortized		Unreco	Enir		
	Cost	Gross Gains			Gross Losses	Fair Value
Debt securities held to maturity						
Commercial mortgage-backed securities	\$ 419,685	\$	—	\$	(64,780)	\$ 354,905
Residential mortgage-backed securities	419,198		—		(61,734)	357,464
Total debt securities held to maturity	\$ 838,883	\$	—	\$	(126,514)	\$ 712,369

1. Gross losses were insignificant, rounding to zero thousand.

2. Gross gains were insignificant, rounding to zero thousand.

3. Includes securities marked at par, with no gain or loss to report.

		As of Decen	ıber	31, 2023	
	 Amortized	 Unre	alize	ed	Fair
	 Cost	 Gross Gains		Gross Losses	 Value
Debt securities available for sale					
U.S. Treasury securities	\$ 16,031	\$ —	\$	(85)	\$ 15,946
Obligations of U.S. government corporations and				()	
agencies	5,889	1		(58)	5,832
Obligations of states and political subdivisions <sup>1</sup>	190,819	52		(18,026)	172,845
Asset-backed securities	470,046	—		(1,823)	468,223
Commercial mortgage-backed securities	119,044	—		(15,535)	103,509
Residential mortgage-backed securities	1,306,854	5		(195,547)	1,111,312
Corporate debt securities	225,947	128		(16,171)	209,904
Total debt securities available for sale	\$ 2,334,630	\$ 186	\$	(247,245)	\$ 2,087,571

	Amortized		Unreco	Fair		
	 Cost	Gross Gains			Gross Losses	Value
Debt securities held to maturity						
Commercial mortgage-backed securities	\$ 428,526	\$	—	\$	(71,000)	\$ 357,526
Residential mortgage-backed securities	444,102				(71,231)	 372,871
Total debt securities held to maturity	\$ 872,628	\$	_	\$	(142,231)	\$ 730,397

1. Includes securities marked at par, with no gain or loss to report.

### Maturities of Debt Securities

Amortized cost and fair value of debt securities, by contractual maturity or pre-refunded date, are shown below. Mortgages underlying mortgage-backed securities and asset-backed securities may be called or prepaid; therefore, actual maturities could differ from the contractual maturities. All mortgage-backed securities were issued by U.S. government corporations and agencies (*dollars in thousands*):

	128,399123,4558,784539,91,235,6761,069,2				
Debt securities available for sale					
Due in one year or less	\$ 86,812	\$	85,513		
Due after one year through five years	128,399		123,444		
Due after five years through ten years	558,784		539,952		
Due after ten years	1,235,676		1,069,208		
Debt securities available for sale	\$ 2,009,671	\$	1,818,117		
Debt securities held to maturity					
Due after one year through five years	\$ 83,464	\$	80,274		
Due after five years through ten years	14,678		13,103		
Due after ten years	740,741		618,992		
Debt securities held to maturity	\$ 838,883	\$	712,369		

### Gains and Losses on Debt Securities Available for Sale

Realized gains and losses related to sales and calls of debt securities available for sale are summarized as follows (dollars in thousands):

	т	hree Months End	ed Se	eptember 30,	Nine Months End	ed September 30,		
		2024		2023	 2024		2023	
Realized gains and losses on debt securities								
Gross gains on debt securities	\$	—	\$	10	\$ 1	\$	20	
Gross (losses) on debt securities <sup>1</sup>		(11)		(43)	(6,818)		(227)	
Realized net gains (losses) on debt securities	\$	(11)	\$	(33)	\$ (6,817)	\$	(207)	

During the first quarter of 2024, Busey sold available-for-sale debt securities with a book value of approximately \$108.2 million for a pre-tax loss of \$6.8 million, as part
of a balance sheet repositioning strategy. The loss on the sale of securities was offset by a pre-tax gain of \$7.5 million realized on the sale of mortgage servicing rights
on approximately \$923.5 million of one- to four-family mortgage loans.

Debt securities with carrying amounts of \$906.8 million on September 30, 2024, and \$837.4 million on December 31, 2023, were pledged as collateral for public deposits, securities sold under agreements to repurchase, and for other purposes as required.

# Debt Securities in an Unrealized or Unrecognized Loss Position

The following information pertains to debt securities with gross unrealized or unrecognized losses, aggregated by investment category and the length of time that individual securities have been in a continuous loss position (*dollars in thousands*):

					As of Septer	nber 30, 2024				
	 Less than	12	2 months		12 month	is or more		То	tal	
			Unrealized Losses	Fair Value		Unrealized Losses		Fair Value		nrealized Losses
Debt securities available for sale						-	_			
U.S. Treasury securities <sup>1</sup>	\$ —	\$	; —	\$	250	\$ —	\$	250	\$	—
Obligations of U.S. government corporations and agencies	_		_		1,425	(7)		1,425		(7)
Obligations of states and political subdivisions	2,518		(97)		134,373	(13,047)		136,891		(13,144)
Commercial mortgage-backed securities	—		_		89,272	(12,492)		89,272		(12,492)
Residential mortgage-backed securities	877		(2)		993,631	(159,223)		994,508	(	159,225)
Corporate debt securities	784		(9)		150,295	(7,438)		151,079		(7,447)
Debt securities available for sale with gross unrealized losses	\$ 4,179	\$	5 (108)	\$:	1,369,246	\$ (192,207)	\$	1,373,425	\$(	192,315)

	12 month	ns or more	Тс	otal	
	Fair Value	Unrecognized Losses	Fair Value	Unrecognized Losses	
Debt securities held to maturity					
Commercial mortgage-backed securities	\$ 354,905	\$ (64,780)	\$ 354,905	\$ (64,780)	
Residential mortgage-backed securities	357,464	(61,734)	357,464	(61,734)	
Debt securities held to maturity with gross unrecognized losses	\$ 712,369	\$ (126,514)	\$ 712,369	\$ (126,514)	

1. Gross losses were insignificant, rounding to zero thousand.

						As of Decem	nber	31, 2023				
		Less than	12	months		12 month	s or	more				
	Fair Unrealized Value Losses			Fair Value		Unrealized Losses	Fair Value		l	Unrealized Losses		
Debt securities available for sale												
U.S. Treasury securities	\$	—	\$	; —	\$	15,946	\$	(85)	\$	15,946	\$	(85)
Obligations of U.S. government corporations and agencies		_		_		5,709		(58)		5,709		(58)
Obligations of states and political subdivisions		11,442		(54)		146,797		(17,972)		158,239		(18,026)
Asset-backed securities		_		—		468,223		(1,823)		468,223		(1,823)
Commercial mortgage-backed securities		_		_		103,509		(15,535)		103,509		(15,535)
Residential mortgage-backed securities		141		(1)		1,110,906		(195,546)	1	,111,047	(	(195,547)
Corporate debt securities		1,450		(10)		198,694		(16,161)		200,144		(16,171)
Debt securities available for sale with gross unrealized losses	\$	13,033	\$	65)	\$2	2,049,784	\$	(247,180)	\$2	2,062,817	\$ (	(247,245)

	12 1	months or more	т	otal
	Fair Value	Unrecognized Losses	Fair Value	Unrecognized Losses
Debt securities held to maturity				
Commercial mortgage-backed securities	\$ 357,5	526 \$ (71,000)	\$ 357,526	\$ (71,000)
Residential mortgage-backed securities	372,8	371 (71,231)	372,871	(71,231)
Debt securities held to maturity with gross unrecognized losses	\$ 730,3	397 \$(142,231)	\$ 730,397	\$ (142,231)

Additional information about debt securities in an unrealized or unrecognized loss position is presented in the tables below (dollars in thousands):

			As of	September 30, 20	24	
		Available for Sale	ŀ	leld to Maturity		Total
Debt securities with gross unrealized or unrecognized losses, fair value	\$	1,373,425	\$	712,369	\$	2,085,794
Gross unrealized or unrecognized losses on debt securities		192,315		126,514		318,829
Ratio of gross unrealized or unrecognized losses to debt securities with gross unrealized or unrecognized losses	;	14.0 %	)	17.8 %	D	15.3 %
Count of debt securities		704		55		759
Count of debt securities in an unrealized or unrecognized loss position		572		55		627

			As of	December 31, 202	23	
	-	Available for Sale	I	Held to Maturity		Total
Debt securities with gross unrealized or unrecognized losses, fair value	\$	2,062,817	\$	730,397	\$	2,793,214
Gross unrealized or unrecognized losses on debt securities		247,245		142,231		389,476
Ratio of gross unrealized or unrecognized losses to debt securities with gross unrealized or unrecognized losses	5	12.0 %	)	19.5 %	)	13.9 %
Count of debt securities		835		55		890
Count of debt securities in an unrealized or unrecognized loss position		779		55		834

Unrealized and unrecognized losses are related to changes in market interest rates and market conditions that do not represent credit-related impairments. Unless part of a corporate strategy or restructuring plan, Busey does not intend to sell securities that are in an unrealized or unrecognized loss position, and it is more likely than not that Busey will recover the amortized cost prior to being required to sell the debt securities. Full collection of the amounts due according to the contractual terms of the debt securities is expected; therefore, no ACL has been recorded in relation to debt securities, and the impairment related to noncredit factors on debt securities available for sale is recognized in AOCI, net of applicable taxes. As of September 30, 2024, Busey did not hold general obligation bonds of any single issuer, the aggregate of which exceeded 10% of Busey's stockholders' equity.

### **NOTE 4. PORTFOLIO LOANS**

#### Loan Categories

Busey's lending can be summarized in two primary categories: commercial and retail. Loans within these categories are further classified by lending activity: C&I and other commercial, commercial real estate, real estate construction, retail real estate, and retail other. Distributions of the loan portfolio by loan category and activity is presented in the following table (dollars in thousands):

	As of				
		September 30, 2024		December 31, 2023	
Commercial loans					
C&I and other commercial	\$	1,877,497	\$	1,835,994	
Commercial real estate		3,355,807		3,337,337	
Real estate construction		397,977		461,717	
Total commercial loans		5,631,281		5,635,048	
Retail loans					
Retail real estate		1,708,771		1,720,455	
Retail other		469,045		295,531	
Total retail loans		2,177,816		2,015,986	
Total portfolio loans		7,809,097		7,651,034	
ACL		(84,981)		(91,740)	
Portfolio loans, net	\$	7,724,116	\$	7,559,294	

Net deferred loan origination costs included in the balances above were \$12.0 million as of September 30, 2024, compared to \$13.5 million as of December 31, 2023. Net accretable purchase accounting adjustments included in the balances above reduced loans by \$9.7 million as of September 30, 2024, and \$4.5 million as of December 31, 2023.

Busey did not purchase any retail real estate loans during the three months ended September 30, 2024, and elected to purchase \$6.9 million of retail real estate loans during the nine months ended September 30, 2024. Busey did not purchase any retail real estate loans during the corresponding periods of 2023.

### Pledged Loans

The principal balance of loans Busey has pledged as collateral to the FHLB and Federal Reserve Bank for liquidity as set forth in the table below (*dollars in thousands*):

	As of			
	 September 30, 2024		December 31, 2023	
Pledged loans				
FHLB	\$ 4,935,257	\$	4,865,481	
Federal Reserve Bank	755,936		722,914	
Total pledged loans	\$ 5,691,193	\$	5,588,395	

#### **Risk Grading**

Busey utilizes a loan grading scale to assign a risk grade to all of its loans. A description of the general characteristics of each grade is as follows:

- Pass This category includes loans that are all considered acceptable credits, ranging from investment or near investment grade, to loans made to borrowers who exhibit credit fundamentals that meet or exceed industry standards.
- Watch This category includes loans that warrant a higher-than-average level of monitoring to ensure that weaknesses do not cause the inability of the credit to perform as expected. These loans are not necessarily a problem due to other inherent strengths of the credit, such as guarantor strength, but have above average concern and monitoring.
- Special mention This category is for "Other Assets Specially Mentioned" loans that have potential weaknesses, which may, if not checked or corrected, weaken the asset or inadequately protect Busey's credit position at some future date.
- Substandard This category includes "Substandard" loans, determined in accordance with regulatory guidelines, for which the accrual of interest has not been stopped. Assets so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that Busey will sustain some loss if the deficiencies are not corrected.
- Substandard non-accrual This category includes loans that have all the characteristics of a "Substandard" loan with additional factors that make collection in full highly questionable and improbable. Such loans are placed on non-accrual status and may be dependent on collateral with a value that is difficult to determine.

All loans are graded at their inception. Commercial lending relationships that are \$1.0 million or less are usually processed through an expedited underwriting process. Most commercial loans greater than \$1.0 million are included in a portfolio review at least annually. Commercial loans greater than \$0.35 million that have a grading of special mention or worse are typically reviewed on a quarterly basis. Interim reviews may take place if circumstances of the borrower warrant a more frequent review.

The following table is a summary of risk grades of our portfolio loans, segregated by loan category and lending activity *(dollars in thousands)*:

	As of September 30, 2024											
	Pass		Watch		Special Mention		Substandard	Substandard Non-accrual			Total	
<b>Commercial loans</b>												
C&I and other commercial	\$ 1,535,598	\$	257,892	\$	38,374	\$	41,291	\$	4,342	\$	1,877,497	
Commercial real estate	2,814,481		454,016		55,178		31,582		550		3,355,807	
Real estate construction	356,722		27,637		8,368		5,250		_		397,977	
Total commercial loans	4,706,801		739,545		101,920		78,123		4,892		5,631,281	
Retail loans												
Retail real estate	1,692,828		9,378		872		2,581		3,112		1,708,771	
Retail other	468,857		—		—		—		188		469,045	
Total retail loans	 2,161,685		9,378		872		2,581		3,300		2,177,816	
Total portfolio loans	\$ 6,868,486	\$	748,923	\$	102,792	\$	80,704	\$	8,192	\$	7,809,097	

	As of December 31, 2023											
	 Pass		Special Watch Mention				Substandard		Substandard Non-accrual		Total	
<b>Commercial loans</b>												
C&I and other commercial	\$ 1,462,755	\$	296,416	\$	46,488	\$	27,733	\$	2,602	\$	1,835,994	
Commercial real estate	2,827,030		431,427		48,545		29,492		843		3,337,337	
Real estate construction	448,011		8,135		_		5,327		244		461,717	
Total commercial loans	4,737,796		735,978		95,033		62,552		3,689		5,635,048	
Retail loans												
Retail real estate	1,702,897		11,144		1,024		1,795		3,595		1,720,455	
Retail other	295,374		—		—		—		157		295,531	
Total retail loans	1,998,271		11,144		1,024		1,795		3,752		2,015,986	
Total portfolio loans	\$ 6,736,067	\$	747,122	\$	96,057	\$	64,347	\$	7,441	\$	7,651,034	

Risk grades of portfolio loans and gross charge-offs are presented in the tables below by lending activity, further sorted by origination year (*dollars in thousands*):

					A	s of and Fo	r Th	e Nine Mont	hs E	Inded Septer	nber	30, 2024				
Risk Grade Ratings		2024		Term Loan 2023	s Ar	nortized Cos	st B	asis by Origi 2021	inati	ion Year 2020		Prior	I	Revolving Loans		Total
C&I and other commercial		2024	·	2025		2022		2021		2020		THO		Louns		Total
Pass	\$	168,607	\$	223,091	\$	177,527	\$	135,226	\$	78,049	\$	132,258	\$	620,840	\$	1,535,598
Watch	Ŧ	36,362	Ŧ	34,787	Ŧ	48,383	Ŧ	18,543	Ŧ	2,021	Ŧ	28,452	Ŧ	89,344	Ŧ	257,892
Special Mention		1,574		2,431		6,417		2,897		315		2,648		22,092		38,374
Substandard		15,561		7,227		894		713		406		2,495		13,995		41,291
Substandard non-accrual		76		, 72		484		_		45		1,368		2,297		4,342
Total commercial		222,180		267,608		233,705		157,379		80,836		167,221		748,568		1,877,497
Gross charge-offs	\$		\$	14,980	\$	128	\$	22	\$		\$	303	\$		\$	15,433
Commercial real estate																
Pass		211,288		373,175		819,235		651,901		370,205		365,236		23,441		2,814,481
Watch		97,909		142,283		54,179		93,691		28,618		36,417		919		454,016
Special Mention		27,889		1,435		8,085		1,796		8,958		7,007		8		55,178
Substandard		19,829		2,068		4,667		51		131		4,786		50		31,582
Substandard non-accrual				40				_		18		492		_		550
Total commercial real estate		356,915		519,001		886,166		747,439		407,930		413,938		24,418		3,355,807
Gross charge-offs		-		- -		, 				_		315	_	- -		315
Real estate construction																
Pass		156,726		120,079		14,450		54,133		2,344		1,192		7,798		356,722
Watch		1,686		6,471				19,480		-						27,637
Special Mention		_		8,306		-		62		-		-		-		8,368
Substandard		5,250		_		_		_		_		_		_		5,250
Substandard non-accrual		—		—		-		_		_		_		_		-
Total real estate construction		163,662		134,856		14,450		73,675		2,344		1,192		7,798		397,977
Gross charge-offs		-		-		-	_	-		-		-	_	-		-
Retail real estate																
Pass		66,952		244,309		374,402		363,006		150,835		283,136		210,188		1,692,828
Watch		804		634		2,780		3,419		891		130		720		9,378
Special Mention		150		_		347		_		_		375		_		872
Substandard		_		254		1,028		509		_		786		4		2,581
Substandard non-accrual		—		—		159		92		241		1,732		888		3,112
Total retail real estate		67,906		245,197		378,716		367,026		151,967		286,159		211,800		1,708,771
Gross charge-offs		_		-		-		-	_	-		159		-		159
Retail other																
Pass		4,455		65,336		66,707		15,016		3,559		1,198		312,586		468,857
Watch		_		_		_		-		-		_		_		-
Special Mention		_		_		_		-		-		-		_		-
Substandard		_		—		_		-		-		-		_		-
Substandard non-accrual		-		110		67		-		-		11		-		188
Total retail other		4,455		65,446		66,774		15,016		3,559		1,209		312,586		469,045
Gross charge-offs		7		30		88		72		4		302		-	_	503
Total portfolio loans	\$	815,118	\$	1,232,108	\$	1,579,811	\$	1,360,535	\$	646,636	\$	869,719	\$	1,305,170	\$	7,809,097
Total gross charge-offs	\$	7	\$	15,010	\$	216	\$	94	\$	4	\$	1,079	\$	_	\$	16,410
iotal gloss charge-ons	*	,	+	10,010	*	210	4	24	*	-	4	1,079	4		4	10,110

	As of and For The Year Ended December 31, 2023 Term Loans Amortized Cost Basis by Origination Year														
Risk Grade Ratings	2023		2022	s an	2021	50 82	2020	nati	on Year 2019		Prior	•	Revolving Loans		Total
C&I and other commercial															
Pass	\$ 306,	578	\$ 220,847	\$	159,130	\$	71,025	\$	35,927	\$	143,078	\$	526,170	\$	1,462,755
Watch	78,6	503	65,703		21,421		23,919		7,035		21,293		78,442		296,416
Special Mention		792	8,224		2,917		1,076		686		3,274		29,519		46,488
Substandard	8,	15	765		942		426		3,734		1,859		11,292		27,733
Substandard non-accrual	:	.66	_		117		84		128		407		1,700		2,602
Total commercial	394,8	354	295,539		184,527		96,530		47,510		169,911		647,123		1,835,994
Gross charge-offs	\$	284	\$ —	\$	420	\$	-	\$	316	\$	1,409	\$	_	\$	2,429
Commercial real estate															
Pass	395,0	544	824,506		720,052		399,195		271,078		199,662		16,893		2,827,030
Watch	166,	<sup>7</sup> 95	47,070		92,848		34,010		68,196		19,396		3,112		431,427
Special Mention	14,3	813	10,507		12,446		4,968		3,297		3,014		—		48,545
Substandard	1,	<sup>7</sup> 96	188		18,862		2,938		1,802		3,856		50		29,492
Substandard non-accrual		47	79		85		23		-		609		_		843
Total commercial real estate	578,	595	882,350		844,293		441,134	_	344,373		226,537		20,055	_	3,337,337
Gross charge-offs		-	_		_		_		_		953		—		953
Real estate construction															
Pass	204,9	952	128,462		85,086		2,616		1,323		2,934		22,638		448,011
Watch	,	359	4,406		507		322		41		_		_		8,135
Substandard	5,3	327	_		_		_		-		_		_		5,327
Substandard non-accrual		_	_		-		_		-		244		_		244
Total real estate construction	213,	.38	132,868		85,593		2,938	_	1,364		3,178		22,638	_	461,717
Gross charge-offs		-	-		-		-		-		_		-		-
Retail real estate															
Pass	243,4		376,922		411,723		156,762		70,099		256,571		187,420		1,702,897
Watch	,	96	4,137		2,442		954		536		234		1,745		11,144
Special Mention		286	358		-		-		-		380		-		1,024
Substandard		69	72		292		49		80		997		236		1,795
Substandard non-accrual			528		121		267		100		1,960	<u></u>	619		3,595
Total retail real estate	244,8		382,017		414,578		158,032		70,815		260,142		190,020		1,720,455
Gross charge-offs		-	5		-		29		72		301		-		407
Retail other															
Pass	88,8	885	92,931		23,019		6,701		4,597		854		78,387		295,374
Substandard non-accrual		-	93		62		—		_		2		_		157
Total retail other	88,8	385	93,024		23,081		6,701		4,597		856		78,387		295,531
Gross charge-offs		5	71		172		5		3		373		_		629
Total portfolio loans	\$ 1,520,3	323	\$ 1,785,798	\$	1,552,072	\$	705,335	\$	468,659	\$	660,624	\$	958,223	\$	7,651,034
	\$	289	\$ 76	\$	592	\$	34	\$	391	\$	3,036	\$		\$	4,418

### Past Due and Non-accrual Loans

An analysis of the amortized cost basis of portfolio loans that were past due and still accruing, or on a non-accrual status, is presented in the table below (*dollars in thousands*):

	As of September 30, 2024									
				Non-accrual						
	30	)-59 Days		60-89 Days		90+Days		Loans		
Commercial loans										
C&I and other commercial	\$	1,579	\$	—	\$	—	\$	4,342		
Commercial real estate		1,286		10		—		550		
Real estate construction		23		—		—		—		
Past due and non-accrual commercial loans		2,888		10		_		4,892		
Retail loans										
Retail real estate		4,423		620		25		3,112		
Retail other		2,120		80		—		188		
Past due and non-accrual retail loans		6,543		700		25		3,300		
Total past due and non-accrual loans	\$	9,431	\$	710	\$	25	\$	8,192		

	As of December 31, 2023									
			Non-accrual							
	30-	59 Days		60-89 Days		90+Days		Loans		
Commercial loans										
C&I and other commercial	\$	—	\$	214	\$	—	\$	2,602		
Commercial real estate		752		-		—		843		
Real estate construction		24		—		—		244		
Past due and non-accrual commercial loans		776		214		_		3,689		
Retail loans										
Retail real estate		2,781		927		366		3,595		
Retail other		886		195		9		157		
Past due and non-accrual retail loans		3,667		1,122		375		3,752		
Total past due and non-accrual loans	\$	4,443	\$	1,336	\$	375	\$	7,441		

Gross interest income recorded on 90+ days past due loans, and that would have been recorded on non-accrual loans if they had been accruing interest in accordance with their original terms, was \$0.1 million and \$0.6 million for the three and nine months ended September 30, 2024, respectively, and was \$0.2 million and \$0.9 million for the three and nine months ended September 30, 2023, respectively. The amount of interest collected on those loans and recognized on a cash basis that was included in interest income was immaterial for the three and nine months ended September 30, 2024 and 2023.

### Loan Modifications for Borrowers Experiencing Financial Difficulty

The following tables present the amortized cost basis of loans that were modified—specifically in the form of (1) principal forgiveness, (2) an interest rate reduction, (3) an other-than-insignificant payment deferral, and/or (4) a term extensionfor borrowers experiencing financial difficulty during the periods indicated, disaggregated by lending activity and the type of modification (dollars in thousands):

		Three Months Ended September 30, 2024											
	Paymo	ent Deferral	% of Total Class of Financing Receivable <sup>1</sup>	Term Extension <sup>2</sup>	% of Total Class of Financing Receivable								
Modified Loans													
C&I and other commercial	\$	325	— %	\$ 14,537	0.8 %								
Commercial real estate		_	— %	18,448	0.5 %								
Real estate construction		_	— %	5,250	1.3 %								
Total of loans modified during the period <sup>3</sup>	\$	325	— %	\$ 38,235	0.5 %								

1 Modified loans represent an insignificant portion of C&I and other commercial loans, rounding to zero percent.

2. Modifications to extend loan terms also included, in some cases, interest rate increases during the extension period.

All modifications were for loans classified as substandard. 3.

		Three Months Ended	September 30, 2023	
	nterest Rate Reduction <sup>1</sup>	% of Total Class of Financing Receivable <sup>2</sup>	Term Extension <sup>3</sup>	% of Total Class of Financing Receivable <sup>2</sup>
Modified Loans				
C&I and other commercial	\$ —	— %	\$ 12,026	0.6 %
Commercial real estate	880	- %	553	— %
Total of loans modified during the period <sup>4</sup>	\$ 880	— %	\$ 12,579	0.2 %

For one loan, the default rate was removed once forbearance was entered.

2.

Modified loans represented an insignificant portion of commercial real estate loans, rounding to zero percent. Modifications to extend loan terms also included, in some cases, interest rate increases during the extension period. 3.

4. All modifications were for loans classified as substandard.

			Nine Months Ended	September 30, 2024	
	Payme	% of Total Class of Financing Receivable			
Modified Loans					
C&I and other commercial	\$	325	- %	\$ 28,073	1.5 %
Commercial real estate		_	- %	19,782	0.6 %
Real estate construction		_	- %	5,250	1.3 %
Total of loans modified during the period <sup>3</sup>	\$	325	— %	\$ 53,105	0.7 %

Modifications to extend loan terms also included, in some cases, interest rate increases during the extension period. Modified loans represent an insignificant portion of C&I and other commercial loans, rounding to zero percent. 1. 2.

3. All modifications were for loans classified as substandard.

				Nine Months Endeo	l September 30, 2023		
	Interest Rate Reduction <sup>1</sup>		% of Total Class of Financing Receivable <sup>2</sup>	Payment Deferral <sup>3</sup>	% of Total Class of Financing Receivable <sup>2</sup>	Term Extension <sup>4</sup>	% of Total Class of Financing Receivable <sup>2</sup>
Modified Loans							
C&I and other commercial	\$	_	- %	\$ —	— %	\$ 17,334	0.9 %
Commercial real estate		880	- %	225	— %	1,003	— %
Real estate construction		_	- %	_	- %	5,353	1.0 %
Total of loans modified during the period <sup>5</sup>	\$	880	- %	\$ 225	— %	\$ 23,690	0.3 %

1. For one loan, the default rate was removed once forbearance was entered.

2.

