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## Section 1: 8-K (FORM 8K FBC)

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 8-K**  
Current Report

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **July 24, 2018**

# First Busey Corporation

(Exact name of registrant as specified in charter)

**Nevada**  
(State or other jurisdiction of incorporation)

**0-15950**  
(Commission File Number)

**37-1078406**  
(I.R.S. Employer Identification No.)

**100 W. University Ave.**  
**Champaign, Illinois 61820**  
(Address of principal executive offices) (Zip code)

**(217) 365-4544**  
(Registrant's telephone number, including area code)

**N/A**  
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02. Results of Operations and Financial Condition.**

On Tuesday, July 24, 2018, First Busey Corporation ("First Busey") issued a press release disclosing financial results for the quarter ended June 30, 2018. The press release is made part of this Form 8-K and is attached as Exhibit 99.1.

*The press release made a part of this Current Report on Form 8-K includes forward looking statements that are intended to be covered by the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward looking statements include but are not limited to comments with respect to the objectives and strategies, financial condition, results of operations and business of the Registrant.*

*These forward looking statements involve numerous assumptions, inherent risks and uncertainties, both general and specific, and the risk that predictions and other forward looking statements will not be achieved. First Busey cautions you not to place undue reliance on these forward looking statements as a number of important factors could cause actual future results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward looking statements.*

**Item 9.01. Financial Statements and Exhibits.**

**(d) Exhibits.**

99.1 [Press Release issued by the Company, dated July 24, 2018.](#)

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## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 24, 2018

**FIRST BUSEY CORPORATION**

By: /s/ Robin N. Elliott

Name: Robin N. Elliott

Title: Chief Operating Officer and Chief Financial Officer

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## Section 2: EX-99.1 (EXHIBIT 99.1)

July 24, 2018

**First Busey Announces 2018 Second Quarter Earnings**

Champaign, IL – (Nasdaq: BUSE)

*Message from our President & CEO*



100 W. UNIVERSITY AVE.  
CHAMPAIGN, IL 61820

WWW.BUSEY.COM

### **Positive advances in the second quarter of 2018 from the comparable quarter of the prior year:**

- *End of quarter total assets of \$7.776 billion, an increase of 40.6%*
- *Net income of \$24.9 million, an increase of 50.9%, and adjusted net income<sup>1</sup> of \$25.6 million, an increase of 53.4%*
- *Earnings per share of \$0.51 per diluted common share and adjusted earnings of \$0.52 per diluted common share*
  - *Net interest income of \$60.4 million, an increase of 42.5%*
  - *End of period portfolio loans at \$5.555 billion, an increase of 41.7%*
- *End of period non-interest bearing deposits at \$1.497 billion, an increase of 35.4%*

First Busey Corporation's (the "Company") net income for the second quarter of 2018 was \$24.9 million, or \$0.51 per diluted common share compared to net income of \$21.9 million, or \$0.45 per diluted common share, for the first quarter of 2018 and net income of \$16.5 million, or \$0.43 per diluted common share, for the second quarter of 2017. Adjusted net income<sup>1</sup> for the second quarter of 2018 was \$25.6 million, or \$0.52 per diluted common share compared to \$24.9 million, or \$0.51 per diluted common share, for the first quarter of 2018 and \$16.7 million, or \$0.43 per diluted common share, for the second quarter of 2017.

Year-to-date net income through June 30, 2018 was \$46.8 million, or \$0.95 per diluted common share, compared to net income of \$31.6 million, or \$0.82 per diluted common share, for the comparable period of 2017. Year-to-date adjusted net income<sup>1</sup> for the first six months of 2018 was \$50.5 million, or \$1.03 per diluted common share, compared to \$32.5 million or \$0.84 per diluted common share for 2017. The results were favorably impacted by the acquisition of First Community Financial Partners, Inc., the holding company of First Community Financial Bank ("First Community"), since the closing of the transaction on July 2, 2017, and Mid Illinois Bancorp, Inc., the holding company of South Side Trust & Savings Bank of Peoria ("South Side"), since the closing of the transaction on October 1, 2017.

For the second quarter of 2018, return on average assets and return on average tangible common equity were 1.30% and 15.59%, respectively, on a basis in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Based on adjusted net income<sup>1</sup>, return on average assets was 1.34% and return on average tangible common equity was 16.04% for the same period.

For the six months ended June 30, 2018, return on average assets was 1.23%, an increase from 1.20% for the same period of 2017. Based on adjusted net income<sup>1</sup>, return on average assets for the first six months of 2018 was 1.33% compared to 1.23% for the comparable period of 2017. Return on average tangible common equity was 14.90% for the first six months of 2018 compared to 13.30% for the same period of 2017. Return on average tangible common equity based on adjusted net income<sup>1</sup> was 16.08% for the first half of 2018 compared to 13.65% for the first half of 2017.

The Company views certain non-operating items including, but not limited to, acquisition-related and restructuring charges, as adjustments to net income. Non-operating adjustments for the second quarter of 2018 were expenses related to acquisitions, including \$0.8 million in fixed asset impairments and \$0.1 million of data processing conversion and other acquisition-related expenses. The reconciliation of non-GAAP measures (including adjusted net income, adjusted efficiency ratio, adjusted return on average assets, return on average tangible common equity, tangible book value and tangible book value per share), which the Company believes facilitates the assessment of its banking operations and peer comparability, is included in tabular form at the end of this release.

<sup>1</sup> Adjusted net income, a Non-GAAP financial measure. See "Non-GAAP Financial Information" below for reconciliation



Overall, we are pleased with our underlying operating performance in the second quarter. Second quarter 2018 net income of \$24.9 million, driven by revenue of \$83.0 million, was a 13.4% increase over net income of \$21.9 million in the first quarter of 2018. We continue to generate strong non-interest revenue at 27.3% of total revenue in the second quarter of 2018. Our net interest margin, adjusted for accretion and amortization, was 3.34% in the second quarter of 2018 compared to 3.32% for the first quarter of 2018. Further, we are realizing the efficiency of our recently completed acquisitions of First Community and South Side, as our efficiency ratio in the second quarter of 2018 decreased to 54.70% compared to 59.66% in the first quarter of 2018. On an adjusted basis<sup>1</sup>, our efficiency ratio decreased to 53.56% in the second quarter of 2018 compared to 55.41% in the first quarter of 2018.

