FIRST BUSEY CORPORATION
(Exact name of registrant as specified in its Charter)

## Nevada

(State or other jurisdiction of incorporation or organization)

201 W. Main St.
Urbana, Illinois

37-1078406
I.R.S. Employer Identification No.) 61801
(Zip Code)

Registrant's telephone number, including area code: (217) 365-4556

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
$\qquad$

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the practicable date.

## Class

Class A Common Stock, without par value Class B Common Stock, without par value

Outstanding at May 12, 1997
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5,788,578
1,125,000

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

FIRST BUSEY CORPORATION and Subsidiaries

## CONSOLIDATED BALANCE SHEETS

(Unaudited)

|  | March 31, 1997 <br> (Dollars in | December 31, 1996 thousands) |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and due from banks | \$37,109 | \$33,738 |
| Federal funds sold | 10,800 | 0 |
| Securities held to maturity (fair value 1997, \$51,680; 1996, \$55,800) | 51,347 | 55,107 |
| Securities available for sale (amort. cost 1997, \$168,407; 1996, \$166,189) | 172,300 | 171,243 |
| Loans (net of unearned interest) | 560,492 | 569,500 |
| Allowance for loan losses | $(6,329)$ | $(6,131)$ |
| Net loans | \$554,163 | \$563, 369 |
| Premises and equipment | 22,280 | 21,588 |
| Other assets | 18,925 | 19,873 |
| Total assets | \$866,924 | \$864,918 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| LIABILITIES |  |  |
| Deposits: |  |  |
| Non-interest bearing | 76,364 | 78,077 |
| Interest bearing | 692,885 | 688,850 |
| Total deposits | \$769, 249 | \$766,927 |
| Short-term borrowings | 6,500 | 14,405 |
| Long-term debt | 10,000 | 5,000 |
| Other liabilities | 6,616 | 5,169 |
| Total liabilities | \$792, 365 | \$791, 501 |
| Stockholders' Equity |  |  |
| Preferred stock | \$ | \$ |
| Common stock | 6,291 | 6,291 |
| Surplus | 20,367 | 20,594 |
| Retained earnings | 48,651 | 47,402 |
| Unrealized gain (loss) on securities available for sale, net | 2,530 | 3,285 |
| Total stockholders' equity before treasury stock, unearned ESOP shares and deferred compensation for stock grants | \$77,839 | \$77,572 |
| Treasury stock, at cost | $(2,635)$ | $(3,489)$ |
| Unearned ESOP shares and deferred compensation for stock grant | (645) | (666) |
| Total stockholders' equity | \$74,559 | 73,417 |
| Total liabilities and stockholders' equity | \$866, 924 | 864,918 |
| Class A Common Shares outstanding at period end | 5,792,933 | 5,721,712 |
| Class B Common Shares outstanding at period end | 1,125, 000 | 1,125, 000 |

FIRST BUSEY CORPORATION and Subsidiaries

## CONSOLIDATED BALANCE SHEETS

(Unaudited)

March 31, 1997 March 31, 1996
(Dollars in thousands)
ASSETS
Cash and due from banks
Federal funds sold
Securities held to maturity (fair value 1997 \$51,680; 1996 \$66,594)
Securities available for sale (amort. cost 1997 \$168,407; 1996 \$211,830)
Trading securities at fair value
Loans (net of unearned interest)
Allowance for loan losses

Net loans
Premises and equipment
Other assets
Total assets
LIABILITIES AND STOCKHOLDERS' EQUITY
LIABILITIES

Deposits:
Non-interest bearing
Interest bearing
Total deposits
Short-term borrowings
Long-term debt
Other liabilities
Total liabilities

STOCKHOLDERS' EQUITY
Preferred stock
Common stock
Surplus
\$76, 364
692,885
\$769, 249
6,500
10,000
6,616
---------
$\$ 792,365$
28,823
5,000
5,938
--------
$\$ 795,647$
.---------