Modifications included two loans on non-accrual status, and the remaining loans were classified as substandard. 3.

4. 5.

The following table summarizes loan modifications made during the periods indicated for borrowers experiencing financial difficulty:

	Three Months Ended September 30,							
	2024	2023	3					
	Weighted Average Term Extension	Weighted Average Interest Rate Reduction	Weighted Average Term Extension					
Loan Modifications								
C&I and other commercial	6.3 months	—	15.3 months					
Commercial real estate	4.1 months	2.50 %	9.0 months					
Real estate construction	6.0 months	—	_					
Weighted average modifications	5.2 months	2.50 %	15.0 months					

	Nine Months Ended September 30,						
	2024	2024 2023					
	Weighted Average Term Extension	Weighted Average Interest Rate Reduction	Weighted Average Term Extension				
Loan Modifications							
C&I and other commercial	14.1 months	—	14.3 months				
Commercial real estate	3.9 months	2.50 %	11.2 months				
Real estate construction	6.0 months	—	12.0 months				
Weighted average modifications	9.5 months	2.50 %	13.7 months				

### Performance of Modified Loans

Busey closely monitors the performance of the loans that are modified to borrowers experiencing financial difficulty to understand the effectiveness of its modification efforts. The following table depicts the payment performance of loans modified during the last twelve months (*dollars in thousands*):

	As of September 30, 2024												
	 Current		30-89 Days		90+ Days		Non-accrual						
Modified Loans													
C&I and other commercial	\$ 29,547	\$	—	\$	_	\$	_						
Commercial real estate	20,082		—		_		_						
Real estate construction	5,250		—		_		_						
Amortized cost of modified loans	\$ 54,879	\$	_	\$	_	\$	_						

No loans had a payment default during the three months ended September 30, 2023, or during the three or nine months ended September 30, 2024, after having been modified during the 12 months before that default for borrowers experiencing financial difficulty. The following table provides the amortized cost basis of loans that had a payment default during the nine months ended September 30, 2023, after having been modified during the 12 months before that default for borrowers experiencing financial difficulty (dollars in thousands). A default occurs when a loan is 90 days or more past due or transferred to non-accrual status.

	Nine Months	Ended	Septemb	er 30, 2023				
		2023						
	Payment Defe	Payment Deferral Term						
Loans with Subsequent Defaults								
C&I and other commercial	\$	_	\$	500				
Commercial real estate		225		—				
Amortized cost of modified loans with subsequent defaults	\$	225	\$	500				

#### Collateral Dependent Loans

Management's evaluation as to the ultimate collectability of loans includes estimates regarding future cash flows from operations and the value of property, real and personal, pledged as collateral. These estimates are affected by changing economic conditions and the economic prospects of borrowers. Collateral dependent loans are loans in which repayment is expected to be provided solely by the operation or sale of the underlying collateral and there are no other available and reliable sources of repayment. Loans are written down to the lower of cost or fair value of the underlying collateral, less estimated costs to sell. Busey had \$5.2 million and \$6.1 million of collateral dependent loans secured by real estate or business assets as of September 30, 2024, and December 31, 2023, respectively.

#### Foreclosures

As of September 30, 2024, Busey had \$0.8 million of residential real estate loans in the process of foreclosure. Busey follows Federal Housing Finance Agency guidelines on single-family foreclosures and real estate owned evictions on portfolio loans.

#### Loans Evaluated Individually

Busey evaluates loans with disparate risk characteristics on an individual basis. The following tables provide details of loans evaluated individually, segregated by loan category and lending activity. The unpaid principal balance represents customer outstanding contractual principal balances excluding any partial charge-offs. Recorded investment represents the amortized cost of customer balances net of any partial charge-offs recognized on the loan. Average recorded investment is calculated using the most recent four quarters (*dollars in thousands*):

	As of September 30, 2024												
	 Unpaid			Rec	orded Investment	t					Average		
	Principal Balance	With No Allowance			With Allowance		Total		Related Allowance		Recorded Investment		
Loans evaluated individually													
<b>Commercial loans</b>													
C&I and other commercial	\$ 7,821	\$	1,758	\$	2,479	\$	4,237	\$	1,863	\$	5,379		
Commercial real estate	516		492		_		492		_		1,163		
Commercial loans evaluated individually	8,337		2,250		2,479		4,729		1,863		6,542		
Retail loans													
Retail real estate	_		_		_		_		_		67		
Retail loans evaluated individually	_		_		_		_		_		67		
Total loans evaluated individually	\$ 8,337	\$	2,250	\$	2,479	\$	4,729	\$	1,863	\$	6,609		

				As of Decem	ıber	31, 2023					
	 Unpaid		Rec	orded Investment						Average	
	Principal Balance	With No Allowance		With Allowance		Total		Related Allowance		Recorded Investment	
<b>Commercial loans</b>											
C&I and other commercial	\$ 7,283	\$ 585	\$	1,785	\$	2,370	\$	785	\$	5,244	
Commercial real estate	2,600	610		85		695		85		3,865	
Real estate construction	_	_		_		_		_		49	
Commercial loans evaluated individually	9,883	 1,195		1,870		3,065		870		9,158	
<b>Retail loans</b>											
Retail real estate	213	61		25		86		25		790	
Retail loans evaluated individually	 213	 61		25		86		25		790	
Total loans evaluated individually	\$ 10,096	\$ 1,256	\$	1,895	\$	3,151	\$	895	\$	9,948	

# Allowance for Credit Losses

The ACL is a valuation account that is deducted from the portfolio loans' amortized cost bases to present the net amount expected to be collected on the portfolio loans. The ACL is established through the provision for credit losses charged to income. Portfolio loans are charged off against the ACL when management believes the uncollectibility of a loan balance is confirmed. Recoveries are recognized up to the aggregate amount of previously charged-off balances.

Management estimates the ACL balance using relevant available information from internal and external sources relating to past events, current conditions, and reasonable and supportable forecasts. Historical credit loss experience provides the basis for the estimation of expected credit losses. The cumulative loss rate used as the basis for the estimate of credit losses is comprised of Busey's historical loss experience beginning in 2010. Due to the continued economic uncertainty in the markets in which the Company operates, Busey will continue to utilize a forecast period of 12 months with an immediate reversion to historical loss rates beyond this forecast period in its ACL estimate.

The following tables summarize activity in the ACL attributable to each lending activity. Allocation of a portion of the ACL to one lending activity does not preclude its availability to absorb losses from other lending activities (*dollars in thousands*):

		Three Months Ended September 30, 2024											
	(	C&I and Other Commercial		Commercial Real Estate		Real Estate Construction		Retail Real Estate		Retail Other		Total	
ACL balance, June 30, 2024	\$	20,286	\$	35,104	\$	3,722	\$	23,729	\$	2,385	\$	85,226	
Provision for credit losses		715		(1,158)		39		120		286		2	
Charged-off		(202)		(215)		_		(32)		(225)		(674)	
Recoveries		210		4		10		162		41		427	
ACL balance, September 30, 2024	\$	21,009	\$	33,735	\$	3,771	\$	23,979	\$	2,487	\$	84,981	

		Nine Months Ended September 30, 2024											
	C&I and Other Commercial		Commercial Real Estate		Real Estate Construction		Retail Real Estate		Retail Other		Total		
ACL balance, December 31, 2023	\$ 21,256	\$	35,465	\$	5,163	\$	26,298	\$	3,558	\$	91,740		
Day 1 PCD <sup>1</sup>	824		322		—		96		1		1,243		
Provision for credit losses	13,958		(1,882)		(1,449)		(2,624)		(686)		7,317		
Charged-off	(15,433)		(315)		_		(159)		(503)		(16,410)		
Recoveries	404		145		57		368		117		1,091		
ACL balance, September 30, 2024	\$ 21,009	\$	33,735	\$	3,771	\$	23,979	\$	2,487	\$	84,981		

1. The Day 1 PCD is attributable to the M&M acquisition (see "Note 2. Mergers and Acquisitions.")

		Three Months Ended September 30, 2023											
	C	C&I and Other Commercial		Commercial Real Estate		Real Estate Construction		Retail Real Estate		Retail Other		Total	
ACL balance, June 30, 2023	\$	24,510	\$	33,656	\$	5,071	\$	24,675	\$	3,727	\$	91,639	
Provision for credit losses		(1,306)		745		104		674		147		364	
Charged-off		(758)		(102)		_		(144)		(111)		(1,115)	
Recoveries		187		392		31		128		84		822	
ACL balance, September 30, 2023	\$	22,633	\$	34,691	\$	5,206	\$	25,333	\$	3,847	\$	91,710	

			N	ine Months Ended	Sep	otember 30, 2023		
	 C&I and Other Commercial	Commercial Real Estate		Real Estate Construction		Retail Real Estate	Retail Other	Total
ACL balance, December 31, 2022	\$ 23,860	\$ 38,299	\$	6,457	\$	18,193	\$ 4,799	\$ 91,608
Provision for credit losses	79	(3,006)		(1,404)		6,975	(700)	1,944
Charged-off	(1,733)	(1,175)		—		(252)	(483)	(3,643)
Recoveries	427	573		153		417	231	1,801
ACL balance, September 30, 2023	\$ 22,633	\$ 34,691	\$	5,206	\$	25,333	\$ 3,847	\$ 91,710

The following tables present the ACL and amortized cost of portfolio loans by loan category and lending activity (dollars in thousands):

	As of September 30, 2024										
			Portfolio Loans				ACL A	Attri	buted to Portfolio	Loans	5
	 Collectively Evaluated for Impairment		Individually Evaluated for Impairment		Total		Collectively Evaluated for Impairment		Individually Evaluated for Impairment		Total
<b>Commercial loans</b>											
C&I and other commercial	\$ 1,873,260	\$	4,237	\$	1,877,497	\$	19,146	\$	1,863	\$	21,009
Commercial real estate	3,355,315		492		3,355,807		33,735		_		33,735
Real estate construction	397,977		_		397,977		3,771		_		3,771
Commercial loans and related ACL	5,626,552		4,729		5,631,281		56,652		1,863		58,515
Retail loans											
Retail real estate	1,708,771		_		1,708,771		23,979		_		23,979
Retail other	469,045		_		469,045		2,487		—		2,487
Retail loans and related ACL	2,177,816		_		2,177,816		26,466		_		26,466
Portfolio loans and related ACL	\$ 7,804,368	\$	4,729	\$	7,809,097	\$	83,118	\$	1,863	\$	84,981

	As of December 31, 2023										
			Portfolio Loans				ACL A	\ttrib	uted to Portfolio	Loan	IS
	Collectively Evaluated for Impairment		Individually Evaluated for Impairment		Total		Collectively Evaluated for Impairment		Individually Evaluated for Impairment		Total
<b>Commercial loans</b>											
C&I and other commercial	\$ 1,833,624	\$	2,370	\$	1,835,994	\$	20,471	\$	785	\$	21,256
Commercial real estate	3,336,642		695		3,337,337		35,380		85		35,465
Real estate construction	461,717		_		461,717		5,163		_		5,163
Commercial loans and related ACL	5,631,983		3,065		5,635,048		61,014		870		61,884
Retail loans											
Retail real estate	1,720,369		86		1,720,455		26,273		25		26,298
Retail other	295,531		_		295,531		3,558		_		3,558
Retail loans and related ACL	2,015,900		86		2,015,986		29,831		25		29,856
Portfolio loans and related ACL	\$ 7,647,883	\$	3,151	\$	7,651,034	\$	90,845	\$	895	\$	91,740

# **NOTE 5. LEASES**

# Busey as the Lessee

Busey has operating leases consisting primarily of equipment leases and real estate leases for banking centers, ATM locations, and office space. The following table summarizes lease-related balances that Busey reported on its <u>Consolidated</u> <u>Balance Sheets (Unaudited)</u> (dollars in thousands) and lease terms:

		As of		
	S	eptember 30, 2024		December 31, 2023
Lease balances				
Right of use assets	\$	11,100	\$	11,027
Lease liabilities		11,470		11,308
Lease terms				
Year through which lease terms extend		2037	7	2037
Weighted average remaining lease term		7.62 years	5	8.39 years
Weighted average discount rate		3.74 %	D	3.59 %

The following table presents lease costs, which are included in net occupancy and equipment expense in the <u>Consolidated</u> <u>Statements of Income (Unaudited)</u>, and lease-related cash flows (*dollars in thousands*):

	Three Months Ended			eptember 30,	Nine Months End			led September 30,		
		2024		2023		2024		2023		
Lease costs										
Operating lease costs	\$	608	\$	615	\$	1,702	\$	1,836		
Variable lease costs		15		9		43		27		
Short-term lease costs		12		15		70		37		
Total lease cost	\$	635	\$	639	\$	1,815	\$	1,900		
Cash flows related to leases										
Cash paid for amounts included in the measurement of lease liabilities:	t									
Operating lease cash flows – Fixed payments	\$	568	\$	586	\$	1,605	\$	1,720		
Operating lease cash flows – Liability reduction		466		483		1,310		1,423		
Right of use assets obtained during the period in exchange for operating lease liabilities <sup>1</sup>		469		199		1,478		208		

 The nine months ended September 30, 2024, included \$0.3 million right of use assets recognized during the second quarter of 2024 in connection with the acquisition of M&M (see "<u>Note 2. Mergers and Acquisitions</u>"), and an additional \$0.7 million recognized in the second quarter of 2024 in connection with a lease amendment that was executed subsequent to the acquisition for a lease that was obtained in the acquisition.

Busey was obligated under noncancelable operating leases for office space and other commitments. Future undiscounted lease payments with initial terms of one year or more, are as follows (*dollars in thousands*):

	Septer	As of nber 30, 2024
Rent commitments		
Remainder of 2024	\$	590
2025		2,088
2026		1,766
2027		1,549
2028		1,494
2029		1,503
Thereafter		4,303
Total undiscounted cash flows		13,293
Less: Amounts representing interest		1,823
Present value of net future minimum lease payments	\$	11,470

#### Busey as the Lessor

Busey leases office and parking spaces to outside parties. Revenues recorded in connection with these leases, reported in other income on our <u>Consolidated Statements of Income (Unaudited</u>), are summarized as follows (*dollars in thousands*):

	Th	Three Months Ended September 30,			Nine Months Ended September 30,			
		2024		2023	2024		2023	
Rental income	\$	206	\$	152	\$ 612	\$	526	

Noncancellable terms for these leases, all of which are operating leases, extend through 2028. Under the terms of these lease agreements, Busey is entitled to receive aggregate future minimum lease payments as shown in the table below *(dollars in thousands)*:

	As of September 30, 20	24
Rents to be received		
Remainder of 2024	\$ 20	
2025	66	65
2026	50	03
2027	30	01
2028	18	85
Total lease payments from operating leases	\$ 1,86	61

# **NOTE 6. DEPOSITS**

The composition of Busey's deposits is presented in the table below (*dollars in thousands*):

		As	As of		
	S	September 30, 2024		December 31, 2023	
Deposits					
Noninterest-bearing demand deposits	\$	2,683,543	\$	2,834,655	
Interest-bearing transaction deposits		2,455,217		2,717,139	
Saving deposits and money market deposits		3,284,556		2,920,088	
Time deposits		1,519,925		1,819,274	
Total deposits	\$	9,943,241	\$	10,291,156	

Additional information about Busey's deposits follows (dollars in thousands):

		As	As of		
	Se	ptember 30, 2024	0	December 31, 2023	
Brokered savings deposits and money market deposits	\$	6,001	\$	6,001	
Brokered time deposits		7,088		285	
Aggregate amount of time deposits with a minimum denomination of \$100,000		873,754		1,072,189	
Aggregate amount of time deposits with a minimum denomination that meets or exceeds the FDIC insurance limit of \$250,000		338,808		386,286	

Scheduled maturities of time deposits are as follows (dollars in thousands):

	Sept	As of ember 30, 2024
Time deposits by schedule of maturities		
Remainder of 2024	\$	547,111
2025		914,253
2026		30,592
2027		13,689
2028		8,715
2029		5,116
Thereafter		449
Time deposits	\$	1,519,925

#### **NOTE 7. BORROWINGS**

#### Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase, which are classified as secured borrowings, generally mature daily. Securities sold under agreements to repurchase are reflected at the amount of cash received in connection with the transaction. The underlying securities are held by Busey's safekeeping agent. Busey may be required to provide additional collateral based on fluctuations in the fair value of the underlying securities. Securities sold under agreements to repurchase were as follows (*dollars in thousands*):

		As of				
	9	September 30, 2024		December 31, 2023		
Securities sold under agreements to repurchase	\$	128,429	\$	187,396		
Weighted average rate for securities sold under agreements to repurchase		2.77 %		3.26 %		

# Term Loan and Revolving Line of Credit

On May 28, 2021, Busey entered into a Second Amended and Restated Credit Agreement, pursuant to which Busey has access to (1) a \$40.0 million revolving line of credit with an initial termination date of April 30, 2022, and (2) a \$60.0 million Term Loan with a maturity date of May 31, 2026. The loans had an annual interest rate of 1.75% plus the one-month LIBOR rate. On April 30, 2022, the agreement was amended, effecting an extension of the termination date for the revolving line of credit to April 30, 2023, and providing for the transition from a LIBOR-indexed interest rate to a SOFR-indexed interest rate. Under the terms of the amendment, the annual interest rate for the loans was established at 1.80% plus the one-month forward-looking term rate based on SOFR. The agreement has subsequently been amended twice to extend the termination date for the revolving line of credit, which is currently April 30, 2025.

During the first quarter of 2024, Busey paid the full \$30.0 million balance remaining on the Term Loan, at which time the Term Loan carried interest at a rate of 7.13%. As of September 30, 2024, there was no balance outstanding on the revolving credit facility. The revolving credit facility incurs an insignificant non-usage fee based on any undrawn amounts.

#### Short-term Borrowings

Busey's short-term borrowings include loans maturing within one year of the loan origination date and, when applicable, the current portion of long-term debt that is due within 12 months. Short-term borrowings are summarized as follows *(dollars in thousands)*:

		As of					
	September 30, 2024		December 31, 2023				
Short-term borrowings							
Term Loan, current portion due within 12 months	\$ -	- \$	12,000				
Total short-term debt	\$ -	- \$	12,000				

Federal funds purchased are short-term borrowings that generally mature between one day and 90 days. During the first quarter of 2024, Busey purchased federal funds to test operational availability to access funds if needed. Busey had no federal funds purchased as of September 30, 2024, or December 31, 2023.

#### Long-term Debt

Busey's long-term debt consists of loans maturing more than one year from the loan origination date, excluding the current portion that is due within 12 months. Long-term debt is summarized as follows (*dollars in thousands*):

		As of				
	Septer 2	September 30, Decer 2024 2				
Long-term debt						
Term Loan	\$	_	\$	18,000		
Total long-term debt	\$	_	\$	18,000		

#### Subordinated Notes

On June 1, 2020, Busey issued \$125.0 million of fixed-to-floating rate subordinated notes that mature on June 1, 2030. The subordinated notes, which qualify as Tier 2 capital for regulatory purposes, bear interest at an annual rate of 5.25% for the first five years after issuance and thereafter bear interest at a floating rate equal to a three-month benchmark rate plus a spread of 5.11%, as calculated on each applicable determination date. Interest on the subordinated notes is payable semi-annually on each June 1 and December 1 during the five-year fixed-term, and thereafter on March 1, June 1, September 1, and December 1 of each year, commencing on September 1, 2025. The subordinated notes have an optional redemption, in whole or in part, on any interest payment date on or after June 1, 2025. The subordinated notes are unsecured obligations of the Company.

On June 2, 2022, Busey issued \$100.0 million aggregate principal amount of 5.000% fixed-to-floating rate subordinated notes maturing June 15, 2032, which qualify as Tier 2 capital for regulatory purposes. The price to the public for the subordinated notes was 100% of the principal amount of the subordinated notes. Interest on the subordinated notes accrues at a rate equal to (i) 5.000% per annum from the original issue date to, but excluding, June 15, 2027, payable semiannually in arrears, and (ii) a floating rate per annum equal to a benchmark rate, which is expected to be the Three-Month Term SOFR (as defined in the subordinated notes), plus a spread of 252 bps from and including June 15, 2027, payable quarterly in arrears. The subordinated notes have an optional redemption, in whole or in part, on any interest payment date on or after June 15, 2027.

Associated with the M&M acquisition completed on April 1, 2024 (see "*Note 2. Mergers and Acquisitions*"), Busey acquired \$4.0 million of 5.25% fixed-to-floating rate subordinated notes maturing December 4, 2030, which qualify as Tier 2 capital for regulatory purposes. Interest on the subordinated notes accrues at a rate equal to (i) 5.25% per annum from the original issue date to December 4, 2025, and (ii) a floating rate per annum equal to a benchmark rate, which is expected to be the Three-Month Term SOFR (as defined in the subordinated notes), plus a spread of 497 bps from December 4, 2025. The subordinated notes have an optional redemption, in whole or in part, on or after December 4, 2025. At September 30, 2024, there was \$0.1 million of fair value discount outstanding, to be accreted through the earliest optional redemption date.

Unamortized debt issuance costs related to Busey's subordinated notes are presented in the following table (dollars in thousands):

		As of				
	—	September 30, 2024	D	ecember 31, 2023		
Unamortized debt issuance costs						
Subordinated notes issued in 2020	\$	353	\$	735		
Subordinated notes issued in 2022		1,101		1,383		
Total unamortized debt issuance costs	\$	1,454	\$	2,118		

# NOTE 8. REGULATORY CAPITAL

First Busey and Busey Bank are subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory—and possibly additional discretionary—actions by regulators that, if undertaken, could have a direct material effect on First Busey's consolidated financial statements. Capital amounts and classification also are subject to qualitative judgments by regulators about components, risk weightings, and other factors.

Banking regulations identify five capital categories for insured depository institutions: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized. As of September 30, 2024, and December 31, 2023, all capital ratios of First Busey and Busey Bank exceeded well capitalized levels under the applicable regulatory capital adequacy guidelines. Management believes that no events or changes have occurred subsequent to September 30, 2024, that would change this designation.

# Current Expected Credit Loss Model

On August 26, 2020, the FDIC and other federal banking agencies adopted a final rule which provided banking organizations that adopted CECL during 2020 with the option to delay for two years the estimated impact of CECL on regulatory capital and to phase in the aggregate impact of the deferral on regulatory capital over a subsequent three-year period. Under this final rule, because First Busey elected to use the deferral option, the regulatory capital impact of our transition adjustments recorded on January 1, 2020, arising from the adoption of CECL, was deferred for two years. In addition, 25 percent of the ongoing impact of CECL on our ACL, retained earnings, and average total consolidated assets from January 1, 2020, through the end of the two-year deferral period, each as reported for regulatory capital purposes, was added to the deferred transition amounts ("adjusted transition amounts") and deferred for the two-year period. On January 1, 2022, at the conclusion of the two-year period, the adjusted transition amounts began to be phased-in for regulatory capital purposes at a rate of 25 percent per year, with the phased-in amounts included in regulatory capital at the beginning of each year.

# **Capital Amounts and Ratios**

The following tables summarize regulatory capital requirements applicable to First Busey and Busey Bank (dollars in thousands):

					As of September	30, 2024		
	Actual				Minimun Capital Requir		Minimur To Be We Capitaliz	ell
	Amount		Ratio		Amount	Ratio	Amount	Ratio
Common equity Tier 1 capital to risk weighted assets								
First Busey	\$	1,219,574	13.78 %	\$	398,365	4.50 %	\$ 575,416	6.50 %
Busey Bank	\$	1,425,762	16.17 %	\$	396,739	4.50 %	\$ 573,068	6.50 %
Tier 1 capital to risk weighted assets								
First Busey	\$	1,296,574	14.65 %	\$	531,153	6.00 %	\$ 708,204	8.00 %
Busey Bank	\$	1,425,762	16.17 %	\$	528,985	6.00 %	\$ 705,314	8.00 %
Total capital to risk weighted assets								
First Busey	\$	1,610,247	18.19 %	\$	708,204	8.00 %	\$ 885,255	10.00 %
Busey Bank	\$	1,510,436	17.13 %	\$	705,314	8.00 %	\$ 881,642	10.00 %
Leverage ratio of Tier 1 capital to average assets								
First Busey	\$	1,296,574	10.97 %	\$	472,629	4.00 %	N/A	N/A
Busey Bank	\$	1,425,762	12.10 %	\$	471,202	4.00 %	\$ 589,003	5.00 %

				As of December	31, 2023			
	 Actual			Minimum Capital Requir		Minimum To Be Well Capitalized		
	 Amount	Ratio		Amount	Ratio		Amount	Ratio
Common equity Tier 1 capital to risk weighted assets								
First Busey	\$ 1,155,973	13.09 %	\$	397,331	4.50 %	\$	573,923	6.50 %
Busey Bank	\$ 1,362,962	15.48 %	\$	396,128	4.50 %	\$	572,185	6.50 %
Tier 1 capital to risk weighted assets								
First Busey	\$ 1,229,973	13.93 %	\$	529,775	6.00 %	\$	706,367	8.00 %
Busey Bank	\$ 1,362,962	15.48 %	\$	528,171	6.00 %	\$	704,228	8.00 %
Total capital to risk weighted assets								
First Busey	\$ 1,540,318	17.44 %	\$	706,367	8.00 %	\$	882,958	10.00 %
Busey Bank	\$ 1,448,307	16.45 %	\$	704,228	8.00 %	\$	880,285	10.00 %
Leverage ratio of Tier 1 capital to average assets								
First Busey	\$ 1,229,973	10.08 %	\$	488,315	4.00 %		N/A	N/A
Busey Bank	\$ 1,362,962	11.19 %	\$	487,103	4.00 %	\$	608,879	5.00 %

# **Capital Conservation Buffer**

In July 2013, U.S. federal banking authorities approved the Basel III Rule for strengthening international capital standards. The Basel III Rule introduced a capital conservation buffer, composed entirely of common equity Tier 1 capital, which is added to the minimum risk-weighted asset ratios. The capital conservation buffer is not a minimum capital requirement; however, banking institutions with a ratio of common equity Tier 1 capital to risk-weighted assets below the capital conservation buffer will face constraints on dividends, equity repurchases, and discretionary bonus payments based on the amount of the shortfall. In order to refrain from restrictions on dividends, equity repurchases, and discretionary bonus payments, banking institutions must maintain minimum ratios of (1) common equity Tier 1 capital to risk-weighted assets of at least 7.0%, which First Busey exceeded by 678 bps as of September 30, 2024, (2) Tier 1 capital to risk-weighted assets of at least 8.5%, which First Busey exceeded by 615 bps as of September 30, 2024, and (3) total capital to risk-weighted assets of at least 10.5%, which First Busey exceeded by 769 bps as of September 30, 2024.