On a linked quarter basis our balance sheet growth was flat. While our second quarter loan production was strong, it was offset by higher than projected payoffs. Total loans as of June 30, 2018 were \$5.555 billion compared to \$5.531 billion as of March 31, 2018. We remain committed to our focus on quality balance sheet growth and our credit metrics remain solid. Non-performing loans decreased to 0.47% of total portfolio loans as of June 30, 2018 compared to 0.61% as of March 31, 2018.

We are pleased to announce that we received a first-of-its-kind recognition of regional banks. *Forbes* and *Statista* have named the Company among the **2018 Best-In-State Banks** based solely on customer opinions. For the third consecutive year, the Company was honored to be named among the **Best Places to Work in Illinois** by the *Daily Herald Business Ledger* and *Best Companies Group*, and for the first time, in Missouri the Company received the **2018 Top Workplaces** award by the *St. Louis Post-Dispatch*. In addition, the Company was named among the **Best Companies to Work For in Florida** by *Florida Trend* and *Best Companies Group*. Busey also received the **Centennial Club** award in June 2018 from the *Illinois Bankers Association*, which recognizes financial institutions statewide that have reached and surpassed their 100th anniversary.

Busey takes pride in its culture and its commitment to the communities we serve. As we acknowledge our continued success and the positive forward momentum of the Company, we are grateful to you for allowing us the opportunity to serve you and your community.

/s/ Van A. Dukeman  
President & Chief Executive Officer  
First Busey Corporation

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**SELECTED FINANCIAL HIGHLIGHTS<sup>1</sup>**

*(dollars in thousands, except per share data)*

|  | As of and for the<br>Three Months Ended |                   |                      |                  | As of and for the<br>Six Months Ended |                  |
|--|---|-------------------|----------------------|------------------|---------------------------------------|------------------|
|  | June 30,<br>2018                        | March 31,<br>2018 | December 31,<br>2017 | June 30,<br>2017 | June 30,<br>2018                      | June 30,<br>2017 |
| <b>EARNINGS &amp; PER SHARE DATA</b>                       |   |                   |                      |                  |                                       |                  |
| Net income   | \$ 24,862                               | \$ 21,917         | \$ 12,293            | \$ 16,479        | \$ 46,779                             | \$ 31,649        |
| Revenue <sup>2</sup>                                       | 83,014                                  | 82,243            | 86,607               | 62,432           | 165,257                               | 123,602          |
| Diluted earnings per share                                 | 0.51                                    | 0.45              | 0.25                 | 0.43             | 0.95                                  | 0.82             |
| Cash dividends paid per share                              | 0.20                                    | 0.20              | 0.18                 | 0.18             | 0.40                                  | 0.36             |
| Net income by operating segment                            |   |                   |                      |                  |                                       |                  |
| Banking  | \$ 24,904                               | \$ 21,845         | \$ 16,158            | \$ 15,855        | \$ 46,749                             | \$ 30,604        |
| Remittance Processing                                      | 986                                     | 953               | 440                  | 508              | 1,939                                 | 1,062            |
| Wealth Management  | 2,288                                   | 2,764             | 1,469                | 1,675            | 5,052                                 | 3,523            |
| <b>AVERAGE BALANCES</b>                                    |   |                   |                      |                  |                                       |                  |
| Cash and cash equivalents                                  | \$ 218,239                              | \$ 227,055        | \$ 256,626           | \$ 258,521       | \$ 222,623                            | \$ 215,342       |
| Investment securities                                      | 1,308,203                               | 1,310,902         | 1,223,103            | 811,264          | 1,309,545                             | 810,759          |
| Loans held for sale  | 27,516                                  | 39,294            | 109,336              | 104,420          | 33,372                                | 121,546          |
| Portfolio loans  | 5,533,168                               | 5,507,860         | 5,457,077            | 3,892,327        | 5,520,584                             | 3,877,215        |
| Interest-earning assets                                    | 6,984,486                               | 6,976,383         | 6,932,750            | 4,990,573        | 6,980,457                             | 4,947,346        |
| Total assets   | 7,653,541                               | 7,663,899         | 7,632,019            | 5,361,074        | 7,658,691                             | 5,325,723        |
| Non-interest bearing deposits                              | 1,492,251                               | 1,497,136         | 1,516,233            | 1,091,696        | 1,494,680                             | 1,079,405        |
| Interest-bearing deposits                                  | 4,619,710                               | 4,568,160         | 4,434,492            | 3,258,334        | 4,594,078                             | 3,254,576        |
| Total deposits   | 6,111,961                               | 6,065,296         | 5,950,725            | 4,350,030        | 6,088,758                             | 4,333,981        |
| Securities sold under agreements to repurchase             | 234,282                                 | 258,049           | 294,389              | 176,721          | 246,100                               | 171,283          |
| Interest-bearing liabilities                               | 5,176,986                               | 5,175,228         | 5,126,815            | 3,628,312        | 5,176,113                             | 3,608,122        |
| Total liabilities  | 6,709,410                               | 6,730,137         | 6,699,840            | 4,756,186        | 6,719,716                             | 4,725,547        |
| Stockholders' common equity                                | 944,131                                 | 933,762           | 932,179              | 604,888          | 938,975                               | 600,176          |
| Tangible stockholders' common equity <sup>3</sup>          | 639,752                                 | 626,794           | 622,952              | 485,244          | 633,309                               | 479,927          |
| <b>PERFORMANCE RATIOS</b>                                  |   |                   |                      |                  |                                       |                  |
| Return on average assets <sup>4</sup>                      | 1.30%                                   | 1.16%             | 0.64%                | 1.23%            | 1.23%                                 | 1.20%            |
| Return on average common equity <sup>4</sup>               | 10.56%                                  | 9.52%             | 5.23%                | 10.93%           | 10.05%                                | 10.63%           |
| Return on average tangible common equity <sup>3,4</sup>    | 15.59%                                  | 14.18%            | 7.83%                | 13.62%           | 14.90%                                | 13.30%           |
| Net interest margin <sup>4,5</sup>                         | 3.51%                                   | 3.52%             | 3.68%                | 3.47%            | 3.51%                                 | 3.50%            |
| Efficiency ratio <sup>6</sup>                              | 54.70%                                  | 59.66%            | 58.69%               | 56.31%           | 57.17%                                | 57.56%           |
| Non-interest revenue as a % of total revenues <sup>2</sup> | 27.27%                                  | 27.34%            | 27.20%               | 32.14%           | 27.31%                                | 31.73%           |