Retained earnings


1997
(Dollars in thousands, except per share amounts)

| \$12,008 | \$ 10,603 |
| :---: | :---: |
| 2,641 | 3,531 |
| 500 | 511 |
| 28 | 33 |
| 100 | 322 |
| \$15, 277 | \$ 15,000 |
| \$7,150 | \$7,129 |
| 132 | 361 |
| 101 | 69 |
| \$7,383 | \$7,559 |
| \$7,894 | \$7,441 |
| 200 | 150 |
| \$7,694 | \$7,291 |


| \$775 | \$616 |
| :---: | :---: |
| 287 | 205 |
| 720 | 699 |
| 270 | 201 |
| 99 | 1 |
| 1 | (88) |
| 35 | 48 |
| 269 | 257 |
| 2,456 | \$1,939 |



# FIRST BUSEY CORPORATION and Subsidiaries <br> CONSOLIDATED STATEMENTS OF CASH FLOWS <br> For the Three Months Ended March 31, 1997 and 1996 <br> (Unaudited) 

CASH FLOWS FROM OPERATING ACTIVITIES
Net income
Adjustments to reconcile net income to net cash provided by operating activities:
Depreciation and amortization
Provision for loan losses
Increase in deferred income taxes
Amortization of investment security discounts
(Gain) on sales of investment securities, net
Proceeds from sales of pooled loans
Loans originated for sale
Gain on sale of pooled loans
Change in assets and liabilities:
Decrease in other assets
Increase in accrued expenses
(Decrease) in interest payable
Increase in income taxes payable
Net cash provided by operating activities
CASH FLOWS FROM INVESTING ACTIVITIES
Proceeds from sales of securities classified available for sale
Proceeds from maturities of securities classified available for sale
Proceeds from maturities of securities classified held to maturity
Purchase of securities classified available for sale
Purchase of securities classified held to maturity
Increase in federal funds sold
(Increase) decrease in loans
Purchases of premises and equipment
Net cash (used in) investing activities
CASH FLOWS FROM FINANCING ACTIVITIES
Net (decrease) in certificates of deposit
Net increase in demand, money market and saving deposits
Cash dividends paid
Purchase of treasury stock
Proceeds from sale of treasury stock
Proceeds from long-term borrowings
Principal payments on short-term borrowings
Net increase (decrease) in federal funds purchased,
repurchase agreements and Federal Reserve discount borrowings
Net cash provided by (used in) financing activities
Net increase (decrease) in cash and cash equivalents Cash and due from banks, beginning

Cash and due from banks, ending

| 1997 | 1996 |
| :---: | :---: |
| (Dollars in | usands) |
| \$2,408 | \$2,191 |
| 829 | 825 |
| 200 | 150 |
| 10 | 10 |
| (131) | (606) |
| (99) | (1) |
| 5,180 | 4,508 |
| $(4,973)$ | $(3,597)$ |
| (35) | (48) |
| 1,015 | 1,204 |
| 564 | (49) |
| (90) | (126) |
| 973 | 796 |
| \$5,851 | \$5,257 |
| \$1,571 | \$4,954 |
| 37,325 | 215,624 |
| 4,079 | 12,090 |
| $(40,903)$ | $(215,634)$ |
| (300) | $(16,521)$ |
| $(10,800)$ | $(12,350)$ |
| 8,834 | $(7,927)$ |
| $(1,171)$ | (38) |
| $(\$ 1,365)$ | (\$19, 802) |
| (\$844) | (\$108) |
| 3,166 | 11,097 |
| $(1,159)$ | $(1,119)$ |
| (177) | (318) |
| 804 | 34 |
| 5,000 | 0 |
| $(1,500)$ | (500) |
| $(6,405)$ | 7,649 |
| (\$1,115) | \$16,735 |
| \$3,371 | \$2,190 |
| 33,738 | 39,358 |
| \$37,109 | \$41, 548 |

## NOTE 1: INTERIM FINANCIAL STATEMENTS

The consolidated interim financial statements of First Busey Corporation and Subsidiaries are unaudited, but in the opinion of management reflect all necessary adjustments, consisting only of normal recurring accruals, for a fair presentation of results as of the dates and for the periods covered by the financial statements. The results for the interim periods are not necessarily indicative of the results of operations that may be expected for the fiscal year.