#### NOTE 9. TAX CREDIT AND OTHER INVESTMENTS IN UNCONSOLIDATED ENTITIES

Busey has invested in certain tax-advantaged projects promoting affordable housing, new markets, and historic rehabilitation. These investments are designed to generate returns primarily though the realization of federal and state income tax credits and other tax benefits, such as tax deductions from operating losses of the investments, over specified time periods. These investments are considered to be variable interest entities, and are accounted for under the equity, deferral, or proportional amortization practical expedient methods, as appropriate. Busey is not required to consolidate variable interest entities in which it has concluded it does not have a controlling financial interest and is not the primary beneficiary. Busey's maximum exposure to loss related to its investments in these unconsolidated variable interest entities is limited to the carrying amount of the investment, net of any unfunded capital commitments and previously recorded tax credits which remain subject to recapture by taxing authorities based on compliance features required to be met at the project level. Busey believes potential losses from these investments are remote.

In addition, Busey has private equity investments, which are primarily in funds that invest in small businesses across diverse sectors including, but not limited to, financial technology, business services, manufacturing, agribusiness, healthcare, software as a service, environmental, and those that support the preservation of affordable housing.

Busey's investments in these unconsolidated entities and related unfunded investment obligations are reflected in other assets and other liabilities on the <u>Consolidated Balance Sheets (Unaudited)</u>, and are summarized in the table below for the periods indicated (*dollars in thousands*):

		As of			
	Location	S	September 30, 2024		ecember 31, 2023
Investments in unconsolidated entities					
Funded investments	Other assets	\$	68,164	\$	68,516
Unfunded investments	Other assets		68,200		58,552
Investments in unconsolidated entities		\$	136,364	\$	127,068
Unfunded investment obligations	Other liabilities	\$	68,200	\$	58,552

Upon adoption of ASU 2023-02 on January 1, 2024, Busey elected to apply the proportional amortization method in accounting for investments in tax-advantaged projects. Estimated income tax credits and other tax benefits related to these investments, net of investment amortization, are included as a component of our estimated annual effective tax rate used for the calculation of income taxes presented on the <u>Consolidated Statements of Income (Unaudited)</u>. Actual amounts of income tax credits and other benefits, along with the investment amortization, are presented in the table below *(dollars in thousands)*:

	Three Mont September		Nine Months End September 30, 20		
Income tax credits and other tax benefits	\$	4,040	\$	11,941	
Amortization of investments in tax-advantaged projects		3,575		10,593	

# NOTE 10. STOCK-BASED COMPENSATION

### Stock Options

Busey has outstanding stock options assumed from acquisitions. A summary of the status of, and changes in, the Company's stock option awards for the nine months ended September 30, 2024, follows:

Options	Shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Life
Outstanding at December 31, 2023	21,266	\$ 23.53	2.88 years
Exercised	(440)	23.53	
Forfeited	(3,520)	23.53	
Outstanding at September 30, 2024	17,306	23.53	2.13 years
Exercisable at September 30, 2024	17,306	23.53	2.13 years

# 2020 Equity Plan

The 2020 Equity Plan was originally approved by stockholders at the 2020 Annual Meeting of Stockholders. A description of the 2020 Equity Plan, as originally approved, can be found in <u>Appendix A</u> within <u>Busey's Proxy Statement for the 2020</u> <u>Annual Meeting of Stockholders filed on April 9, 2020</u>. An amendment and restatement of the 2020 Equity Plan was approved by stockholders at the 2023 Annual Meeting of Stockholders. Terms of the amended and restated 2020 Equity Plan are substantially identical to those of the originally approved 2020 Equity Plan, other than a 1,350,000 increase in the number of shares authorized for issuance under the plan. More information can be found in <u>Appendix A</u> within <u>Busey's Proxy Statement for the 2023 Annual Meeting of Stockholders filed on April 14, 2023</u>.

Busey has granted RSU, PSU, and DSU awards under the terms of the 2020 Equity Plan. Upon vesting and delivery, shares are expected, though not required, to be issued from treasury stock. There were 1,311,251 shares available for issuance under the 2020 Equity Plan as of September 30, 2024.

A description of RSU, PSU, and DSU awards granted in 2024 under the terms of the 2020 Equity Plan is provided below. Further information related to awards granted in prior years has been presented in the Annual Reports previously filed with the SEC corresponding to the year of each award grant.

# RSU Awards

Busey grants RSU awards to members of management periodically throughout the year. RSU awards are stock-based awards for which vesting is conditional upon meeting established service criteria. Each RSU is equivalent to one share of Busey's common stock. Busey's RSUs have requisite service periods ranging from one year to five years, and are subject to accelerated vesting upon eligible retirement from Busey. Recipients earn quarterly dividend equivalents on their respective RSUs, which entitle the recipients to additional units. Therefore, dividends earned each quarter compound based upon the updated unit balances.

On March 20, 2024, under the terms of the 2020 Equity Plan, Busey granted 189,179 RSUs to members of management. The grant date fair value of the award was \$4.4 million, which will be recognized as compensation expense over the requisite service period ranging from one year to five years. The terms of these awards included an accelerated vesting provision upon eligible retirement from Busey, after a one-year minimum requisite service period. Subsequent to the requisite service period, the awards will become 100% vested.

On May 22, 2024, under the terms of the 2020 Equity Plan, Busey granted 12,864 RSUs to members of management. The grant date fair value of the award was \$0.3 million, which will be recognized as compensation expense over the requisite service period of three years. The terms of these awards included an accelerated vesting provision upon eligible retirement from Busey, after a one-year minimum requisite service period. Subsequent to the requisite service period, the awards will become 100% vested.

A summary of changes in Busey's RSU awards for the nine months ended September 30, 2024, is as follows:

RSU Awards	Shares	Weighted- Average Grant Date Fair Value
Nonvested at December 31, 2023	1,041,444	\$ 22.05
Granted	202,043	23.35
Dividend equivalents earned	32,239	24.92
Vested	(172,822)	25.72
Forfeited	(13,692)	23.28
Nonvested at September 30, 2024	1,089,212	21.77

#### PSU Awards

Busey grants PSU awards to members of management periodically throughout the year. PSU awards are stock-based awards for which vesting is conditional upon meeting established performance criteria. Each PSU is equivalent to one share of Busey's common stock. The number of PSUs that ultimately vest will be determined based on the extent to which market or other performance goals are achieved. Busey's PSUs are subject to accelerated service-based vesting conditions upon eligible retirement from Busey. After performance determination, dividend equivalents are compounded based upon the updated PSU balances at each dividend date during the performance period.

On March 20, 2024, under the terms of the 2020 Equity Plan, Busey granted a target of 94,604 PSUs with a maximum award of 151,366 units. The actual number of units issued at the vesting date could range from 0% to 160% of the initial grant, depending on attaining a market-based total stockholder return performance goal. The grant date fair value of the award was \$2.0 million, which will be recognized in compensation expense over the performance period ending December 31, 2026.

On March 20, 2024, under the terms of the 2020 Equity Plan, Busey granted a target of 94,604 PSUs with a maximum award of 151,366 units. The actual number of units issued at the vesting date could range from 0% to 160% of the initial grant, depending on attaining an adjusted return on average tangible common equity performance goal. The grant date fair value of the award was \$2.2 million, which will be recognized in compensation expense over the performance period ending December 31, 2026. The actual amount of compensation expense recognized for these awards may vary, subject to achievement of the performance goal.

A summary of changes in Busey's PSU awards for the nine months ended September 30, 2024, is as follows:

PSU Awards	Shares <sup>1</sup>	Weighted- Average Grant Date Fair Value
Nonvested at December 31, 2023	341,700	\$ 22.67
Granted	189,208	22.32
Dividend equivalents earned <sup>2</sup>	4,264	22.95
Vested <sup>2</sup>	(4,264)	22.95
Forfeited	(6,306)	22.43
Nonvested at September 30, 2024	524,602	22.54

1. Shares for PSU awards represent target shares at the grant date.

2. PSUs granted in 2021 vested on December 31, 2023, with performance determination and settlement activity in the first quarter of 2024. Final performance was determined to be at 50% of target.

#### **DSU** Awards

Busey grants DSU awards to its directors and advisory directors. DSU awards are stock-based awards with a deferred settlement date. Each DSU is equivalent to one share of Busey's common stock. DSUs vest over a one-year period following the grant date. Under the 2020 Equity Plan, DSUs are generally subject to the same terms as RSUs, except that following vesting of DSUs, settlement occurs within 30 days following the earlier of separation from the board or a change in control of the Company. Recipients earn quarterly dividend equivalents on their respective DSUs, which entitle the recipients to additional units. Therefore, dividends earned each quarter compound based upon the updated unit balances. After vesting and prior to delivery, DSUs will continue to earn dividend equivalents.

On March 20, 2024, under the terms of the 2020 Equity Plan, Busey granted 35,847 DSUs to directors and advisory directors. The grant date fair value of the award totaled \$0.8 million and will be recognized as compensation expense over the requisite service period of one year. Subsequent to the requisite service period, the awards will become 100% vested.

A summary of changes in Busey's DSU awards for the nine months ended September 30, 2024, is as follows:

DSU Awards	Shares	Weighted Average Grant Dat Fair Value	te
Nonvested at December 31, 2023	43,026	\$ 20	0.41
Granted	35,847	23	3.35
Dividend equivalents earned	6,032	25	5.02
Vested	(47,351)	20	0.92
Forfeited	(1,025)	20	0.44
Nonvested at September 30, 2024	36,529	23	3.39
Vested and outstanding at September 30, 2024	183,124	22	2.84

#### Employee Stock Purchase Plan

The First Busey Corporation ESPP was approved at Busey's 2021 Annual Meeting of Stockholders and details can be found in <u>Appendix A</u> within <u>Busey's Definitive Proxy Statement filed with the SEC on April 8, 2021</u>. The purpose of the ESPP is to provide a means through which our employees may acquire a proprietary interest in Busey by purchasing shares of our common stock at a 15% discount through voluntary payroll deductions, to assist us in retaining the services of our employees and securing and retaining the services of new employees, and to provide incentives for our employees to exert maximum efforts toward our success.

The ESPP initially reserved for issuance and purchase an aggregate of 600,000 shares of Busey's common stock. The first offering under the ESPP began on July 1, 2021. There were 406,700 shares available for issuance under the ESPP as of September 30, 2024.

#### Stock-based Compensation Expense

Busey did not record any stock option compensation expense for the three or nine months ended September 30, 2024, or 2023. Busey did not have any unrecognized stock option compensation expense as of September 30, 2024.

Busey recognized compensation expense related to non-vested RSU, PSU, and DSU awards, as well as the ESPP, as summarized in the table below (*dollars in thousands*):

		٦	Three Months Ended September 30,			Nine Months End	ed Se	eptember 30,
	Location		2024 2023		 2024		2023	
Stock-based compensation expense								
RSU awards	Salaries, wages, and employee benefits	\$	1,057	\$	1,177	\$ 3,012	\$	3,428
PSU awards <sup>1</sup>	Salaries, wages, and employee benefits		976		1,180	2,037		2,724
DSU awards	Other expense		211		213	615		620
ESPP	Salaries, wages, and employee benefits		47		33	164		156
Total stock-based compensation expense		\$	2,291	\$	2,603	\$ 5,828	\$	6,928

1. Expense for PSU awards with a market-based total stockholder return performance goal represents amounts based on target shares at the grant date. Expense for PSU awards with return on average tangible common equity and compounded annual revenue growth rate performance goals represents amounts based on target shares at the grant date, adjusted for performance expectations as of the date indicated.

Unamortized compensation expense related to nonvested RSU, PSU, and DSU awards is summarized in the table below (dollars in thousands):

		As of			
	Sej	September 30, 2024		ecember 31, 2023	
Unamortized stock-based compensation					
RSU awards	\$	8,267	\$	6,842	
PSU awards <sup>1</sup>		4,068		3,607	
DSU awards		392		190	
Total unamortized stock-based compensation	\$	12,727	\$	10,639	
Weighted average period over which expense is to be recognized		2.5 years		2.4 years	

1. Unamortized expense for PSU awards with a market-based total stockholder return performance goal represents amounts based on target shares at grant date. Unamortized expense for PSU awards with return on average tangible common equity and compounded annual revenue growth rate performance goals represents amounts based on target shares at grant date, adjusted for performance expectations as of the date indicated.

# NOTE 11. OUTSTANDING COMMITMENTS AND CONTINGENT LIABILITIES

#### Legal Matters

Busey is a party to legal actions which arise in the normal course of its business activities. Legal and administrative proceedings are subject to inherent uncertainties, and while unfavorable outcomes could occur, Busey does not believe at this time that any potential liabilities relating to pending or potential legal matters are likely to have a material impact on Busey's results of operations or financial position.

# Credit Commitments and Contingencies

A summary of the contractual amount of Busey's exposure to off-balance-sheet risk relating to the Company's commitments to extend credit and standby letters of credit follows (*dollars in thousands*):

	As of					
	 September 30, 2024		December 31, 2023			
Financial instruments whose contract amounts represent credit risk						
Commitments to extend credit	\$ 2,503,727	\$	2,132,500			
Standby letters of credit	36,612		43,996			
Total commitments	\$ 2,540,339	\$	2,176,496			

# Franchise Tax Matter

In 2021, Busey received an inquiry from the Illinois Secretary of State ("ISOS"), pursuant to which the ISOS asked for additional information regarding certain of our franchise tax filings and the calculation of amounts due thereunder. The franchise tax is established by the Illinois Business Corporation Act ("BCA") 805 ILCS 5/1 et seq., and is a tax imposed on foreign and domestic corporations for the privilege of conducting business in Illinois. Busey has been cooperating with the inquiry and has agreed to prepare additional BCA forms requested by the ISOS, with a full reservation of rights by Busey, including seeking judicial relief, if necessary, with respect to any potential dispute regarding Busey's preparation of the BCA forms and the calculation of the franchise taxes due. Where a loss is believed to be reasonably possible, but not probable, or the loss cannot be reasonably estimated, as is the case with this matter, no accrual is required. It is reasonably possible that this matter could require us to pay additional taxes, including potential penalties and interest, or make other expenditures or accrue liabilities in amounts that could not be reasonably estimated as of September 30, 2024. If the likelihood of potential liabilities elevates, requiring an accrual, the potential future liabilities could be material in the period(s) in which they are recorded.

# NOTE 12. DERIVATIVE FINANCIAL INSTRUMENTS

Busey utilizes interest rate swap agreements as part of its asset liability management strategy to help manage its interest rate risk position. Additionally, Busey enters into derivative financial instruments, including interest rate lock commitments issued to residential loan customers for loans that will be held for sale; forward sales commitments to sell residential mortgage loans to investors; and interest rate swaps, risk participation agreements, and foreign currency exchange contracts with customers and other third parties. See "*Note 13: Fair Value Measurements*" for further discussion of the fair value measurement of such derivatives.

To secure its obligations under derivative contracts, Busey pledged cash and held collateral as follows (dollars in thousands):

	As	of	
	 September 30, 2024		December 31, 2023
Cash pledged to secure obligations under derivative contracts	\$ 17,270	\$	34,210
Collateral held to secure obligations under derivative contracts	9,380		19,280

#### Derivative Instruments Designated as Hedges

Busey entered into derivative instruments designated as cash flow hedges. For a derivative instrument that is designated and qualifies as a cash flow hedge, the change in fair value of the derivative instrument is reported as a component of OCI and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Changes in fair value of components excluded from the assessment of effectiveness are recognized in current earnings.

#### Interest Rate Swaps Designated as Cash Flow Hedges

Interest rate swaps with notional amounts totaling \$400.0 million as of September 30, 2024, and \$350.0 million as of December 31, 2023, were designated as cash flow hedges. Busey entered into one \$300.0 million receive-fixed, pay-floating interest rate swap to reduce Busey's asset sensitivity (Prime Loan Swap). Duration was added to our loan portfolio by fixing a portion of floating prime-based loans. Interest rates had risen above their historical lows allowing Busey to lock in a portion of its loan portfolio to reduce asset sensitivity while creating a more stable margin in a volatile rate market. These hedges were determined to be highly effective during the period, and Busey expects its hedges to remain highly effective during the remaining terms of the swaps. Further, in 2024 Busey entered into one \$100.0 million one year forward-starting SOFR-based receive-fixed pay-floating interest rate swap, with an effective date of March 5, 2025, to reduce Busey's asset sensitivity (SOFR Loan Swap). During the three months ended September 30, 2024, one interest rate swap to hedge the risks of variability in cash flows for future interest payments attributable to changes in the 3-month CME Term SOFR benchmark interest rate on Busey's junior subordinated debt owed to unconsolidated trusts (Debt Swap) matured. Changes in the fair value of these interest rate swaps were recorded net of tax in OCI.

A summary of the interest-rate swaps designated as cash flow hedges is presented below (dollars in thousands):

		As of							
Location	5	September 30, 2024		December 31, 2023					
		—	\$	50,000					
		—		1.79 %					
		_		5.61 %					
		-		0.71 years					
	\$	·		300,000					
				4.81 %					
			-	8.50 %					
		4.35 year	S	5.10 years					
	\$	100,000	\$	_					
		3.72 %	6	_					
		4.43 year	s	-					
Other accets	¢	2 2 2 2	¢	1,293					
	P		Ą						
Other habilities		19,170		25,411					
AOCI	\$	(11,487)	\$	(16,694)					
	Other assets Other liabilities	Location \$ \$ Other assets \$ Other liabilities \$	Location September 30, 	September 30,           -         \$           -         \$           -         -					

Busey expects to reclassify unrealized gains and losses from OCI to interest income and interest expense as shown in the following table, during the next 12 months (*dollars in thousands*). Amounts actually recognized could differ from these expectations due to changes in interest rates, hedge de-designations, and the addition of other hedges subsequent to September 30, 2024.

	م Septeml	As of ber 30, 2024
Unrealized losses expected to be reclassified from OCI to interest income	\$	(859)

Interest income and interest expense recorded on these swap transactions is presented in the following table (dollars in thousands):

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024			2023		2024		2023
Interest on swap transactions								
Increase (decrease) in interest income on swap transactions	\$	(2,776)	\$	(2,771)	\$	(8,366)	\$	(7,500)
(Increase) decrease in interest expense on swap transactions		412		481		1,378		1,268
Net increase (decrease) in net interest income on swap transactions	\$	(2,364)	\$	(2,290)	\$	(6,988)	\$	(6,232)

Net gains (losses) relating to cash flow derivative instruments that were recorded in OCI on the <u>Consolidated Statements</u> <u>of Income (Unaudited)</u> are presented in the table below (*dollars in thousands*):

	Three Months Ended September 30,				Nine Months Ended September 30,				
	 2024		2023		2024		2023		
Unrealized gains (losses) on cash flow hedges									
Net gain (loss) recognized in OCI, net of tax	\$ 7,439	\$	(5,577)	\$	211	\$	(8,563)		
(Gain) loss reclassified from OCI to interest income, net of tax	1,984		1,982		5,981		5,362		
(Gain) loss reclassified from OCI to interest expense, net of tax	(294)		(344)		(985)		(906)		
Net change in unrealized gains (losses) on cash flow hedges, net of tax	\$ 9,129	\$	(3,939)	\$	5,207	\$	(4,107)		

#### Derivative Instruments Not Designated as Hedges

#### Interest Rate Swaps Not Designated as Hedges

Busey may offer derivative contracts to its customers in connection with their risk management needs. Busey manages the risk associated with these contracts by entering into equal and offsetting derivative agreements with third-party dealers. These contracts supported variable rate, commercial loan relationships totaling \$711.2 million as of September 30, 2024, and \$663.1 million as of December 31, 2023. These derivatives generally worked together as an economic interest rate hedge, but Busey did not designate them for hedge accounting treatment. Consequently, changes in fair value of the corresponding derivative financial asset or liability were recorded as either a charge or credit to current earnings during the period in which the changes occurred.

Amounts and fair values of derivative assets and derivative liabilities related to customer interest rate swaps recorded on the <u>Consolidated Balance Sheets (Unaudited)</u>, are summarized as follows (*dollars in thousands*):

		As of Septem	ber 3	0, 2024		As of December 31, 2023						
	Location	 Notional Amount		Fair Value	Notional Amount			Fair Value				
Derivative assets not designated as hedging instruments												
Interest rate swaps: receive- fixed, pay-floating	Other assets	\$ 333,545	\$	6,730	\$	177,883	\$	2,375				
Interest rate swaps: receive- floating, pay-fixed	Other assets	377,609		18,648		485,253		26,289				
Derivative assets not designated as hedging instruments		\$ 711,154	\$	25,378	\$	663,136	\$	28,664				
Derivative liabilities not designated as hedging instruments												
Interest rate swaps: receive- fixed, pay-floating	Other liabilities	\$ 377,609	\$	18,648	\$	485,253	\$	26,289				
Interest rate swaps: receive- floating, pay-fixed	Other liabilities	333,545		6,730		177,883		2,375				
Derivative liabilities not designated as hedging instruments		\$ 711,154	\$	25,378	\$	663,136	\$	28,664				

Changes in fair value of these derivative assets and liabilities are included in the <u>Consolidated Statements of Income</u> (<u>Unaudited</u>) and are summarized as follows (*dollars in thousands*):

		Three Months Ended September 30,					Nine Months Ended September 30			
	Location		2024		2023		2024		2023	
Interest rate swaps										
Receive-fixed, pay-floating	Noninterest expense	\$	(9,224)	\$	9,007	\$	(3,050)	\$	4,646	
Receive-floating, pay-fixed	Noninterest expense		9,224		(9,007)		3,050		(4,646)	
Net change in fair value of interest rate swaps		\$	_	\$	_	\$	_	\$	_	

#### **Risk Participation Agreements**

To manage the credit risk exposure related to customer-facing swaps, Busey entered into risk participation agreements in conjunction with loan participation arrangements with other financial institutions. Under these risk participation agreements, Busey purchased credit risk participation, paying an up-front fee to a counterparty to accept a portion of its credit exposure, and will receive a payment from the counterparty if the swap customer defaults on its obligations.

Busey also entered into a risk participation agreement under which Busey sold credit risk participation, receiving an upfront fee from a counterparty in exchange for accepting a portion of the counterparty's credit exposure. This agreement matured on June 30, 2024. The swap customer did not default on its obligations, and Busey was not required to make a payment to the counterparty of the risk participation agreement.

Notional amounts of the risk participation agreements reflect the participating banks' pro-rata shares of the derivative instruments, consistent with their shares of the related participated loans. The risk participation agreements mature between August 2026 and January 2029, and are summarized as follows (*dollars in thousands*):

	As of			
		September 30, 2024		December 31, 2023
Risk participation agreements purchased				
Number of risk participation agreements		6		3
Notional amount	\$	41,110	\$	34,251
Fair value		16		15
Risk participation agreements sold				
Number of risk participation agreements		—		1
Notional amount		—	\$	20,001
Fair value		_		_

#### Mortgage Banking Derivatives

#### Interest Rate Lock Commitments

Interest rate lock commitments that meet the definition of derivative financial instruments under ASC Topic 815 "*Derivatives and Hedging*" are carried at their fair values in other assets or other liabilities on the <u>Consolidated Balance</u> <u>Sheets (Unaudited)</u>, with changes in the fair values of the corresponding derivative financial assets or liabilities recorded as either a charge or credit to current earnings during the period in which the changes occurred.

#### Forward Sales Commitments

Busey economically hedges mortgage loans held for sale and interest rate lock commitments issued to its residential loan customers related to loans that will be held for sale by obtaining corresponding forward sales commitments with an investor to sell the loans at an agreed-upon price at the time the interest rate locks are issued to the customers. Forward sales commitments that meet the definition of derivative financial instruments under ASC Topic 815 "*Derivatives and Hedging*" are carried at their fair values in other assets or other liabilities on the <u>Consolidated Balance Sheets (Unaudited)</u>. While such forward sales commitments generally served as an economic hedge to mortgage loans held for sale and interest rate lock commitments, Busey did not designate them for hedge accounting treatment. Changes in fair value of the corresponding derivative financial asset or liability were recorded as either a charge or credit to current earnings during the period in which the changes occurred.

Amounts and fair values of mortgage banking derivatives included on the <u>Consolidated Balance Sheets (Unaudited)</u> are summarized as follows (*dollars in thousands*):

		As of September 30, 2024			30, 2024		As of Decem	nber 31, 2023		
	Location		Notional Amount		Fair Value	Notional Amount			Fair Value	
Mortgage banking derivative assets										
Interest rate lock commitments	Other assets	\$	4,666	\$	76	\$	3,477	\$	25	
Forward sales commitments	Other assets		3,887		9		1,761		11	
Mortgage banking derivative assets		\$	8,553	\$	85	\$	5,238	\$	36	
Mortgage banking derivative liabilities										
Interest rate lock commitments	Other liabilities	\$	309	\$	2	\$	1,615	\$	10	
Forward sales commitments	Other liabilities		10,430		80		5,216		47	
Mortgage banking derivative liabilities		\$	10,739	\$	82	\$	6,831	\$	57	

Gains and losses relating to these derivative instruments are reported in noninterest income, and are summarized as follows for the periods presented (*dollars in thousands*):

	Three Months Ended September 30,					Nine Months Ended September 30,			
	2024			2023		2024		2023	
Net gains (losses) on mortgage banking derivatives									
Gains (losses) on interest rate lock commitments	\$	121	\$	(16)	\$	569	\$	(28)	
Gains (losses) on forward sales commitments		(91)		60		(165)		92	
Net gains (losses) on mortgage banking derivatives	\$	30	\$	44	\$	404	\$	64	

# NOTE 13. FAIR VALUE MEASUREMENTS

The fair value of an asset or liability is the price that would be received by selling that asset or paid in transferring that liability (exit price) in an orderly transaction occurring in the principal market (or most advantageous market in the absence of a principal market) for such asset or liability. ASC Topic 820 "*Fair Value Measurement"* establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

- Level 1 Inputs—Unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- Level 2 Inputs—Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatility, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.
- Level 3 Inputs—Unobservable inputs for estimating the fair values of assets or liabilities that reflect the Company's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to Busey's assets and liabilities that are carried at fair value.

In general, fair value estimates are based upon quoted market prices, when available. If such quoted market prices are not available, fair values are estimated utilizing independent valuation techniques that consider identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable data. Valuation adjustments may be made to ensure that financial instruments are recorded at their estimated fair values. These adjustments may include amounts to reflect, among other things, counterparty credit quality and the company's creditworthiness as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. While management believes Busey's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to estimate the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

#### Financial Assets and Financial Liabilities Measured at Fair Value on a Recurring Basis

#### Debt Securities Available for Sale

Debt securities classified as available for sale are reported at fair value, which is estimated using Level 2 inputs. Busey obtains fair value measurements from an independent pricing service. The independent pricing service utilizes evaluated pricing models that vary by asset class and incorporate available trade, bid, and other market information. Because many fixed income securities do not trade on a daily basis, the independent pricing service applies available information to prepare evaluations, with a focus on observable market data such as benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing.