<sup>1</sup>Results are unaudited

<sup>2</sup>Revenues consist of net interest income plus non-interest income, net of security gains and losses

<sup>3</sup>Average tangible stockholders' common equity is defined as average common equity less average goodwill and intangibles, see "Non-GAAP Financial Information" below for reconciliation

<sup>4</sup>Annualized, see "Non-GAAP Financial Information" below for reconciliation

<sup>5</sup>On a tax-equivalent basis, assuming an income tax rate of 26% for 2018 and 35% for 2017

<sup>6</sup>Net of security gains and losses and intangible expenses, see "Non-GAAP Financial Information" below for reconciliation

**Condensed Consolidated Balance Sheets<sup>1</sup>**

|   | As of               |                     |                         |                     |
|---|---------------------|---------------------|-------------------------|---------------------|
|   | June 30,<br>2018    | March 31,<br>2018   | December<br>31,<br>2017 | June 30,<br>2017    |
| <i>(dollars in thousands, except per share data)</i>          |                     |                     |                         |                     |
| <b>Assets</b>   |                     |                     |                         |                     |
| Cash and cash equivalents                                     | \$ 230,730          | \$ 367,525          | \$ 353,272              | \$ 294,100          |
| Investment securities   | 1,384,807           | 1,286,136           | 1,321,610               | 854,983             |
| Loans held for sale   | 33,974              | 29,034              | 94,848                  | 168,415             |
| Commercial loans  | 4,076,253           | 4,061,181           | 4,030,821               | 2,828,261           |
| Retail real estate and retail other loans                     | 1,479,034           | 1,470,272           | 1,488,679               | 1,092,203           |
| Portfolio loans   | \$ 5,555,287        | \$ 5,531,453        | \$ 5,519,500            | \$ 3,920,464        |
| Allowance for loan losses                                     | (53,305)            | (52,649)            | (53,582)                | (49,201)            |
| Premises and equipment  | 119,835             | 118,985             | 116,913                 | 79,498              |
| Goodwill and other intangibles                                | 303,407             | 304,897             | 308,073                 | 118,887             |
| Other assets  | 200,809             | 193,365             | 200,006                 | 144,221             |
| <b>Total assets</b>   | <b>\$ 7,775,544</b> | <b>\$ 7,778,746</b> | <b>\$ 7,860,640</b>     | <b>\$ 5,531,367</b> |
| <b>Liabilities &amp; Stockholders' Equity</b>                 |                     |                     |                         |                     |
| Non-interest bearing deposits                                 | \$ 1,496,671        | \$ 1,651,333        | \$ 1,597,421            | \$ 1,105,041        |
| Interest-bearing checking, savings, and money market deposits | 3,192,735           | 3,270,963           | 3,192,382               | 2,567,525           |
| Time deposits   | 1,474,506           | 1,408,878           | 1,336,162               | 721,646             |
| Total deposits  | \$ 6,163,912        | \$ 6,331,174        | \$ 6,125,965            | \$ 4,394,212        |
| Securities sold under agreements to repurchase                | 240,109             | 235,311             | 304,566                 | 178,597             |
| Short-term borrowings   | 150,000             | -                   | 220,000                 | 50,000              |
| Long-term debt  | 154,125             | 154,122             | 154,119                 | 178,373             |
| Junior subordinated debt owed to unconsolidated trusts        | 71,081              | 71,044              | 71,008                  | 70,938              |
| Other liabilities   | 39,135              | 44,949              | 49,979                  | 46,132              |
| <b>Total liabilities</b>                                      | <b>\$ 6,818,362</b> | <b>\$ 6,836,600</b> | <b>\$ 6,925,637</b>     | <b>\$ 4,918,252</b> |
| <b>Total stockholders' equity</b>                             | <b>\$ 957,182</b>   | <b>\$ 942,146</b>   | <b>\$ 935,003</b>       | <b>\$ 613,115</b>   |
| <b>Total liabilities &amp; stockholders' equity</b>           | <b>\$ 7,775,544</b> | <b>\$ 7,778,746</b> | <b>\$ 7,860,640</b>     | <b>\$ 5,531,367</b> |
| <b>Share Data</b>   |                     |                     |                         |                     |
| Book value per common share                                   | \$ 19.62            | \$ 19.34            | \$ 19.21                | \$ 16.03            |
| Tangible book value per common share <sup>2</sup>             | \$ 13.40            | \$ 13.09            | \$ 12.88                | \$ 12.92            |
| Ending number of common shares outstanding                    | 48,776              | 48,717              | 48,685                  | 38,248              |

<sup>1</sup> Results are unaudited except for amounts reported as of December 31, 2017

<sup>2</sup> Total common equity less goodwill and intangibles divided by shares outstanding as of period end, see "Non-GAAP Financial Information" below for reconciliation