NOTE 2: LOANS
The major classifications of loans at March 31, 1997 and December 31, 1996 were as follows:

March 31, 1997 December 31, 1996
(Dollars in thousands)

## Commercial

| \$59, 621 | \$62, 065 |
| :---: | :---: |
| 25,970 | 26,184 |
| 11,037 | 11,468 |
| 214,307 | 207,946 |
| 72,516 | 74,245 |
| 125,649 | 131,350 |
| 39, 096 | 39,707 |
| 12,297 | 16,537 |
| \$560, 493 | 569,502 |

Less:
Unearned interest
Real estate construction
Real estate - farmland
Real estate - 1-4 family residential mortgage
Real estate - multifamily mortgage
Real estate - non-farm nonresidential mortgage Installment
Agricultural
\$560,493 569,502

Less:
Allowance for loan losses
Net loans

1 2


| 6,329 | 6,131 |
| :---: | :---: |
| \$554, 163 | \$563, 369 |

The real estate-mortgage category includes loans held for sale with carrying values of $\$ 1,275,000$ at March 31, 1997 and $\$ 1,447,000$ at December 31, 1996; these loans had fair market values of $\$ 1,276,000$ and $\$ 1,457,000$, respectively.

NOTE 3: INCOME PER SHARE
Net income per common share has been computed as follows:

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 1997 | 1996 |
| Net income | \$2,408, 000 | \$2,191, 000 |
| Shares: |  |  |
| Weighted average common shares outstanding | 6,911,371 | 6,805,560 |
| Dilutive effect of outstanding options, as determined by the application of the treasury stock method | 99,847 | 107,660 |
| Weighted average common shares outstanding, as adjusted | 7,011,218 | 6,913,220 |
| Net income per share of common stock and stock equivalents: | \$0.34 | \$0.32 |

NOTE 4: SUPPLEMENTAL CASH FLOW DISCLOSURES FOR THE THREE MONTHS ENDED MARCH 31, 1997 AND 1996.
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$$
\begin{array}{r}
\$ 7,473 \\
========= \\
\$ 12 \\
=========
\end{array}
$$

$$
\begin{array}{r}
\$ 7,685 \\
========= \\
\text { \$0 } \\
==========
\end{array}
$$



ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of the financial condition of First Busey Corporation and Subsidiaries ("Corporation") at March 31, 1997 (unaudited) when compared with December 31, 1996 and the results of operations for the three months ended March 31, 1997 and 1996 (unaudited). This discussion and analysis should be read in conjunction with the Corporation's consolidated financial statements and notes thereto appearing elsewhere in this quarterly report.

FINANCIAL CONDITION AT MARCH 31, 1997 AS COMPARED TO DECEMBER 31, 1996
Total assets increased \$2,006,000, or $0.2 \%$, to $\$ 866,924,000$ at March 31, 1997 from \$864,918,000 at December 31, 1996.

Securities held to maturity decreased $\$ 3,760,000$, or $6.8 \%$, to $\$ 51,347,000$ at March 31, 1997 from $\$ 55,107,000$ at December 31, 1996. Securities available for sale increased \$1,057,000, or $0.6 \%$, to $\$ 172,300,000$ at March 31, 1997 from \$171,243,000 at December 31, 1996.

Loans decreased \$9,008,000 or 1.6\%, to \$560,492,000 at March 31, 1997 from $\$ 569,500,000$ at December 31, 1996, primarily due to decreases in multifamily and non-farm nonresidential mortgage loans that exceeded the increases in other loan categories.

Total deposits increased \$2,322,000, or $0.3 \%$, to $\$ 769,249,000$ at March 31, 1997 from \$766,927,000 at December 31, 1996. Non-interest bearing deposits decreased $2.2 \%$ to $\$ 76,364,000$ at March 31, 1997 from \$78,077,000 at December 31, 1996. Interest bearing deposits increased $0.6 \%$ to $\$ 692,885,000$ at March 31, 1997 from $\$ 688,850,000$ at December 31, 1996. Short-term borrowings decreased \$7,905,000, or $54.9 \%$, to $\$ 6,500,000$ at March 31,1997 , as compared to $\$ 14,405,000$ at December 31, 1996. This was due primarily to a decrease in federal funds purchased.