The independent pricing service uses model processes, such as the Option Adjusted Spread model, to assess interest rate impact and develop prepayment scenarios. Models and processes take into account market conventions. For each asset class, a team of evaluators gathers information from market sources and integrates relevant credit information, perceived market movements, and sector news into the evaluated pricing applications and models.

Market inputs that the independent pricing service normally seeks for evaluations of securities, listed in approximate order of priority, include: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, and reference data including market research publications. The independent pricing service also monitors market indicators, industry, and economic events. For certain security types, additional inputs may be used or some of the market inputs may not be applicable. Evaluators may prioritize inputs differently on any given day for any security based on market conditions, and not all inputs listed are available for use in the evaluation process for each security evaluation on a given day. Because the data utilized was observable, the securities have been classified as Level 2.

#### Equity Securities

Equity securities are reported at fair value, which is estimated using Level 1 or Level 2 inputs. Fair value measurements of mutual funds, when held, are estimated using unadjusted quoted prices in active markets for identical assets at the measurement date and are classified as Level 1. Fair value measurements of stock use quoted prices for identical or similar assets in markets that are not active and are classified as Level 2.

#### Derivative Assets and Derivative Liabilities

Busey's derivative assets and derivative liabilities are reported at fair value, which is measured using Level 2 or Level 3 inputs. Fair values of derivative assets and liabilities are estimated based on prices that are obtained from a third-party which uses observable market inputs and, with the exception of our risk participation agreements, are classified as Level 2. Due to the significance of unobservable inputs, derivative assets related to our risk participation agreements are classified as Level 3.

The following tables summarize financial assets and financial liabilities measured at estimated fair value on a recurring basis (*dollars in thousands*):

	As of September 30, 2024							
		Level 1 Inputs	Level 2 Inputs		Level 3 Inputs		Total Fair Value	
Debt securities available for sale:								
U.S. Treasury securities	\$	—	\$ 250	) \$	—	\$	250	
Obligations of U.S. government corporations and agencies		_	1,508	3	_		1,508	
Obligations of states and political subdivisions		_	155,052	2	_		155,052	
Asset-backed securities		—	405,372	2	—		405,372	
Commercial mortgage-backed securities		—	94,279	)	—		94,279	
Residential mortgage-backed securities		—	1,002,167	7	-		1,002,167	
Corporate debt securities		—	159,489	)	—		159,489	
Equity securities		40	10,275	5	-		10,315	
Derivative assets		—	27,795	5	16		27,811	
Derivative liabilities		_	44,636	5	_		44,636	

	As of December 31, 2023								
		Level 1 Inputs		Level 2 Inputs		Level 3 Inputs		Total Fair Value	
Debt securities available for sale:									
U.S. Treasury securities	\$	—	\$	15,946	\$	—	\$	15,946	
Obligations of U.S. government corporations and agencies		_		5,832		_		5,832	
Obligations of states and political subdivisions		—		172,845		_		172,845	
Asset-backed securities		—		468,223		_		468,223	
Commercial mortgage-backed securities		—		103,509		—		103,509	
Residential mortgage-backed securities		—		1,111,312		—		1,111,312	
Corporate debt securities		—		209,904		—		209,904	
Equity securities		448		9,364		_		9,812	
Derivative assets		—		29,993		15		30,008	
Derivative liabilities		—		54,132		_		54,132	

Activity for risk participation agreements, which are financial assets measured at estimated fair value on a recurring basis using Level 3, is summarized in the tables below (*dollars in thousands*):

		Three	Months End	ded Se	eptember 30,	I	Nine Months End	led September 30,			
	Location	2	024		2023		2024		2023		
Beginning Balance		\$	8	\$	15	\$	15	\$	5		
Gains (losses) recognized in earnings	Other expense		(5)		(8)		(15)		(68)		
Purchases			13		—		16		70		
Ending Balance		\$	16	\$	7	\$	16	\$	7		

#### Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain financial assets and financial liabilities are measured at estimated fair value on a non-recurring basis; that is, the instruments are not measured at estimated fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

#### Loans Evaluated Individually

Busey does not record portfolio loans at estimated fair value on a recurring basis. However, periodically, a loan is evaluated individually and is reported at the estimated fair value of the underlying collateral, less estimated costs to sell, if repayment is expected solely from the collateral. If the estimated collateral value is not sufficient, a specific reserve is recorded. Collateral values are estimated using a combination of observable inputs, including recent appraisals, and unobservable inputs based on customized discounting criteria. Due to the significance of unobservable inputs, fair values of individually evaluated collateral dependent loans have been classified as Level 3.

#### Bank Property Held for Sale

Bank property held for sale represents certain banking center office buildings which Busey has closed and consolidated with other existing banking centers. Bank property held for sale is measured at the lower of amortized cost or estimated fair value less estimated costs to sell. Fair value estimates were based upon discounted appraisals or real estate listing prices. Due to the significance of unobservable inputs, estimated fair values of all bank property held for sale have been classified as Level 3. Bank property held for sale is included in premises and equipment, net on Busey's <u>Consolidated Balance Sheets (Unaudited)</u>.

The following tables summarize financial assets and financial liabilities measured at estimated fair value on a non-recurring basis (*dollars in thousands*):

	As of September 30, 2024									
	Leve Inp			Level 2 Inputs			Level 3 Inputs		Total Fair Value	
Loans evaluated individually, net of related allowance	\$	_	\$		_	\$	616	\$	616	
Bank property held for sale with impairment		_			-		3,205		3,205	

	As of December 31, 2023								
	Level 1 Inputs		vel 2 puts	Level 3 Inputs		Total Fair Value			
Loans evaluated individually, net of related allowance	\$ -	\$	_ 9	\$ 1,000	\$	1,000			
Bank property held for sale with impairment	_		_	4,286		4,286			

The following table presents additional quantitative information about assets measured at estimated fair value on a non-recurring basis using Level 3 inputs (*dollars in thousands*):

		As of September 30, 2024							
	Fair Value	Valuation Techniques	Unobservable Input	Range (Weighted Average)					
Loans evaluated individually, net of related allowance	\$ 616	Appraisal of collateral	Appraisal adjustments	-25.0% to -100.0% (-75.2)%					
Bank property held for sale with impairment	3,205	Appraisal of collateral or real estate listing price	Appraisal adjustments	-9.0% to -76.7% (-50.6)%					
		As of Decembe	er 31, 2023						
	Fair Value	As of Decembe Valuation Techniques	er 31, 2023 Unobservable Input	Range (Weighted Average)					
Loans evaluated individually, net of related allowance	Fair Value \$1,000	Valuation	Unobservable	Range (Weighted Average) -41.2% to -100.0% (-47.2)%					

# Financial Assets and Financial Liabilities That Are Not Carried at Fair Value

Fair values of financial instruments that are not carried at fair value on Busey's <u>Consolidated Balance Sheets (Unaudited)</u> were estimated as follows (*dollars in thousands*):

	 As of Septer	nber	30, 2024	 As of Decen	nber 31, 2023		
	 Carrying Amount		Fair Value	 Carrying Amount		Fair Value	
Financial assets							
Level 1 inputs:							
Cash and cash equivalents	\$ 553,709	\$	553,709	\$ 719,581	\$	719,581	
Level 2 inputs:							
Debt securities held to maturity	838,883		712,369	872,628		730,397	
Loans held for sale	11,523		11,810	2,379		2,401	
Accrued interest receivable	48,822		48,822	45,288		45,288	
Level 3 inputs:							
Portfolio loans, net	7,724,116		7,597,736	7,559,294		7,276,905	
Mortgage servicing rights	1,008		4,963	3,289		18,079	
Other servicing rights	1,479		1,505	1,597		2,062	
Financial liabilities							
Level 2 inputs:							
Time deposits	\$ 1,519,925	\$	1,511,069	\$ 1,819,274	\$	1,804,905	
Securities sold under agreements to repurchase	128,429		128,429	187,396		187,396	
Short-term borrowings	—		—	12,000		12,034	
Long-term debt	—		_	18,000		18,020	
Junior subordinated debt owed to unconsolidated trusts	74,754		61,840	71,993		57,153	
Accrued interest payable	33,447		33,447	28,418		28,418	
Level 3 inputs:							
Subordinated notes, net of unamortized issuance costs	227,482		216,713	222,882		200,000	

# NOTE 14. EARNINGS PER COMMON SHARE

Basic earnings per share is computed by dividing net income for the period by the weighted average number of common shares outstanding, which include DSUs that are vested but not delivered. Diluted earnings per common share is computed using the treasury stock method and reflects the potential dilution that could occur if Busey's outstanding stock options and warrants were exercised, stock units were vested, and ESPP shares were issued.

Earnings per common share have been computed as follows (dollars in thousands, except per share amounts):

	Three Months Ended September 30,					Nine Months End	ed September 30,			
		2024		2023		2024		2023		
Net income	\$	32,004	\$	30,666	\$	85,586	\$	96,816		
Weighted average number of common shares outstanding, basic		57,033,359		55,486,700		56,458,430		55,441,980		
Dilutive effect of common stock equivalents:										
Options		1,714		_		572		—		
Warrants		—		_		—		432		
RSU awards		655,224		640,714		662,609		638,495		
PSU awards		254,365		165,868		264,451		126,787		
DSU awards		16,766		16,792		18,390		14,996		
ESPP		6,420		5,418		6,847		7,934		
Weighted average number of common shares outstanding, diluted		57,967,848		56,315,492		57,411,299		56,230,624		
Basic earnings per common share	\$	0.56	\$	0.55	\$	1.52	\$	1.75		
Diluted earnings per common share	\$	0.55	\$	0.54	\$	1.49	\$	1.72		

Average shares that were excluded from the computation of diluted earnings per common share because their effect would have been anti-dilutive are summarized in the table below for the periods presented:

	Three Months Ende	ed September 30,	Nine Months Ende	ed September 30,		
	2024	2023	2024	2023		
Anti-dilutive common stock equivalents						
Options	_	21,926	12,784	22,219		
RSU awards	_	—	4,288	52,594		
PSU awards	107,065	85,074	103,001	137,918		
Total anti-dilutive common stock equivalents	107,065	107,000	120,073	212,731		

# NOTE 15. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following tables present changes in AOCI by component, net of tax, for the periods indicated (dollars in thousands):

			1	Three Months End	led September 30	<b>)</b> ,		
			2024				2023	
	Before Tax	Ta	ax Effect	Net of Tax	Before Tax		Tax Effect	Net of Tax
Unrealized/Unrecognized gains (losses) on debt securities								
Balance at beginning of period	\$ (279,334)	\$	79,624	\$(199,710)	\$ (335,359)	\$	95,591	\$ (239,768)
Unrealized holding gains (losses) on debt securities available for sale, net	54,950	(	(15,664)	39,286	(37,696)		10,746	(26,950)
Amounts reclassified from AOCI, net	11		(3)	8	33		(9)	24
Amortization of unrecognized losses on securities transferred to held to maturity	1,384		(394)	990	1,476		(420)	1,056
Balance at end of period	\$ (222,989)	\$	63,563	\$ (159,426)	\$ (371,546)	\$	105,908	\$ (265,638)
Unrealized gains (losses) on cash flow hedges								
Balance at beginning of period	\$ (28,833)	\$	8,217	\$ (20,616)	\$ (29,586)	\$	8,433	\$ (21,153)
Unrealized holding gains (losses) on cash flow hedges, net	10,404		(2,965)	7,439	(7,797)		2,220	(5,577)
Amounts reclassified from AOCI, net	2,364		(674)	1,690	2,290		(652)	1,638
Balance at end of period	\$ (16,065)	\$	4,578	\$ (11,487)	\$ (35,093)	\$	10,001	\$ (25,092)
Total AOCI	\$ (239,054)	\$	68,141	\$ (170,913)	\$ (406,639)	\$	115,909	\$ (290,730)

				Nine Months End	ed September 30	),		
			2024				2023	
	Before Tax	Tax	c Effect	Net of Tax	Before Tax		Tax Effect	Net of Tax
Unrealized/Unrecognized gains (losses) on debt securities								
Balance at beginning of period	\$ (282,688)	\$8	30,579	\$ (202,109)	\$ (352,878)	\$	100,585	\$ (252,293
Unrealized holding gains (losses) on debt securities available for sale, net	48,688	(1	L3,878)	34,810	(23,600)		6,728	(16,87)
Amounts reclassified from AOCI, net	6,817	(	(1,943)	4,874	207		(59)	14
Amortization of unrecognized losses on securities transferred to held to maturity	4,194	(	(1,195)	2,999	4,725		(1,346)	3,37
Balance at end of period	\$ (222,989)	\$ <del>(</del>	53,563	\$ (159,426)	\$ (371,546)	\$	105,908	\$ (265,63
Unrealized gains (losses) on cash flow hedges								
Balance at beginning of period	\$ (23,348)	\$	6,654	\$ (16,694)	\$ (29,350)	\$	8,365	\$ (20,98
Unrealized holding gains (losses) on cash flow hedges, net	295		(84)	211	(11,975)		3,412	(8,56
Amounts reclassified from AOCI, net	6,988	(	(1,992)	4,996	6,232		(1,776)	4,45
Balance at end of period	\$ (16,065)	\$	4,578	\$ (11,487)	\$ (35,093)	\$	10,001	\$ (25,092
Total AOCI	\$ (239,054)	\$6	58,141	\$(170,913)	\$ (406,639)	\$	115,909	\$ (290,73
		_						

#### NOTE 16. OPERATING SEGMENTS AND RELATED INFORMATION

Busey has three reportable operating segments: Banking, Wealth Management, and FirsTech. Busey's three operating segments are strategic business units that are separately managed, as they offer different products and services and have different marketing strategies.

# The Banking Operating Segment

The Banking operating segment provides a full range of banking services to individual and corporate customers through First Busey Corporation's wholly-owned bank subsidiary, Busey Bank, with 62 banking centers in Illinois; the St. Louis, Missouri, metropolitan area; southwest Florida; and Indianapolis, Indiana.

Banking services offered to individual customers include customary types of demand and savings deposits, money transfers, safe deposit services, individual retirement accounts and other fiduciary services, automated teller machines, and technology-based networks, as well as a variety of loan products including residential real estate, home equity lines of credit, and consumer loans. Banking services offered to corporate customers include commercial, commercial real estate, real estate construction, and agricultural loans, as well as commercial depository services such as cash management.

#### The Wealth Management Operating Segment

The Wealth Management operating segment provides a full range of asset management, investment, brokerage, fiduciary, philanthropic advisory, tax preparation, and farm management services to individuals, businesses, and foundations. Services are provided through Busey Capital Management, Inc., a wholly-owned subsidiary of Busey Bank, and Busey Wealth Management, a division of Busey Bank.

Wealth management services tailored to individuals include trust and estate advisory services and financial planning. Business services include business succession planning and employee retirement plan services. Services for foundations include investment strategy consulting and fiduciary services.

# The FirsTech Operating Segment

The FirsTech operating segment provides comprehensive and innovative payment technology solutions through Busey Bank's wholly-owned subsidiary, FirsTech. FirsTech's multi-channel payment platform allows businesses to collect payments from their customers in a variety of ways to enable fast, frictionless payments. Payment method vehicles include, but are not limited to, text-based mobile bill pay; interactive voice response; electronic payment concentration delivered to Automated Clearing House networks, money management, and credit card networks; walk-in payment processing for customers at retail pay agents; customer service payments made over a telephone; direct debit services; merchant services referral solutions serving partner Financial Institutions and their business customers; and lockbox remittance processing for customers to make payments by mail. FirsTech also provides additional tools to help clients with billing, reconciliation, bill reminders, and treasury services.

FirsTech's client base represents a diverse set of industries, with a higher concentration in highly regulated industries, such as financial institutions, utility, insurance, and telecommunications industries.

# Segment Financial Information

The segment financial information provided below has been derived from information used by management to monitor and manage Busey's financial performance. The accounting policies of the three operating segments are the same as those described in the summary of significant accounting policies in "*Note 1. Significant Accounting Policies*" of <u>Busey's 2023</u> <u>Annual Report</u>. Busey accounts for intersegment revenue and transfers at current market value.

Following is a summary of selected financial information for Busey's operating segments. The "other" category included in the tables below consists of the parent company, First Busey Risk Management, Inc. until its dissolution on December 18, 2023, and the elimination of intercompany transactions (*dollars in thousands*):

		Goo	l		Total Assets					
		As of				As	s of			
	September 30, 2024		December 31, 2023		September 30, 2024			December 31, 2023		
Operating segment										
Banking	\$	310,398	\$	294,773	\$	11,806,647	\$	12,125,298		
Wealth Management		14,108		14,108		119,801		103,147		
FirsTech		8,992		8,992		51,474		51,600		
Other		—		-		8,917		3,370		
Consolidated total	\$	333,498	\$	317,873	\$	11,986,839	\$	12,283,415		

	Three Months Ended September 30,				Nine Months Ended September 30,			
		2024		2023		2024		2023
Net interest income								
Banking	\$	86,425	\$	81,794	\$	252,200	\$	254,394
FirsTech		12		14		37		41
Other		(3,896)		(4,017)		(11,495)		(12,117)
Net interest income	\$	82,541	\$	77,791	\$	240,742	\$	242,318
Noninterest income								
Banking	\$	14,056	\$	11,983	\$	39,962	\$	34,716
Wealth Management		16,169		14,350		47,989		43,993
FirsTech		5,551		5,665		17,700		16,954
Other		175		(990)		(899)		(4,795)
Total noninterest income	\$	35,951	\$	31,008	\$	104,752	\$	90,868
Noninterest expense								
Banking	\$	56,740	\$	55,172	\$	167,724	\$	163,314
Wealth Management		8,777		8,059		26,704		24,821
FirsTech		5,648		5,245		17,666		16,303
Other		4,761		2,469		10,138		6,115
Total noninterest expense	\$	75,926	\$	70,945	\$	222,232	\$	210,553
Income before income taxes								
Banking	\$	43,739	\$	38,241	\$	117,121	\$	123,852
Wealth Management	I	7,392		6,291		, 21,285		19,172
FirsTech		(85)		, 434		, 71		, 692
Other		(8,482)		(7,476)		(22,532)		(23,027)
Income before income taxes	\$	42,564	\$	37,490	\$	115,945	\$	120,689
Net income								
Banking	\$	33,221	\$	31,189	\$	86,410	\$	98,689
Wealth Management	Ϋ́	5,618	4	4,781	Ψ	16,177	Ψ	14,571
FirsTech		(61)		317		53		505
Other		(6,774)		(5,621)		(17,054)		(16,949)
Net income	\$	32,004	\$	30,666	\$	85,586	\$	96,816

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Unaudited)

# Contents of Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Unaudited) ("MD&A")

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# SCOPE OF DISCUSSION

The following discussion and analysis are intended to assist readers in understanding Busey's financial condition and results of operations during the three and nine months ended September 30, 2024, and should be read in conjunction with our <u>Consolidated Financial Statements (Unaudited)</u> and the related <u>Notes to the Consolidated Financial Statements (Unaudited)</u> included in this Quarterly Report, as well as our <u>2023 Annual Report</u>.

#### BUSINESS

First Busey Corporation is a \$11.99 billion financial holding company headquartered in Champaign, Illinois. Our common stock is traded on The Nasdaq Global Select Market under the symbol "BUSE."

Our three operating segments provide a full range of banking, wealth management, and payment technology solutions through our subsidiaries, Busey Bank and FirsTech, in Illinois; the St. Louis, Missouri metropolitan area; southwest Florida; and Indianapolis, Indiana.

#### Banking Center Markets

Busey Bank serves the Illinois banking market with 50 banking centers, including 21 located within central Illinois, 17 located within the suburban Chicago market, and 12 located within the St. Louis Metropolitan Statistical Area. Our Illinois markets feature several Fortune 1000 companies. Those organizations, coupled with large healthcare and higher education sectors, anchor the communities in which they are located and have provided a comparatively stable foundation for housing, employment, and small business.

Busey Bank has eight banking centers in Missouri. St. Louis, Missouri has a diverse economy with major employment sectors including health care, financial services, professional and business services, and retail. We have a total of 20 banking centers within the boundaries of the St. Louis Metropolitan Statistical Area, including branches in both Illinois and Missouri.

Busey Bank has three banking centers in southwest Florida, an area which has experienced strong population growth, job growth, and an expanded housing market, as well as the benefits of a tourism and winter resort economy.

Busey Bank has one banking center in the Indianapolis, Indiana area, which is the most populous city of Indiana with a diverse economy, due in part to it serving as the headquarters of many large corporations.

#### **Busey's Conservative Banking Strategy**

Busey's financial strength is built on a long-term conservative operating approach. The quality of our core deposit franchise is a critical value driver of our institution. Busey remains substantially core deposit<sup>1</sup> funded, with robust liquidity and significant market share in the communities we serve. As of September 30, 2024, our loan to deposit ratio was 78.5% and core deposits represented 96.5% of total deposits. Furthermore, we have sufficient on- and off-balance sheet liquidity to manage deposit fluctuations and the liquidity needs of our customers.

Our credit performance reflects our highly diversified, conservatively underwritten loan portfolio, which has been originated predominantly to established customers with tenured relationships with Busey. Our approach to lending and our underwriting standards are designed to emphasize relationship banking rather than transactional banking. In addition, as a matter of both policy and practice, we limit concentration exposures in any particular loan segment. As a result, asset quality remains strong by both Busey's historical and current industry trends.

<sup>&</sup>lt;sup>1</sup> Core deposits is a non-GAAP financial measure. For a reconciliation of non-GAAP measures to the most directly comparable GAAP financial measures, see <u>"Item 2. Management's Discussion and Analysis—Non-GAAP Financial Information"</u> included in this Quarterly Report.



Busey's conservative banking strategy is reflected in the strength of our capital base. We strive to consistently maintain capital ratios well in excess of thresholds required to be designated as well capitalized by applicable regulatory guidelines, thereby ensuring financial strength and flexibility across economic and operating cycles. At September 30, 2024, our leverage ratio of Tier 1 capital to average assets was 11.0%, our common equity Tier 1 capital to risk weighted assets ratio was 13.8%, and our total capital to risk weighted assets ratio was 18.2%.

# Mergers and Acquisitions

#### CrossFirst Bankshares, Inc.

On August 26, 2024, Busey and CrossFirst, a Kansas corporation, entered into an Agreement and Plan of Merger (the "Merger Agreement"). The Merger Agreement provides that, upon the terms and subject to the conditions set forth therein, CrossFirst will merge with and into Busey, with Busey as the surviving corporation in the merger (the "Merger"). The Merger Agreement further provides that at a date and time following the Merger as determined by Busey, CrossFirst Bank, a Kansas state-chartered bank and a wholly owned subsidiary of CrossFirst, will merge with and into Busey Bank, with Busey Bank as the surviving bank (the "Bank Merger"). Upon the terms and subject to the conditions set forth in the Merger Agreement, at the effective time of the Merger (the "Effective Time"), each share of CrossFirst common stock outstanding immediately prior to the Effective Time, other than certain shares held by CrossFirst or Busey, will be converted into the right to receive 0.6675 of a share of Busey common stock. Upon completion of the Merger, holders of Busey common stock ("Busey stockholders") will own approximately 63.5% of the combined company and holders of CrossFirst common stock ("CrossFirst stockholders") will own approximately 36.5% of the combined company, on a fully-diluted basis.

Completion of the merger is subject to customary closing conditions, including the approval of both Busey stockholders and CrossFirst stockholders and the requisite regulatory approvals for the Merger and the Bank Merger. With approvals, the parties expect to close the merger in the first or second quarter of 2025. In connection with the Merger, Busey incurred one-time pre-tax acquisition-related expenses of \$1.3 million and \$1.5 million during the three and nine months months ended September 30, 2024, respectively.

#### Merchants and Manufacturers Bank Corporation

Effective April 1, 2024, Busey completed its previously announced acquisition of M&M, pursuant to which Busey acquired M&M and its wholly-owned subsidiary, M&M Bank, through a merger transaction. This partnership added M&M's Life Equity Loan<sup>®</sup> products to Busey's existing suite of services and expands Busey's presence in the suburban Chicago market. M&M's results of operations were included in Busey's results of operation beginning April 1, 2024.

Busey operated M&M Bank as a separate banking subsidiary of Busey until it was merged with Busey Bank on June 21, 2024. At the time of the bank merger, M&M Bank's banking centers became banking centers of Busey Bank, except for M&M's banking center located at 990 Essington Rd., Joliet, Illinois, which was closed in connection with the bank merger.

For additional information, see "Note 2. Mergers and Acquisitions."

# **RESULTS OF OPERATIONS – THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2024**

### Net Income

Results of our operations, by operating segment, are presented below (dollars in thousands):

	Three Months Ended September 30,					Nine Months End	ed September 30,	
		2024		2023		2024		2023
Net income								
Banking	\$	33,221	\$	31,189	\$	86,410	\$	98,689
Wealth Management		5,618		4,781		16,177		14,571
FirsTech		(61)		317		53		505
Other		(6,774)		(5,621)		(17,054)		(16,949)
Net income	\$	32,004	\$	30,666	\$	85,586	\$	96,816

### **Operating Performance Metrics**

Operating performance metrics presented in the table below have been derived from information used by management to monitor and manage Busey's financial performance (*dollars in thousands, except per share amounts*):

		Three Months E	nded Se	ptember 30,		Nine Months En	ded Se	ptember 30,
		 2024		2023		2024		2023
Reported:	Net income	\$ 32,004	\$	30,666	\$	85,586	\$	96,816
Adjusted:	Net income <sup>1</sup>	\$ 33,533	\$	30,730	\$	89,080	\$	96,889
Reported:	Diluted earnings per common share	\$ 0.55	\$	0.54	\$	1.49	\$	1.72
Adjusted:	Diluted earnings per common share <sup>1</sup>	\$ 0.58	\$	0.55	\$	1.55	\$	1.72
Reported:	Return on average assets <sup>2</sup>	1.06 %	D	1.00 %	)	0.95 %	D	1.06 %
Adjusted:	Return on average assets <sup>1, 2</sup>	1.11 %	D	1.00 %	)	0.99 %	D	1.06 %
Reported:	Return on average tangible common equity <sup>1, 2</sup>	12.80 %	D	14.31 %	)	11.94 %	D	15.50 %
Adjusted:	Return on average tangible common equity <sup>1, 2</sup>	13.41 %	D	14.34 %	)	12.42 %	D	15.51 %
Reported:	Pre-provision net revenue <sup>1</sup>	\$ 41,744	\$	38,139	\$	129,168	\$	125,593
Adjusted:	Pre-provision net revenue <sup>1</sup>	\$ 44,104	\$	40,491	\$	125,359	\$	132,067
Reported:	Pre-provision net revenue to average assets <sup>1, 2</sup>	1.38 %	þ	1.24 %	)	1.43 %	D	1.37 %
Adjusted:	Pre-provision net revenue to average assets <sup>1, 2</sup>	1.46 %	D	1.32 %	)	1.39 %	D	1.44 %

1. A non-GAAP financial measure. For a reconciliation of non-GAAP measures to the most directly comparable GAAP financial measures, see "<u>Item 2. Management's</u> Discussion and Analysis—Non-GAAP Financial Information" included in this Quarterly Report.