**Condensed Consolidated Statements of Operations<sup>1</sup>**  
*(dollars in thousands, except per share data)*

|  | For the<br>Three Months Ended June<br>30, |                  | For the<br>Six Months Ended June<br>30, |                  |
|--|---|------------------|---|------------------|
|  | 2018                                      | 2017             | 2018                                    | 2017             |
| Interest and fees on loans held for sale and portfolio loans       | \$ 62,290                                 | \$ 41,236        | \$ 123,250                              | \$ 81,833        |
| Interest on investment securities                                  | 8,035                                     | 4,773            | 15,708                                  | 9,103            |
| <b>Total interest income</b>                                       | <b>\$ 70,325</b>                          | <b>\$ 46,009</b> | <b>\$ 138,958</b>                       | <b>\$ 90,936</b> |
| Interest on deposits   | 6,904                                     | 2,163            | 12,891                                  | 4,207            |
| Interest on short-term borrowings                                  | 829                                       | 231              | 1,646                                   | 401              |
| Interest on long-term debt   | 1,406                                     | 628              | 2,763                                   | 741              |
| Interest on junior subordinated debt owed to unconsolidated trusts | 814                                       | 621              | 1,529                                   | 1,208            |
| <b>Total interest expense</b>                                      | <b>\$ 9,953</b>                           | <b>\$ 3,643</b>  | <b>\$ 18,829</b>                        | <b>\$ 6,557</b>  |
| <b>Net interest income</b>   | <b>\$ 60,372</b>                          | <b>\$ 42,366</b> | <b>\$ 120,129</b>                       | <b>\$ 84,379</b> |
| Provision for loan losses  | 2,258                                     | 500              | 3,266                                   | 1,000            |
| <b>Net interest income after provision for loan losses</b>         | <b>\$ 58,114</b>                          | <b>\$ 41,866</b> | <b>\$ 116,863</b>                       | <b>\$ 83,379</b> |
| Trust fees   | 6,735                                     | 5,827            | 14,249                                  | 12,017           |
| Commissions and brokers' fees, net                                 | 883                                       | 751              | 1,979                                   | 1,473            |
| Fees for customer services   | 7,290                                     | 6,095            | 14,236                                  | 12,081           |
| Remittance processing  | 3,566                                     | 2,859            | 6,958                                   | 5,704            |
| Mortgage revenue   | 1,573                                     | 2,770            | 3,216                                   | 4,904            |
| Security gains (losses), net                                       | 160                                       | (4)              | 160                                     | 853              |
| Other  | 2,595                                     | 1,764            | 4,490                                   | 3,044            |
| <b>Total non-interest income</b>                                   | <b>\$ 22,802</b>                          | <b>\$ 20,062</b> | <b>\$ 45,288</b>                        | <b>\$ 40,076</b> |
| Salaries, wages and employee benefits                              | 25,472                                    | 20,061           | 54,291                                  | 41,951           |
| Net occupancy expense of premises                                  | 3,689                                     | 3,126            | 7,510                                   | 6,311            |
| Furniture and equipment expense                                    | 1,790                                     | 1,719            | 3,703                                   | 3,338            |
| Data processing  | 4,030                                     | 3,306            | 8,375                                   | 6,235            |
| Amortization of intangible assets                                  | 1,490                                     | 1,182            | 3,005                                   | 2,389            |
| Other  | 10,834                                    | 7,374            | 21,461                                  | 14,163           |
| <b>Total non-interest expense</b>                                  | <b>\$ 47,305</b>                          | <b>\$ 36,768</b> | <b>\$ 98,345</b>                        | <b>\$ 74,387</b> |
| Income before income taxes   | \$ 33,611                                 | \$ 25,160        | \$ 63,806                               | \$ 49,068        |
| Income taxes   | 8,749                                     | 8,681            | 17,027                                  | 17,419           |
| <b>Net income</b>  | <b>\$ 24,862</b>                          | <b>\$ 16,479</b> | <b>\$ 46,779</b>                        | <b>\$ 31,649</b> |
| <b>Per Share Data</b>  |   |                  |   |                  |
| Basic earnings per common share                                    | \$ 0.51                                   | \$ 0.43          | \$ 0.96                                 | \$ 0.83          |
| Diluted earnings per common share                                  | \$ 0.51                                   | \$ 0.43          | \$ 0.95                                 | \$ 0.82          |
| Diluted average common shares outstanding                          | 49,224                                    | 38,752           | 49,203                                  | 38,746           |

<sup>1</sup> Results are unaudited



**Balance Sheet Growth:** At June 30, 2018, portfolio loans were \$5.555 billion, an increase of \$23.8 million from \$5.531 billion as of March 31, 2018 and an increase of \$1.635 billion from the \$3.920 billion as of June 30, 2017. Second quarter 2018 commercial loan growth was \$15.1 million and retail growth was \$8.7 million over the first quarter of 2018. The balance of loans held for sale at June 30, 2018 was \$34.0 million compared to \$29.0 million at March 31, 2018 and \$168.4 million at June 30, 2017, reflecting the realignment of mortgage origination resources discussed below. Average portfolio loans increased 42.2% to \$5.533 billion for the second quarter of 2018 compared to \$3.892 billion for the second quarter of 2017, and increased 0.5% from the \$5.508 billion for the first quarter of 2017.

Average interest-earning assets for the three months ended June 30, 2018 increased to \$6.984 billion compared to \$6.976 billion for the three months ended March 31, 2018 and \$4.991 billion for the three months ended June 30, 2017. Average interest-earning assets for the first six months of 2018 increased to \$6.980 billion from \$4.947 billion in the same period of 2017, a 41.1% increase.

Total deposits were \$6.164 billion at June 30, 2018, a decrease from \$6.331 billion at March 31, 2018 but an increase of 40.3% from \$4.394 billion at June 30, 2017. The Company remains funded primarily through core deposits with significant market share in core Illinois markets.

**Net Interest Margin and Net Interest Income:** Net interest income of \$60.4 million in the second quarter of 2018 increased from \$59.8 million in the first quarter of 2018 and \$42.4 million in the second quarter of 2017. Net interest income for the first half of 2018 was \$120.1 million compared to \$84.4 million in the same period of 2017, a 42.4% increase. Net purchase accounting accretion and amortization included in interest income and interest expense was \$3.0 million for the second quarter of 2018, a decrease from \$3.4 million for the first quarter of 2018 and an increase from \$1.6 million for the second quarter of 2017. Net purchase accounting accretion and amortization included in interest income and interest expense for the first six months of 2018 was \$6.4 million and \$3.5 million for the same period of 2017.