In the first three months of 1997, the Corporation repurchased 7,879 shares of its Class A stock at an aggregate cost of $\$ 177,000$. The Corporation is purchasing shares for the treasury as they become available in order to meet future issuance requirements of previously granted non-qualified stock options. As of March 31, 1997, 4,500 of the 58,500 options which became exercisable on January 1, 1995 (and expire December 31, 1997) have not yet been exercised and 54,341 of the 133,441 options which became exercisable on January 1, 1997 (and expire December 31, 1999) have not yet been exercised.

The following table sets forth the components of non-performing assets and past due loans.

December 31,1996
(Dollars in thousands)
\$-- \$-
1,291
1,002
$\begin{array}{rr}-- & -- \\ 760 & 805\end{array}$
5
1
\$2, 056
=================
0.24\%
=================

\$1, 808
==================
$0.21 \%$
==================
0.32\%

The ratio of non-performing assets to loans plus non-performing assets increased to $0.37 \%$ at March 31, 1997 from 0.32 \% at December 31, 1996. This was due to increases in the balance of loans 90 days past due and still accruing, offset partly by a decrease in other real estate owned. The balance of loans outstanding decreased during the period, while the balance of non-performing assets increased, thereby causing a further increase in the percentage of nonperforming assets.

Net income for the three months ended March 31, 1997 increased 9.9\% to
$\$ 2,408,000$ as compared to $\$ 2,191,000$ for the comparable period in 1996.
Earnings per share increased $6.3 \%$ to $\$ .34$ at March 31, 1997 as compared to $\$ .32$ for the same period in 1996.

Operating earnings, which exclude security gains (losses) and the related tax expense (benefit), were $\$ 2,343,000$, or $\$ .33$ per share for the three months ended March 31, 1997, as compared to $\$ 2,190,000$, or $\$ .32$ per share for the same period in 1996.

The Corporation's return on average assets was $1.13 \%$ for the three months ended March 31, 1997, as compared to $1.03 \%$ achieved for the comparable period in 1996. The return on average assets from operations of $1.10 \%$ for the three months ended March 31, 1997 was an improvement over the $1.03 \%$ achieved in the comparable period of 1996.

Net interest margin, the Corporation's net interest income expressed as a percentage of average earning assets stated on a fully taxable equivalent basis, was 4.22\% for the three months ended March 31, 1997, as compared to 3.96\% for the same period in 1996. The net interest margin expressed as a percentage of average total assets, also on a fully taxable equivalent basis, was $3.85 \%$ for the three months ended March 31, 1997, compared to $3.65 \%$ for the same period in 1996. The increase in the net interest margin reflects the increase in interest income the Corporation experienced due to increasing the average balance of loans by $\$ 79.6$ million in the current period over the same period last year.

During the three months ended March 31, 1997, the Corporation recognized security gains of approximately \$65,000, after income taxes, representing 2.7\% of net income. During the same period in 1996, security gains of approximately $\$ 1,000$ after income taxes, were recognized, representing an insignificant portion of net income.

## INTEREST INCOME

Interest income, on a tax equivalent basis, for the three months ended March 31, 1997 increased $1.8 \%$ to $\$ 15,625,000$ from $\$ 15,344,000$ for the comparable period in 1996. The increase in interest income resulted from an increase in average earning assets of $\$ 4,706,000$ for the period ended March 31, 1997, an increase of $0.6 \%$ from the 1996 level of average earning assets. The average yield on interest earning assets increased 18 basis points for the three months ended March 31, 1997 as compared to the same period in 1996, as investment security proceeds were reinvested in loans.