2. Annualized measure.

### Non-Operating Expenses and Non-GAAP Measures

Busey views certain non-operating items, including acquisition-related and restructuring charges, as adjustments to net income reported under GAAP. Non-operating pre-tax adjustments were as follows for the periods presented *(dollars in thousands)*:

	т	hree Months End	ptember 30,	Nine Months End	ed September 30,		
		2024		2023	2024		2023
Non-operating expenses							
Acquisition expenses <sup>1</sup>	\$	1,935	\$	79	\$ 4,432	\$	91
Restructuring expenses <sup>2</sup>		_		_	123		_
Total non-operating expenses	\$	1,935	\$	79	\$ 4,555	\$	91

1. Acquisition expenses were related to the acquisition of M&M, which was completed on April 1, 2024, and planned acquisition of CrossFirst.

2. Restructuring expenses were related to previously disclosed restructuring and efficiency plans.

#### Net Interest Income

Net interest income is the difference between interest income and fees earned on earning assets and interest expense incurred on interest-bearing liabilities. Interest rate levels and volume fluctuations within earning assets and interest-bearing liabilities impact net interest income. Net interest margin is tax-equivalent net interest income as a percent of average earning assets.

Certain assets with tax favorable treatment are evaluated on a tax-equivalent basis, assuming a federal income tax rate of 21.0%. Tax favorable assets generally have lower contractual pre-tax yields than fully taxable assets. A tax-equivalent analysis is performed by adding the tax savings to the earnings on tax favorable assets. After factoring in the tax favorable effects of these assets, the yields may be more appropriately evaluated against alternative earning assets. In addition to yield, various other risks are factored into the evaluation process.

## Consolidated Average Balance Sheets and Interest Rates

The following tables show our unaudited Consolidated Average Balance Sheets (dollars in thousands), detailing the major categories of assets and liabilities, the interest income earned on interest-earning assets, the interest expense paid for interest-bearing liabilities, and the related interest yields for the periods shown. Average information is provided on a daily average basis.

					Three Months End	led	September 30	),		
				2024					2023	
		Average Balance		Income/ Expense	Yield/ Rate⁵		Average Balance		Income/ Expense	Yield/ Rate⁵
Assets				· · ·					<u> </u>	
Interest-bearing bank deposits and federal funds sold	\$	389,005	\$	5,092	5.21 %	\$	132,856	\$	1,591	4.75 %
Investment securities:										
U.S. Government obligations		2,053		24	4.65 %		64,904		135	0.83 %
Obligations of states and political subdivisions <sup>1</sup>		151,586		1,077	2.83 %		234,158		1,654	2.80 %
Other securities		2,512,630		17,045	2.70 %		2,849,697		19,627	2.73 %
Loans held for sale		11,539		187	6.45 %		2,267		37	6.48 %
Portfolio Ioans <sup>1, 2</sup>		7,869,798		111,471	5.63 %		7,834,285		100,178	5.07 %
Total interest-earning assets <sup>1, 3</sup>		10,936,611	\$	134,896	4.91 %		11,118,167	\$	123,222	4.40 %
Cash and due from banks		113,122					119,874			
Premises and equipment		121,296					122,955			
ACL		(86,213)					(93,070)			
Other assets		922,886					934,857			
Total assets	\$	12,007,702				\$	12,202,783			
Liabilities and stockholders' equity		2 405 442		44 704	1 00 0/				10.110	1 75 8/
Interest-bearing transaction deposits	\$	2,485,443	\$	11,734	1.88 %	\$	2,818,124	\$	12,443	1.75 %
Savings and money market deposits		3,294,396		20,198	2.44 %		2,828,673		11,108	1.56 %
Time deposits		1,517,082		14,702	3.86 %		1,570,666		13,517	3.41 %
Federal funds purchased and repurchase agreements		132,688		981	2.94 %		190,112		1,327	2.77 %
Borrowings <sup>4</sup>		227,136		3,207	5.62 %		384,864		5,492	5.66 %
Junior subordinated debt issued to unconsolidated trusts		74,714		1,137	6.05 %		71,916		991	5.47 %
Total interest-bearing liabilities		7,731,459	\$	51,959	2.67 %		7,864,355	\$	44,878	2.26 %
Net interest spread <sup>1</sup>					2.24 %					2.13 %
Noninterest-bearing deposits		2,706,858					2,925,244			
Other liabilities		205,008					204,777			
Stockholders' equity		1,364,377					1,208,407			
Total liabilities and stockholders' equity	\$	12,007,702				\$	12,202,783			
Interest income / earning assets <sup>1, 3</sup>	\$	10,936,611	¢	134,896	4.91 %	¢	11,118,167	\$	123,222	4.40 %
· · · · · · · · · · · · · · · · · · ·	Þ	10,936,611	≯	,	4.91 %	Þ		₽	44,878	4.40 %
Interest expense / earning assets		10,930,011	+	51,959			11,118,167	+	,	
Net interest margin <sup>1</sup>			\$	82,937	3.02 %			\$	78,344	2.80 %

1. On a tax-equivalent basis and assuming a federal income tax rate of 21.0%. For a reconciliation of non-GAAP measures to the most directly comparable GAAP financial measures, see "<u>Item 2. Management's Discussion and Analysis—Non-GAAP Financial Information</u>" included in this Quarterly Report. Non-accrual loans have been included in average portfolio loans. Interest income includes tax-equivalent adjustments of \$0.4 million and \$0.6 million for the three months ended September 30, 2024 and 2023, respectively. 2.

3.

4. Includes short-term and long-term borrowings. Interest expense includes non-usage fees on a revolving loan.

5. Annualized.

			Nine	Months End	ed S	eptember 30	,		
		2024				-		2023	
	 Average Balance	Income/ Expense		Yield∕ Rate⁵		Average Balance		Income/ Expense	Yield/ Rate⁵
Assets	 								
Interest-bearing bank deposits and federal funds sold	\$ 371,472	\$ 14,590		5.25 %	\$	119,393	\$	3,890	4.36 %
Investment securities:									
U.S. Government obligations	6,805	139		2.73 %		91,468		478	0.70 %
Obligations of states and political subdivisions <sup>1</sup>	155,213	3,292		2.83 %		244,139		5,123	2.81 %
Other securities	2,607,844	53,994		2.77 %		2,918,447		57,327	2.63 %
Loans held for sale	8,585	417		6.49 %		1,955		86	5.87 %
Portfolio loans <sup>1, 2</sup>	7,826,741	320,889		5.48 %		7,767,378		285,441	4.91 %
Total interest-earning assets <sup>1, 3</sup>	10,976,660	\$ 393,321		4.79 %		11,142,780	\$	352,345	4.23 %
Cash and due from banks	109,507					117,977			
Premises and equipment	122,178					125,069			
ACL	(90,497)					(92,912)			
Other assets	922,566					932,318			
Total assets	\$ 12,040,414				\$	12,225,232			
Liabilities and stockholders' equity									
Interest-bearing transaction deposits	\$ 2,467,803	\$ 32,550		1.76 %	\$	2,745,757	\$	28,930	1.41 %
Savings and money market deposits	3,213,521	55,332		2.30 %		2,847,211		22,777	1.07 %
Time deposits	1,611,560	46,429		3.85 %		1,293,309		26,869	2.78 %
Federal funds purchased and repurchase agreements	151,835	3,393		2.98 %		207,014		3,772	2.44 %
Borrowings <sup>4</sup>	244,359	10,443		5.71 %		583,056		23,158	5.31 %
Junior subordinated debt issued to unconsolidated trusts	 73,789	 3,185		5.77 %		71,871		2,849	5.30 %
Total interest-bearing liabilities	7,762,867	\$ 151,332		2.60 %		7,748,218	\$	108,355	1.87 %
Net interest spread <sup>1</sup>				2.19 %					2.36 %
Noninterest-bearing deposits	2,743,777					3,082,884			
Other liabilities	209,651					198,272			
Stockholders' equity	 1,324,119					1,195,858			
Total liabilities and stockholders' equity	\$ 12,040,414				\$	12,225,232			
Interest income / earning assets <sup>1, 3</sup>	\$ 10,976,660	\$ 393,321		4.79 %	\$	11,142,780	\$	352,345	4.23 %
Interest expense / earning assets	10,976,660	151,332		1.85 %		11,142,780		108,355	1.30 %
Net interest margin <sup>1</sup>		\$ 241,989		2.94 %			\$	243,990	2.93 %

On a tax-equivalent basis and assuming a federal income tax rate of 21.0%. For a reconciliation of non-GAAP measures to the most directly comparable GAAP financial measures, see "Item 2. Management's Discussion and Analysis—Non-GAAP Financial Information" included in this Quarterly Report. 1. Interasures, see <u>Item 2. Management's Discussion and Analysis—Non-GAAP Financial Information</u>" included in this Quarterly Report. Non-accrual loans have been included in average portfolio loans. Interest income includes tax-equivalent adjustments of \$1.2 million and \$1.7 million for the nine months ended September 30, 2024 and 2023, respectively. Includes short-term and long-term borrowings. Interest expense includes non-usage fees on a revolving loan. Annualized.

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Notable changes in average assets and average liabilities are summarized as follows for the periods presented (dollars in thousands):

	Three Months En	ded S	September 30,			
	2024		2023		Change	% Change
Average interest-earning assets	\$ 10,936,611	\$	11,118,167	\$	(181,556)	(1.6)%
Average interest-bearing liabilities	7,731,459		7,864,355		(132,896)	(1.7)%
Average noninterest-bearing deposits	2,706,858		2,925,244		(218,386)	(7.5)%
Total average deposits	10,003,779		10,142,707		(138,928)	(1.4)%
Total average liabilities	10,643,325		10,994,376		(351,051)	(3.2)%
Average noninterest-bearing deposits as a percent of total average deposits	27.1 %		28.8 %	)	(170) bps	
Total average deposits as a percent of total average liabilities	94.0 %		92.3 %		170 bps	
	J4.0 /0		JZ.J /(	,	1,0 pb3	

	Nine Months End	ed S	September 30,			
	 2024		2023	_	Change	% Change
Average interest-earning assets	\$ 10,976,660	\$	11,142,780	\$	(166,120)	(1.5)%
Average interest-bearing liabilities	7,762,867		7,748,218		14,649	0.2 %
Average noninterest-bearing deposits	2,743,777		3,082,884		(339,107)	(11.0)%
Total average deposits	10,036,661		9,969,161		67,500	0.7 %
Total average liabilities	10,716,295		11,029,374		(313,079)	(2.8)%
Average noninterest-bearing deposits as a percent of total average deposits	27.3 %		30.9 %	)	(360) bps	
Total average deposits as a percent of total average liabilities	93.7 %		90.4 %	D	330 bps	

Changes in net interest income and net interest margin are summarized as follows for the periods presented (dollars in thousands):

		Three Months Er	ded Se	eptember 30,			
		2024	_	2023	-	Change	% Change
Net interest income							
Interest income, on a tax-equivalent basis <sup>1</sup>	\$	134,896	\$	123,222	\$	11,674	9.5 %
Interest expense		(51,959)		(44,878)		(7,081)	(15.8)%
Net interest income, on a tax-equivalent basis <sup>1</sup>	\$	82,937	\$	78,344	\$	4,593	5.9 %
Net interest margin <sup>1, 2</sup>		3.02 %	)	2.80 %		22 bps	
		Nine Months En	ded Se		-	Change	% Change
Net interest income	_	Nine Months En 2024	ded Se	ptember 30, 2023		Change	% Change
	\$		ded Se 		\$	<u>Change</u>	% Change 11.6 %
Net interest income Interest income, on a tax-equivalent basis <sup>1</sup> Interest expense	\$	2024		2023	\$		-
Interest income, on a tax-equivalent basis <sup>1</sup>	\$	<b>2024</b> 393,321		<b>2023</b> 352,345	\$	40,976	11.6 %
Interest income, on a tax-equivalent basis <sup>1</sup> Interest expense	\$	<b>2024</b> 393,321 (151,332)	\$	2023 352,345 (108,355)		40,976 (42,977)	11.6 % (39.7)%

 Assuming a federal income tax rate of 21.0%. For a reconciliation of non-GAAP measures to the most directly comparable GAAP financial measures, see "<u>Item 2.</u> <u>Management's Discussion and Analysis—Non-GAAP Financial Information</u>" included in this Quarterly Report.

Net interest income expressed as a percentage of average earning assets, stated on a tax-equivalent basis.

After raising federal funds rates by a total of 525 bps between March 2022 and July 2023, the FOMC lowered rates by 50 bps in September 2024. In anticipation of the FOMC pivot to an easing cycle, we limited our exposure to term funding structures and intentionally priced savings specials to encourage maturing CD balances to migrate to managed rate non-maturity products. During September we began lowering rates on special priced deposit accounts and other managed rate products to benefit from the FOMC rate cuts. In addition, approximately 6% of our deposit portfolio is indexed and immediately repriced with the rate cuts by the FOMC. Our short duration CD balances comprise only 15% of the deposit funding base, providing us the ability to quickly reprice the book at lower market rates. We continue to offer CD specials with shorter term structures as well as offering attractive premium savings rates to encourage rotation of maturing CD deposits into nimble pricing products. Beginning in the second quarter of 2024, we also saw the full benefit of the December 2023 and March 2024 targeted balance sheet repositionings in our net interest margin.

Net interest spread represents the difference between the average rate earned on earning assets and the average rate paid on interest-bearing liabilities, and is presented in the table below for the periods indicated:

	Three Months Ended S	September 30,	Nine Months Ended S	eptember 30,
	2024	2023	2024	2023
Net interest spread <sup>1</sup>	2.24 %	2.13 %	2.19 %	2.36 %

1. Net interest spread is calculated on a tax-equivalent basis.

The net interest margin discussion above is based upon the results and average balances for the three and nine months ended September 30, 2024 and 2023. Annualized net interest margins for the quarterly periods indicated were as follows:

	2024	2023
First Quarter	2.79 %	3.13 %
Second Quarter	3.03 %	2.86 %
Third Quarter	3.02 %	2.80 %
Fourth Quarter		2.74 %

Management attempts to mitigate the effects of an unpredictable interest-rate environment through effective portfolio management, prudent loan underwriting and pricing discipline, and operational efficiencies. For a description of accounting policies underlying the recognition of interest income and expense, refer to the <u>Notes to Consolidated Financial Statements</u> in <u>Busey's 2023 Annual Report</u>.

### Noninterest Income

Changes in noninterest income are summarized as follows for the periods presented (dollars in thousands):

	Т	hree Months End	ded S	eptember 30,		
		2024		2023	 Change	% Change
Noninterest income						
Wealth management and payment technology income:						
Wealth management fees	\$	15,378	\$	14,235	\$ 1,143	8.0 %
Payment technology solutions		5,265		5,226	39	0.7 %
Combined, wealth management fees and payment technology solutions		20,643		19,461	 1,182	6.1 %
Fees for customer services		8,168		7,502	666	8.9 %
Mortgage revenue		355		311	44	14.1 %
Income on bank owned life insurance		1,189		1,001	188	18.8 %
Realized net gains (losses) on the sale of mortgage servicing rights		(18)		-	(18)	(100.0)%
Securities income:						
Realized net gains (losses) on securities		(11)		(33)	22	66.7 %
Unrealized net gains (losses) recognized on equity securities		833		(252)	1,085	430.6 %
Net securities gains (losses)		822	-	(285)	1,107	388.4 %
Other noninterest income		4,792		3,018	1,774	58.8 %
Total noninterest income	\$	35,951	\$	31,008	\$ 4,943	15.9 %

		Nine Months End	ed S	eptember 30,			
		2024		2023		Change	% Change
Noninterest income							
Wealth management and payment technology solutions income:							
Wealth management fees	\$	46,844	\$	43,594	\$	3,250	7.5 %
Payment technology solutions		16,889		15,772		1,117	7.1 %
Combined, wealth management fees and payment technology solutions		63,733		59,366		4,367	7.4 %
Fees for customer services		23,022		21,560		1,462	6.8 %
Mortgage revenue		1,579		871		708	81.3 %
Income on bank owned life insurance		4,050		3,682		368	10.0 %
Realized net gains (losses) on the sale of mortgage servicing rights		7,724		_		7,724	100.0 %
Securities income:							
Realized net gains (losses) on securities		(6,817)		(207)		(6,610)	(3,193.2)%
Unrealized net gains (losses) recognized on equity securities		911		(2,753)		3,664	133.1 %
Net securities gains (losses)		(5,906)		(2,960)		(2,946)	(99.5)%
Other noninterest income		10,550		8,349		2,201	26.4 %
Total noninterest income	\$	104,752	\$	90,868	\$	13,884	15.3 %
Assots under care as of period and	¢	13 600 374	¢	11 547 607	¢	2,142,677	18.6 %
Assets under care as of period end	\$	13,690,374	\$	11,547,697	\$	2,142,077	10.0 %

Total noninterest income was \$36.0 million for the three months ended September 30, 2024, an increase of 15.9% from the comparable period in 2023, and was \$104.8 million for the nine months ended September 30, 2024, an increase of 15.3% from the comparable period in 2023.

Wealth management fees were \$15.4 million for the three months ended September 30, 2024, an 8.0% increase from the comparable period in 2023, and were \$46.8 million for the nine months ended September 30, 2024, a 7.5% increase from the comparable period for 2023. On a segment basis, Busey's Wealth Management division contributed \$16.2 million, or 45.0%, of our noninterest income for the three months ended September 30, 2024, which included approximately \$0.8 million reported as other noninterest income, and contributed \$48.0 million, or 45.8%, of our noninterest income for the nine months ended September 30, 2024. Busey's Wealth Management division ended the third quarter of 2024 with \$13.69 billion in assets under care, an increase of 18.6% compared to the balance on September 30, 2023. Our portfolio management team continues to focus on long-term returns and managing risk in the face of volatile markets.

Payment technology solutions relates to our payment processing company, FirsTech. Payment technology solutions was \$5.3 million for the three months ended September 30, 2024, a 0.7% increase from the comparable period in 2023, and was \$16.9 million for the nine months ended September 30, 2024, a 7.1% increase from the comparable period in 2023. On a segment basis, FirsTech contributed \$5.6 million, or 15.4% of our noninterest income for the three months ended September 30, 2024, and \$17.7 million, or 16.9%, of our noninterest income for the nine months ended September 30, 2024. Increased merchant processing, lockbox processing, online bill payment income, and programming income drove the increases.

Combined, noninterest income from wealth management fees and payment technology solutions represented 57.4% and 60.8% of Busey's noninterest income for the three and nine months ended September 30, 2024, respectively, providing a complement to spread-based revenue from traditional banking activities. On a combined basis, noninterest income from these two critical operating activities was \$20.6 million for the three months ended September 30, 2024, a 6.1% increase from the comparable period in 2023, and was \$63.7 million for the nine months ended September 30, 2024, a 7.4% increase from the comparable period in 2023.

On a segment basis, noninterest income generated from our Wealth Management and FirsTech operating segments contributed \$21.7 million, or 60.4%, of our total noninterest income for the three months ended September 30, 2024, and contributed \$65.7 million, or 62.7%, of our total noninterest income for the nine months ended September 30, 2024, providing a balance to spread-based revenue from traditional banking activities. For additional information about our operating segments, see "*Note 16. Operating Segments and Related Information.*"

Fees for customer services were \$8.2 million for the three months ended September 30, 2024, an 8.9% increase from the comparable period in 2023, and were \$23.0 million for the nine months ended September 30, 2024, a 6.8% increase from the comparable period in 2023.

Mortgage revenue was \$0.4 million for the three months ended September 30, 2024, a 14.1% increase from the comparable period in 2023, and was \$1.6 million for the nine months ended September 30, 2024, an 81.3% increase from the comparable period in 2023. Increases were primarily based on sold-loan mortgage volume. General economic conditions and interest rate volatility may impact future fee income.

Income on bank owned life insurance was \$1.2 million for the three months ended September 30, 2024, an 18.8% increase from the comparable period in 2023, as a result of a \$0.1 million increase in the cash surrender value of the policies and a \$0.1 million increase in earnings on death proceeds. Income on bank owned life insurance was \$4.1 million for the nine months ended September 30, 2024, a 10.0% increase from the comparable period in 2023, as a result of a \$0.2 million increase in the cash surrender value of the policies and a \$0.1 million increase in the cash surrender value of the policies and a \$0.1 million increase in the cash surrender value of the policies and a \$0.1 million increase in earnings on death proceeds.

During the nine months ended September 30, 2024, a \$7.7 million realized gain on the sale of mortgage servicing rights was recognized in connection with our strategic two-part balance sheet repositioning. For more information, see "<u>Busey</u> executed a two-part balance sheet repositioning strategy" in the Management Discussion and Analysis included in our Quarterly Report for the first quarter of 2024.

Net securities gains were \$0.8 million for the three months ended September 30, 2024, a 388.4% increase over the net securities losses experienced during the comparable period in 2023. Gains were comprised primarily of unrealized net gains recognized on equity securities. Net securities losses were \$5.9 million for the nine months ended September 30, 2024, a 99.5% increase from the comparable period in 2023. Losses for the nine months ended September 30, 2024, were comprised of \$6.8 million of realized net losses on securities associated with the above mentioned two-part balance sheet repositioning and \$0.9 million of unrealized net gains recognized on equity securities.

Other noninterest income was \$4.8 million for the three months ended September 30, 2024, a 58.8% increase from the comparable period in 2023, and was \$10.6 million for the nine months ended September 30, 2024, a 26.4% increase from the comparable period in 2023. Income associated with certain wealth management activities reported as other noninterest income on a consolidated basis was \$0.8 million and \$1.1 million for the three and nine months ended September 30, 2024, respectively, compared to \$0.1 million and \$0.4 million for the three and nine months ended September 30, 2023, respectively. Other fluctuations were primary attributable to income recognized on venture capital investments, Life Equity Loan<sup>®</sup> servicing income, gains on commercial loan sales, swap origination fees, and dividend income on FHLB stock.

# Noninterest Expense

Changes in noninterest expense are summarized as follows for the periods presented (dollars in thousands):

	Three Months En	ded S	eptember 30,		
	 2024		2023	 Change	% Change
Noninterest expense					
Salaries, wages, and employee benefits	\$ 44,593	\$	39,677	\$ 4,916	12.4 %
Data processing	6,910		5,930	980	16.5 %
Premises expenses:					
Net occupancy expense of premises	4,633		4,594	39	0.8 %
Furniture and equipment expenses	1,647		1,638	 9	0.5 %
Combined, net occupancy expense of premises and furniture and equipment expenses	6,280		6,232	48	0.8 %
Professional fees	3,118		1,542	1,576	102.2 %
Amortization of intangible assets	2,548		2,555	(7)	(0.3)%
Interchange expense	1,352		1,786	(434)	(24.3)%
FDIC insurance	1,413		1,475	(62)	(4.2)%
Other noninterest expense	9,712		11,748	(2,036)	(17.3)%
Total noninterest expense	\$ 75,926	\$	70,945	\$ 4,981	7.0 %
Income taxes	\$ 10,560	\$	6,824	\$ 3,736	54.7 %
Effective income tax rate	24.8 %	)	18.2 %	660 bps	
Efficiency ratio <sup>1</sup>	62.2 %	)	62.4 %	(20) bps	
Adjusted efficiency ratio <sup>1</sup>	60.5 %		62.3 %	(180) bps	

 The efficiency ratio and adjusted efficiency ratio are non-GAAP financial measures. For a reconciliation of non-GAAP measures to the most directly comparable financial GAAP measures, see "<u>Item 2. Management's Discussion and Analysis—Non-GAAP Financial Information</u>" included in this Quarterly Report.

	Nine Months Ended September 3							
		2024		2023		Change	% Change	
Noninterest expense								
Salaries, wages, and employee benefits	\$	130,161	\$	119,867	\$	10,294	8.6 %	
Data processing		20,560		17,472		3,088	17.7 %	
Premises expenses:								
Net occupancy expense of premises		13,943		13,896		47	0.3 %	
Furniture and equipment expenses		5,155		5,065		90	1.8 %	
Combined, net occupancy expense of premises and furniture and equipment expenses		19,098		18,961		137	0.7 %	
Professional fees		7,866		4,573		3,293	72.0 %	
Amortization of intangible assets		7,586		7,953		(367)	(4.6)%	
Interchange expense		4,696		5,509		(813)	(14.8)%	
FDIC insurance		4,273		4,483		(210)	(4.7)%	
Other noninterest expense		27,992		31,735		(3,743)	(11.8)%	
Total noninterest expense	\$	222,232	\$	210,553	\$	11,679	5.5 %	
Income taxes	\$	30,359	\$	23,873	\$	6,486	27.2 %	
Effective income tax rate		26.2 %		19.8 %	)	640 bps		
Efficiency ratio <sup>1</sup>		60.9 %		60.0 %	)	90 bps		
Adjusted efficiency ratio <sup>1</sup>		60.9 %		60.0 %		90 bps		
Full-time equivalent associates as of period-end		1,510		1,484		26	1.8 %	

 The efficiency ratio and adjusted efficiency ratio are non-GAAP financial measures. For a reconciliation of non-GAAP measures to the most directly comparable financial GAAP measures, see "<u>Item 2. Management's Discussion and Analysis—Non-GAAP Financial Information</u>" included in this Quarterly Report.

Total noninterest expense was \$75.9 million for the three months ended September 30, 2024, a 7.0% increase from the comparable period in 2023. Non-operating acquisition and restructuring expenses contributed \$1.9 million to total noninterest expense for the three months ended September 30, 2024, compared to \$0.1 million for the comparable period in 2023. Excluding non-operating expenses, noninterest expense was \$74.0 million for the three months ended September 30, 2024, a 4.4% increase from the comparable period in 2023.

Total noninterest expense was \$22.2 million for the nine months ended September 30, 2024, a 5.5% increase from the comparable period in 2023. Non-operating acquisition and restructuring expenses contributed \$4.6 million to total noninterest expense for the nine months ended September 30, 2024, compared to \$0.1 million for the comparable period in 2023. Excluding non-operating expenses, noninterest expense was \$217.6 million for the nine months ended September 30, 2024, a 3.4% increase from the comparable period in 2023.