Net interest margin decreased to 3.51% for the second quarter of 2018, compared to 3.52% for the first quarter of 2018 and an increase from 3.47% for the second quarter of 2017. Net of purchase accounting accretion and amortization, net interest margin for the second quarter of 2018 was 3.34%, an increase from 3.32% for the first quarter of 2018 and steady with the second quarter of 2017. Net interest margin for the first six months of 2018 was 3.51% compared to 3.50% for the first six months of 2017. Net of purchase accounting accretion and amortization, net interest margin for the first six months of 2018 was 3.33%, a decrease from 3.36% for the same period of 2017.

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**Asset Quality:** As of June 30, 2018, non-performing loans decreased to \$26.4 million, compared to \$33.6 million as of March 31, 2018, and increased from \$20.1 million as of June 30, 2017. Non-performing loans were 0.47% of total portfolio loans as of June 30, 2018, compared to 0.61% as of March 31, 2018 and 0.51% as of June 30, 2017.

The Company recorded net charge-offs of \$1.6 million for the second quarter of 2018, a decrease compared to \$1.9 million for the first quarter of 2018, and an increase compared to net recoveries of \$0.3 million for the second quarter of 2017. The allowance for loan loss as a percentage of portfolio loans was 0.96% at June 30, 2018 as compared to 0.95% at March 31, 2018 and 1.25% at June 30, 2017. As a result of acquisitions, the Company is holding acquired loans that are carried net of a fair value adjustment for credit and interest rate marks and are only included in the allowance calculation to the extent that the reserve requirement exceeds the fair value adjustment. The Company recorded provision for loan losses of \$2.3 million in the second quarter of 2018, compared to \$1.0 million in the first quarter of 2018 and \$0.5 million in the second quarter of 2017. The Company recorded provision for loan losses of \$3.3 million in the first six months of 2018 and \$1.0 million in the first six months of 2017.

**Asset Quality<sup>1</sup>**

|  | <b>As of and for the Three Months Ended</b> |                           |                                  |                          |
|--|---|---------------------------|----------------------------------|--------------------------|
|  | <b>June 30,<br/>2018</b>                    | <b>March 31,<br/>2018</b> | <b>December<br/>31,<br/>2017</b> | <b>June 30,<br/>2017</b> |
| <i>(dollars in thousands)</i>                                      |   |                           |                                  |                          |
| Portfolio loans  | \$5,555,287                                 | \$ 5,531,453              | \$ 5,519,500                     | \$ 3,920,464             |
| Non-performing loans   |   |                           |                                  |                          |
| Non-accrual loans  | 25,215                                      | 32,588                    | 24,624                           | 18,935                   |
| Loans 90+ days past due  | 1,142                                       | 995                       | 2,741                            | 1,123                    |
| Non-performing loans, segregated by geography                      |   |                           |                                  |                          |
| Illinois/ Indiana  | 21,534                                      | 28,743                    | 23,093                           | 16,655                   |
| Missouri   | 3,338                                       | 3,641                     | 2,964                            | 2,614                    |
| Florida  | 1,485                                       | 1,199                     | 1,308                            | 789                      |
| Loans 30-89 days past due  | 10,017                                      | 9,506                     | 12,897                           | 6,953                    |
| Other non-performing assets  | 3,694                                       | 1,001                     | 1,283                            | 480                      |
| Non-performing assets to portfolio loans and non-performing assets | 0.54%                                       | 0.63%                     | 0.52%                            | 0.52%                    |
| Allowance as a percentage of non-performing loans                  | 202.24%                                     | 156.77%                   | 195.80%                          | 245.29%                  |
| Allowance for loan losses to portfolio loans                       | 0.96%                                       | 0.95%                     | 0.97%                            | 1.25%                    |
| Net charge-offs (recoveries)                                       | \$ 1,602                                    | \$ 1,941                  | \$ 262                           | \$ (259)                 |
| Provision for loan losses  | 2,258                                       | 1,008                     | 2,809                            | 500                      |

<sup>1</sup> Results are unaudited except for amounts reported as of December 31, 2017

**Fee-based Businesses:** Revenues from trust fees, commissions and brokers' fees, and remittance processing activities represented 49.0% of the Company's non-interest income for the quarter ended June 30, 2018, providing a balance to revenue from traditional banking activities. Two of the Company's acquisitions, Pulaski Financial Corp. and First Community, had no legacy fee income in these businesses; therefore, the addition of these fee-based service offerings in these acquired bank markets is expected to continue providing attractive growth opportunities in future periods.

Trust fees and commissions and brokers' fees of \$7.6 million for the second quarter of 2018 decreased from \$8.6 million for the first quarter of 2018 and increased from \$6.6 million for the second quarter of 2017. Trust fees and commissions and brokers' fees increased to \$16.2 million for the first six months of 2018 compared to \$13.5 million for the first six months of 2017. Net income from the wealth management segment decreased to \$2.3 million for the second quarter of 2018 compared to \$2.8 million for the first quarter of 2018 and increased from \$1.7 million from the first quarter of 2017. Net income from the wealth management segment for the six months ended June 30, 2018 was \$5.1 million compared to \$3.5 million for the same period of 2017, a 43.4% increase. Market expansion resulting from the South Side acquisition and strong performance from Busey Ag Services, a wealth management division of Busey Bank, contributed to the year-to-date positive results. Busey Wealth Management ended the second quarter of 2018 with \$7.014 billion in assets under care, an increase from \$6.910 billion as of March 31, 2018 and \$5.600 billion as of June 30, 2017.

Remittance processing revenue, from the Company's subsidiary FirsTech, Inc., of \$3.6 million for the second quarter of 2018 increased 5.1%, from \$3.4 million for the first quarter of 2018 and 24.7% from \$2.9 million in the second quarter of 2017. Remittance processing revenue for the six months ended June 30, 2018 was \$7.0 million, an increase of 22.0%, compared to \$5.7 million during the same period of 2017. FirsTech's, the remittance processing segment's, net income was \$1.0 million for the second and first quarter of 2018, an increase from \$0.5 million for the second quarter of 2017. The positive 2018 results are a reflection of new customer activity and volume increases from existing customers.