## INTEREST EXPENSE

Total interest expense decreased 2.3\% for the three months ended March 31, 1997 as compared to the prior year period. This decrease resulted in large part from a $\$ 10,036,000$ decrease in the average balance of money market deposits and a $\$ 17,211,000$ decrease in the average balance of short-term borrowings, for the three months ended March 31, 1997, as compared to the same period in 1996

The provision for loan losses of $\$ 200,000$ for the three months ended March 31, 1997 is $\$ 50,000$ more than the provision for the comparable period in 1996. The provision and the low level of net charge-offs for the period resulted in the reserve representing 1.13\% of total loans on March 31, 1997, a slight increase from the $1.08 \%$ at December 31, 1996. The adequacy of the reserve for loan losses is consistent with management's consideration of the composition of the portfolio, recent credit quality experience, and prevailing economic conditions.

Within the last three years, the Corporation has rapidly grown its installment loan portfolio through dealer paper, installment car loans originated by dealers at the time of sale. It is possible that a future weakening in the economic cycle could adversely affect the quality of these loans and resultant chargeoffs may necessitate larger loan loss provisions.

## OTHER INCOME, OTHER EXPENSE AND INCOME TAXES

Total other income, excluding security transactions, increased $26.7 \%$ for the three months ended March 31, 1997 as compared to the same period in 1996. This was a combination of increased trust revenue, commissions and brokers fees, other service charges and fees, securities gains and trading security gains. Gains of $\$ 35,000$ were recognized on the sale of $\$ 5,145,000$ of pooled loans for the three months ended March 31, 1997 as compared to gains of $\$ 48,000$ on the sale of $\$ 4,460,000$ of pooled loans in the prior year period.

Management anticipates continued sales from the current mortgage loan production of the Corporation if mortgage loan originations allow and the sales of the loans are necessary to maintain the asset/liability structure that the Corporation is trying to effect. The Corporation may realize gains and/or losses on these sales dependent upon interest rate movements and upon how receptive the debt markets are to mortgage backed securities.

Total other expense increased $9.6 \%$ or $\$ 589,000$ for the three months ended March 31, 1997 as compared to the same period in 1996.

Salaries and wages expense increased $\$ 153,000$ or $5.4 \%$ and employee benefits expense increased $\$ 105,000$ or $18.5 \%$ for the three months ended March 31, 1997, as compared to the same period last year. The Corporation had 390 and 375 full-time-equivalent employees as of March 31, 1997 and 1996, respectively. occupancy and furniture and equipment expenses increased $15.4 \%$ to $\$ 995,000$ for the three months ended March 31, 1997 from \$862,000 in the prior year period. Data processing expense increased $\$ 23,000$ or $6.8 \%$ to $\$ 359,000$ for the three months ended March 31, 1997 from the prior year period. Foreclosed property write-downs and expenses were $\$ 4,000$ for the three months ended March 31, 1996; there were no foreclosed property write-downs and expenses in 1997.

The Corporation's net overhead expense, total non-interest expense less noninterest income divided by average assets, increased to $2.05 \%$ for the three months ended March 31,1997 from $1.93 \%$ in the prior year period as a result of the income and expense items described above.

The Corporation's efficiency ratio is defined as operating expenses divided by net revenue. (More specifically it is defined as non interest expense expressed as a percentage of the sum of tax equivalent net interest income and non interest income, excluding security gains). The consolidated efficiency ratio for the three months ended March 31, 1997 was $63.6 \%$ as compared to $63.4 \%$ for the prior year period. When the gains on the sales of pooled loans are excluded, these ratios are $63.8 \%$ and $63.6 \%$, respectively. The change in the current year efficiency ratio is due to the income and expense items noted above.

Income taxes for the three months ended March 31, 1997 increased to \$1,000,000 as compared to $\$ 886,000$ for the comparable period in 1996 due to the higher level of pre-tax income. As a percent of income before taxes, the provision for income taxes increased to $29.3 \%$ for the three months ended March 31, 1997 from 28.8\% for the same period in 1996.

Liquidity is the availability of funds to meet all present and future financial obligations arising in the daily operations of the business at a minimal cost. These financial obligations consist of needs for funds to meet extensions of credit, deposit withdrawals and debt servicing.