Busey remains deliberate in our efforts to prudently manage expenses and expects to realize increased rates of M&M acquisition synergies during the final quarter of 2024.

Salaries, wages, and employee benefits were \$44.6 million for the three months ended September 30, 2024, a 12.4% increase from the comparable period in 2023, and were \$130.2 million for the nine months ended September 30, 2024, an 8.6% increase from the comparable period in 2023. Busey recorded \$0.1 million and \$1.3 million of non-operating expenses for salaries, wages, and employee benefits for the three and nine months ended September 30, 2024, respectively; in comparison we did not record any non-operating expense in this category during the three and nine months ended September 30, 2023. Our total associate base consisted of 1,510 full-time equivalents as of September 30, 2024, compared to 1,484 at September 30, 2023. The increase in our associate-base was largely due to the M&M acquisition. Current trends continue to reflect a competitive labor market, maintaining pressure on costs related to attracting and maintaining our skilled workforce.

Data processing expense was \$6.9 million for the three months ended September 30, 2024, a 16.5% increase from the comparable period in 2023. Excluding non-operating expenses, data processing expense was \$6.8 million for the three months ended September 30, 2024, a 15.0% increase from the comparable period in 2023. Data processing expense was \$20.6 million for the nine months ended September 30, 2024, a 17.7% increase from the comparable period in 2023. Excluding non-operating expenses, data processing expense was \$20.6 million for the nine months ended September 30, 2024, a 17.7% increase from the comparable period in 2023. Excluding non-operating expenses, data processing expense was \$20.0 million for the nine months ended September 30, 2024, a 14.6% increase from the comparable period in 2023. Increases were primarily attributable to Company-wide investments in technology enhancements, as well as inflation-driven price increases.

Combined, net occupancy expense of premises and furniture and equipment expense totaled \$6.3 million for the three months ended September 30, 2024, a 0.8% increase from the comparable period in 2023, and \$19.1 million for the nine months ended September 30, 2024, a 0.7% increase from the comparable period in 2023. Primary cost drivers in these expense categories include lease costs, repairs and maintenance, depreciation expense, real estate taxes, and utilities.

Professional fees were \$3.1 million for the three months ended September 30, 2024, a 102.2% increase from the comparable period in 2023. Excluding non-operating expenses, professional fees were \$1.7 million for the three months ended September 30, 2024, a 19.4% increase from the comparable period in 2023, primarily as a result of increases in consulting fees and audit and accounting expenses. Professional fees were \$7.9 million for the nine months ended September 30, 2024, a 72.0% increase from the comparable period in 2023. Excluding non-operating expenses, professional fees were \$6.0 million for the nine months ended September 30, 2024, a 32.6% increase from the comparable period in 2023, primarily as a result of increases in consulting fees and legal costs.

Amortization of intangible assets was \$2.5 million for the three months ended September 30, 2024, a 0.3% decrease from the comparable period in 2023, and \$7.6 million for the nine months ended September 30, 2024, a 4.6% decrease from the comparable period for 2023. Decreases were due to the use of an accelerated amortization methodology.

Interchange expense was \$1.4 million for the three months ended September 30, 2024, a 24.3% decrease from the comparable period in 2023, and was \$4.7 million for the nine months ended September 30, 2024, a 14.8% decrease from the comparable period in 2023. Fluctuations in interchange expense relate to payment and volume activity at FirsTech.

FDIC insurance expense was \$1.4 million for the three months ended September 30, 2024, a 4.2% decrease from the comparable period in 2023, and \$4.3 million for the nine months ended September 30, 2024, a 4.7% decrease from the comparable period in 2023.

Other noninterest expense was \$9.7 million for the three months ended September 30, 2024, a 17.3% decrease from the comparable period in 2023, and was \$28.0 million for the nine months ended September 30, 2024, an 11.8% decrease from the comparable period in 2023. In connection with Busey's adoption of ASU 2023-02 on January 1, 2024, Busey began recording amortization of New Markets Tax Credits as income tax expense instead of other noninterest expense, resulting in decreases in other noninterest expense of \$2.3 million and \$6.7 million for the three and nine months ended September 30, 2024, respectively, compared to the same periods in 2023. Further changes in other noninterest expense are attributable to multiple items, including the provision for unfunded commitments, sales of other real estate owned, marketing, and business development expenses.

#### Efficiency Ratio

The efficiency ratio<sup>2</sup>, which is a measure commonly used by management and the banking industry, measures the amount of expense incurred to generate a dollar of revenue. Our efficiency ratio was 62.2% for the three months ended September 30, 2024, compared to 62.4% for the same period in 2023, and was 60.9% for the nine months ended September 30, 2024, compared to 60.0% for the same period in 2023.

Our adjusted efficiency ratio<sup>2</sup> was 60.5% for the three months ended September 30, 2024, compared to 62.3% for the same period in 2023, and was 60.9% for the nine months ended September 30, 2024, compared to 60.0% for the same period in 2023.

### Taxes

Our effective income tax rates of 24.8% and 26.2% for the three and nine months ended September 30, 2024, respectively, were lower than the combined federal and state statutory rate of approximately 28.0% due to tax exempt interest income, such as municipal bond interest and bank owned life insurance income.

Our effective tax rates increased in 2024 due to the adoption of ASU 2023-02 in January 2024. In addition, our effective income tax rate for the nine months ended September 30, 2024, includes an estimated one-time deferred tax valuation adjustment of \$1.4 million resulting from a change to our Illinois apportionment rate due to recently enacted regulations. These new regulations are expected to lower our ongoing tax obligation in future periods, but created a negative adjustment to the carrying value of our deferred tax assets in the second quarter of 2024. The table below presents our effective income tax rates and effective income tax rates excluding the one-time deferred tax valuation adjustment (*dollars in thousands*):

		e Months Ended tember 30, 2024	e Months Ended tember 30, 2024
Income before income taxes	\$	42,564	\$ 115,945
Income taxes	\$	10,560	\$ 30,359
One-time deferred tax valuation adjustment resulting from a change to our Illinois	5		
apportionment rate due to recently enacted regulations		_	1,446
Income taxes, excluding one-time deferred tax valuation adjustment	\$	10,560	\$ 28,913
Effective income tax rate		24.8 %	26.2 %
Effective income tax rate, excluding one-time deferred tax valuation adjustment		24.8 %	24.9 %

<sup>&</sup>lt;sup>2</sup> The efficiency ratio and adjusted efficiency ratio are non-GAAP financial measures. For a reconciliation of non-GAAP measures to the most directly comparable GAAP financial measures, see "<u>Item 2. Management's Discussion and Analysis—Non-GAAP Financial Information</u>" included in this Quarterly Report.

We continue to monitor evolving federal and state tax legislation and its potential impact on operations on an ongoing basis. As of September 30, 2024, Busey Bank is under examination by the Florida Department of Revenue for its 2020 to 2022 corporate income tax filings.

### FINANCIAL CONDITION

### **Balance Sheet**

Changes in significant items on our <u>Consolidated Balance Sheets (Unaudited)</u> are summarized as follows as of each of the dates indicated *(dollars in thousands)*:

		As	s of			
		September 30, 2024		December 31, 2023	Change	% Change
Assets						
Debt securities available for sale	\$	1,818,117	\$	2,087,571	\$ (269,454)	(12.9)%
Debt securities held to maturity		838,883		872,628	(33,745)	(3.9)%
Portfolio loans, net of ACL		7,724,116		7,559,294	164,822	2.2 %
Total assets		11,986,839		12,283,415	(296,576)	(2.4)%
Liabilities						
Deposits:						
Noninterest-bearing		2,683,543		2,834,655	(151,112)	(5.3)%
Interest-bearing		7,259,698		7,456,501	(196,803)	(2.6)%
Total deposits		9,943,241		10,291,156	(347,915)	(3.4)%
Securities sold under agreements to repurchase		128,429		187,396	(58,967)	(31.5)%
Subordinated notes, net of unamortized issuance costs		227,482		222,882	4,600	2.1 %
Junior subordinated debt owed to unconsolidated trusts		74,754		71,993	2,761	3.8 %
Total liabilities		10,583,955		11,011,434	(427,479)	(3.9)%
Stockholders' equity		1,402,884		1,271,981	130,903	10.3 %
		, . ,		, ,	/	

### Portfolio Loans

We believe that making sound and profitable loans is a necessary and desirable means of employing funds available for investment. Busey maintains lending policies and procedures designed to focus lending efforts on the types, locations, and duration of loans most appropriate for its business model and markets. M&M's policies were similar in nature to Busey Bank's policies, and we are migrating the legacy M&M portfolio toward Busey Bank's policies. While not specifically limited, we attempt to focus our lending on short to intermediate-term (0-10 years) loans in geographic areas within 125 miles of our lending offices. Loans originated outside of these areas are generally to existing customers of Busey Bank. We attempt to utilize government-assisted lending programs, such as the SBA and U.S. Department of Agriculture lending programs, when prudent. Generally, loans are collateralized by assets, primarily real estate, and guaranteed by individuals. Loans are expected to be repaid primarily from cash flows of the borrowers or from proceeds from the sale of selected assets of the borrowers.

Management reviews and approves Busey Bank's lending policies and procedures on a regular basis. Management routinely —at least once per quarter—reviews the ACL in conjunction with reports related to loan production, loan quality, concentrations of credit, loan delinquencies, non-performing loans, and potential problem loans. Our underwriting standards are designed to encourage relationship banking rather than transactional banking. Relationship banking implies a primary banking relationship with the borrower that includes, at a minimum, an active deposit banking relationship in addition to the lending relationship. Significant underwriting factors, in addition to location, duration, a sound and profitable cash flow basis, and the borrower's character, include the quality of the borrower's financial history, the liquidity of the underlying collateral, and the reliability of the valuation of the underlying collateral.

At no time is a borrower's total borrowing relationship permitted to exceed Busey Bank's regulatory lending limit. We generally limit such relationships to amounts substantially less than the regulatory limit. Loans to related parties, including executive officers and directors of First Busey Corporation and its subsidiaries, are reviewed for compliance with regulatory guidelines.

Busey maintains an independent loan review department that reviews loans for compliance with our loan policy on a periodic basis. In addition, the loan review department reviews risk assessments made by our credit department, lenders, and loan committees. Results of these reviews are presented to management and the audit committee at least quarterly.

Busey Bank's lending activities can be summarized into two primary categories: commercial and retail. Lending is further classified into five primary areas: commercial loans, commercial real estate loans, real estate construction loans, retail real estate loans, and retail other loans. A description of each of the five primary areas can be found in "<u>Item 7. Management's</u> <u>Discussion and Analysis of Financial Condition and Results of Operations—Portfolio Loans</u>" of <u>Busey's 2023 Annual Report</u>.

The composition of our loan portfolio as of the dates indicated, as well as changes in portfolio loan balances, were as follows (*dollars in thousands*):

		As	s of			
	S	eptember 30, 2024		December 31, 2023	Change	% Change
Commercial loans						
C&I and other commercial	\$	1,877,497	\$	1,835,994	\$ 41,503	2.3 %
Commercial real estate		3,355,807		3,337,337	18,470	0.6 %
Real estate construction		397,977		461,717	(63,740)	(13.8)%
Total commercial loans		5,631,281		5,635,048	 (3,767)	(0.1)%
Retail loans						
Retail real estate		1,708,771		1,720,455	(11,684)	(0.7)%
Retail other		469,045		295,531	173,514	58.7 %
Total retail loans		2,177,816		2,015,986	161,830	8.0 %
Total portfolio loans		7,809,097		7,651,034	 158,063	2.1 %
ACL		(84,981)		(91,740)	6,759	7.4 %
Portfolio loans, net of ACL	\$	7,724,116	\$	7,559,294	\$ 164,822	2.2 %

Portfolio loan growth in 2024 was due to the M&M acquisition. As has been our practice, we remain steadfast in our conservative approach to underwriting and disciplined approach to pricing, particularly given our outlook for the economy in the coming quarters. This posture will continue to impact loan growth, which we expect to remain modest over the next several quarters.

## Concentration of Credit Risk

As a matter of policy and practice, we limit the level of concentration exposure in any particular loan segment with the goal of maintaining a well-diversified loan portfolio. The following table presents the percentage of total portfolio loans in each loan category and class.

	As of				
	September 30 2024	December 31 2023			
Commercial loans					
C&I and other commercial	24.0 %	24.0 %			
Commercial real estate	43.0 %	43.6 %			
Real estate construction	5.1 %	6.0 %			
Total commercial loans	72.1 %	73.6 %			
Retail loans					
Retail real estate	21.9 %	22.5 %			
Retail other	6.0 %	3.9 %			
Total retail loans	27.9 %	26.4 %			
Total portfolio loans	100.0 %	100.0 %			

A significant majority of our portfolio lending activity occurs in the Illinois and Missouri markets, with the remainder in the Florida and Indiana markets. The geographic distribution of loans originated in each of these markets is presented in the tables below (*dollars in thousands*):

	September 30, 2024										
		Illinois		Missouri		Florida		Indiana	_	Total	
Commercial loans											
C&I and other commercial	\$	1,525,046	\$	295,895	\$	22,046	\$	34,510	\$	1,877,497	
Commercial real estate		2,328,054		618,378		233,210		176,165		3,355,807	
Real estate construction		239,857		42,140		51,208		64,772		397,977	
Total commercial loans		4,092,957		956,413		306,464		275,447		5,631,281	
Retail loans											
Retail real estate		1,277,020		219,963		131,862		79,926		1,708,771	
Retail other		463,928		3,460		632		1,025		469,045	
Total retail loans		1,740,948		223,423		132,494		80,951		2,177,816	
Total portfolio loans	\$	5,833,905	\$	1,179,836	\$	438,958	\$	356,398		7,809,097	
ACL										(84,981)	
Portfolio loans, net of ACL									\$	7,724,116	

			Dec	ember 31, 2023			
	 Illinois	 Missouri	Florida		Indiana		 Total
Commercial loans							
C&I and other commercial	\$ 1,395,020	\$ 369,767	\$	25,267	\$	45,940	\$ 1,835,994
Commercial real estate	2,278,348	671,762		219,511		167,716	3,337,337
Real estate construction	255,879	74,805		72,121		58,912	461,717
Total commercial loans	 3,929,247	1,116,334		316,899		272,568	5,635,048
Retail loans							
Retail real estate	1,284,362	225,610		129,454		81,029	1,720,455
Retail other	290,937	2,344		1,111		1,139	295,531
Total retail loans	 1,575,299	227,954		130,565		82,168	2,015,986
Total portfolio loans	\$ 5,504,546	\$ 1,344,288	\$	447,464	\$	354,736	 7,651,034
ACL							(91,740)
Portfolio loans, net of ACL							\$ 7,559,294

Commercial real estate loans made up 43.0% of our total loan portfolio as of September 30, 2024, and were 28.2% owner occupied. Commercial real estate loans are made across a variety of industries, as depicted in the table below *(dollars in thousands)*. Balances reflected in the table below do not include loan origination fees or costs, purchase accounting adjustments, SBA discounts, or negative escrow amounts.

				As o	of Sep	tember 30, 2024	L .		
	Co	mmercial	% of T Comme			Own			
		Estate Loans		Real Estate Loans		Investor		Occupant	% Owner Occupied
Industry									
Industrial/Warehouse	\$	673,069		20.0 %	\$	305,304	\$	367,765	54.6 %
Retail		585,651		17.4 %		502,039		83,612	14.3 %
Apartments		551,235		16.4 %		551,235		_	— %
Traditional Office		360,669		10.7 %		252,753		107,916	29.9 %
Specialty		323,734		9.6 %		67,598		256,136	79.1 %
Medical Office		230,935		6.9 %		147,234		83,701	36.2 %
Student Housing		229,283		6.8 %		229,283		—	— %
Hotel		169,663		5.0 %		169,070		593	0.3 %
Senior Housing		122,272		3.6 %		122,272		—	— %
Restaurant		68,852		2.0 %		23,259		45,593	66.2 %
Nursing Homes		24,479		0.7 %		23,113		1,366	5.6 %
Health Care		20,574		0.6 %		20,000		574	2.8 %
Other		510		— %		510		_	— %
Total	\$ 3	3,360,926		99.7 % _	\$	2,413,670	\$	947,256	28.2 %

### Allowance and Provision for Credit Losses

The ACL is a significant estimate in our unaudited consolidated financial statements, affecting both earnings and capital. The methodology adopted influences, and is influenced by, Busey Bank's overall credit risk management processes. The ACL is recorded in accordance with GAAP to provide an adequate reserve for expected credit losses that is reflective of management's best estimate of what is expected to be collected. Estimates of credit losses are based on a careful consideration of all significant factors affecting collectability as of the evaluation date. The ACL is established through the provision for credit losses expense charged to income. Provision expenses were recorded as follows for each of the periods indicated (*dollars in thousands*):

	Three Month	ns End	ded Sep	otember 30,	Nine Months Ended September 30,			
	2024			2023		2024		2023
Provision for credit losses	\$	2	\$	364	\$	7,317	\$	1,944

The ACL and the ratio of ACL to portfolio loan balances is presented below by loan category and class, as of each of the dates indicated (*dollars in thousands*):

	As of September 30, 2024						As of December 31, 2023					
	P	Portfolio Loans ACL		Ratio of ACL to Portfolio Loans		Portfolio Loans			ACL	Ratio of ACL to Portfolio Loans		
Commercial												
C&I and other commercial	\$	1,877,497	\$	21,009	1.12 %	ó	\$	1,835,994	\$	21,256	1.16 %	
Commercial real estate		3,355,807		33,735	1.01 %	ó		3,337,337		35,465	1.06 %	
Real estate construction		397,977		3,771	0.95 %	, o		461,717		5,163	1.12 %	
Total commercial		5,631,281		58,515	1.04 %	ó		5,635,048		61,884	1.10 %	
Retail												
Retail real estate		1,708,771		23,979	1.40 %	ó		1,720,455		26,298	1.53 %	
Retail other		469,045		2,487	0.53 %	ó		295,531		3,558	1.20 %	
Total retail		2,177,816		26,466	1.22 %	ó		2,015,986		29,856	1.48 %	
Total	\$	7,809,097	\$	84,981	1.09 %	ó	\$	7,651,034	\$	91,740	1.20 %	

As of September 30, 2024, management believed the level of the ACL to be appropriate based upon the information available. However, additional losses may be identified in our loan portfolio as new information is obtained. The ongoing impacts of CECL will be dependent upon changes in economic conditions and forecasts, originated and acquired loan portfolio composition, prepayment speeds, credit performance trends, portfolio duration, and other factors. The September 30, 2024, ratio of ACL to portfolio loans was impacted by the acquisition of M&M's Life Equity Loan<sup>®</sup> portfolio, as Busey did not record an allowance for credit loss for these loans due to no expected credit loss at default, as permitted under the practical expedient provided within ASC 326-20-35-6. The Life Equity Loan<sup>®</sup> portfolio balance was \$285.6 million as of September 30, 2024, and is included in the retail other loan classification.

### Non-Performing Loans and Non-Performing Assets

Loans are considered past due if the required principal or interest payments have not been received as of the date such payments were due. Loans are placed on non-accrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory guidelines. Loans may be placed on non-accrual status regardless of whether or not such loans are considered past due. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Typically, loans are secured by collateral. When a loan is classified as non-accrual and determined to be collateral dependent, it is appropriately reserved or charged down through the ACL to the fair value of our interest in the underlying collateral less estimated costs to sell. Our loan portfolio is collateralized primarily by real estate.

The following table sets forth information concerning non-performing loans and performing restructured loans, as of each of the dates indicated (*dollars in thousands*):

		As of				
	 September 30, 2024		December 31, 2023		Change	% Change
Portfolio loans	\$ 7,809,097	\$	7,651,034	\$	158,063	2.1 %
Loans 30 - 89 days past due	10,141		5,779		4,362	75.5 %
Total assets	11,986,839		12,283,415		(296,576)	(2.4)%
Non-performing assets						
Non-performing loans:						
Non-accrual loans	\$ 8,192	\$	7,441	\$	751	10.1 %
Loans 90+ days past due and still accruing	25		375		(350)	(93.3)%
Total non-performing loans	 8,217		7,816		401	5.1 %
OREO and other repossessed assets	64		125		(61)	(48.8)%
Total non-performing assets	 8,281		7,941		340	4.3 %
Substandard (excludes 90+ days past due)	80,704		64,347		16,357	25.4 %
Classified assets	\$ 88,985	\$	72,288	\$	16,697	23.1 %
ACL	\$ 84,981	\$	91,740	\$	(6,759)	(7.4)%
Bank Tier 1 Capital	1,425,762		1,362,962		62,800	4.6 %
Ratios						
ACL to portfolio loans	1.09 %	5	1.20 %	)	(11) bps	
ACL to non-accrual loans	10.37 >	<	12.33 >	(	NM	
ACL to non-performing loans	10.34 >	<	11.74 >	(	NM	
ACL to non-performing assets	10.26 >	<	11.55 >	(	NM	
Non-accrual loans to portfolio loans	0.10 %	5	0.10 %	)	— bps	
Non-performing loans to portfolio loans	0.11 %	5	0.10 %	)	1 bps	
Non-performing assets to total assets	0.07 %	D	0.06 %	)	1 bps	
Non-performing assets to portfolio loans and OREO and other repossessed assets	0.11 %	D	0.10 %	)	1 bps	
Classified assets to Bank Tier 1 Capital and ACL	5.89 %	D	4.97 %	)	92 bps	

Asset quality remains strong both by Busey's historical trends and by current industry trends, and our operating mandate and focus have been on emphasizing credit quality over asset growth.

Non-performing loan balances increased to \$8.2 million as of September 30, 2024, compared to \$7.8 million as of December 31, 2023. Non-performing loans represented 0.11% of portfolio loans as of September 30, 2024, compared to 0.10% as of December 31, 2023. Our allowance for credit losses provided coverage of 10.34 times our non-performing loans at September 30, 2024, compared to 11.74 times at December 31, 2023.

Non-performing assets, which includes non-performing loans, OREO, and other repossessed assets, increased to \$8.3 million as of September 30, 2024, compared to \$7.9 million as of December 31, 2023. Non-performing assets represented 0.07% of total assets as of September 30, 2024, compared to 0.06% as of December 31, 2023. Our allowance for credit losses provided coverage of 10.26 times our non-performing assets at September 30, 2024, compared to 11.55 times at December 31, 2023.

Classified assets, which includes non-performing assets and substandard loans, increased to \$89.0 million as of September 30, 2024, compared to \$72.3 million as of December 31, 2023. Classified assets represented 5.89% of Busey Bank's Tier 1 capital and ACL at September 30, 2024, compared to 4.97% at December 31, 2023.

Net charge-offs totaled \$0.2 million and \$15.3 million for the three and nine months ended September 30, 2024, respectively, compared to \$0.3 million and \$1.8 million for the comparable periods in 2023. Increases in net charge-offs during the nine months ended September 30, 2024, were significantly attributable to a single C&I credit relationship.

Asset quality metrics remain dependent upon market-specific economic conditions, and specific measures may fluctuate from period to period. If economic conditions were to deteriorate, we would expect the credit quality of our loan portfolio to decline and loan defaults to increase.

#### Potential Problem Loans

Potential problem loans are those classified as substandard that are not individually evaluated, non-accrual, or 90+ days past due, but where current information indicates that the borrower may not be able to comply with loan repayment terms. Management assesses the potential for loss on such loans and considers the effect of any potential loss in determining its provision for expected credit losses. Potential problem loans increased to \$80.7 million as of September 30, 2024, compared to \$64.3 million as of December 31, 2023. Management continues to monitor these loans and anticipates that restructurings, guarantees, additional collateral, or other planned actions will result in full repayment of the debts. As of September 30, 2024, management identified no other loans that represent or result from trends or uncertainties which would be expected to materially impact future operating results, liquidity, or capital resources.

### Deposits

Total deposits decreased by 3.4% to \$9.94 billion as of September 30, 2024, compared to \$10.29 billion as of December 31, 2023. The quality of our core deposit<sup>3</sup> franchise coupled with cash flows from our securities portfolio allows us to fund loan growth while limiting our reliance on higher cost wholesale funding alternatives. We focus on deepening our relationships with customers to maintain and protect our strong core deposit franchise. As of September 30, 2024, our average customer tenure was 16.7 years for retail customers and 12.6 years for commercial customers. Core deposits include non-brokered transaction accounts, money market and savings deposit accounts, and time deposits of \$250,000 or less. Core deposits represented 96.5% of total deposits as of September 30, 2024, compared to 96.2% as of December 31, 2023. Our estimated amount of uninsured deposits was \$3.84 billion as of September 30, 2024, compared to \$3.81 billion as of December 31, 2023.

<sup>&</sup>lt;sup>3</sup> Core deposits is a non-GAAP financial measure. For a reconciliation of non-GAAP measures to the most directly comparable GAAP financial measures, see <u>"Item 2.</u> <u>Management's Discussion and Analysis—Non-GAAP Financial Information"</u> included in this Quarterly Report.

## Liquidity

Liquidity management is the process by which we ensure that adequate liquid funds are available to meet the present and future cash flow obligations arising in the daily operations of our business. These financial obligations consist of needs for funds to meet commitments to borrowers for extensions of credit, fund capital expenditures, honor withdrawals by customers, pay dividends to stockholders, and pay operating expenses. Our most liquid assets are cash and due from banks, interest-bearing bank deposits, and federal funds sold. Balances of these assets are dependent on our operating, investing, lending, and financing activities during any given period.

Average liquid assets are summarized in the table below (*dollars in thousands*):

	Three Months E	nded Se	ptember 30,	Nine Months Ended September 30,					
	 2024	2024		2024			2023		
Average liquid assets									
Cash and due from banks	\$ 113,122	\$	119,874	\$	109,507	\$	117,977		
Interest-bearing bank deposits	389,005		132,856		371,472		119,393		
Total average liquid assets	\$ 502,127	\$	252,730	\$	480,979	\$	237,370		
Average liquid access as a percent of average									
Average liquid assets as a percent of average total assets	4.2 %	D	2.1 %	D	4.0 %	, O	1.9 %		

Cash and unencumbered securities on our <u>Consolidated Balance Sheets (Unaudited)</u> are summarized as follows (dollars in thousands):

		As of				
	S	eptember 30, 2024		December 31, 2023		
Cash and unencumbered securities						
Total cash and cash equivalents	\$	553,709	\$	719,581		
Debt securities available for sale		1,818,117		2,087,571		
Debt securities available for sale pledged as collateral		(697,109)		(649,769)		
Cash and unencumbered securities	\$	1,674,717	\$	2,157,383		

Busey's primary sources of funds consist of deposits, investment maturities and sales, loan principal repayments, and capital funds. Additional liquidity is provided by the ability to borrow from the FHLB, the Federal Reserve, and our revolving credit facility, as summarized in the table below (*dollars in thousands*):

	As	s of	
	September 30, 2024		December 31, 2023
Additional available borrowing capacity			
FHLB	\$ 2,007,087	\$	1,898,737
Federal Reserve Bank	656,436		598,878
Federal funds purchased	477,500		482,500
Revolving credit facility	40,000		40,000
Additional borrowing capacity	\$ 3,181,023	\$	3,020,115

Further, the company could utilize brokered deposits as additional sources of liquidity, as needed.