Mortgage revenue of \$1.6 million in the second and first quarter of 2018 decreased from \$2.8 million for the second quarter of 2017, reflecting the realignment of mortgage origination resources to the Company's current markets through the sale of certain mortgage locations in the fourth quarter of 2017. Mortgage revenue for the first six months of 2018 was \$3.2 million, a decrease from \$4.9 million in the same period of 2017.

**Operating Efficiency:** The efficiency ratio, inclusive of acquisition and restructuring costs, of 54.70% for the quarter ended June 30, 2018 decreased from 59.66% for the quarter ended March 31, 2018 and 56.31% for the quarter ended June 30, 2017, as the company sees greater operating efficiencies from the recent integrations. The efficiency ratio for the first six months of 2018 was 57.17% compared to 57.56% for the first six months of 2017. The adjusted efficiency ratio<sup>2</sup> was 53.56% for the quarter ended June 30, 2018, 55.41% for the quarter ended March 31, 2018, and 55.76% for the quarter ended June 30, 2017. The Company remains consistently focused on expense discipline.

Specific areas of operating performance are as follows:

- Salaries, wages and employee benefits decreased to \$25.5 million in the second quarter of 2018, compared to \$28.8 million in the first quarter of 2018, but increased compared to \$20.1 million in the second quarter of 2017. In the first six months of 2018, salaries, wages and employee benefits increased to \$54.3 million compared to \$42.0 million for the same period of 2017. The recent acquisitions added to the Company's headcount and the Company recorded total restructuring costs of \$1.7 million in the first quarter of 2018.
  - Data processing expense in the second quarter of 2018 decreased to \$4.0 million, compared to \$4.3 million in the first quarter of 2018, but increased compared to \$3.3 million in the second quarter of 2017. In the first six months of 2018, data processing expense increased to \$8.4 million compared to \$6.2 million for the same period of 2017. Variances are largely related to deconversion expenses related to acquisitions.
  - Other operating expenses increased to \$10.8 million in the second quarter of 2018, compared to \$10.6 million in the first quarter of 2018 and \$7.4 million in the second quarter of 2017 across multiple categories. In the first six months of 2018, other operating expenses increased to \$21.5 million compared to \$14.2 million for the same period of 2017.
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**Capital Strength:** The Company's strong capital levels, coupled with its earnings, have allowed it to provide a steady return to its stockholders through dividends. The Company will pay a cash dividend on July 27, 2018 of \$0.20 per common share to stockholders of record as of July 20, 2018. The Company has consistently paid dividends to its common stockholders since the bank holding company was organized in 1980.

As of June 30, 2018, First Busey continued to exceed the capital adequacy requirements necessary to be considered "well-capitalized" under applicable regulatory guidelines. The Company's tangible stockholders' common equity<sup>3</sup> ("TCE") increased to \$663.1 million at June 30, 2018, compared to \$646.9 million at March 31, 2018 and \$500.7 million at June 30, 2017. TCE represented 8.86% of tangible assets at June 30, 2018 compared to 8.64% at March 31, 2018 and 9.24% at June 30, 2017.<sup>4</sup>

<sup>2</sup>Adjusted efficiency ratio, a Non-GAAP financial measure, see "Non-GAAP Financial Information" below for reconciliation

<sup>3</sup>Tangible stockholders' common equity, see "Non-GAAP Financial Information" below for reconciliation

<sup>4</sup>Tangible assets, see "Non-GAAP Financial Information" below for reconciliation

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## **Corporate Profile**

As of June 30, 2018, First Busey Corporation (Nasdaq: BUSE) was a \$7.8 billion financial holding company headquartered in Champaign, Illinois. Busey Bank, the wholly-owned bank subsidiary with total assets of \$7.8 billion as of June 30, 2018, is headquartered in Champaign, Illinois and has forty-four banking centers serving Illinois, thirteen banking centers in the St. Louis, Missouri metropolitan area, five banking centers serving southwest Florida and a banking center in Indianapolis, Indiana. Trevett Capital Partners, a wealth management division of Busey Bank, provides asset management, investment and fiduciary services to high net worth clients in southwest Florida. The wealth management professionals of Trevett Capital Partners can be reached through [trevettcapitalpartners.com](http://trevettcapitalpartners.com).

Busey Bank was named among Forbes' 2018 Best-In-State Banks—one of five in Illinois and 124 from across the country, equaling 2.2% of all banks, recognized solely by customers. Best-In-State Banks are awarded for exceptional customer experiences as determined by a survey sample of 25,000+ people across the U.S. who rated banks on trust, terms and conditions, branch services, digital services and financial advice.

Busey Bank owns a retail payment processing subsidiary, FirsTech, Inc., which processes approximately 28 million transactions per year using online bill payment, lockbox processing and walk-in payments at its 4,000 agent locations in 43 states. More information about FirsTech, Inc. can be found at [firstechpayments.com](http://firstechpayments.com).

Busey Wealth Management is a wholly-owned subsidiary of First Busey Corporation. Through Busey Trust Company, Busey Wealth Management provides asset management, investment and fiduciary services to individuals, businesses and foundations. As of June 30, 2018, Busey Wealth Management's assets under care were approximately \$7.0 billion.

For more information about us, visit [www.busey.com](http://www.busey.com).

### **Contacts:**

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Jennifer L. Simons, Chief Accounting Officer, 217-365-4309

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## Non-GAAP Financial Information

This press release contains certain financial information determined by methods other than GAAP. These measures include adjusted net income, adjusted return on average assets, adjusted net interest margin, adjusted efficiency ratio, tangible common equity, tangible common equity to tangible assets and return on average common equity. Management uses these non-GAAP measures, together with the related GAAP measures, in analysis of the Company's performance and in making business decisions. Management also uses these measures for peer comparisons.