The sources of short-term liquidity utilized by the Corporation consist of nonreinvested asset maturities, deposits and capital funds. Additional liquidity is provided by bank lines of credit, repurchase agreements and the ability to borrow from the Federal Reserve Bank. The Corporation does not deal in or use brokered deposits as a source of liquidity. The Corporation purchases federal funds as a service to its respondent banks, but does not rely upon these purchases for liquidity needs. The Corporation has an operating line with American National Bank and Trust Company of Chicago in the amount of \$10,000,000 with $\$ 3,500,000$ available as of March 31, 1997. Long-term liquidity needs will be satisfied primarily through retention of capital funds.

The Corporation's dependence on large liabilities (defined as time deposits over $\$ 100,000$ and short-term borrowings) decreased to $9.1 \%$ at March 31, 1997 from $10.1 \%$ at December 31, 1996. This is the ratio of total large liabilities to total liabilities. This change was due to a $\$ 7,905,000$ decrease in short-term borrowings which resulted in a lower ratio of large liabilities to total liabilities.

## CAPITAL RESOURCES

Other than from the issuance of common stock, the Corporation's primary source of capital is retained net income. During the three months ended March 31, 1997, the Corporation earned $\$ 2,408,000$ and paid dividends of $\$ 1,159,000$ to stockholders, resulting in a retention of current earnings of \$1,249,000. The Corporation's dividend payout for the three months ended March 31, 1997 was 48.1\%. The Corporation's risk-based capital ratio was $13.20 \%$ and the leverage ratio was $7.43 \%$ as of March 31 1997, as compared to $12.48 \%$ and $7.14 \%$ respectively as of December 31, 1996. The Corporation and its bank subsidiary were well above all minimum required capital ratios as of March 31, 1997.

RATE SENSITIVE ASSETS AND LIABILITIES

Interest rate sensitivity is a measure of the volatility of the net interest margin as a consequence of changes in market rates. The rate-sensitivity chart shows the interval of time in which given volumes of rate-sensitive, earning assets and rate-sensitive, interest bearing liabilities would be responsive to changes in market interest rates based on their contractual maturities or terms for repricing. It is however, only a static, single-day depiction of the Corporation's rate sensitivity structure, which can be adjusted in response to changes in forecasted interest rates.

The following table sets forth the static rate-sensitivity analysis of the Corporation as of March 31, 1997

| 1-30 | 31-90 | 91-180 | 181 Days- | Over |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Days | Days | Days | 1 Year | 1 Year | Total |

(Dollars in thousands)

Federal funds sold
Investment securities
U.S. Governments

Obligations of states and political subdivisions Other securities
Loans (net of unearned int.)
Total rate-sensitive assets
Interest bearing transaction deposits
Savings deposits
Money market deposits
Time deposits
Short-term borrowings:
Federal funds purchased \& repurchase agreements Other
Long-term debt
Total rate-sensitive
liabilities
Rate-sensitive assets less rate-sensitive liabilities

## Cumulative Gap

Cumulative amounts as a percentage of total rate-sensitive assets

Cumulative ratio

| \$10,800 | \$0 | \$0 | \$0 | \$0 | \$10, 800 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 15,207 | 22,820 | 16,024 | 47,748 | 65, 097 | 166,896 |
| 250 | 857 | 104 | 6,433 | 29,350 | 36,994 |
| 2,230 | 58 | 87 | 768 | 16,614 | 19,757 |
| 150,568 | 28,065 | 44,757 | 64,556 | 272,546 | 560,492 |
| \$179, 055 | \$51, 800 | \$60, 972 | \$119, 505 | \$383, 607 | \$794,939 |
| \$145, 361 | \$0 | \$0 | \$0 | \$0 | \$145, 361 |
| 85,241 | 0 | 0 | 0 | 0 | 85, 241 |
| 116,265 | 0 | 0 | 0 | 0 | 116,265 |
| 33,092 | 49,759 | 69,137 | 78,943 | 115,087 | 346,018 |


| 0 | 0 | 0 | 0 | 0 | 0 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 0 | 0 | 6,500 | 0 | 0 | 6,500 |
| 0 | 0 | 0 | 0 | 10,000 | 10,000 |


| \$379,959 | \$49,759 | \$75,637 | \$78,943 | \$125, 087 | \$709,385 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (\$200, 904) | \$2, 041 | (\$14, 665) | \$40,562 | \$258, 520 | \$85,554 |
| (\$200, 904) | (\$198, 863 ) | (\$213,528) | (\$172,966) | \$85, 554 |  |


| -25.27\% | -25.02\% | -26.86\% | -21.76\% | 10.76\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0.47X | 0.54X | 0.58 X | 0.70 X | 1.12X | 1.12X |