As of September 30, 2024, management believed that adequate liquidity existed to meet all projected cash flow obligations. We seek to achieve a satisfactory degree of liquidity by actively managing both assets and liabilities. Asset management guides the proportion of liquid assets to total assets, while liability management monitors future funding requirements and prices liabilities accordingly.

#### **Off-Balance-Sheet Arrangements**

Busey Bank routinely enters into commitments to extend credit and standby letters of credit in the normal course of business to meet the financing needs of its customers. The balance of commitments to extend credit represents future cash requirements and some of these commitments may expire without being drawn upon.

The following table summarizes our outstanding commitments and reserves for unfunded commitments (dollars in thousands):

	As	of	
	 September 30, 2024		December 31, 2023
Outstanding loan commitments and standby letters of credit	\$ 2,540,339	\$	2,176,496
Reserve for unfunded commitments	6,422		7,062

The following table summarizes our provision for unfunded commitments expenses (releases) for the periods presented (dollars in thousands):

	Three M	Months End	led Sep	ptember 30,	Nine Months End	ed Se	ptember 30,
	202	24		2023	2024		2023
Provision for unfunded commitments expense (release)	\$	407	\$	13	\$ (640)	\$	(357)

We anticipate we will have sufficient funds available to meet current loan commitments, including loan applications received and in process prior to the issuance of firm commitments.

#### **Capital Resources**

Our capital ratios are in excess of those required to be considered "well-capitalized" pursuant to applicable regulatory guidelines. The Federal Reserve uses capital adequacy guidelines in its examination and regulation of bank holding companies and their subsidiary banks. Risk-based capital ratios are established by allocating assets and certain off-balance-sheet commitments into risk-weighted categories. These balances are then multiplied by the factor appropriate for that risk-weighted category. In order to refrain from restrictions on dividends, equity repurchases, and discretionary bonus payments, banking institutions must maintain capital in excess of regulatory minimum capital requirements. The table below presents minimum capital ratios that include the capital conservation buffer in comparison to the capital ratios for First Busey and Busey Bank as of September 30, 2024:

	Minimum Capital	As of September	30, 2024
	Requirements with Capital Buffer	First Busey	Busey Bank
Common Equity Tier 1 Capital to Risk Weighted Assets	7.00 %	13.78 %	16.17 %
Tier 1 Capital to Risk Weighted Assets	8.50 %	14.65 %	16.17 %
Total Capital to Risk Weighted Assets	10.50 %	18.19 %	17.13 %
Leverage Ratio of Tier 1 Capital to Average Assets	6.50 %	10.97 %	12.10 %

For further discussion of capital resources and requirements, see "Note 8: Regulatory Capital."

## NON-GAAP FINANCIAL INFORMATION

This Quarterly Report contains certain financial information determined by methods other than in accordance with GAAP. Management uses these non-GAAP financial measures and non-GAAP ratios, together with the related GAAP financial measures, in analysis of Busey's performance and in making business decisions, as well as for comparison to Busey's peers. We believe the adjusted measures are useful for investors and management to understand the effects of certain non-core and non-recurring noninterest items and provide additional perspective on our performance over time.

Non-GAAP disclosures have inherent limitations and are not audited. They should not be considered in isolation or as a substitute for the results reported in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Tax effected numbers included in these non-GAAP disclosures are based on estimated statutory rates and effective rates as appropriate.

A listing of Busey's non-GAAP financial measures and ratios are shown in the table below, together with the related GAAP financial measures.

GAAP Financial Measures	Related Non-GAAP Financial Measures	Related Non-GAAP Ratios
Net interest income Total noninterest income	Pre-provision net revenue	Pre-provision net revenue to average assets
Net security gains and losses Total noninterest expense	Adjusted pre-provision net revenue	Adjusted pre-provision net revenue to average assets
		Adjusted diluted earnings per share
Net income	Adjusted net income	Adjusted return on average assets
		Adjusted return on average tangible common equity
Average common equity	Average tangible common equity	Return on average tangible common equity
Average common equity	Average tangible common equity	Adjusted return on average tangible common equity
Net interest income	Tax-equivalent net interest income	Net interest margin
	Adjusted net interest income	Adjusted net interest margin
N - 1 - 1 - 1	Tax-equivalent revenue	Efficiency ratio
Net interest income Total noninterest income Net security gains and losses	Adjusted tax-equivalent revenue	Adjusted efficiency ratio Adjusted core efficiency ratio
Net security gains and losses	Adjusted noninterest income	
Total noninterest expense	Noninterest expense excluding amortization of intangible assets	Efficiency ratio
Amortization of intangible assets	Adjusted noninterest expense	Adjusted efficiency ratio
	Adjusted core expense	Adjusted core efficiency ratio
Total noninterest expense	Noninterest expense, excluding non- operating adjustments	
Total assets Goodwill and other intangible assets, net	Tangible assets	Tangible common equity to tangible assets
Total stockholders' equity Goodwill and other intangible assets,	Tangible common equity	Tangible common equity to tangible assets
net	Tangible book value	Tangible book value per common share
Total deposits	Core deposits	Core deposits to total deposits
		Portfolio loans to core deposits

A reconciliation of non-GAAP financial measures to what management believes to be the most directly comparable GAAP financial measures appears below.

### Pre-Provision Net Revenue, Adjusted Pre-Provision Net Revenue, Pre-Provision Net Revenue to Average Assets, and Adjusted Pre-Provision Net Revenue to Average Assets

(dollars in thousands)

		Three Months Ended September 30,			September 30,	Nine Months End	September 30,	
			2024		2023	 2024		2023
PRE-PROVISION NET REVENUE								
Net interest income		\$	82,541	\$	77,791	\$ 240,742	\$	242,318
Total noninterest income			35,951		31,008	104,752		90,868
Net security (gains) losses			(822)		285	5,906		2,960
Total noninterest expense			(75,926)		(70,945)	(222,232)		(210,553)
Pre-provision net revenue			41,744		38,139	 129,168		125,593
Non-GAAP adjustments:								
Acquisition and restructuring								
expenses			1,935		79	4,555		91
Provision for unfunded commitments			407		13	(640)		(357)
Amortization of NMTC			—		2,260	_		6,740
Realized (gain) loss on the sale of mortgage service rights			18		_	(7,724)		_
Adjusted pre-provision net revenue		\$	44,104	\$	40,491	\$ 125,359	\$	132,067
Pre-provision net revenue, annualized	[a]	\$	166,069	\$	151,312	\$ 172,538	\$	167,917
Adjusted pre-provision net revenue, annualized	[b]		175,457		160,644	167,450		176,573
Average total assets	[c]		12,007,702		12,202,783	12,040,414		12,225,232
			, , -		, - ,	, ,		, -, -
<b>Reported:</b> Pre-provision net revenue to average assets <sup>1</sup>	[a÷c]		1.38 %	)	1.24 %	1.43 %		1.37
Adjusted: Pre-provision net revenue to average assets <sup>1</sup>	[b÷c]		1.46 %		1.32 %	1.39 %		1.44

1. Annualized measure.

### Adjusted Net Income, Adjusted Diluted Earnings Per Share, Adjusted Return on Average Assets, Average Tangible Common Equity, Return on Average Tangible Common Equity, and Adjusted Return on Average Tangible Common Equity

(dollars in thousands, except per share amounts)

			Three Months En	ded				ded	ed September 30,		
		_	2024		2023	_	2024		2023		
NET INCOME ADJUSTED FOR NON-O	PERATI	NG									
Net income	[a]	\$	32,004	\$	30,666	\$	85,586	\$	96,816		
Non-GAAP adjustments for non- operating expenses:											
Acquisition expenses:											
Salaries, wages, and employee benefits			73		_		1,210		_		
Data processing			90		_		534		_		
Professional fees, occupancy, furniture and fixtures, and other			1,772		79		2,688		91		
Restructuring expenses:											
Salaries, wages, and employee benefits			_		_		123		_		
Related tax benefit <sup>1</sup>			(406)		(15)		(1,061)		(18)		
Adjusted net income	[b]	\$	33,533	\$	30,730	\$	89,080	\$	96,889		
-		_		: ==				= =			
DILUTED EARNINGS PER SHARE											
Diluted average common shares											
outstanding	[c]		57,967,848		56,315,492		57,411,299		56,230,624		
Reported: Diluted earnings per share	[a÷c]		0.55		0.54		1.49		1.72		
Adjusted: Diluted earnings per share	[b÷c]		0.58		0.55		1.55		1.72		
RETURN ON AVERAGE ASSETS											
Net income, annualized	[d]	\$	127,320	\$	121,664	\$	114,323	\$	129,443		
Adjusted net income, annualized	[e]		133,403		121,918		118,990		129,540		
Average total assets	[f]		12,007,702		12,202,783		12,040,414		12,225,232		
<b>Reported:</b> Return on average assets <sup>2</sup>	[d÷f]		1.06 %		1.00 %		0.95 %	b	1.06 %		
Adjusted: Return on average assets <sup>2</sup>	[e÷f]		1.11 %		1.00 %		0.99 %	5	1.06 %		
<b>RETURN ON AVERAGE TANGIBLE CO</b>	MMON	EQL	JITY								
Average common equity		\$	1,364,377	\$	1,208,407	\$	1,324,119	\$	1,195,858		
Average goodwill and other intangible assets, net			(369,720)		(358,025)		(366,331)		(360,654)		
Average tangible common equity	[g]	\$	994,657	\$	850,382	\$	957,788	\$	835,204		
		_				: <u> </u>		=			
<b>Reported:</b> Return on average tangible common equity <sup>2</sup>	[d÷g]		12.80 %		14.31 %		11.94 %	5	15.50 %		
<b>Adjusted:</b> Return on average tangible common equity <sup>2</sup>	[e÷g]		13.41 %		14.34 %		12.42 %	D	15.51 %		

Tax benefits were calculated by multiplying acquisition expenses and restructuring expenses by the effective tax rate for each period. Effective tax rates used in this calculation were 21.0% and 19.7% for the three months ended September 30, 2024 and 2023, respectively, and were 23.3% and 19.8% for the nine months ended 1. September 30, 2024 and 2023. Annualized measure.

2.

## Adjusted Net Interest Income and Adjusted Net Interest Margin

(dollars in thousands)

			Three Months End	ded	September 30,	Nine Months End	ed S	September 30,		
			2024		2023	 2024		2023		
Net interest income		\$	82,541	\$	77,791	\$ 240,742	\$	242,318		
Non-GAAP adjustments:										
Tax-equivalent adjustment <sup>1</sup>			396		553	1,247		1,672		
Tax-equivalent net interest income			82,937		78,344	 241,989		243,990		
Purchase accounting accretion related to business combinations			(1,338)		(277)	(2,354)		(1,093)		
Adjusted net interest income		\$	81,599	\$	78,067	\$ 239,635	\$	242,897		
		_								
Tax-equivalent net interest income, annualized	[a]	\$	329,945	\$	310,821	\$ 323,241	\$	326,214		
Adjusted net interest income, annualized	[b]		324,622		309,722	320,096		324,752		
Average interest-earning assets	[c]		10,936,611		11,118,167	10,976,660		11,142,780		
Reported: Net interest margin <sup>2</sup>	[a÷c]		3.02 %		2.80 %	2.94 %		2.93 %		
Adjusted: Net interest margin <sup>2</sup>	[b÷c]		2.97 %		2.79 %	2.92 %		2.91 %		

Tax-equivalent adjustments were calculated using an estimated federal income tax rate of 21.0%, applied to non-taxable interest income on investments and loans.
 Annualized measure.

### Adjusted Noninterest Income, Operating Revenue, Adjusted Noninterest Income to Operating Revenue, Noninterest Expense Excluding Amortization of Intangible Assets, Adjusted Noninterest Expense, Adjusted Core Expense, Noninterest Expense Excluding Non-Operating Adjustments, Efficiency Ratio, Adjusted Efficiency Ratio, and Adjusted Core Efficiency Ratio

			Three Months E	nded Se	eptember 30,		Nine Months Er	ded Se	September 30,	
			2024		2023		2024		2023	
Net interest income	[a]	\$	82,541	\$	77,791	\$	240,742	\$	242,318	
Non-GAAP adjustments:										
Tax-equivalent adjustment <sup>1</sup>		_	396		553		1,247		1,672	
Tax-equivalent net interest income	[b]	\$	82,937	\$	78,344	\$	241,989	\$	243,990	
Total noninterest income		\$	35,951	\$	31,008	\$	104,752	\$	90,868	
Non-GAAP adjustments:										
Net security (gains) losses			(822)		285		5,906		2,960	
Noninterest income excluding net securities gains and losses	[c]		35,129		31,293		110,658		93,828	
Further adjustments:										
Realized net (gains) losses on the sale of mortgage servicing rights			18		_		(7,724)		_	
Adjusted noninterest income	[d]	\$	35,147	\$	31,293	\$	102,934	\$	93,828	
	[0]	<u> </u>	/		- ,	=	- ,			
Tax-equivalent revenue	[e = b+c]	\$	118,066	\$	109,637	\$	352,647	\$	337,818	
Adjusted tax-equivalent revenue	[f = b+d]		118,084		109,637		344,923		337,818	
Operating revenue	[g = a+d]		117,688		109,084		343,676		336,146	
Adjusted noninterest income to operating revenue	[d÷g]		29.86 %	D	28.69 %	, 0	29.95 %	, 0	27.91 %	
			(continued	)						

(dollars in thousands)

### Adjusted Noninterest Income, Operating Revenue, Adjusted Noninterest Income to Operating Revenue, Noninterest Expense Excluding Amortization of Intangible Assets, Adjusted Noninterest Expense, Adjusted Core Expense, Noninterest Expense Excluding Non-Operating Adjustments, Efficiency Ratio, Adjusted Efficiency Ratio, and Adjusted Core Efficiency Ratio (Continued)

		-	Three Months Er	ndad Sa	ntember 30	Nine Months Ended September 30,					
			2024	iueu se	2023		2024	lueu Se	2023		
Total noninterest expense		\$	75,926	\$	70,945	\$	222,232	\$	210,553		
Non-GAAP adjustments:											
Amortization of intangible assets	[h]		(2,548)		(2,555)		(7,586)		(7,953)		
Noninterest expense excluding amortization of intangible assets	[i]		73,378	_	68,390		214,646		202,600		
Non-operating adjustments:											
Salaries, wages, and employee benefits			(73)		_		(1,333)		_		
Data processing			(90)		—		(534)		—		
Professional fees, occupancy, furniture and fixtures, and other			(1,772)		(79)		(2,688)		(91)		
Adjusted noninterest expense	[j]		71,443		68,311		210,091		202,509		
Provision for unfunded commitments			(407)		(13)		640		357		
Amortization of NMTC			_		(2,260)		—		(6,740)		
Adjusted core expense	[k]	\$	71,036	\$	66,038	\$	210,731	\$	196,126		
Noninterest expense, excluding non- operating adjustments	[j-h]	\$	73,991	\$	70,866	\$	217,677	\$	210,462		
Reported: Efficiency ratio	[i÷e]		62.15 %	)	62.38 %	)	60.87 %	ó	59.97 %		
Adjusted: Efficiency ratio	[j÷f]		60.50 %	)	62.31 %	)	60.91 %	ó	59.95 %		
Adjusted: Core efficiency ratio	[k÷f]		60.16 %	)	60.23 %	)	61.10 %	ó	58.06 %		

(dollars in thousands)

1. The tax-equivalent adjustments were calculated using an estimated federal income tax rate of 21.0%, applied to non-taxable interest income on investments and loans.

## Tangible Book Value and Tangible Book Value Per Common Share

(dollars in thousands, except per share amounts)

		As of				
		September 30 2024			December 31 2023	
Total stockholders' equity		\$	1,402,884	\$	1,271,981	
Goodwill and other intangible assets, net			(368,249)		(353,864)	
Tangible book value	[a]	\$	1,034,635	\$	918,117	
Ending number of common shares outstanding	[b]		56,872,241		55,244,119	
Tangible book value per common share	[a÷b]	\$	18.19	\$	16.62	

## Tangible Assets, Tangible Common Equity, and Tangible Common Equity to Tangible Assets

(dollars in thousands)

		As of			
			September 30, 2024		December 31, 2023
Total assets		\$	11,986,839	\$	12,283,415
Non-GAAP adjustments:					
Goodwill and other intangible assets, net			(368,249)		(353,864)
Tax effect of other intangible assets <sup>1</sup>			7,178		6,888
Tangible assets <sup>2</sup>	[a]	\$	11,625,768	\$	11,936,439
Total stockholders' equity		\$	1,402,884	\$	1,271,981
Non-GAAP adjustments:					
Goodwill and other intangible assets, net			(368,249)		(353,864)
Tax effect of other intangible assets <sup>1</sup>			7,178		6,888
Tangible common equity <sup>2</sup>	[b]	\$	1,041,813	\$	925,005
Tangible common equity to tangible assets <sup>2</sup>	[b÷a]		8.96 %		7.75 %

Net of estimated deferred tax liability, calculated using the estimated combined federal and state statutory tax rate of 28.0%. 1. 2.

Tax-effected measure.

# Core Deposits, Core Deposits to Total Deposits, and Portfolio Loans to Core Deposits

(dollars in thousands)

		As of			
		September 30, 2024			December 31, 2023
Portfolio loans	[a]	\$	7,809,097	\$	7,651,034
Total deposits	[b]	\$	9,943,241	\$	10,291,156
Non-GAAP adjustments:					
Brokered deposits, excluding brokered time deposits of \$2	250,000 or more		(13,089)		(6,001)
Time deposits of \$250,000 or more			(338,808)		(386,286)
Core deposits	[c]	\$	9,591,344	\$	9,898,869
RATIOS					
Core deposits to total deposits	[c÷b]		96.46 %	)	96.19 %
Portfolio loans to core deposits	[a÷c]		81.42 %	)	77.29 %

### FORWARD-LOOKING STATEMENTS

This Quarterly Report may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to Busey's financial condition, results of operations, plans, objectives, future performance, and business. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of Busey's management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will," "would," "could," "should," "position," or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and Busey undertakes no obligation to update any statement in light of new information or future events.

A number of factors, many of which are beyond Busey's ability to control or predict, could cause actual results to differ materially from those in any forward-looking statements. These factors include, among others, the following: (1) risks related to the proposed transaction with CrossFirst, including (i) the possibility that the proposed transaction will not close when expected or at all because required regulatory, stockholder, or other approvals are not received or other conditions to the closing are not satisfied on a timely basis or at all, or are obtained subject to conditions that are not anticipated (and the risk that required regulatory approvals may result in the imposition of conditions that could adversely affect the combined company or the expected benefits of the proposed transaction); (ii) the possibility that the anticipated benefits of the proposed transaction will not be realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where Busey and CrossFirst do business; (iii) the possibility that the merger may be more expensive to complete than anticipated, including as a result of unexpected factors or events; (iv) diversion of management's attention from ongoing business operations and opportunities; (v) the possibility that Busey may be unable to achieve expected synergies and operating efficiencies in the merger within the expected timeframes or at all, and to successfully integrate CrossFirst's operations with those of Busey or that such integration may be more difficult, time consuming or costly than expected; (vi) revenues following the proposed transaction may be lower than expected; and (vii) shareholder litigation that could prevent or delay the closing of the proposed transaction or otherwise negatively impact our business and operations; (2) the strength of the local, state, national, and international economy (including effects of inflationary pressures and supply chain constraints); (3) the economic impact of any future terrorist threats or attacks, widespread disease or pandemics, or other adverse external events that could cause economic deterioration or instability in credit markets (including Russia's invasion of Ukraine and the conflict in the Middle East); (4) changes in state and federal laws, regulations, and governmental policies concerning Busey's general business (including changes in response to the failures of other banks or as a result of the upcoming 2024 presidential election); (5) changes in accounting policies and practices; (6) changes in interest rates and prepayment rates of Busey's assets (including the impact of sustained elevated interest rates); (7) increased competition in the financial services sector (including from non-bank competitors such as credit unions and fintech companies) and the inability to attract new customers; (8) changes in technology and the ability to develop and maintain secure and reliable electronic systems; (9) the loss of key executives or associates; (10) changes in consumer spending; (11) unexpected results of other transactions (including the acquisition of M&M); (12) unexpected outcomes of existing or new litigation, investigations, or inquiries involving Busey (including with respect to Busey's Illinois franchise taxes); (13) fluctuations in the value of securities held in Busey's securities portfolio; (14) concentrations within Busey's loan portfolio (including commercial real estate loans), large loans to certain borrowers, and large deposits from certain clients; (15) the concentration of large deposits from certain clients who have balances above current FDIC insurance limits and may withdraw deposits to diversify their exposure; (16) the level of non-performing assets on Busey's balance sheets; (17) interruptions involving information technology and communications systems or third-party servicers; (18) breaches or failures of information security controls or cybersecurity-related incidents; and (19) the economic impact of exceptional weather occurrences such as tornadoes, hurricanes, floods, blizzards, and droughts. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

Additional information concerning Busey and its business, including additional factors that could materially affect Busey's financial results, is included in Busey's filings with the Securities and Exchange Commission including <u>Busey's 2023 Annual</u> <u>Report</u>.

### **CRITICAL ACCOUNTING ESTIMATES**

Busey has established various accounting policies that govern the application of GAAP in the preparation of its unaudited consolidated financial statements. Significant accounting policies are described in "<u>Note 1. Significant Accounting Policies</u>" of <u>Busey's 2023 Annual Report</u>.

Critical accounting estimates are those that are critical to the portrayal and understanding of Busey's financial condition and results of operations and require management to make assumptions that are difficult, subjective, or complex. These estimates involve judgments, assumptions, and uncertainties that are susceptible to change. In the event that different assumptions or conditions were to prevail, and depending on the severity of such changes, the possibility of a materially different financial condition or materially different results of operations is a reasonable likelihood. Further, changes in accounting standards could impact our critical accounting estimates. Management has reviewed these critical accounting estimates and related disclosures with our Audit Committee. The following accounting policies could be deemed critical:

#### Fair Value of Debt Securities Available for Sale

Fair values of debt securities available for sale are measurements from an independent pricing service and are based on observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information, and the security's terms and conditions, among other things. Different fair value estimates could result from the use of different judgments and estimates to determine the fair values of securities.

Realized securities gains or losses are reported on the <u>Consolidated Statements of Income (Unaudited</u>). The cost of securities sold is based on the specific identification method.

A debt security available for sale is impaired if the fair value of the security declines below its amortized cost basis. To determine the appropriate accounting, we must first determine if we intend to sell the security or if it is more likely than not that we will be required to sell the security before the fair value increases to at least the amortized cost basis. If either of those selling events is expected, we will write down the amortized cost basis of the security to its fair value. This is achieved by writing off any previously recorded allowance related to the debt security, if applicable, and recognizing any incremental impairment through earnings. If we do not intend to sell the security, nor believe it more likely than not that we will be required to sell the security before the fair value recovers to the amortized cost basis, we must determine whether any of the decline in fair value has resulted from a credit loss, or if it is entirely the result of noncredit factors.

We consider the following factors in assessing whether the decline is due to a credit loss:

- Extent to which the fair value is less than the amortized cost basis;
- adverse conditions specifically related to the security, an industry, or a geographic area (for example, changes in the financial condition of the issuer of the security, or in the case of an asset-backed debt security, in the financial condition of the underlying loan obligors);
- payment structure of the debt security and the likelihood of the issuer being able to make payments that increase in the future;
- failure of the issuer of the security to make scheduled interest or principal payments; and
- any changes to the rating of the security by a rating agency.

Impairment related to a credit loss must be measured using the discounted cash flow method. Credit loss recognition is limited to the fair value of the security. Impairment is recognized by establishing an allowance for the debt security through the provision for credit losses. Impairment related to noncredit factors is recognized in AOCI, net of applicable taxes.

#### Fair Value of Assets Acquired and Liabilities Assumed in Business Combinations

Business combinations are accounted for using the acquisition method of accounting. Under the acquisition method of accounting, assets acquired and liabilities assumed are recorded at their estimated fair value on the date of acquisition. Fair values are determined based on the definition of "fair value" defined in ASC Topic 820 "*Fair Value Measurement"* as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."

The fair value of a loan portfolio acquired in a business combination generally requires greater levels of management estimates and judgment than other assets acquired or liabilities assumed. Acquired loans are within the scope of ASC Topic 326 "*Financial Instruments-Credit Losses."* However, the offset to record the allowance on acquired loans at the date of acquisition depends on whether or not the loan is classified as PCD. The allowance for PCD loans is recorded through a gross-up effect, while the allowance for acquired non-PCD loans is recorded through provision expense, consistent with originated loans. Thus, the determination of which loans are PCD and non-PCD can have a significant effect on the accounting for these loans.

#### Goodwill

Goodwill represents the excess of purchase price over the fair value of net assets acquired using the acquisition method of accounting. Determining the fair value often involves estimates based on third-party valuations, such as appraisals, or internal valuations based on discounted cash flow analyses or other valuation techniques. Goodwill is not amortized. Instead, we assess the potential for impairment on an annual basis or more frequently if events and circumstances indicate that goodwill might be impaired.

#### Income Taxes

Busey estimates income tax expense based on amounts expected to be owed to federal and state tax jurisdictions. Estimated income tax expense is reported on the <u>Consolidated Statements of Income (Unaudited</u>). Accrued and deferred taxes, as reported in other assets or other liabilities on the <u>Consolidated Balance Sheets (Unaudited</u>), represent the net estimated amount due to, or to be received from, taxing jurisdictions, either currently or in the future. Management judgment is involved in estimating accrued and deferred taxes, as it may be necessary to evaluate the risks and merits of the tax treatment of transactions, filing positions, and taxable income calculations after considering tax-related statutes, regulations, and other relevant factors. Because of the complexity of tax laws and interpretations, interpretation is subject to judgment.

### Allowance for Credit Losses

Busey calculates the ACL at each reporting date. We recognize an allowance for the lifetime expected credit losses for the amount we do not expect to collect. Measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported book value. The calculation also contemplates that Busey may not be able to make or obtain such forecasts for the entire life of the financial assets and requires a reversion to historical credit loss information.