A reconciliation to what management believes to be the most direct compared GAAP financial measures – net income in the case of adjusted net income and adjusted return on average assets, total net interest income, total non-interest income and total non-interest expense in the case of adjusted efficiency ratio, total stockholders' equity in the case of the tangible book value per share – appears below. The Company believes the adjusted measures are useful for investors and management to understand the effects of certain non-interest items and provides additional perspective on the Company's performance over time as well as comparison to the Company's peers.

These non-GAAP disclosures have inherent limitations and are not audited. They should not be considered in isolation or as a substitute for the results reported in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Tax effected numbers included in these non-GAAP disclosures are based on estimated statutory rates.

### Reconciliation of Non-GAAP Financial Measures – Adjusted Net Income and Return on Average Assets

(dollars in thousands)

|  | Three Months Ended |                   |                  | Six Months Ended |                  |
|--|--------------------|-------------------|------------------|------------------|------------------|
|  | June 30,<br>2018   | March 31,<br>2018 | June 30,<br>2017 | June 30,<br>2018 | June 30,<br>2017 |
| Net income   | \$ 24,862          | \$ 21,917         | \$ 16,479        | \$ 46,779        | \$ 31,649        |
| Acquisition expenses                                   |                    |                   |                  |                  |                  |
| Salaries, wages and employee benefits                  | -                  | 1,233             | -                | 1,233            | -                |
| Data processing  | 34                 | 372               | 81               | 406              | 86               |
| Other (includes professional and legal)                | 107                | 1,950             | 266              | 2,057            | 1,017            |
| Other restructuring costs                              |                    |                   |                  |                  |                  |
| Salaries, wages and employee benefits                  | -                  | 417               | -                | 417              | 215              |
| Fixed asset impairments                                | 817                | -                 | -                | 817              | -                |
| Related tax benefit                                    | (230)              | (967)             | (139)            | (1,197)          | (486)            |
| Adjusted net income                                    | \$ 25,590          | \$ 24,922         | \$ 16,687        | \$ 50,512        | \$ 32,481        |
| Average total assets                                   | \$7,653,541        | \$7,663,899       | \$5,361,074      | \$7,658,691      | \$5,325,723      |
| <b>Reported:</b> Return on average assets <sup>1</sup> | <b>1.30%</b>       | 1.16%             | 1.23%            | <b>1.23%</b>     | 1.20%            |
| <b>Adjusted:</b> Return on average assets <sup>1</sup> | <b>1.34%</b>       | 1.32%             | 1.25%            | <b>1.33%</b>     | 1.23%            |

<sup>1</sup> Annualized measure

### Reconciliation of Non-GAAP Financial Measures – Adjusted Net Interest Margin

*(dollars in thousands)*

|   | Three Months Ended |                   |                  | Six Months Ended   |                  |
|---|--------------------|-------------------|------------------|--------------------|------------------|
|   | June 30,<br>2018   | March 31,<br>2018 | June 30,<br>2017 | June 30,<br>2018   | June 30,<br>2017 |
| <b>Reported:</b> Net interest income              | \$ 60,372          | \$ 59,757         | \$ 42,366        | \$ 120,129         | \$ 84,379        |
| Tax-equivalency adjustment                        | 742                | 764               | 762              | 1,506              | 1,475            |
| Less: Purchase accounting amortization            | (3,015)            | (3,410)           | (1,630)          | (6,425)            | (3,481)          |
| <b>Adjusted:</b> Net interest income              | <u>\$ 58,099</u>   | <u>\$ 57,111</u>  | <u>\$ 41,498</u> | <u>\$ 115,210</u>  | <u>\$ 82,373</u> |
| <b>Average interest-earning assets</b>            | <b>\$6,984,486</b> | \$6,976,383       | \$4,990,573      | <b>\$6,980,457</b> | \$4,947,346      |
| <b>Reported:</b> Net interest margin <sup>1</sup> | <b>3.51%</b>       | 3.52%             | 3.47%            | <b>3.51%</b>       | 3.50%            |
| <b>Adjusted:</b> Net Interest margin <sup>1</sup> | <b>3.34%</b>       | 3.32%             | 3.34%            | <b>3.33%</b>       | 3.36%            |

<sup>1</sup> Annualized measure

### Reconciliation of Non-GAAP Financial Measures – Adjusted Efficiency Ratio

*(dollars in thousands)*

|                                       | Three Months Ended |                   |                  | Six Months Ended  |                  |
|---------------------------------------|--------------------|-------------------|------------------|-------------------|------------------|
|                                       | June 30,<br>2018   | March<br>31, 2018 | June 30,<br>2017 | June 30,<br>2018  | June 30,<br>2017 |
| <b>Reported:</b> Net Interest income  | \$ 60,372          | \$ 59,757         | \$ 42,366        | \$ 120,129        | \$ 84,379        |
| Tax-equivalency adjustment            | 742                | 764               | 762              | 1,506             | 1,475            |
| <b>Tax equivalent interest income</b> | <u>\$ 61,114</u>   | <u>\$ 60,521</u>  | <u>\$ 43,128</u> | <u>\$ 121,635</u> | <u>\$ 85,854</u> |
| <b>Reported:</b> Non-interest income  | 22,802             | 22,486            | 20,062           | 45,288            | 40,076           |
| Less: Security gain (loss), net       | 160                | -                 | (4)              | 160               | 853              |
| <b>Adjusted:</b> Non-interest income  | <u>\$ 22,642</u>   | <u>\$ 22,486</u>  | <u>\$ 20,066</u> | <u>\$ 45,128</u>  | <u>\$ 39,223</u> |
| <b>Reported:</b> Non-interest expense | 47,305             | 51,040            | 36,768           | 98,345            | 74,387           |
| Less:                                 |                    |                   |                  |                   |                  |
| Amortization                          | (1,490)            | (1,515)           | (1,182)          | (3,005)           | (2,389)          |
| Non-operating adjustments:            |                    |                   |                  |                   |                  |
| Salaries, wages and employee benefits | -                  | (1,650)           | -                | (1,650)           | -                |
| Data processing                       | (34)               | (372)             | (81)             | (406)             | (86)             |
| Other                                 | (924)              | (1,505)           | (266)            | (2,429)           | (1,232)          |
| <b>Adjusted:</b> Non-interest expense | <u>\$ 44,857</u>   | <u>\$ 45,998</u>  | <u>\$ 35,239</u> | <u>\$ 90,855</u>  | <u>\$ 70,680</u> |
| <b>Reported:</b> Efficiency ratio     | <b>54.70%</b>      | 59.66%            | 56.31%           | <b>57.17%</b>     | 57.56%           |
| <b>Adjusted:</b> Efficiency ratio     | <b>53.56%</b>      | 55.41%            | 55.76%           | <b>54.48%</b>     | 56.51%           |