The foregoing table shows a negative (liability sensitive) rate-sensitivity gap of $\$ 200.9$ million in the $1-30$ day repricing category. The gap beyond 30 days, through 180 days, becomes slightly more liability sensitive as rate-sensitive assets that reprice in those time periods are slightly less in volume than ratesensitive liabilities that are subject to repricing in the same respective time periods. The gap beyond 180 days become less liability sensitive as ratesensitive assets that reprice after 180 days become greater in volume than ratesensitive liabilities that are subject to repricing in the same respective time periods. The composition of the gap structure at March 31, 1997 will benefit the Corporation more if interest rates fall during the next 180 days by allowing the net interest margin to grow as liability rates would reprice more quickly than rates on interest rate-sensitive assets. After 180 days, a rate increase would benefit the Corporation because the volume of rate-sensitive assets repricing would exceed the volume of rate-sensitive liabilities that would be repricing.

| 1997 |  |  | 1996 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average | Income/ | Yield | Average | Income/ | Yield/ |
| Balance | Expense | Rate | Balance | Expense | Rate |

(Dollars in thousands)

| ASSETS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold | \$7,680 | \$100 | 5.30\% | \$23,675 | \$321 | 5.45\% |
| Investment securities |  |  |  |  |  |  |
| U.S. Government obligations | 167,324 | 2,416 | 5.86\% | 222,235 | 3,227 | 5.82\% |
| Obligations of states and political |  |  |  |  |  |  |
| subdivisions (1) | 36,896 | 769 | 8.46\% | 37,165 | 786 | 8.48\% |
| Other securities | 20,427 | 253 | 5.01\% | 24,120 | 337 | 5.60\% |
| Loans (net of unearned interest) (1) (2) | 560,759 | 12,087 | 8.74\% | 481, 131 | 10,673 | 8.90\% |
| Total interest earning assets | \$793, 086 | \$15, 625 | 7.99\% | \$788, 326 | \$15, 344 | 7.81\% |
| Cash and due from banks | 38,497 |  |  | 34,654 |  |  |
| Premises and equipment | 21,939 |  |  | 21,619 |  |  |
| Reserve for possible loan losses | -6,248 |  |  | -5,506 |  |  |
| Other assets | 17,661 |  |  | 19,807 |  |  |
| Total Assets | \$864,935 |  |  | \$858, 900 |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| Interest bearing transaction deposits | 142,848 | 616 | 1.75\% | \$131, 895 | \$520 | 1.58\% |
| Savings deposits | 84,303 | 677 | 3.26\% | 76,919 | 601 | 3.13\% |
| Money market deposits | 121,455 | 1,115 | 3.72\% | 131,491 | 1,238 | 3.78\% |
| Time deposits | 348,931 | 4,741 | 5.51\% | 347,754 | 4,770 | 5.50\% |
| Short-term borrowings: |  |  |  |  |  |  |
| Federal funds purchased and repurchase agreements | 310 | 6 | 7.90\% | 15,771 | 201 | 5.11\% |
| Other | 7,250 | 127 | 7.08\% | 9,000 | 160 | 7.14\% |
| Long-term debt | 7,167 | 101 | 5.73\% | 5,000 | 69 | 5.54\% |
| Total interest bearing liabilities | \$712, 264 | \$7,383 | 4.20\% | \$717, 830 | \$7,559 | 4.23\% |
| Net interest spread |  |  | 3.79\% |  |  | 3.58\% |
| Demand deposits | 72,657 |  |  | 67,328 |  |  |
| Other liabilities | 5,734 |  |  | 5,514 |  |  |
| Stockholders' equity | 74,280 |  |  | 68,228 |  |  |
| Total Liabilities and Stockholders' Equity | \$864,935 |  |  | \$858, 900 |  |  |
| Interest income / earning assets (1) | \$793, 086 | 15,625 | 7.99\% | \$788, 326 | \$15,344 | 7.81\% |
| Interest expense / earning assets | 793,086 | 7,383 | 3.77\% | 788,326 | 7,559 | 3.85\% |
| Net interest margin (1) |  | \$8,242 | 4.22\% |  | \$7,785 | 3.96\% |