In determining the ACL, management relies predominantly on a disciplined credit review and approval process that extends to the full range of Busey's credit exposure. The ACL must be determined on a collective (pool) basis when similar risk characteristics exist. On a case-by-case basis, we may conclude that a loan should be evaluated on an individual basis based on disparate risk characteristics.

Loans deemed uncollectible are charged against and reduce the ACL. A provision for credit losses is charged to current expense and acts to replenish the ACL in order to maintain the ACL at a level that management deems adequate.

Determining the ACL involves significant judgments and assumptions by management. Macroeconomic forecasts provided by a third party are significant judgments used in determining the allowance. Significant downturns relating to loan quality and economic conditions could result in a requirement for an additional allowance. Likewise, an upturn in loan quality and improved economic conditions may allow for a reduction in the required allowance. Because of the nature of the judgments and assumptions made by management, actual results may differ from these judgments and assumptions.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk of changes in asset values due to movements in underlying market rates and prices. Interest rate risk is a type of market risk to earnings and capital arising from movements in interest rates. Interest rate risk is the most significant market risk affecting Busey as other types of market risk, such as foreign currency exchange rate risk and commodity price risk, have minimal impact or do not arise in the normal course of Busey's business activities.

Busey has an asset-liability committee, whose policy is to meet at least quarterly, to review current market conditions and to structure the <u>Consolidated Balance Sheets (Unaudited</u>) to optimize stability in net interest income in consideration of projected future changes in interest rates.

As interest rate changes do not impact all categories of assets and liabilities equally or simultaneously, the asset-liability committee primarily relies on balance sheet and income simulation analysis to determine the potential impact of changes in market interest rates on net interest income. In these standard simulation models, the balance sheet is projected over a one-year and a two-year time horizon and net interest income is calculated under current market rates and assuming permanent instantaneous shifts of +/-100, +/-200, +/-300, and +/-400 basis points. The model assumes immediate and sustained shifts in the federal funds rate and other market rate indices and corresponding shifts in other non-market rate indices based on their historical changes relative to changes in the federal funds rate and other market indices. Assets and liabilities are assumed to remain constant as of the measurement date; variable-rate assets and liabilities are repriced based on repricing frequency; and prepayment speeds on loans are projected for both declining and rising rate environments.

Busey's interest rate risk resulting from immediate and sustained changes in interest rates, expressed as a change in net interest income as a percentage of the net interest income calculated in the constant base model, was as follows:

	Year-One: Basis	Point Changes	Year-Two: Basis Point Changes			
	September 30, 2024	December 31, 2023	September 30, 2024	December 31, 2023		
+400	8.50 %	7.38 %	10.69 %	8.55 %		
+300	6.35 %	5.49 %	8.00 %	6.34 %		
+200	4.21 %	3.64 %	5.33 %	4.20 %		
+100	2.12 %	1.81 %	2.70 %	2.10 %		
- 100	(1.99)%	(1.91)%	(3.50)%	(2.98)%		
-200	(3.90)%	(3.86)%	(7.10)%	(6.12)%		
-300	(5.55)%	(5.60)%	(10.87)%	(9.17)%		
-400	(5.31)%	(6.91)%	(11.24)%	(11.36)%		

Interest rate risk is monitored and managed within approved policy limits and any temporary exceptions to policy in periods of rapid rate movement are approved and documented. The calculation of potential effects of hypothetical interest rate changes is based on numerous assumptions and should not be relied upon as indicative of actual results. Actual results would likely differ from simulated results due to the timing, magnitude, and frequency of interest rate changes as well as changes in market conditions and management strategies.

### **ITEM 4. CONTROLS AND PROCEDURES**

### **EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES**

An evaluation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Exchange Act, was carried out as of September 30, 2024, under the supervision and with the participation of our Chief Executive Officer, Chief Financial Officer, and several other members of our senior management. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2024, our disclosure controls and procedures were effective in ensuring that the information we are required to disclose in the reports we file or submit under the Exchange Act was (1) accumulated and communicated to our management (including the Chief Executive Officer and Chief Financial Officer) to allow timely decisions regarding required disclosure, and (2) recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms.

#### CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

During the three months ended September 30, 2024, no change occurred in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II-OTHER INFORMATION

#### **ITEM 1. LEGAL PROCEEDINGS**

As part of the ordinary course of business, First Busey Corporation and its subsidiaries are parties to litigation that is incidental to their regular business activities.

There is no material pending litigation, other than ordinary routine litigation incidental to its business, in which First Busey Corporation or any of its subsidiaries is involved or of which any of their property is the subject. Furthermore, there is no pending legal proceeding that is adverse to Busey in which any director, officer, or affiliate of Busey, or any associate of any such director or officer, is a party, or has a material interest.

### **ITEM 1A. RISK FACTORS**

In addition to the other information set forth in this report and the risk factors below, you should carefully consider the factors discussed in <u>Part I—Item 1A</u> of <u>Busey's 2023 Annual Report</u>, which could materially affect our business, financial condition, or results of operations in future periods. Except as presented below, there have been no material changes to the risk factors described in our <u>2023 Annual Report</u>.

### **RISKS RELATING TO THE CONSUMMATION OF THE MERGER**

## The market price of Busey common stock after the Merger may be affected by factors different from those currently affecting the shares of Busey common stock or CrossFirst common stock.

In the Merger, CrossFirst stockholders will become Busey stockholders. Busey's business differs from that of CrossFirst and certain adjustments may be made to Busey's business as a result of the Merger. Accordingly, the results of operations of the combined company and the market price of Busey common stock after the completion of the Merger may be affected by factors different from those currently affecting the independent results of operations of Busey. Changes in the operations and prospects of Busey, general market and economic conditions and other factors which may be beyond the control of Busey, and the market price of Busey common stock may alter the value of Busey or the prices of shares of Busey common stock by the time the Merger is completed.

#### Busey and CrossFirst are expected to incur substantial costs related to the Merger and integration.

Busey and CrossFirst have incurred and expect to incur a number of non-recurring costs associated with the Merger. These costs include legal, financial advisory, accounting, consulting and other advisory fees, severance/employee benefit-related costs, public company filing fees and other regulatory fees, printing costs, and other related costs.

In addition, the combined company will incur integration costs following the completion of the Merger as Busey and CrossFirst integrate their businesses, including facilities and systems consolidation costs and employment-related costs. Busey and CrossFirst may also incur additional costs to maintain employee morale and to retain key employees. There are a large number of processes, policies, procedures, operations, technologies, and systems that may need to be integrated, including accounting and finance, payroll, compliance, treasury management, branch operations, vendor management, risk management, lines of business, and benefits. While Busey and CrossFirst have assumed that a certain level of costs will be incurred, there are many factors beyond their control that could affect the total amount or the timing of the integration costs. Moreover, many of the costs that will be incurred are, by their nature, difficult to estimate accurately. These integration costs may result in the combined company taking charges against earnings following the completion of the Merger, and the amount and timing of such charges are uncertain at present. There can be no assurances that the expected benefits and efficiencies related to the integration of the businesses will be realized to offset these transaction and integration costs over time. Anticipated pre-tax transaction costs for both CrossFirst and Busey combined are currently estimated to be approximately \$75.3 million.

## Combining Busey and CrossFirst may be more difficult, costly, or time consuming than expected, and may fail to realize the anticipated benefits of the Merger.

The success of the Merger will depend, in part, on the ability to realize the anticipated benefits from combining the businesses of Busey and CrossFirst. To realize the anticipated benefits from the Merger, Busey must successfully integrate CrossFirst into its existing businesses and, in particular, integrate CrossFirst into its risk management framework, compliance systems, and corporate culture, in a manner that permits the anticipated benefits to be realized and that does not materially disrupt existing client relationships or result in decreased revenues due to the loss of clients. If Busey is not able to successfully achieve these objectives for any reason, the anticipated benefits of the Merger may not be realized fully, or at all, or may take longer to realize than expected. In addition, the actual benefits of the Merger could be less than anticipated, and integration may result in additional and unforeseen expenses.

An inability to realize the full extent of the anticipated benefits of the Merger and the other transactions contemplated by the Merger Agreement, as well as any delays encountered in the integration process, could have an adverse effect upon the revenues, levels of expenses, and operating results of Busey following the completion of the Merger, which may adversely affect the value of the common stock of Busey following the completion of the Merger.

# Busey and CrossFirst have operated and, until the effective time of the Merger, must continue to operate independently.

It is possible that the integration process could result in the loss of key CrossFirst employees, the disruption of each company's ongoing businesses, or inconsistencies in standards, controls, procedures, and policies that adversely affect each company's ability to maintain relationships with clients, depositors, and employees or to achieve the anticipated benefits and cost savings of the Merger. Integration efforts between the companies may also divert management attention and resources. These integration matters could have an adverse effect on each of Busey and CrossFirst during this transition period and on Busey for an undetermined period after the completion of the Merger.

### Busey's results following the Merger may suffer if it does not effectively manage its expanded operations.

Following the Merger, the size of the business of Busey will increase beyond its current size. Busey's future success will depend, in part, upon its ability to manage this expanded business, which may pose challenges for management, including challenges related to the management and monitoring of new operations and associated increased costs and complexity. Busey may also face increased scrutiny from governmental authorities as a result of the increased size of its business. There can be no assurances that Busey will be successful or that it will realize the expected benefits currently anticipated from the Merger.

#### Busey may be unable to retain Busey and/or CrossFirst personnel successfully after the Merger is completed.

The success of the Merger will depend in part on Busey's ability to retain the talents and dedication of key employees currently employed by CrossFirst. It is possible that these employees may decide not to remain with CrossFirst while the Merger is pending or with Busey after the Merger. If Busey and CrossFirst are unable to retain key employees, including management, who are critical to the successful integration and future operations of the companies, Busey and CrossFirst could face disruptions in their operations, loss of existing clients, loss of key information, expertise, or know-how and unanticipated additional recruitment costs. In addition, following the Merger, if key employees terminate their employment, Busey's business activities may be adversely affected, and management's attention may be diverted from successfully hiring suitable replacements, all of which may cause Busey's business to suffer. Busey and CrossFirst also may not be able to locate or retain suitable replacements for any key employees who leave either company.

# Regulatory approvals may not be received, may take longer than expected, or may impose conditions that are not presently anticipated or that could have an adverse effect on Busey following the Merger.

Before the Merger and the Bank Merger may be completed, various approvals and consents must be obtained from the Federal Reserve, the DFPR, the Kansas Office of the State Bank Commissioner (the "KOSBC"), and other regulatory authorities in the United States. Busey submitted applications to the Federal Reserve, the DFPR, and the KOSBC in connection with the proposed Merger and the Bank Merger on or about September 23, 2024.

These approvals could be delayed or not obtained at all, including due to (1) an adverse development in either party's regulatory standing or in any other factors considered by regulators when granting such approvals; (2) governmental, political, or community group inquiries, investigations, or opposition; or (3) changes in legislation or the political environment generally. Additionally, over the past several years, mergers of banking organizations have encountered greater regulatory, governmental, and community scrutiny and have taken substantially longer to receive the necessary regulatory approvals and other required governmental clearances than in the past.

The approvals that are granted may impose terms and conditions, limitations, obligations or costs, or place restrictions on the conduct of Busey's business or require changes to the terms of the transactions contemplated by the Merger Agreement. There can be no assurance that regulators will not impose any such conditions, limitations, obligations, or restrictions and that such conditions, limitations, obligations, or restrictions will not have the effect of delaying the completion of any of the transactions contemplated by the Merger, or otherwise reducing the anticipated benefits of the Merger if the Merger were consummated successfully within the expected time frame. In addition, there can be no assurance that any such conditions, terms, obligations, or restrictions will not result in the delay or abandonment of the Merger. The completion of the Merger is conditioned on the receipt of the requisite regulatory approvals and the expiration of all statutory waiting periods without the imposition of any material burdensome regulatory condition. Additionally, the completion of the Merger is conditioned on the absence of certain orders, injunctions, or decrees by any court or governmental entity of competent jurisdiction that would prohibit or make illegal the completion of any of the transactions contemplated by the Merger.

In addition, despite the parties' commitments to using their reasonable best efforts to comply with conditions imposed by regulators, under the terms of the Merger Agreement, neither Busey nor CrossFirst, nor any of their respective subsidiaries, is permitted (without the written consent of the other party) to take any action, or commit to take any action, or agree to any condition or restriction, in connection with obtaining the required permits, consents, approvals, and authorizations of governmental entities or regulatory agencies that would reasonably be expected to have a material adverse effect on the combined company and its subsidiaries, taken as a whole, after giving effect to the Merger and the Bank Merger.

#### The Merger Agreement may be terminated in accordance with its terms and the Merger may not be completed.

The Merger Agreement is subject to a number of conditions which must be fulfilled in order to complete the Merger. Those conditions include: (1) approval by Busey stockholders of the Merger Agreement and the transactions contemplated thereby, and approval by CrossFirst stockholders of the Merger Agreement and the transactions contemplated therby; (2) authorization for listing on Nasdaq of the shares of Busey common stock to be issued in the Merger, subject to official notice of issuance; (3) the receipt of the requisite regulatory approvals, including the approval of the Federal Reserve, the DFPR, and the KOSBC; (4) the effectiveness of a registration statement on Form S-4; and (5) the absence of any order, injunction, decree, or other legal restraint preventing the completion of the Merger, the Bank Merger, or any of the other transactions contemplated by the Merger Agreement or making the completion of the Merger, the Bank Merger, or any of the other transactions contemplated by the Merger Agreement illegal. Each party's obligation to complete the Merger is also subject to certain additional customary conditions, including (1) subject to applicable materiality standards, the accuracy of the representations and warranties of the other party, (2) the performance in all material respects by the other party of its obligations under the Merger Agreement, (3) the receipt by each party of an opinion from its counsel to the effect that the Merger will qualify as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code, and (4) the absence of any material adverse effect with respect to Busey or CrossFirst.

These conditions to the closing may not be fulfilled in a timely manner or at all, and, accordingly, the Merger may not be completed. In addition, the parties can mutually decide to terminate the Merger Agreement at any time, before or after the requisite stockholder approvals, or Busey or CrossFirst may elect to terminate the Merger Agreement in certain other circumstances.

### Failure to complete the Merger could negatively impact Busey.

If the Merger is not completed for any reason, including as a result of Busey stockholders failing to approve the Busey merger proposal or CrossFirst stockholders failing to approve the CrossFirst merger proposal, there may be various adverse consequences, and Busey may experience negative reactions from the financial markets and from its clients, employees, and stockholders. For example, Busey's businesses may have been impacted adversely by the failure to pursue other beneficial opportunities due to the focus of management on the Merger, without realizing any of the anticipated benefits of completing the Merger. Additionally, if the Merger Agreement is terminated, the market price of Busey common stock could decline to the extent that current market prices reflect a market assumption that the Merger will be beneficial and will be completed. Busey also could be subject to litigation related to any failure to complete the Merger or to proceedings commenced against CrossFirst to perform its obligations under the Merger Agreement. If the Merger Agreement is terminated under certain circumstances, Busey may be required to pay a termination fee of \$36.7 million to CrossFirst.

Additionally, Busey has incurred and will incur substantial expenses in connection with the negotiation and completion of the transactions contemplated by the Merger Agreement, as well as the costs and expenses of preparing, filing, printing, and mailing a joint proxy statement/prospectus, and all filing and other fees paid in connection with the Merger. If the Merger is not completed, Busey would have to pay these expenses without realizing the expected benefits of the Merger.

# In connection with the Merger, Busey will assume CrossFirst's outstanding debt obligations, and Busey's level of indebtedness following the completion of the Merger could adversely affect Busey's ability to raise additional capital and to meet its obligations under its existing indebtedness.

In connection with the Merger, Busey will assume CrossFirst's outstanding indebtedness. Busey's existing debt, together with any future incurrence of additional indebtedness, could have important consequences for Busey's creditors and Busey's stockholders. For example, it could limit Busey's ability to obtain additional financing for working capital, capital expenditures, debt service requirements, acquisitions, and general corporate or other purposes, and could require a significant portion of cash flow from operations to be dedicated to the payment of principal and interest on Busey's indebtedness, thereby reducing Busey's ability to use cash flows to fund its operations, capital expenditures, and future business opportunities.

#### Busey will be subject to business uncertainties and contractual restrictions while the Merger is pending.

Uncertainty about the effect of the Merger on employees and clients may have an adverse effect on Busey. These uncertainties may impair Busey's ability to attract, retain, and motivate key personnel until the Merger is completed, and could cause clients and others that deal with Busey to seek to change existing business relationships with Busey. In addition, subject to certain exceptions, Busey has agreed to operate its business in the ordinary course in all material respects and to refrain from taking certain actions that may adversely affect its ability to consummate the transactions contemplated by the Merger Agreement on a timely basis without the consent of the other party. These restrictions may prevent Busey from pursuing attractive business opportunities that may arise prior to the completion of the Merger.

The announcement of the proposed Merger could disrupt Busey's relationships with its clients, suppliers, business partners, and others, as well as its operating results and business generally.

Whether or not the Merger is ultimately consummated, as a result of uncertainty related to the proposed transactions, risks relating to the impact of the announcement of the Merger on Busey's business include the following:

 its employees may experience uncertainty about their future roles, which might adversely affect Busey's ability to retain and hire key personnel and other employees;

- clients, suppliers, business partners, and other parties with which Busey maintain business relationships may
  experience uncertainty about their respective futures and seek alternative relationships with third parties, seek to
  alter their business relationships with Busey, or fail to extend an existing relationship with Busey; and
- Busey has each expended and will continue to expend significant costs, fees and expenses for professional services, and transaction costs in connection with the proposed Merger.

If any of the aforementioned risks were to materialize, they could lead to significant costs which may impact each Busey's results of operations and financial condition.

# The Merger Agreement limits Busey's abilities to pursue alternatives to the Merger and may discourage other companies from trying to acquire Busey or CrossFirst.

The Merger Agreement contains "no shop" covenants that restrict each of Busey's and CrossFirst's ability to directly or indirectly, among other things, initiate, solicit, knowingly encourage, or knowingly facilitate inquiries or proposals with respect to, or, subject to certain exceptions generally related to the exercise of fiduciary duties by Busey's and CrossFirst's respective board of directors, engage in any negotiations concerning, or provide any confidential or non-public information or data relating to, any alternative acquisition proposals. These provisions, which include a \$36.7 million termination fee payable under certain circumstances, may discourage a potential third-party acquirer that might have an interest in acquiring all or a significant part of Busey or CrossFirst from considering or proposing that acquisition.

## Busey stockholders will have reduced ownership and voting interest in the combined company after the consummation of the Merger and will exercise less influence over management.

Busey stockholders currently have the right to vote in the election of the board of directors and on other matters affecting Busey. When the Merger is completed, each Busey stockholder will become a holder of common stock of the combined company, with a percentage ownership of the combined company that is smaller than the holder's percentage ownership of Busey prior to the consummation of the Merger. Former CrossFirst stockholders as a group are estimated to own approximately thirty-six and one-half percent (36.5%) of the fully diluted shares of the combined company immediately after the Merger, and current Busey stockholders, as a group, are estimated to own approximately sixty-three and one half percent (63.5%) of the fully diluted shares of the combined company immediately after the Merger.

# Issuance of shares of Busey common stock in connection with the Merger may adversely affect the market price of Busey common stock.

In connection with the payment of the merger consideration, Busey expects to issue shares of Busey common stock to CrossFirst stockholders. The issuance of these new shares of Busey common stock may result in fluctuations in the market price of Busey common stock, including a stock price decrease.

# Stockholder or stockholder litigation could prevent or delay the completion of the merger or otherwise negatively impact the business and operations of Busey.

Stockholders of Busey and/or stockholders of CrossFirst may file lawsuits against Busey, CrossFirst, and/or the directors and officers of either company in connection with the Merger. One of the conditions to the closing is that no order, injunction, or decree issued by any court or governmental entity of competent jurisdiction or other legal restraint preventing the consummation of the Merger, the Bank Merger, or any of the other transactions contemplated by the Merger Agreement be in effect. If any plaintiff were successful in obtaining an injunction prohibiting Busey or CrossFirst defendants from completing the Merger, the Bank Merger, or any of the other transactions contemplated by the Merger Agreement, then such injunction may delay or prevent the effectiveness of the Merger and could result in significant costs to Busey and/or CrossFirst, including any cost associated with the indemnification of directors and officers of each company. Busey may incur costs in connection with the defense or settlement of any stockholder or stockholder lawsuits filed in connection with the Merger. Such litigation could have an adverse effect on the financial condition and results of operations of Busey and could prevent or delay the completion of the Merger.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES, USE OF PROCEEDS, AND ISSUER PURCHASES OF EQUITY SECURITIES

### STOCK REPURCHASE PLAN

On February 3, 2015, Busey's board of directors authorized the Company to repurchase up to an aggregate of 666,667 shares of its common stock. The repurchase plan has no expiration date, and has been amended to increase the number of shares available for repurchase as follows:

- On May 22, 2019, Busey's board of directors approved an amendment to increase the authorized shares under the repurchase plan by 1,000,000 shares.
- On February 5, 2020, Busey's board of directors approved an amendment to increase the authorized shares under the repurchase plan by an additional 2,000,000 shares.
- On May 24, 2023, Busey's board of directors approved an amendment to increase the authorized shares under the repurchase plan by an additional 2,000,000 shares.

During the third quarter of 2024, Busey purchased no shares under the repurchase plan. As of September 30, 2024, the Company had 1,919,275 shares that may still be purchased under the plan.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

### **ITEM 4. MINE SAFETY DISCLOSURES**

Not Applicable.

### **ITEM 5. OTHER INFORMATION**

During the three months ended September 30, 2024, none of Busey's directors or executive officers adopted or terminated any contract, instruction, or written plan for the purchase or sale of Company securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any non-Rule 10b5-1 trading arrangement.

### **ITEM 6. EXHIBITS**

		Incorporated herein by reference						
Exhibit Number	Description of Exhibit	Filing Entity1 (File No.)	Form	Exhibit	Filing Date	Filed Herewith		
2.1	Agreement and Plan of Merger, dated August 26, 2024, by and between First Busey Corporation and CrossFirst Bankshares, Inc.	BUSE (000-15950)	8-K	2.1	08/27/2024			
10.1	Letter Agreement, dated August 26, 2024, by and between First Busey Corporation and Van A. Dukeman	BUSE (000-15950)	8-K	10.1	08/27/2024			
31.1	<u>Certification of Principal Executive Officer,</u> pursuant to Rule 13a-14(a) and Rule 15d- 14(a)					Х		
31.2	<u>Certification of Principal Financial Officer,</u> pursuant to Rule 13a-14(a) and Rule 15d- 14(a)					Х		
32.1	<u>Certification pursuant to 18 U.S.C.</u> <u>Section 1350, as adopted pursuant to</u> <u>Section 906 of the Sarbanes-Oxley Act of</u> <u>2002, from First Busey's Chief Executive</u> <u>Officer</u>					Х		
32.2	<u>Certification pursuant to 18 U.S.C.</u> <u>Section 1350, as adopted pursuant to</u> <u>Section 906 of the Sarbanes-Oxley Act of</u> <u>2002, from First Busey's Chief Financial</u> <u>Officer</u>					Х		
101.INS	iXBRL Instance Document							
101.SCH	iXBRL Taxonomy Extension Schema							
101.CAL	iXBRL Taxonomy Extension Calculation Linkbase							
101.LAB	iXBRL Taxonomy Extension Label Linkbase							
101.PRE	iXBRL Taxonomy Extension Presentation Linkbase							
101.DEF	iXBRL Taxonomy Extension Definition Linkbase							

Exhibit Number		Incorporated herein by reference				
	Description of Exhibit	Filing Entity1 (File No.)	Form	Exhibit	Filing Date	Filed Herewith
104	Cover Page Interactive Data File (formatted as inline XBRL with applicable taxonomy extension information contained in Exhibits 101)					

### SIGNATURES

Pursuant to the requirements of the Exchange Act, the Registrant has duly caused this report to be signed on its behalf by the undersigned, as of November 5, 2024, thereunto duly authorized.

# **FIRST BUSEY CORPORATION** (Registrant)

- registraticy
- By: /s/ VAN A. DUKEMAN Van A. Dukeman Chairman and Chief Executive Officer
- (Principal Executive Officer) By: /s/ JEFFREY D. JONES
  - Jeffrey D. Jones Chief Financial Officer (Principal Financial Officer)
- By: /s/ SCOTT A. PHILLIPS

Scott A. Phillips Corporate Controller and Principal Accounting Officer (Principal Accounting Officer)

#### **CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER**

- I, Van A. Dukeman, Chairman and Chief Executive Officer of First Busey Corporation, certify that:
- 1) I have reviewed this Quarterly Report on Form 10-Q of First Busey Corporation;
- 2) Based on my knowledge, this Quarterly Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report;
- Based on my knowledge, the Financial Statements, and other financial information included in this Quarterly Report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this Quarterly Report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Quarterly Report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Financial Statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this Quarterly Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Quarterly Report based on such evaluation; and
  - d) disclosed in this Quarterly Report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

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/s/ VAN A. DUKEMAN

Van A. Dukeman Chairman and Chief Executive Officer

Date: November 5, 2024

#### **CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER**

- I, Jeffrey D. Jones, Chief Financial Officer of First Busey Corporation, certify that:
- 1) I have reviewed this Quarterly Report on Form 10-Q of First Busey Corporation;
- 2) Based on my knowledge, this Quarterly Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report;
- Based on my knowledge, the Financial Statements, and other financial information included in this Quarterly Report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this Quarterly Report;
- 4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Quarterly Report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Financial Statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this Quarterly Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Quarterly Report based on such evaluation; and
  - d) disclosed in this Quarterly Report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

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/s/ JEFFREY D. JONES Jeffrey D. Jones Chief Financial Officer

Date: November 5, 2024

The following certification is provided by the undersigned Chief Executive Officer of First Busey Corporation on the basis of such officer's knowledge and belief for the sole purpose of complying with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

#### CERTIFICATION

I hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the accompanying Quarterly Report of First Busey Corporation on Form 10-Q for the quarter ended September 30, 2024, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in such Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of First Busey Corporation as of and for the periods covered by the Quarterly Report.

/s/ VAN A. DUKEMAN Van A. Dukeman Chairman and Chief Executive Officer

Date: November 5, 2024

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The following certification is provided by the undersigned Chief Financial Officer of First Busey Corporation on the basis of such officer's knowledge and belief for the sole purpose of complying with 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

#### CERTIFICATION

I hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the accompanying Quarterly Report of First Busey Corporation on Form 10-Q for the quarter ended September 30, 2024, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in such Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of First Busey Corporation as of and for the periods covered by the Quarterly Report.

/s/ JEFFREY D. JONES

Jeffrey D. Jones Chief Financial Officer

Date: November 5, 2024

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