**Reconciliation of Non-GAAP Financial Measures – Tangible common equity to tangible assets,  
Tangible book value per share, Return on average tangible common equity**

*(dollars in thousands, except per share data)*

|  | <b>As of</b>              |                    |                    |
|--|---------------------------|--------------------|--------------------|
|  | <b>June 30,<br/>2018</b>  | March 31,<br>2018  | June 30,<br>2017   |
| Total assets   | <b>\$7,775,544</b>        | \$7,778,746        | \$5,531,367        |
| Less:  |                           |                    |                    |
| Goodwill and other intangible assets, net                                | <b>(303,407)</b>          | (304,897)          | (118,887)          |
| Tax effect of goodwill and other intangible assets, net                  | <b>9,288</b>              | 9,675              | 6,435              |
| Tangible assets  | <b><u>\$7,481,425</u></b> | <u>\$7,483,524</u> | <u>\$5,418,915</u> |
| <br>   |                           |                    |                    |
| Total stockholders' equity   | <b>957,182</b>            | 942,146            | 613,115            |
| Less:  |                           |                    |                    |
| Goodwill and other intangible assets, net                                | <b>(303,407)</b>          | (304,897)          | (118,887)          |
| Tax effect of goodwill and other intangible assets, net                  | <b>9,288</b>              | 9,675              | 6,435              |
| Tangible stockholders' equity  | <b><u>\$ 663,063</u></b>  | <u>\$ 646,924</u>  | <u>\$ 500,663</u>  |
| <br>   |                           |                    |                    |
| <b>Tangible common equity to tangible assets<sup>1</sup></b>             | <b>8.86%</b>              | 8.64%              | 9.24%              |
| <b>Tangible book value per share</b>                                     | <b>\$ 13.40</b>           | \$ 13.08           | \$ 12.92           |
| <br>   |                           |                    |                    |
|  | <b>Three Months Ended</b> |                    |                    |
|  | <b>June 30,<br/>2018</b>  | March 31,<br>2018  | June 30,<br>2017   |
| Average stockholders' common equity                                      | <b>\$ 944,131</b>         | \$ 933,762         | \$ 604,888         |
| Less: Average goodwill and intangibles, net                              | <b>(304,379)</b>          | (306,968)          | (119,644)          |
| Average tangible stockholders' common equity                             | <b><u>\$ 639,752</u></b>  | <u>\$ 626,794</u>  | <u>\$ 485,244</u>  |
| <br>   |                           |                    |                    |
| <b>Reported:</b> Return on average tangible common equity <sup>2</sup>   | <b>15.59%</b>             | 14.18%             | 13.62%             |
| <b>Adjusted:</b> Return on average tangible common equity <sup>2,3</sup> | <b>16.04%</b>             | 16.13%             | 13.79%             |
| <br>   |                           |                    |                    |
| <b>Return on average common equity<sup>2</sup></b>                       | <b>10.56%</b>             | 9.52%              | 10.93%             |
| <br>   |                           |                    |                    |
|  | <b>Six Months Ended</b>   |                    |                    |
|  | <b>June 30,<br/>2018</b>  | June 30,<br>2017   |                    |
| Average stockholders' common equity                                      | <b>\$ 938,975</b>         | \$ 600,176         |                    |
| Less: Average goodwill and intangibles, net                              | <b>(305,666)</b>          | (120,249)          |                    |
| Average tangible stockholders' common equity                             | <b><u>\$ 633,309</u></b>  | <u>\$ 479,927</u>  |                    |
| <br>   |                           |                    |                    |
| <b>Reported:</b> Return on average tangible common equity <sup>2</sup>   | <b>14.90%</b>             | 13.30%             |                    |
| <b>Adjusted:</b> Return on average tangible common equity <sup>2,3</sup> | <b>16.08%</b>             | 13.65%             |                    |
| <br>   |                           |                    |                    |
| <b>Return on average common equity<sup>2</sup></b>                       | <b>10.05%</b>             | 10.63%             |                    |

<sup>1</sup> Tax-effected measure

<sup>2</sup> Annualized measure

<sup>3</sup> Calculated using adjusted net income



## Special Note Concerning Forward-Looking Statements

Statements made in this report, other than those concerning historical financial information, may be considered forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company's management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will," "would," "could," "should" or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and we undertake no obligation to update any statement in light of new information or future events. A number of factors, many of which are beyond our ability to control or predict, could cause actual results to differ materially from those in our forward-looking statements. These factors include, among others, the following: (i) the strength of the local, national and international economy; (ii) the economic impact of any future terrorist threats or attacks; (iii) changes in state and federal laws, regulations and governmental policies concerning the Company's general business; (iv) changes in interest rates and prepayment rates of the Company's assets; (v) increased competition in the financial services sector and the inability to attract new customers; (vi) changes in technology and the ability to develop and maintain secure and reliable electronic systems; (vii) the loss of key executives or employees; (viii) changes in consumer spending; (ix) unexpected results of current and/or future acquisitions, which may include, failure to realize the anticipated benefits of any acquisition and the possibility that transaction costs may be greater than anticipated; (x) unexpected outcomes of existing or new litigation involving the Company; (xi) changes in accounting policies and practices; and (xii) the economic impact of exceptional weather occurrences such as tornadoes, hurricanes, floods, and blizzards. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning the Company and its business, including additional factors that could materially affect its financial results, is included in the Company's filings with the Securities and Exchange Commission.

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