(1) On a tax-equivalent basis, assuming a federal income tax rate of $35 \%$ for 1997 and 1996.
(2) Non-accrual loans have been included in average loans, net of unearned interest.

```
FIRST BUSEY CORPORATION and Subsidiaries
    CHANGES IN NET INTEREST INCOME
```

    QUARTERS ENDED MARCH 31, 1997 AND 1996
    
## Change due to (1)


Increase (decrease) in interest income:
Federal funds sold

| (\$209) | (\$12) | (\$221) |
| :---: | :---: | :---: |
| (793) | (18) | (811) |
| (6) | (11) | (17) |
| (48) | (36) | (84) |
| 1,706 | (292) | 1,414 |
| \$650 | (\$369) | \$281 |

Increase (decrease) in interest expense:
Interest bearing transaction deposits
Savings deposits

| $\$ 45$ | $\$ 51$ | $\$ 96$ |
| :---: | :---: | :---: |
| 59 | 17 | 76 |
| $(93)$ | $(30)$ | $(123)$ |
| 16 | $(45)$ | $(29)$ |
|  |  |  |
| $(424)$ | 229 | $(195)$ |
| $(31)$ | $(2)$ | $(33)$ |
| 31 | 1 | 32 |

Change in interest expense

Increase in net interest income (2)

| (\$397) | \$221 | (\$176) |
| :---: | :---: | :---: |
| \$1, 047 | (\$590) | \$457 |

(1) Changes due to both rate and volume have been allocated proportionally.
(2) On a tax-equivalent basis, assuming a federal income tax rate of $35 \%$ for 1997 and 1996.

ITEM 4:
The annual meeting of Stockholders of First Busey Corporation was held on April 16, 1997. At that meeting, the following matters were approved by the Stockholders:

1. Election of the following seventeen (17) directors to serve until the next annual meeting of stockholders:

| Joseph M. Ambrose | Samuel P. Banks |
| :--- | :--- |
| T. O. Dawson | Victor F. Feldman |
| Kenneth M. Hendren | Judith L. Ikenberry |
| E. Phillips Knox | P. David Kuhl |
| V. B. Leister, Jr. | Douglas C. Mills |
| Linda M. Mills | Robert C. Parker |
| John W. Pollard | David C. Thies |
| Edwin A. Scharlau II | Ben Snyder |
| Arthur R. Wyatt |  |

2. Ratification of the appointment of McGladrey \& Pullen, LLP as independent auditors for the fiscal year ending December 31, 1997.

| For: | $14,542,596$ | $(99.87 \%)$ |
| :--- | ---: | ---: |
| Against: | 1,682 | $(0.01 \%)$ |
| Abstain: | 17,029 | $(0.12 \%)$ |

ITEM 6: Exhibits and Reports on Form 8-K
(a) There were no reports on Form 8-K filed during the three months ending March 31, 1997.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused the report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST BUSEY CORPORATION
(Registrant)

By: //Scott L. Hendrie//

Scott L. Hendrie Senior Vice President and Chief Financial Officer Principal financial and accounting officer)

9
1,000

> DEC-31-1997
> MAR-31-1997
> 3-MOS
> 0
> 10, 800
> 172,300
> 51, 347
> 51,680
> 560,492
> 6,329
> 866,924
> 769,249
> 6,500
> 6,616
> 10, 000
> 0
> 0
> 6,291
> 68,268
> 866,924
> 1,075

